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**ISSUED DATE:**  
**October 16, 2023**

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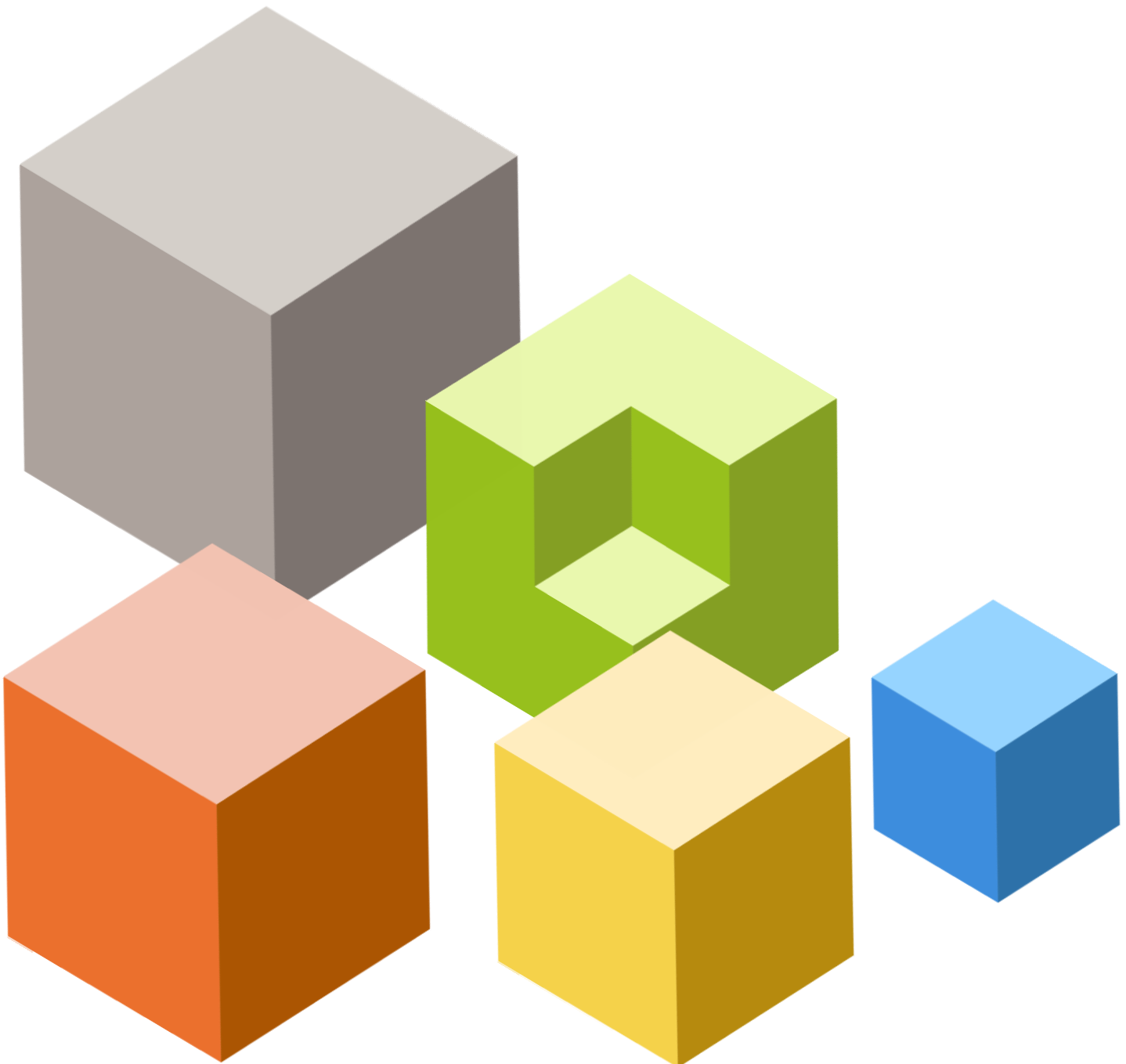
Entrepreneurship in the Population Survey

# EPOP: 2023 Restricted Use File

Codebook and Documentation

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The Entrepreneurship in the Population Survey Project is being conducted by researchers at NORC at the University of Chicago with funding from a grant from the Ewing Marion Kauffman Foundation. Questions about this research project should be directed to [EPOPresearch@norc.org](mailto:EPOPresearch@norc.org).

The full title of the survey is “The Entrepreneurship in the Population Survey” and the abbreviation is EPOP Survey. In referencing the project or document, follow these standards:

Full Project Title:     **The Entrepreneurship in the Population Survey Project: 2023**

Project Abbreviation: **EPOP:2023**

Full Report Title:     **Entrepreneurship in the Population Survey Restricted Use File  
Codebook: 2023**

Report Abbreviation: **EPOP:2023 RUF Codebook**

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October 16, 2023. <https://EPOP.norc.org>.**

*SECTION INDEX OF VARIABLES*

**SECTION INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
R_SUID	RESPONDENT ID
SAMP_TYPE	EPOP SAMPLE TYPE
PARTIAL_CASE	INDICATOR FOR PARTIAL COMPLETE CASES
Q_LANGUAGE	SURVEY LANGUAGE
Q_MODE	SURVEY MODE
DEM_AGE_RUF	RUF VARIABLE: RESPONDENT AGE
DEM_AGE_IMPUTED	INDICATOR FOR IMPUTED AGE VALUES
DEM_STATE	RESPONDENT STATE
CENSUS_DIV_DRV	CENSUS DIVISION DERIVED FROM ZIP CODE
REGION_DRV	CENSUS REGION DERIVED FROM ZIP CODE
MSA	FIFTY HIGHEST POPULATION MSAS DERIVED FROM ZIP CODE
RUCC_DRV	DERIVED VARIABLE: URBANICITY MEASURE DERIVED FROM COUNTY
COUNTY_DRV	COUNTY FIPS CODE DERIVED FROM ZIP CODE
COUNTY_NAME	COUNTY NAME DERIVED FROM ZIP CODE
DEM_GENDER	GENDER IDENTITY
RACE	RACE- EQUIVALENT OF AMERISPEAK PRELOAD
S_JOBSTAT_1	WORKED FOR PAY LAST WEEK
S_JOBSTAT_2	WORKED FOR PAY LAST WEEK EVEN AN HOUR
S_JOBSTAT_3	LOOKED FOR WORK LAST WEEK
S_JOBSTAT_4_1	REASONS NOT WORKING LAST WEEK - RETIRED
S_JOBSTAT_4_2	REASONS NOT WORKING LAST WEEK - LAYOFF
S_JOBSTAT_4_3	REASONS NOT WORKING LAST WEEK - STUDENT
S_JOBSTAT_4_4	REASONS NOT WORKING LAST WEEK - FAMILY RESPONSIBILITIES
S_JOBSTAT_4_5	REASONS NOT WORKING LAST WEEK - CHRONIC ILLNESS OR PERMANENT DISABILITY
S_JOBSTAT_4_6	REASONS NOT WORKING LAST WEEK - SUITABLE JOB NOT AVAILABLE
S_JOBSTAT_4_7	REASONS NOT WORKING LAST WEEK - DID NOT NEED OR WANT TO WORK

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<b>Variable Name</b>	<b>Variable Label</b>
S_JOBSTAT_4_8	REASONS NOT WORKING LAST WEEK - NONE OF THE ABOVE
S_JOBSTAT_5_1	NOT WORKING REASON- SELF-EMPLOYED AND NOT PAID
S_JOBSTAT_5_2	NOT WORKING REASON- VACATION
S_JOBSTAT_5_3	NOT WORKING REASON- PAID LEAVE
S_JOBSTAT_5_4	NOT WORKING REASON- OTHER BENEFITS
S_JOBSTAT_5_5	NOT WORKING REASON- SABBATICAL
S_JOBSTAT_5_6	S_JOBSTAT_5_6
S_JOBSTAT_6	IMPORTANT TO KNOW YOUR JOB STATUS
S_JOB_1	MAIN JOB/WORK ARRANGEMENT IN THE LAST WEEK
S_GIGCHECK_1	MAIN JOB GIG WORK
S_PAIDJOB_1	WORK FOR PAY AT SECOND JOB
S_JOB_2	SECOND JOB
S_GIGCHECK_2	SECOND JOB GIG WORK
DOV_CUR_ENTR	CURRENT ENTREPRENEUR FLAG
DOV_CUR_FREE	CURRENT FREELANCER FLAG
S_FORMBIZ_1	EVER OWNED A BUSINESS
S_FORMBIZ_2	OUTSIDE OF FREELANCE, EVER OWNED A BUSINESS
S_ADDBIZ_1	CURRENTLY OWN ANY OTHER BUSINESS
S_ADDBIZ_2	TOTAL BUSINESSES OWNED
S_ADDBIZ_3	EVER OWNED ADDITIONAL BUSINESS
S_FORMBIZ_STAT_1	S_FORMBIZ_STAT_1
S_FORMBIZ_STAT_2	CLOSE, SELL, OR LEAVE BUSINESS
S_FORMBIZ_STAT_3	APPROXIMATELY CLOSE, SELL, OR LEAVE BUSINESS
S_FORMFREE_1	EVER FREELANCER
S_ADDFREE_1	OTHER CURRENT FREELANCER ROLES
S_ADDFREE_2	TOTAL FREELANCER JOBS
S_ADDFREE_3	EVER A FREELANCER
S_FORMFREE_STAT_1_Y2	STILL FREELANCER - Y2

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<b>Variable Name</b>	<b>Variable Label</b>
S_FORMFREE_STAT_2	YEAR STOP PREVIOUS WORK
S_FORMFREE_STAT_3	APPROXIMATELY STOP PREVIOUS WORK
DOV_FORM_ENTR	FORMER ENTREPRENEUR FLAG
DOV_FORM_FREE	FORMER FREELANCER FLAG
S_NASCENT_1	NASCENT NEW BUSINESS
DOV_NASCENT	NASCENT FLAG
S_WITHDRAW_1	WITHDRAWN BUSINESS
DOV_WITHDRAW	WITHDRAWN FLAG
S_INTEREST_2	INTEREST IN STARTING BUSINESS
S_GIGCHECK_3	OUTSIDE GIG WORK
S_GIGCHECK_3_IMPUTED	INDICATOR FOR IMPUTED S_GIGCHECK_3 VALUES
S_GIGPLATFORM_1	GIG PLATFORM COMPANY COORDINATING
S_GIGPLATFORM_2	GIG PLATFORM ONLINE APP
S_GIGPLATFORM_DRV	GIG PLATFORM FOR COORDINATION OF GIG WORK TYPE
PE_GIGREASON_1_1	REASON GIG- PRIMARY INCOME
PE_GIGREASON_1_2	REASON GIG- SUPPLEMENT PAY
PE_GIGREASON_1_3	REASON GIG- SUPPLEMENT RETIREMENT
PE_GIGREASON_1_4	REASON GIG- HELP FAMILY OR FRIENDS
PE_GIGREASON_1_5	REASON GIG- STARTING OWN BUSINESS
PE_GIGREASON_1_6	REASON GIG- CAREER TRANSITION
PE_GIGREASON_1_7	REASON GIG- MAINTAIN SKILLS
PE_GIGREASON_1_8	REASON GIG- NEW SKILLS
PE_GIGREASON_1_9	REASON GIG- WORKING FOR MYSELF
PE_GIGREASON_1_10	REASON GIG- FLEXIBILITY
PE_GIGREASON_1_11	REASON GIG- NETWORK
PE_GIGREASON_1_12	REASON GIG- FUN
PE_GIGREASON_1_13	REASON GIG- OTHER REASON
DOV_GIGWORK	GIG WORKER FLAG

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<b>Variable Name</b>	<b>Variable Label</b>
DOV_GENPOP	GENERAL POPULATION FLAG
DOV_GROUP	COMPUTE GROUP
DOV_FORM_ENTR_Y1	FORMER ENTREPRENEUR FLAG - Y1 EQUIVALENT
DOV_FORM_FREE_Y1	FORMER FREELANCER FLAG - Y1 EQUIVALENT
DOV_WITHDRAW_Y1	WITHDRAWN FLAG - Y1 EQUIVALENT
CURWORK	CURRENTLY WORKING FLAG
PE_EMPSTAT_1	PURSUIING IDEA EMPLOYMENT STATUS
PE_EMPSTAT_2_1	NOT WORKING PURSUIING- RETIRED
PE_EMPSTAT_2_2	NOT WORKING PURSUIING- LAYOFF
PE_EMPSTAT_2_3	NOT WORKING PURSUIING- STUDENT
PE_EMPSTAT_2_4	NOT WORKING PURSUIING- FAMILY RESPONSIBILITIES
PE_EMPSTAT_2_5	NOT WORKING PURSUIING- ILLNESS OR DISABILITY
PE_EMPSTAT_2_6	NOT WORKING PURSUIING- JOB NOT AVAILABLE
PE_EMPSTAT_2_7	NOT WORKING PURSUIING- NO NEED OR WANT TO WORK
PE_EMPSTAT_2_8	NOT WORKING PURSUIING- NONE OF THE ABOVE
PE_REASONS_1_1	REASON IMPORTANCE- OWN BOSS
PE_REASONS_1_2	REASON IMPORTANCE- FLEXIBLE HOURS
PE_REASONS_1_3	REASON IMPORTANCE- BALANCE
PE_REASONS_1_4	REASON IMPORTANCE- GREATER INCOME
PE_REASONS_1_5	REASON IMPORTANCE- SUPPLEMENT INCOME
PE_REASONS_1_6	REASON IMPORTANCE- AVENUE FOR IDEAS
PE_REASONS_1_7	REASON IMPORTANCE- UNABLE TO FIND EMPLOYMENT
PE_REASONS_1_8	REASON IMPORTANCE- NOT VALUED
PE_REASONS_1_9	REASON IMPORTANCE- NOT ADEQUATE OPPORTUNITIES
PE_REASONS_1_10	REASON IMPORTANCE- NOT PAID FAIRLY
PE_REASONS_1_11	REASON IMPORTANCE- NOT WORK FOR SOMEONE
PE_REASONS_1_12	REASON IMPORTANCE- START OWN BUSINESS
PE_REASONS_1_13	REASON IMPORTANCE- ROLE MODEL

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<b>Variable Name</b>	<b>Variable Label</b>
PE_REASONS_1_14	REASON IMPORTANCE- FAMILY BUSINESS
PE_REASONS_1_15	REASON IMPORTANCE- HELP COMMUNITY
PE_REASONS_2	MOST IMPORTANT FOR PURSUING
PE_REASONS_3	SECOND MOST IMPORTANT FOR PURSUING
ENTR_EXPERIENCE_1	SIMILAR WORK
ENTR_EXPERIENCE_2	PRIOR EXPERIENCE BUSINESS
ENTR_EXPERIENCE_3	YEARS OF EXPERIENCE
PE_STEPS_1_1	NETWORKING STEPS- FRIEND
PE_STEPS_1_2	NETWORKING STEPS- FAMILY MEMBER
PE_STEPS_1_3	NETWORKING STEPS- MENTOR
PE_STEPS_1_4	NETWORKING STEPS- EXPERTS
PE_STEPS_1_5	NETWORKING STEPS- NONE OF THE ABOVE
PE_STEPS_2_1	TECHNICAL OR MARKET RESEARCH STEPS - LEADERS
PE_STEPS_2_2	TECHNICAL OR MARKET RESEARCH STEPS - PROFESSIONAL ADVICE
PE_STEPS_2_3	TECHNICAL OR MARKET RESEARCH STEPS - MARKET RESEARCH
PE_STEPS_2_4	TECHNICAL OR MARKET RESEARCH STEPS - PATENTS
PE_STEPS_2_5	TECHNICAL OR MARKET RESEARCH STEPS - PROTOTYPE
PE_STEPS_2_6	TECHNICAL OR MARKET RESEARCH STEPS - FEEDBACK
PE_STEPS_2_7	TECHNICAL OR MARKET RESEARCH STEPS - NONE OF ABOVE
PE_STEPS_3_1	BUSINESS DEVELOPMENT STEPS- ATTENDED TRAININGS
PE_STEPS_3_2	BUSINESS DEVELOPMENT STEPS- APPLIED TO SUPPORT PROGRAM
PE_STEPS_3_3	BUSINESS DEVELOPMENT STEPS- NONE OF THE ABOVE
PE_STEPS_4_1	BUSINESS FINANCING STEPS- EXPLORED BANK FINANCING OPTIONS
PE_STEPS_4_2	BUSINESS FINANCING STEPS- APPLIED FOR FINANCING
PE_STEPS_4_3	BUSINESS FINANCING STEPS- CONVERSATIONS ABOUT FUNDING
PE_STEPS_4_4	BUSINESS FINANCING STEPS- OWN CAPITAL
PE_STEPS_4_5	BUSINESS FINANCING STEPS- NONE OF THE ABOVE
PE_STEPS_5_1	ORGANIZATIONAL PLANNING STEPS- CREATE SPREADSHEETS

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<b>Variable Name</b>	<b>Variable Label</b>
PE_STEPS_5_2	ORGANIZATIONAL PLANNING STEPS- CREATE WEBSITE
PE_STEPS_5_3	ORGANIZATIONAL PLANNING STEPS- CREATE SOCIAL MEDIA
PE_STEPS_5_4	ORGANIZATIONAL PLANNING STEPS- TAX ID
PE_STEPS_5_5	ORGANIZATIONAL PLANNING STEPS- BUSINESS PLAN
PE_STEPS_5_6	ORGANIZATIONAL PLANNING STEPS- CREATE PITCH DECK
PE_STEPS_5_7	ORGANIZATIONAL PLANNING STEPS- NONE OF THE ABOVE
PE_STEPS_6_1	STAFFING AND GROWTH STEPS- FIRST CUSTOMER
PE_STEPS_6_2	STAFFING AND GROWTH STEPS- MADE SALE
PE_STEPS_6_3	STAFFING AND GROWTH STEPS- HIRED EMPLOYEE
PE_STEPS_6_4	STAFFING AND GROWTH STEPS- QUIT JOB
PE_STEPS_6_5	STAFFING AND GROWTH STEPS- NONE OF THE ABOVE
PE_STEPS_7	OTHER STEPS
PE_STEPS_REASONS_A	REASON FOR NOT ENGAGE- NETWORKING
PE_STEPS_REASONS_B	REASON FOR NOT ENGAGE- RESEARCH
PE_STEPS_REASONS_C	REASON FOR NOT ENGAGE- DEVELOPMENT
PE_STEPS_REASONS_D	REASON FOR NOT ENGAGE- FINANCING
PE_STEPS_REASONS_E	REASON FOR NOT ENGAGE- PLANNING
PE_STEPS_REASONS_F	REASON FOR NOT ENGAGE- STAFFING
PE_CHALLENGE_1_1_Y2	FINANCIAL CHALLENGES- NOT AFFORD HEALTH INSURANCE - Y2
PE_CHALLENGE_1_2_Y2	FINANCIAL CHALLENGES- NOT ACCESS EMPLOYER BENEFITS- Y2
PE_CHALLENGE_1_3_Y2	FINANCIAL CHALLENGES- CHALLENGES WITH PERSONAL FINANCES- Y2
PE_CHALLENGE_1_4_Y2	FINANCIAL CHALLENGES- NOT ENOUGH SAVINGS- Y2
PE_CHALLENGE_1_5_Y2	FINANCIAL CHALLENGES- ACCESSING CAPITAL- Y2
PE_CHALLENGE_1_6_Y2	FINANCIAL CHALLENGES- POOR CREDIT- Y2
PE_CHALLENGE_1_7_Y2	FINANCIAL CHALLENGES- LIMITED RELATIONSHIP- Y2
PE_CHALLENGE_1_8_Y2	FINANCIAL CHALLENGES- NONE OF THE ABOVE- Y2

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<b>Variable Name</b>	<b>Variable Label</b>
PE_CHALLENGE_2_1	BUSINESS OPERATION CHALLENGES- GETTING REGISTERED
PE_CHALLENGE_2_2	BUSINESS OPERATION CHALLENGES- NOT KNOWING WHERE TO START
PE_CHALLENGE_2_3	BUSINESS OPERATION CHALLENGES- DOING MY TAXES
PE_CHALLENGE_2_4	BUSINESS OPERATION CHALLENGES- NAVIGATING REGULATIONS
PE_CHALLENGE_2_5	BUSINESS OPERATION CHALLENGES- OBTAINING RELEVANT INSURANCE
PE_CHALLENGE_2_6	BUSINESS OPERATION CHALLENGES- NONE OF THE ABOVE
PE_CHALLENGE_3_1	CUSTOMER REACH CHALLENGES- FINDING CUSTOMERS
PE_CHALLENGE_3_2	CUSTOMER REACH CHALLENGES- SETTING UP ONLINE PRESENCE
PE_CHALLENGE_3_3	CUSTOMER REACH CHALLENGES- SECURING PHYSICAL LOCATION
PE_CHALLENGE_3_4	CUSTOMER REACH CHALLENGES- NONE OF THE ABOVE
PE_CHALLENGE_4_1	RESOURCE CHALLENGES- PROFESSIONAL SUPPORT
PE_CHALLENGE_4_2	RESOURCE CHALLENGES- ROLE MODELS
PE_CHALLENGE_4_3	RESOURCE CHALLENGES- FAMILY OR FRIENDS
PE_CHALLENGE_4_4	RESOURCE CHALLENGES- COMMUNITY SUPPORT
PE_CHALLENGE_4_5	RESOURCE CHALLENGES- BALANCE
PE_CHALLENGE_4_6	RESOURCE CHALLENGES- MAJOR LIFE EVENT
PE_CHALLENGE_4_7	RESOURCE CHALLENGES- FINDING TIME
PE_CHALLENGE_4_8	RESOURCE CHALLENGES- NONE OF THE ABOVE
PE_CHALLENGE_5_1	ECONOMY OR MARKET CHALLENGES- FINDING AND RETAINING EMPLOYEES
PE_CHALLENGE_5_2	ECONOMY OR MARKET CHALLENGES- COMPETING AGAINST OTHER BUSINESSES
PE_CHALLENGE_5_3	ECONOMY OR MARKET CHALLENGES- SUPPLY CHAIN ISSUES
PE_CHALLENGE_5_4	ECONOMY OR MARKET CHALLENGES- UNFAVORABLE ECONOMY
PE_CHALLENGE_5_5	ECONOMY OR MARKET CHALLENGES- NONE OF THE ABOVE

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<b>Variable Name</b>	<b>Variable Label</b>
PE_CHALLENGE_6	OTHER CHALLENGES
PE_CAPITAL_1_1	SOURCES OF CAPITAL- PERSONAL/FAMILY SAVINGS
PE_CAPITAL_1_2	SOURCES OF CAPITAL- PERSONAL/FAMILY ASSETS
PE_CAPITAL_1_3	SOURCES OF CAPITAL- PERSONAL/FAMILY HOME EQUITY LOAN
PE_CAPITAL_1_4	SOURCES OF CAPITAL- PERSONAL CREDIT CARD
PE_CAPITAL_1_5	SOURCES OF CAPITAL- BUSINESS CREDIT CARD
PE_CAPITAL_1_6	SOURCES OF CAPITAL- GOVERNMENT-GUARANTEED BUSINESS LOAN
PE_CAPITAL_1_7	SOURCES OF CAPITAL- BUSINESS LOAN FROM BANK
PE_CAPITAL_1_8	SOURCES OF CAPITAL- BUSINESS LOAN FROM GOVERNMENT
PE_CAPITAL_1_9	SOURCES OF CAPITAL- BUSINESS LOAN FROM FAMILY/FRIENDS
PE_CAPITAL_1_10	SOURCES OF CAPITAL- INVESTMENT BY VENTURE CAPITALISTS
PE_CAPITAL_1_11	SOURCES OF CAPITAL- CROWDFUNDING
PE_CAPITAL_1_12	SOURCES OF CAPITAL- GRANTS
PE_CAPITAL_1_13	SOURCES OF CAPITAL- OTHER CAPITAL
PE_CAPITAL_1_14	SOURCES OF CAPITAL- NONE NEEDED
PE_CAPITAL_INSTITUTION_1_1	CAPITAL INSTITUTION- SMALL LOCAL BANK
PE_CAPITAL_INSTITUTION_1_2	CAPITAL INSTITUTION- LARGE NATIONAL BANK
PE_CAPITAL_INSTITUTION_1_3	CAPITAL INSTITUTION- FINANCIAL SERVICES COMPANY
PE_CAPITAL_INSTITUTION_1_4	CAPITAL INSTITUTION- ONLINE LENDER
PE_CAPITAL_INSTITUTION_1_5	CAPITAL INSTITUTION- CREDIT UNION
PE_CAPITAL_INSTITUTION_1_6	CAPITAL INSTITUTION- FINANCE COMPANY
PE_CAPITAL_INSTITUTION_1_7	CAPITAL INSTITUTION- ALTERNATIVE
PE_CAPITAL_INSTITUTION_1_8	CAPITAL INSTITUTION- COMMUNITY DEVELOPMENT
PE_CAPITAL_INSTITUTION_1_9	CAPITAL INSTITUTION- OTHER INSTITUTION
PE_GRANT_TYPE_1_1	GRANT TYPE- GOVERNMENT SOURCE
PE_GRANT_TYPE_1_2	GRANT TYPE- PRIVATE INSTITUTION
PE_GRANT_TYPE_1_3	GRANT TYPE- NON-PROFIT ORGANIZATION

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**SECTION INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
PE_GRANT_TYPE_1_4	GRANT TYPE- OTHER GRANT SOURCE
PE_CAPITAL_WS1_RUF	RUF VARIABLE: AMOUNT RECEIVED- PERSONAL
PE_CAPITAL_WS2_RUF	RUF VARIABLE: AMOUNT RECEIVED- PERSONAL/BUSINESS CREDIT CARD
PE_CAPITAL_WS3_RUF	RUF VARIABLE: AMOUNT RECEIVED- LOCAL/NATIONAL BANK
PE_CAPITAL_WS4_RUF	RUF VARIABLE: AMOUNT RECEIVED- FINANCIAL INSTITUTION
PE_CAPITAL_WS5_RUF	RUF VARIABLE: AMOUNT RECEIVED- CROWDFUNDING/COMMUNITY DEVELOPMENT
PE_CAPITAL_WS6_RUF	RUF VARIABLE: AMOUNT RECEIVED- GOVERNMENT SOURCE
PE_CAPITAL_WS7_RUF	RUF VARIABLE: AMOUNT RECEIVED- BUSINESS LOAN FROM FAMILY
PE_CAPITAL_WS8_RUF	RUF VARIABLE: AMOUNT RECEIVED- VENTURE CAPITALISTS
PE_CAPITAL_WS9_RUF	RUF VARIABLE: AMOUNT RECEIVED- HOME EQUITY LOAN
PE_CAPITAL_WS10_RUF	RUF VARIABLE: AMOUNT RECEIVED- OTHER
PE_CAPITAL_2A	CAPITAL RECEIVED- BUSINESS CREDIT CARD
PE_CAPITAL_2B	CAPITAL RECEIVED- GOVERNMENT-GUARANTEED BUSINESS LOAN
PE_CAPITAL_2C	CAPITAL RECEIVED- BUSINESS LOAN FROM A BANK
PE_CAPITAL_2D	CAPITAL RECEIVED- BUSINESS LOAN FROM GOVERNMENT
PE_CAPITAL_2E	CAPITAL RECEIVED- BUSINESS LOAN FROM FAMILY/FRIENDS
PE_CAPITAL_2F	CAPITAL RECEIVED- INVESTMENT BY VENTURE CAPITALISTS
PE_CAPITAL_2G	CAPITAL RECEIVED- CROWDFUNDING
PE_CAPITAL_2H	CAPITAL RECEIVED- GRANTS
PE_CAPITAL_2I	CAPITAL RECEIVED- OTHER
PE_CAPITAL_3A	CAPITAL NOT USED- BUSINESS CREDIT CARD
PE_CAPITAL_3B	CAPITAL NOT USED- GOVERNMENT-GUARANTEED BUSINESS LOAN
PE_CAPITAL_3C	CAPITAL NOT USED- BUSINESS LOAN FROM A BANK
PE_CAPITAL_3D	CAPITAL NOT USED- BUSINESS LOAN FROM GOVERNMENT
PE_CAPITAL_3E	CAPITAL NOT USED- BUSINESS LOAN FROM FAMILY/FRIEND
PE_CAPITAL_3F	CAPITAL NOT USED- INVESTMENT BY VENTURE CAPITALIST

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<b>Variable Name</b>	<b>Variable Label</b>
PE_CAPITAL_3G	CAPITAL NOT USED- CROWDFUNDING
PE_CAPITAL_3H	CAPITAL NOT USED- GRANTS
PE_CAPITAL_4_1	DECLINED FUNDING- POOR CREDIT SCORE
PE_CAPITAL_4_2	DECLINED FUNDING- LIMITED CREDIT HISTORY
PE_CAPITAL_4_3	DECLINED FUNDING- LATE PAYMENTS
PE_CAPITAL_4_4	DECLINED FUNDING- AGE OF BUSINESS
PE_CAPITAL_4_5	DECLINED FUNDING- PERSONAL BACKGROUND
PE_CAPITAL_4_6	DECLINED FUNDING- INSUFFICIENT COLLATERAL
PE_CAPITAL_4_7	DECLINED FUNDING- BUSINESS PLAN
PE_CAPITAL_4_8	DECLINED FUNDING- TOO RISKY
PE_CAPITAL_4_9	DECLINED FUNDING- UNDESIRABLE INDUSTRY
PE_CAPITAL_4_10	DECLINED FUNDING- UNDESIRABLE LOCATION
PE_CAPITAL_4_11	DECLINED FUNDING- NO RELATIONSHIP WITH BANK
PE_CAPITAL_4_12	DECLINED FUNDING- NOT GIVEN A REASON
PE_CAPITAL_4_13	DECLINED FUNDING- OTHER
PE_CAPITAL_5_1	NOT REQUEST GRANT- FIND GRANT OPPORTUNITIES
PE_CAPITAL_5_2	NOT REQUEST GRANT- DID NOT QUALIFY
PE_CAPITAL_5_3	NOT REQUEST GRANT- THOUGHT IT WAS UNLIKELY
PE_CAPITAL_5_4	NOT REQUEST GRANT- TOO DIFFICULT TO APPLY
PE_CAPITAL_5_5	NOT REQUEST GRANT- TOO DIFFICULT TO ADHERE
PE_CAPITAL_5_6	NOT REQUEST GRANT- ONLY COVER A PORTION
PE_CAPITAL_5_7	NOT REQUEST GRANT- OTHER
PE_CAPITAL_6_1	NOT REQUEST BANK- POOR CREDIT SCORE
PE_CAPITAL_6_2	NOT REQUEST BANK- LACK OF RELATIONSHIP
PE_CAPITAL_6_3	NOT REQUEST BANK- NOT TAKE ON DEBT
PE_CAPITAL_6_4	NOT REQUEST BANK- UNFAVORABLE INTEREST RATE
PE_CAPITAL_6_5	NOT REQUEST BANK- LOAN REPAYMENT TERMS
PE_CAPITAL_6_6	NOT REQUEST BANK- EXPECT TO BE DECLINED

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<b>Variable Name</b>	<b>Variable Label</b>
PE_CAPITAL_6_7	NOT REQUEST BANK- OTHER
PE_CAPITAL_7_1	NOT FUNDING FOLLOWING- POOR CREDIT SCORE
PE_CAPITAL_7_2	NOT FUNDING FOLLOWING- LACK OF RELATIONSHIP
PE_CAPITAL_7_3	NOT FUNDING FOLLOWING- NOT TAKE ON DEBT
PE_CAPITAL_7_4	NOT FUNDING FOLLOWING- UNFAVORABLE INTEREST RATE
PE_CAPITAL_7_5	NOT FUNDING FOLLOWING- LOAN REPAYMENT TERMS
PE_CAPITAL_7_6	NOT FUNDING FOLLOWING- EXPECT TO BE DECLINED
PE_CAPITAL_7_7	NOT FUNDING FOLLOWING- OTHER
PE_STOPREASON_1_1	STOP WORKING FOR YOURSELF FACTORS- LACK OF FINANCIAL RESOURCES
PE_STOPREASON_1_2	STOP WORKING FOR YOURSELF FACTORS- LACK OF TIME
PE_STOPREASON_1_3	STOP WORKING FOR YOURSELF FACTORS- LOST FOCUS
PE_STOPREASON_1_4	STOP WORKING FOR YOURSELF FACTORS- NO SUPPORT
PE_STOPREASON_1_5	STOP WORKING FOR YOURSELF FACTORS- DIFFICULTY WITH PARTNERS
PE_STOPREASON_1_6	STOP WORKING FOR YOURSELF FACTORS- FAMILY NOT SUPPORTIVE
PE_STOPREASON_1_7	STOP WORKING FOR YOURSELF FACTORS- TOO RISKY
PE_STOPREASON_1_8	STOP WORKING FOR YOURSELF FACTORS- MAJOR LIFE EVENT
PE_STOPREASON_1_9	STOP WORKING FOR YOURSELF FACTORS- NEW JOB
PE_STOPREASON_1_10	STOP WORKING FOR YOURSELF FACTORS- PROMOTION AT WORK
PE_STOPREASON_1_11	STOP WORKING FOR YOURSELF FACTORS- BACK TO SCHOOL
PE_STOPREASON_1_12	STOP WORKING FOR YOURSELF FACTORS- NEEDED HEALTH INSURANCE
PE_STOPREASON_1_13	STOP WORKING FOR YOURSELF FACTORS- OTHER FACTOR
PE_STOPREASON_2	STOP WORKING FOR YOURSELF - PRIMARY REASON
PE_STOPREASON_3	STOP WORKING FOR YOURSELF - SECONDARY REASON

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<b>Variable Name</b>	<b>Variable Label</b>
BO_STARTBIZ_1_Y2_RUF	RUF VARIABLE: WHAT YEAR DID YOU START -Y2
BO_ACQOWN_1	INITIALLY ACQUIRE OWNERSHIP OF BUSINESS
BO_LEGALSTAT_1	BUSINESS LEGAL FORM OF ORGANIZATION
BO_BIZTYPE_1	BUSINESS TYPE
BO_CLIENT_1	WORK PRIMARILY FOR ONE CLIENT
BO_WORKHOME_1	PRIMARY LOCATION WORKED
BO_BIZEMERGE_1	ORIGIN OF WORK/ BUSINESS
BO_COLLAB_1	BUSINESS CONCEPT ON OWN OR COLLABORATING
BO_ADDFINANCE_1	APPLY OR REQUEST ADDITIONAL FINANCING
BO_ADDFINANCE_2_1	WHERE APPLY FOR ADDITIONAL FINANCING- PERSONAL HOME EQUITY LOAN
BO_ADDFINANCE_2_2	WHERE APPLY FOR ADDITIONAL FINANCING- PERSONAL CREDIT CARD
BO_ADDFINANCE_2_3	WHERE APPLY FOR ADDITIONAL FINANCING- BUSINESS CREDIT CARD
BO_ADDFINANCE_2_4	WHERE APPLY FOR ADDITIONAL FINANCING- GOVERNMENT-GUARANTEED BUSINESS LOAN
BO_ADDFINANCE_2_5	WHERE APPLY FOR ADDITIONAL FINANCING- BUSINESS LOAN FROM BANK
BO_ADDFINANCE_2_6	WHERE APPLY FOR ADDITIONAL FINANCING- BUSINESS LOAN FROM GOVERNMENT
BO_ADDFINANCE_2_7	WHERE APPLY FOR ADDITIONAL FINANCING- BUSINESS LOAN FROM FAMILY
BO_ADDFINANCE_2_8	WHERE APPLY FOR ADDITIONAL FINANCING- INVESTMENT BY VENTURE CAPITALISTS
BO_ADDFINANCE_2_9	WHERE APPLY FOR ADDITIONAL FINANCING- CROWDFUNDING
BO_ADDFINANCE_2_10	WHERE APPLY FOR ADDITIONAL FINANCING- GRANTS
BO_ADDFINANCE_2_11	WHERE APPLY FOR ADDITIONAL FINANCING- OTHER CAPITAL SOURCES
BO_ADDFINANCE_INSTITUTION_1_1	WHICH INSTITUTION REQUESTED CAPITAL FROM- SMALL LOCAL BANK

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<b>Variable Name</b>	<b>Variable Label</b>
BO_ADDFINANCE_INSTITUTION_1_2	WHICH INSTITUTION REQUESTED CAPITAL FROM- LARGE NATIONAL BANK
BO_ADDFINANCE_INSTITUTION_1_3	WHICH INSTITUTION REQUESTED CAPITAL FROM- FINANCIAL SERVICES COMPANY
BO_ADDFINANCE_INSTITUTION_1_4	WHICH INSTITUTION REQUESTED CAPITAL FROM- ONLINE LENDER
BO_ADDFINANCE_INSTITUTION_1_5	WHICH INSTITUTION REQUESTED CAPITAL FROM- CREDIT UNION
BO_ADDFINANCE_INSTITUTION_1_6	WHICH INSTITUTION REQUESTED CAPITAL FROM- FINANCE COMPANY
BO_ADDFINANCE_INSTITUTION_1_7	WHICH INSTITUTION REQUESTED CAPITAL FROM- ALTERNATIVE FINANCIAL SOURCE
BO_ADDFINANCE_INSTITUTION_1_8	WHICH INSTITUTION REQUESTED CAPITAL FROM- CDFI
BO_ADDFINANCE_INSTITUTION_1_9	WHICH INSTITUTION REQUESTED CAPITAL FROM- OTHER INSTITUTION
BO_GRANT_TYPE_1_1	SOURCE REQUESTED GRANT CAPITAL- GOVERNMENT SOURCE
BO_GRANT_TYPE_1_2	SOURCE REQUESTED GRANT CAPITAL- PRIVATE INSTITUTION
BO_GRANT_TYPE_1_3	SOURCE REQUESTED GRANT CAPITAL- NON-PROFIT ORGANIZATION
BO_GRANT_TYPE_1_4	SOURCE REQUESTED GRANT CAPITAL- OTHER GRANT SOURCE
BO_ADDFINANCE_WS1_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- PERSONAL
BO_ADDFINANCE_WS2_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- PERSONAL/BUSINESS CREDIT CARD
BO_ADDFINANCE_WS3_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- LOCAL/NATIONAL BANK
BO_ADDFINANCE_WS4_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- FINANCIAL INSTITUTION
BO_ADDFINANCE_WS5_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- CROWDFUNDING/COMMUNITY DEVELOPMENT
BO_ADDFINANCE_WS6_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- GOVERNMENT SOURCE

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<b>Variable Name</b>	<b>Variable Label</b>
BO_ADDFINANCE_WS7_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- BUSINESS LOAN FROM FAMILY
BO_ADDFINANCE_WS8_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- VENTURE CAPITALISTS
BO_ADDFINANCE_WS9_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- OTHER
BO_ADDFINANCE_3A	CAPITAL APPLIED DID YOU RECEIVE- BUSINESS CARD
BO_ADDFINANCE_3B	CAPITAL APPLIED DID YOU RECEIVE- GOVERNMENT-GUARANTEED BUSINESS LOAN
BO_ADDFINANCE_3C	CAPITAL APPLIED DID YOU RECEIVE- BUSINESS LOAN FROM A BANK
BO_ADDFINANCE_3D	CAPITAL APPLIED DID YOU RECEIVE- BUSINESS FROM GOVERNMENT
BO_ADDFINANCE_3E	CAPITAL APPLIED DID YOU RECEIVE- BUSINESS LOAN FROM FAMILY
BO_ADDFINANCE_3F	CAPITAL APPLIED DID YOU RECEIVE- INVESTMENT BY VENTURE CAPITALIST
BO_ADDFINANCE_3G	CAPITAL APPLIED DID YOU RECEIVE- CROWDFUNDING
BO_ADDFINANCE_3H	CAPITAL APPLIED DID YOU RECEIVE- GRANTS
BO_ADDFINANCE_3I	CAPITAL APPLIED DID YOU RECEIVE- OTHER
BO_ADDFINANCE_4A	CAPITAL NOT USE NOT RECEIVE- BUSINESS CREDIT CARD
BO_ADDFINANCE_4B	CAPITAL NOT USE NOT RECEIVE- GOVERNMENT-GUARANTEED BUSINESS LOAN
BO_ADDFINANCE_4C	CAPITAL NOT USE NOT RECEIVE- BUSINESS LOAN FROM A BANK
BO_ADDFINANCE_4D	CAPITAL NOT USE NOT RECEIVE- BUSINESS LOAN FROM GOVERNMENT
BO_ADDFINANCE_4E	CAPITAL NOT USE NOT RECEIVE- BUSINESS LOAN FROM FAMILY
BO_ADDFINANCE_4F	CAPITAL NOT USE NOT RECEIVE- INVESTMENT BY VENTURE CAPITALIST
BO_ADDFINANCE_4G	CAPITAL NOT USE NOT RECEIVE- CROWDFUNDING
BO_ADDFINANCE_4H	CAPITAL NOT USE NOT RECEIVE- GRANTS
BO_ADDFINANCE_5_1	DECLINED FUNDING ADDITIONAL- POOR CREDIT SCORE
BO_ADDFINANCE_5_2	DECLINED FUNDING ADDITIONAL- CREDIT HISTORY

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<b>Variable Name</b>	<b>Variable Label</b>
BO_ADDFINANCE_5_3	DECLINED FUNDING ADDITIONAL- MISSED PAYMENTS
BO_ADDFINANCE_5_4	DECLINED FUNDING ADDITIONAL- AGE OF BUSINESS
BO_ADDFINANCE_5_5	DECLINED FUNDING ADDITIONAL- PERSONAL BACKGROUND
BO_ADDFINANCE_5_6	DECLINED FUNDING ADDITIONAL- COLLATERAL
BO_ADDFINANCE_5_7	DECLINED FUNDING ADDITIONAL- BUSINESS PLAN
BO_ADDFINANCE_5_8	DECLINED FUNDING ADDITIONAL- TOO RISKY
BO_ADDFINANCE_5_9	DECLINED FUNDING ADDITIONAL- UNDESIRABLE INDUSTRY
BO_ADDFINANCE_5_10	DECLINED FUNDING ADDITIONAL- UNDESIRABLE LOCATION
BO_ADDFINANCE_5_11	DECLINED FUNDING ADDITIONAL- NO RELATIONSHIP WITH BANK
BO_ADDFINANCE_5_12	DECLINED FUNDING ADDITIONAL- NOT GIVEN A REASON
BO_ADDFINANCE_5_13	DECLINED FUNDING ADDITIONAL- OTHER
BO_ADDFINANCE_6_1	NOT REQUEST GRANT FUNDING- FIND OPPORTUNITIES
BO_ADDFINANCE_6_2	NOT REQUEST GRANT FUNDING- QUALIFY FOR GRANT
BO_ADDFINANCE_6_3	NOT REQUEST GRANT FUNDING- UNLIKELY RECEIVE GRANT
BO_ADDFINANCE_6_4	NOT REQUEST GRANT FUNDING- TOO DIFFICULT
BO_ADDFINANCE_6_5	NOT REQUEST GRANT FUNDING- REQUIREMENTS
BO_ADDFINANCE_6_6	NOT REQUEST GRANT FUNDING- ONLY COVER A PORTION
BO_ADDFINANCE_6_7	NOT REQUEST GRANT FUNDING- OTHER
BO_ADDFINANCE_7_1	NOT REQUEST FROM A BANK- POOR CREDIT SCORE
BO_ADDFINANCE_7_2	NOT REQUEST FROM A BANK- LACK OF RELATIONSHIP
BO_ADDFINANCE_7_3	NOT REQUEST FROM A BANK- NOT TAKE ON DEBT
BO_ADDFINANCE_7_4	NOT REQUEST FROM A BANK- INTEREST RATE
BO_ADDFINANCE_7_5	NOT REQUEST FROM A BANK- REPAYMENT TERMS
BO_ADDFINANCE_7_6	NOT REQUEST FROM A BANK- EXPECTED TO BE DECLINED
BO_ADDFINANCE_7_7	NOT REQUEST FROM A BANK- OTHER
BO_ADDFINANCE_8_1	NOT REQUEST FROM THE FOLLOWING- POOR CREDIT SCORE
BO_ADDFINANCE_8_2	NOT REQUEST FROM THE FOLLOWING- LACK OF RELATIONSHIP

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<b>Variable Name</b>	<b>Variable Label</b>
BO_ADDFINANCE_8_3	NOT REQUEST FROM THE FOLLOWING- NOT TAKE ON DEBT
BO_ADDFINANCE_8_4	NOT REQUEST FROM THE FOLLOWING- INTEREST RATE
BO_ADDFINANCE_8_5	NOT REQUEST FROM THE FOLLOWING- REPAYMENT TERMS
BO_ADDFINANCE_8_6	NOT REQUEST FROM THE FOLLOWING- EXPECTED TO BE DECLINED
BO_ADDFINANCE_8_7	NOT REQUEST FROM THE FOLLOWING- OTHER
BO_EMPLOYEES_1_1_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- FULL-TIME PAID EMPLOYEES
BO_EMPLOYEES_1_2_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- PART-TIME PAID EMPLOYEES
BO_EMPLOYEES_1_3_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- PAID DAY LABORERS
BO_EMPLOYEES_1_4_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- TEMPORARY STAFFING AND LEASED EMPLOYEES
BO_EMPLOYEES_1_5_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- CONTRACTORS
BO_EMPLOYEES_1_6_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- UNPAID EMPLOYEES
BO_EMPLOYEES_1_7_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- OTHER
BO_EMPLOYEES_1_8_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- NONE
BO_NUMEMPLOY_1_Y2_RUF	RUF VARIABLE: NUMBER OF WORKERS USED- Y2
BO_EMPWAGES	PERCENT HOURLY WAGE ABOVE
BO_WEEKSWK_1	WEEKS SPEND MANAGING OR WORKING IN THIS BUSINESS
BO_HOURSWK_1	AVERAGE NUMBER OF HOURS PER WEEK MANAGING OR WORKING IN YOUR BUSINESS
BO_WEEKSWK_2	IN LAST YEAR HOW MANY WEEKS SPEND MANAGING OR WORKING IN YOUR BUSINESS
BO_HOURSWK_2	IN LAST YEAR AVERAGE NUMBER OF HOURS SPENT MANAGING OR WORKING IN YOUR BUSINESS
BO_EMPBENEFIT_1_1	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- HEALTH INSURANCE
BO_EMPBENEFIT_1_2	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- RETIREMENT PLANS

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<b>Variable Name</b>	<b>Variable Label</b>
BO_EMPBENEFIT_1_3	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- PROFIT SHARING
BO_EMPBENEFIT_1_4	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- PAID HOLIDAYS
BO_EMPBENEFIT_1_5	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- PAID SICK LEAVE
BO_EMPBENEFIT_1_6	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- PAID PARENTAL OR FAMILY LEAVE
BO_EMPBENEFIT_1_7	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- TUITION ASSISTANCE
BO_EMPBENEFIT_1_8	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- OTHER BENEFIT
BO_EMPBENEFIT_1_9	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- NONE OF THE ABOVE
BO_ONLINE_1	DO YOU HAVE A WEBSITE OR SOCIAL MEDIA PRESENCE
REMOTE_2	WORK REMOTELY
REMOTE_3	REMOTE WORK POLICY
BO_CASH	CASH ON HAND
BO_REVENUE_1_RUF	RUF VARIABLE: AMOUNT OF INCOME OR SALES AND OPERATING REVENUES
BO_REVENUE_2_RUF	RUF VARIABLE: THE LAST YEAR AMOUNT OF INCOME OR SALES AND OPERATING REVENUES
BUSINESS_INTERRUPTIONS_1_1	FOLLOWING INTERRUPTIONS- DOMESTIC DELAYS
BUSINESS_INTERRUPTIONS_1_2	FOLLOWING INTERRUPTIONS- FOREIGN DELAYS
BUSINESS_INTERRUPTIONS_1_3	FOLLOWING INTERRUPTIONS- ALTERNATIVE DOMESTIC
BUSINESS_INTERRUPTIONS_1_4	FOLLOWING INTERRUPTIONS- ALTERNATIVE FOREIGN
BUSINESS_INTERRUPTIONS_1_5	FOLLOWING INTERRUPTIONS- PRODUCTION DELAYS
BUSINESS_INTERRUPTIONS_1_6	FOLLOWING INTERRUPTIONS- DELIVERY/SHIPPING
BUSINESS_INTERRUPTIONS_1_7	FOLLOWING INTERRUPTIONS- OTHER
BUSINESS_INTERRUPTIONS_1_8	FOLLOWING INTERRUPTIONS- NONE
BUSINESS_COSTS_1	PRICES CHANGED

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<b>Variable Name</b>	<b>Variable Label</b>
BUSINESS_COSTS_2	SALARIES CHANGED
BO_PLMARGIN_1	DID YOU HAVE PROFITS LOSSES OR BREAK EVEN
BO_PRIMARYINC_1	DOES YOUR WORK PROVIDE PRIMARY SOURCE OF HOUSEHOLD INCOME
BO_PRIMARYINC_2	THE LAST YEAR DID YOUR WORK PROVIDE PRIMARY SOURCE OF HOUSEHOLD INCOME
BO_GOALS_1	TOP GOAL FOR THE NEXT FIVE YEARS
BO_GOALS_2	ACCESS TO SUPPORT AND RESOURCES IN COMMUNITY TO MEET BUSINESS GOALS
BO_CHALLENGE_1_1	FINANCIAL CHALLENGES- NOT BEING ABLE TO ACCESS HEALTH INSURANCE
BO_CHALLENGE_1_2	FINANCIAL CHALLENGES- NOT HAVING ACCESS TO EMPLOYER-PROVIDED BENEFITS
BO_CHALLENGE_1_3	FINANCIAL CHALLENGES- PERSONAL FINANCES
BO_CHALLENGE_1_4	FINANCIAL CHALLENGES- ACCESSING CAPITAL
BO_CHALLENGE_1_5	FINANCIAL CHALLENGES- MAKING RENT PAYMENTS
BO_CHALLENGE_1_6	FINANCIAL CHALLENGES- DECREASING SALES
BO_CHALLENGE_1_7	FINANCIAL CHALLENGES- INCREASING BUSINESS COSTS
BO_CHALLENGE_1_8	FINANCIAL CHALLENGES- NONE OF THE ABOVE
BO_CHALLENGE_2_1_Y2	BUSINESS OPERATIONS CHALLENGES- MAINTAINING BUSINESS LICENSE- Y2
BO_CHALLENGE_2_2_Y2	BUSINESS OPERATIONS CHALLENGES- DOING MY TAXES- Y2
BO_CHALLENGE_2_3_Y2	BUSINESS OPERATIONS CHALLENGES- NAVIGATING GOVERNMENT REGULATIONS- Y2
BO_CHALLENGE_2_4_Y2	BUSINESS OPERATIONS CHALLENGES- BUSINESS OPERATIONS CHALLENGES- NONE OF THE ABOVE- Y2
BO_CHALLENGE_3_1_Y2	CUSTOMER REACH CHALLENGES- FINDING CUSTOMERS- Y2
BO_CHALLENGE_3_2_Y2	CUSTOMER REACH CHALLENGES- KEEPING EXISTING CUSTOMERS- Y2
BO_CHALLENGE_3_3_Y2	CUSTOMER REACH CHALLENGES- SETTING UP ONLINE PRESENCE- Y2

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<b>Variable Name</b>	<b>Variable Label</b>
BO_CHALLENGE_3_4_Y2	CUSTOMER REACH CHALLENGES- IDENTIFYING BUSINESS OPPORTUNITIES- Y2
BO_CHALLENGE_3_5_Y2	CUSTOMER REACH CHALLENGES- NONE OF THE ABOVE- Y2
BO_CHALLENGE_4_1_Y2	RESOURCE OR SUPPORT CHALLENGES- FINDING PROFESSIONAL SUPPORT- Y2
BO_CHALLENGE_4_2_Y2	RESOURCE OR SUPPORT CHALLENGES- FINDING ROLE MODELS- Y2
BO_CHALLENGE_4_3_Y2	RESOURCE OR SUPPORT CHALLENGES- GETTING SUPPORT FROM FAMILY- Y2
BO_CHALLENGE_4_4_Y2	RESOURCE OR SUPPORT CHALLENGES- GETTING SUPPORT FROM MY COMMUNITY- Y2
BO_CHALLENGE_4_5_Y2	RESOURCE OR SUPPORT CHALLENGES- BALANCING WORK AND FAMILY- Y2
BO_CHALLENGE_4_6_Y2	RESOURCE OR SUPPORT CHALLENGES- FEELING BURNT OUT- Y2
BO_CHALLENGE_4_7_Y2	RESOURCE OR SUPPORT CHALLENGES- MAJOR LIFE EVENT- Y2
BO_CHALLENGE_4_8_Y2	RESOURCE OR SUPPORT CHALLENGES- FINDING TIME- Y2
BO_CHALLENGE_4_9_Y2	RESOURCE OR SUPPORT CHALLENGES- GROWING NETWORK- Y2
BO_CHALLENGE_4_10_Y2	RESOURCE OR SUPPORT CHALLENGES- EDUCATIONAL MATERIALS- Y2
BO_CHALLENGE_4_11_Y2	RESOURCE OR SUPPORT CHALLENGES- NONE OF THE ABOVE- Y2
BO_CHALLENGE_5_1_Y2	ECONOMY OR MARKET CHALLENGES- FINDING OR RETAINING QUALIFIED EMPLOYEES- Y2
BO_CHALLENGE_5_2_Y2	ECONOMY OR MARKET CHALLENGES- COMPETING AGAINST OTHER BUSINESSES- Y2
BO_CHALLENGE_5_3_Y2	ECONOMY OR MARKET CHALLENGES- SUPPLY CHAIN ISSUES- Y2
BO_CHALLENGE_5_4_Y2	ECONOMY OR MARKET CHALLENGES- DECREASING DEMAND FOR MY PRODUCT- Y2
BO_CHALLENGE_5_5_Y2	ECONOMY OR MARKET CHALLENGES- UNFAVORABLE ECONOMY- Y2

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<b>Variable Name</b>	<b>Variable Label</b>
BO_CHALLENGE_5_6_Y2	ECONOMY OR MARKET CHALLENGES- NAVIGATING REQUIREMENTS- Y2
BO_CHALLENGE_5_7_Y2	ECONOMY OR MARKET CHALLENGES- NONE OF THE ABOVE- Y2
BO_CHALLENGE_6	FACING OTHER CHALLENGES
BO_CHALLENGE_ADDRESS_1_1	TAKE ACTION- SPOKE WITH FRIEND
BO_CHALLENGE_ADDRESS_1_2	TAKE ACTION- MENTOR
BO_CHALLENGE_ADDRESS_1_3	TAKE ACTION- INDUSTRY EXPERTS
BO_CHALLENGE_ADDRESS_1_4	TAKE ACTION- PROFESSIONAL ADVICE
BO_CHALLENGE_ADDRESS_1_5	TAKE ACTION- ATTENDED TRAININGS
BO_CHALLENGE_ADDRESS_1_6	TAKE ACTION- APPLIED SUPPORT PROGRAM
BO_CHALLENGE_ADDRESS_1_7	TAKE ACTION- OTHER
BO_CHALLENGE_ADDRESS_1_8	TAKE ACTION- NONE OF THE ABOVE
BO_CHALLENGE_ENDA_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- NOT ACCESS HEALTH INSURANCE- Y2
BO_CHALLENGE_ENDB_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- NOT ACCESS TO EMPLOYER BENEFITS- Y2
BO_CHALLENGE_ENDC_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- CHALLENGES WITH PERSONAL FINANCES- Y2
BO_CHALLENGE_ENDD_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- ACCESSING CAPITAL- Y2
BO_CHALLENGE_ENDE_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- MAKING RENT PAYMENTS- Y2
BO_CHALLENGE_ENDF_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- DECREASING SALES- Y2
BO_CHALLENGE_ENDG_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- INCREASING BUSINESS COSTS- Y2
BO_CHALLENGE_ENDH_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- MAINTAINING BUSINESS LICENSE- Y2
BO_CHALLENGE_ENDI_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- DOING MY TAXES- Y2
BO_CHALLENGE_ENDJ_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- NAVIGATING GOVERNMENT REGULATIONS- Y2

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<b>Variable Name</b>	<b>Variable Label</b>
BO_CHALLENGE_ENDK_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING CUSTOMERS- Y2
BO_CHALLENGE_ENDL_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- KEEPING EXISTING CUSTOMERS- Y2
BO_CHALLENGE_ENDM_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- SETTING UP THE BUSINESS- Y2
BO_CHALLENGE_ENDN_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- BUSINESS OPPORTUNITIES- Y2
BO_CHALLENGE_ENDO_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING PROFESSIONAL SUPPORT- Y2
BO_CHALLENGE_ENDP_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING ROLE MODELS- Y2
BO_CHALLENGE_ENDQ_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- GETTING SUPPORT FROM FAMILY- Y2
BO_CHALLENGE_ENDR_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- GETTING SUPPORT FROM COMMUNITY- Y2
BO_CHALLENGE_ENDS_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- BALANCING WORK AND FAMILY- Y2
BO_CHALLENGE_ENDT_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FEELING BURNT OUT- Y2
BO_CHALLENGE_ENDU_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- MAJOR LIFE EVENT- Y2
BO_CHALLENGE_ENDV_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING TIME- Y2
BO_CHALLENGE_ENDW_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- GROWING NETWORK- Y2
BO_CHALLENGE_ENDX_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- EDUCATIONAL MATERIALS- Y2
BO_CHALLENGE_ENDY_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING QUALIFIED EMPLOYEES- Y2
BO_CHALLENGE_ENDZ_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- COMPETING AGAINST OTHER BUSINESS- Y2
BO_CHALLENGE_ENDAA_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- SUPPLY CHAIN ISSUES- Y2

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<b>Variable Name</b>	<b>Variable Label</b>
BO_CHALLENGE_ENDBB_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- DECREASING DEMAND FOR PRODUCT- Y2
BO_CHALLENGE_ENDCC_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- UNFAVORABLE ECONOMY- Y2
BO_CHALLENGE_ENDDD_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- HIRING EMPLOYEES- Y2
BO_REASONS_1_Y2	PRIMARY REASON FOR STOPPING- Y2
BO_REASONS_2_Y2	SECOND MOST IMPORTANT REASON FOR STOPPING- Y2
BO_LENGTH_1	HOW LONG DO YOU SEE YOURSELF
BO_POSTPLANS_1	WHAT ARE YOUR PLANS FOR AFTER YOU FINISH
BO_POSTPLANS_2	WHAT DID YOU DO IMMEDIATELY AFTER YOU FINISHED
BO_NUMPREVBIZ_1	HOW MANY PREVIOUS BUSINESSES HAVE YOU OWNED
BO_EXITSTRAT_1_Y2	HOW YOU CLOSED OR ENDED YOUR BUSINESS OR STOPPED WORKING FOR YOURSELF- Y2
BO_INDUSTRY_1	WHAT INDUSTRY BEST CLASSIFIES
GP_CONSIDER_1_1_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- WHAT KIND OF BUSINESS- Y2
GP_CONSIDER_1_2_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- TOO RISKY- Y2
GP_CONSIDER_1_3_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- LOCAL COMMUNITY- Y2
GP_CONSIDER_1_4_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- DON'T HAVE ENOUGH SAVINGS- Y2
GP_CONSIDER_1_5_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- ACCESSING FINANCING- Y2
GP_CONSIDER_1_6_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- FAMILY NOT SUPPORTIVE- Y2
GP_CONSIDER_1_7_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- SEEMS TOO CHALLENGING- Y2
GP_CONSIDER_1_8_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- UNCERTAIN ECONOMY- Y2
GP_CONSIDER_1_9_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- TOO MUCH TIME- Y2

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<b>Variable Name</b>	<b>Variable Label</b>
GP_CONSIDER_1_10_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- I LIKE MY CURRENT JOB- Y2
GP_CONSIDER_1_11_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- NEED EMPLOYER BENEFITS- Y2
GP_CONSIDER_1_12_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- DON'T HAVE SKILLS- Y2
GP_CONSIDER_1_13_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- DON'T KNOW WHERE TO GO- Y2
GP_CONSIDER_1_14_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- MAJOR LIFE EVENT- Y2
GP_CONSIDER_1_15_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- RETIRED- Y2
GP_CONSIDER_1_16_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- HEALTH REASONS- Y2
GP_CONSIDER_1_17_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- CREDIT SCORE- Y2
GP_CONSIDER_1_18_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- OTHER REASON- Y2
GP_CONSIDER_2_Y2	PRIMARY REASON FOR NOT STARTING- Y2
GP_CONSIDER_3_Y2	SECOND MOST IMPORTANT REASON FOR NOT STARTING- Y2
ENTR_CHALLENGES_1_1	THREE BIGGEST CHALLENGES- HEALTH INSURANCE
ENTR_CHALLENGES_1_2	THREE BIGGEST CHALLENGES- TAX PAYMENTS
ENTR_CHALLENGES_1_3	THREE BIGGEST CHALLENGES- CUSTOMERS
ENTR_CHALLENGES_1_4	THREE BIGGEST CHALLENGES- BALANCING
ENTR_CHALLENGES_1_5	THREE BIGGEST CHALLENGES- LONG HOURS
ENTR_CHALLENGES_1_6	THREE BIGGEST CHALLENGES- MOTIVATION
ENTR_CHALLENGES_1_7	THREE BIGGEST CHALLENGES- MAKING ENOUGH MONEY
ENTR_CHALLENGES_1_8	THREE BIGGEST CHALLENGES- REGULATIONS
ENTR_CHALLENGES_1_9	THREE BIGGEST CHALLENGES- RETAINING EMPLOYEES
ENTR_CHALLENGES_1_10	THREE BIGGEST CHALLENGES- COMPETING
ENTR_CHALLENGES_1_11	THREE BIGGEST CHALLENGES- ECONOMY
GP_CONSIDER_4	IDEA EXPLORE THE POSSIBILITY
GP_CONSIDER_5_1	IDEA SUPPORT- MENTOR

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<b>Variable Name</b>	<b>Variable Label</b>
GP_CONSIDER_5_2	IDEA SUPPORT- PROFESSIONAL ADVICE
GP_CONSIDER_5_3	IDEA SUPPORT- COMMUNITY EDUCATION PROGRAM
GP_CONSIDER_5_4	IDEA SUPPORT- ONLINE EDUCATION PROGRAM
GP_CONSIDER_5_5	IDEA SUPPORT- IMPROVE CREDIT
GP_CONSIDER_5_6	IDEA SUPPORT- BUSINESS NETWORK
GP_CONSIDER_5_7	IDEA SUPPORT- OTHER SUPPORT
GP_CONSIDER_6	SELF-EMPLOYED MOST CHALLENGING
GP_EMPLOYEELENGTH_1	HOW LONG WORK THERE
GP_EMPLOYERLENGTH_1	BUSINESS BEEN IN EXISTENCE
GP_NUMEMPSTART_1	HOW MANY PEOPLE WORK FOR THIS EMPLOYER
GP_WEEKSWK_1	HOW MANY WEEKS DID YOU WORK
GP_HOURSWK_1	HOW MANY HOURS DID YOU USUALLY WORK EACH WEEK
GP_EMPBENEFIT_1_1	EMPLOYEE BENEFITS PAID BY EMPLOYER- HEALTH INSURANCE
GP_EMPBENEFIT_1_2	EMPLOYEE BENEFITS PAID BY EMPLOYER- RETIREMENT PLANS
GP_EMPBENEFIT_1_3	EMPLOYEE BENEFITS PAID BY EMPLOYER- PROFIT SHARING
GP_EMPBENEFIT_1_4	EMPLOYEE BENEFITS PAID BY EMPLOYER- PAID HOLIDAYS
GP_EMPBENEFIT_1_5	EMPLOYEE BENEFITS PAID BY EMPLOYER- PAID SICK LEAVE
GP_EMPBENEFIT_1_6	EMPLOYEE BENEFITS PAID BY EMPLOYER- PAID PARENTAL LEAVE
GP_EMPBENEFIT_1_7	EMPLOYEE BENEFITS PAID BY EMPLOYER- TUITION ASSISTANCE
GP_EMPBENEFIT_1_8	EMPLOYEE BENEFITS PAID BY EMPLOYER- OTHER BENEFIT
GP_EMPBENEFIT_1_9	EMPLOYEE BENEFITS PAID BY EMPLOYER- NONE OF THE ABOVE
REMOTE_1	ALLOWED TO WORK REMOTELY
GP_NEWJOB_1A	NEXT YEAR HOW LIKELY IS IT- STAY WITH CURRENT EMPLOYMENT ARRANGEMENT
GP_NEWJOB_1B	NEXT YEAR HOW LIKELY IS IT- LOOK FOR A DIFFERENT JOB
GP_NEWJOB_1C	NEXT YEAR HOW LIKELY IS IT- LOOK FOR ANOTHER JOB IN ADDITION TO CURRENT JOB
GP_NEWJOB_1D	NEXT YEAR HOW LIKELY IS IT- START OWN BUSINESS

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**SECTION INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
GP_NEWJOB_1E	NEXT YEAR HOW LIKELY IS IT- START WORKING FOR YOURSELF
GP_NEWJOB_1F	NEXT YEAR HOW LIKELY IS IT- ENGAGE IN GIG WORK AS PRIMARY INCOME
GP_NEWJOB_1G	NEXT YEAR HOW LIKELY IS IT- ENGAGE IN GIG WORK AS SECONDARY INCOME
GP_NEWJOB_1H	NEXT YEAR HOW LIKELY IS IT- RETIRE
GP_NEWJOB_1I	NEXT YEAR HOW LIKELY IS IT- EXIT THE LABOR FORCE
GP_NEWJOB_1J	NEXT YEAR HOW LIKELY IS IT- GO BACK TO SCHOOL
GP_NEWJOB_2A	NEXT YEAR HOW LIKELY IS IT YOU WILL- TAKE A JOB
GP_NEWJOB_2B	NEXT YEAR HOW LIKELY IS IT YOU WILL- START OWN BUSINESS
GP_NEWJOB_2C	NEXT YEAR HOW LIKELY IS IT YOU WILL- START WORKING FOR YOURSELF
GP_NEWJOB_2D	NEXT YEAR HOW LIKELY IS IT YOU WILL- ENGAGE IN GIG WORK AS PRIMARY INCOME
GP_NEWJOB_2E	NEXT YEAR HOW LIKELY IS IT YOU WILL- ENGAGE IN GIG WORK AS SECONDARY INCOME
GP_NEWJOB_2F	NEXT YEAR HOW LIKELY IS IT YOU WILL- GO BACK TO SCHOOL
DEM_HHINC_RUF	RUF VARIABLE: TOTAL ANNUAL HOUSEHOLD INCOME
DEM_STUDENT	ENROLLED IN OR TAKING COURSES
DEM_INSURA	DO YOU CURRENTLY HAVE- HEALTH INSURANCE
DEM_INSURB	DO YOU CURRENTLY HAVE- CONTRIBUTIONS TO RETIREMENT PLANS
DEM_INSURC	DO YOU CURRENTLY HAVE- PROFIT SHARING
DEM_INSURD	DO YOU CURRENTLY HAVE- PAID HOLIDAYS
DEM_INSURE	DO YOU CURRENTLY HAVE- PAID SICK LEAVE
DEM_INSURF	DO YOU CURRENTLY HAVE- PAID PARENTAL LEAVE
DEM_INSURG	DO YOU CURRENTLY HAVE- TUITION ASSISTANCE
DEM_DEBT	HOW MANAGEABLE YOUR HOUSEHOLD DEBT IS
DEM_RELAWN	IMMEDIATE FAMILY MEMBERS OWN A BUSINESS
DEM_EDU_RUF	RUF VARIABLE: HIGHEST DEGREE OR LEVEL OF SCHOOL COMPLETED

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**SECTION INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
DEM_MARITAL	MARITAL STATUS
DEM_HOUSENUM_DRV	DERIVED VARIABLE: NUMBER OF PEOPLE IN HOUSEHOLD
DEM_HOUSEADULT_DRV	DERIVED VARIABLE: HOW MANY ADULTS LIVE IN YOUR HOUSEHOLD
DEM_HOUSEHOLD_1_Y2_DRV	DERIVED VARIABLE: WHO LIVES IN YOUR HOUSEHOLD- SPOUSE OR UNMARRIED PARTNER
DEM_HOUSEHOLD_2_Y2_DRV	DERIVED VARIABLE: WHO LIVES IN YOUR HOUSEHOLD- IMMEDIATE FAMILY
DEM_HOUSEHOLD_3_Y2_DRV	DERIVED VARIABLE: WHO LIVES IN YOUR HOUSEHOLD- OTHER RELATIVES
DEM_HOUSEHOLD_4_Y2_DRV	DERIVED VARIABLE: WHO LIVES IN YOUR HOUSEHOLD- NON-RELATIVES
DEM_HOUSECHILDA_DRV	DERIVED VARIABLE: NUMBER OF CHILDREN IN HOUSEHOLD UNDER 5 YEARS OLD
DEM_HOUSECHILDB_DRV	DERIVED VARIABLE: NUMBER OF CHILDREN IN HOUSEHOLD 5-11 YEARS OLD
DEM_HOUSECHILDC_DRV	DERIVED VARIABLE: NUMBER OF CHILDREN IN HOUSEHOLD 12-17 YEARS OLD
DEM_NUMCHILD_DRV	DERIVED VARIABLE: NUMBER OF CHILDREN IN HOUSEHOLD
DEM_MILITARY_1	HAVE YOU SERVED ON ACTIVE DUTY
DEM_CITIZEN_DRV	DERIVED VARIABLE: CITIZENSHIP STATUS
WTSURVY	SURVEY WEIGHT: APPLIES TO ALL CASES
WTPROB	PROBABILITY WEIGHT: FOR WORK WITH ONLY ABS AND AMERISPEAK SAMPLES
STRATA	SAMPLING STRATA
PSU	PSU (PRIMARY SAMPLING UNIT)

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Variable: R\_SUID

Label: RESPONDENT ID

Description: Administrative Variable: Unique ID assigned to survey respondent

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
Unique identifier	30,632	100.0%	250,914,383	100.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: SAMP\_TYPE

Label: EPOP SAMPLE TYPE

Description: Administrative Variable: The sample panel type determines which demographic variables are asked of the respondent.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
abs	2,565	8.4%	16,011,067	6.4%
amerispeak	10,126	33.1%	126,584,684	50.4%
non-probability sample	17,941	58.6%	108,318,632	43.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PARTIAL\_CASE

Label: INDICTORFOR PARTIAL COMPLETE CASES

Description: Administrative Variable: Indicates whether case is a partial complete. Partial completes answered the majority of questions.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Full complete	30,269	98.8%	250,165,348	99.7%
1: Partial complete	363	1.2%	749,035	0.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: Q\_LANGUAGE

Label: SURVEY LANGUAGE

Description: Would you like to take this survey in English or Spanish? [SHOW IF PANEL\_TYPE=60]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: English	30,305	98.9%	248,687,077	99.1%
2: Spanish	327	1.1%	2,227,306	0.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: Q\_MODE

Label: SURVEY MODE

Description: Administrative variable: Indicates mode that survey was conducted in.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Web survey	30,362	99.1%	247,964,790	98.8%
2: Phone survey	270	0.9%	2,949,593	1.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_AGE\_RUF

Label: RUF VARIABLE: RESPONDENT AGE

Description: Respondent age reported in survey data or pre-load information obtained from prior surveys.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: 18-24	3,520	11.5%	20,293,805	8.1%
2: 25-29	2,545	8.3%	18,465,162	7.4%
3: 30-34	3,056	10.0%	24,390,630	9.7%
4: 35-39	3,053	10.0%	24,210,924	9.6%
5: 40-44	2,919	9.5%	23,021,747	9.2%

**Variable:** DEM\_AGE\_RUF

**Label:** RUF VARIABLE: RESPONDENT AGE

**Description:** Respondent age reported in survey data or pre-load information obtained from prior surveys.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
6: 45-49	2,186	7.1%	18,809,241	7.5%
7: 50-54	2,048	6.7%	18,323,148	7.3%
8: 55-59	2,336	7.6%	21,504,734	8.6%
9: 60-64	2,402	7.8%	21,817,885	8.7%
10: 65-69	2,429	7.9%	22,112,153	8.8%
11: 70-74	2,015	6.6%	18,219,837	7.3%
12: 75+	1,915	6.3%	18,392,071	7.3%
-7: Suppressed	208	0.7%	1,353,048	0.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** DEM\_AGE\_IMPUTED

**Label:** INDICATOR FOR IMPUTED AGE VALUES

**Description:** Administrative variable: Indicates that age was imputed based on response to survey age range variable (DEM\_AGE\_RANGE)

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Age value reported	30,624	100.0%	250,872,813	100.0%
1: Age value imputed	8	0.0%	41,570	0.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



**Variable:** DEM\_STATE

**Label:** RESPONDENT STATE

**Description:** In what state do you currently live?

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
State two-letter code	30,632	100.0%	250,914,383	100.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** CENSUS\_DIV\_DRV

**Label:** CENSUS DIVISION DERIVED FROM ZIP CODE

**Description:** Derived variable: census division derived from survey-reported zip code or pre-load information

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
1: New England	1,628	5.3%	11,685,755	4.7%
2: Mid-Atlantic	3,439	11.2%	32,144,006	12.8%
3: East North Central	3,915	12.8%	35,702,345	14.2%
4: West North Central	2,417	7.9%	16,099,274	6.4%
5: South Atlantic	7,191	23.5%	50,933,807	20.3%
6: East South Central	1,988	6.5%	14,652,540	5.8%
7: West South Central	3,675	12.0%	30,128,434	12.0%
8: Mountain	2,612	8.5%	19,031,382	7.6%
9: Pacific	3,767	12.3%	40,536,840	16.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: REGION\_DRV**

**Label: CENSUS REGION DERIVED FROM ZIP CODE**

**Description: Derived variable: census region derived from survey-reported zip code or pre-load information**

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Northeast	5,067	16.5%	43,829,761	17.5%
2: Midwest	6,332	20.7%	51,801,619	20.6%
3: South	12,854	42.0%	95,714,781	38.1%
4: West	6,379	20.8%	59,568,222	23.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: MSA**

**Label: FIFTY HIGHEST POPULATION MSAS DERIVED FROM ZIP CODE**

**Description: Derived variable: Top 50 highest population MSAs derived from survey-reported zip code or pre-load information**

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
Atlanta-Sandy Springs-Alpharetta, GA	601	2.0%	4,584,742	1.8%
Austin-Round Rock-Georgetown, TX	178	0.6%	1,747,738	0.7%
Baltimore-Columbia-Towson, MD	314	1.0%	2,124,283	0.8%
Birmingham-Hoover, AL	194	0.6%	821,722	0.3%
Boston-Cambridge-Newton, MA-NH	300	1.0%	3,751,740	1.5%
Buffalo-Cheektowaga, NY	164	0.5%	901,215	0.4%
Charlotte-Concord-Gastonia, NC-SC	274	0.9%	1,991,139	0.8%
Chicago-Naperville-Elgin, IL-IN-WI	705	2.3%	7,238,890	2.9%
Cincinnati, OH-KY-IN	226	0.7%	1,648,645	0.7%

**Variable: MSA**

**Label: FIFTY HIGHEST POPULATION MSAS DERIVED FROM ZIP CODE**

**Description: Derived variable: Top 50 highest population MSAs derived from survey-reported zip code or pre-load information**

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
Cleveland-Elyria, OH	275	0.9%	1,593,457	0.6%
Columbus, OH	229	0.7%	1,614,160	0.6%
Dallas-Fort Worth-Arlington, TX	674	2.2%	5,674,508	2.3%
Denver-Aurora-Lakewood, CO	275	0.9%	2,285,539	0.9%
Detroit-Warren-Dearborn, MI	375	1.2%	3,417,602	1.4%
Hartford-East Hartford-Middletown, CT	240	0.8%	926,594	0.4%
Houston-The Woodlands-Sugar Land, TX	521	1.7%	5,211,667	2.1%
Indianapolis-Carmel-Anderson, IN	254	0.8%	1,575,381	0.6%
Jacksonville, FL	240	0.8%	1,234,355	0.5%
Kansas City, MO-KS	258	0.8%	1,615,153	0.6%
Las Vegas-Henderson-Paradise, NV	132	0.4%	1,739,648	0.7%
Los Angeles-Long Beach-Anaheim, CA	804	2.6%	9,957,536	4.0%
Louisville/Jefferson County, KY-IN	168	0.5%	966,588	0.4%
Memphis, TN-MS-AR	180	0.6%	949,771	0.4%
Miami-Fort Lauderdale-Pompano Beach, FL	584	1.9%	4,795,741	1.9%
Milwaukee-Waukesha, WI	247	0.8%	1,182,496	0.5%
Minneapolis-St. Paul-Bloomington, MN-WI	246	0.8%	2,691,580	1.1%
Nashville-Davidson--Murfreesor-- Franklin, TN	188	0.6%	1,477,139	0.6%
New Orleans-Metairie, LA	157	0.5%	965,319	0.4%

**Variable: MSA**

**Label: FIFTY HIGHEST POPULATION MSAS DERIVED FROM ZIP CODE**

**Description: Derived variable: Top 50 highest population MSAs derived from survey-reported zip code or pre-load information**

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
New York-Newark-Jersey City, NY-NJ-PA	1,562	5.1%	15,127,806	6.0%
Oklahoma City, OK	169	0.6%	1,081,831	0.4%
Orlando-Kissimmee-Sanford, FL	308	1.0%	2,014,654	0.8%
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	542	1.8%	4,743,021	1.9%
Phoenix-Mesa-Chandler, AZ	376	1.2%	3,722,419	1.5%
Pittsburgh, PA	256	0.8%	1,829,599	0.7%
Portland-Vancouver-Hillsboro, OR-WA	190	0.6%	1,950,354	0.8%
Providence-Warwick, RI-MA	203	0.7%	1,292,063	0.5%
Raleigh-Cary, NC	209	0.7%	1,079,521	0.4%
Richmond, VA	146	0.5%	995,883	0.4%
Riverside-San Bernardino-Ontario, CA	329	1.1%	3,380,800	1.3%
Sacramento-Roseville-Folsom, CA	216	0.7%	1,820,990	0.7%
Salt Lake City, UT	133	0.4%	909,653	0.4%
San Antonio-New Braunfels, TX	265	0.9%	1,864,490	0.7%
San Diego-Chula Vista-Carlsbad, CA	228	0.7%	2,485,116	1.0%
San Francisco-Oakland-Berkeley, CA	271	0.9%	3,643,682	1.5%
San Jose-Sunnyvale-Santa Clara, CA	126	0.4%	1,485,797	0.6%
Seattle-Tacoma-Bellevue, WA	214	0.7%	3,098,264	1.2%
St. Louis, MO-IL	158	0.5%	2,083,648	0.8%

**Variable: MSA**

**Label: FIFTY HIGHEST POPULATION MSAS DERIVED FROM ZIP CODE**

**Description: Derived variable: Top 50 highest population MSAs derived from survey-reported zip code or pre-load information**

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
Tampa-St. Petersburg-Clearwater, FL	339	1.1%	2,539,087	1.0%
Virginia Beach-Norfolk-Newport News, VA-NC	143	0.5%	1,334,899	0.5%
Washington-Arlington-Alexandria, DC-VA-MD-WV	553	1.8%	4,717,441	1.9%
LEGITIMATE SKIP	14,693	48.0%	113,029,019	45.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: RUCC\_DRV**

**Label: DERIVED VARIABLE: URBANICITY MEASURE DERIVED FROM COUNTY**

**Description: Derived variable: measure of urbanicity derived from survey-reported county or pre-load information. Defined using county Rural-Urban Continuum Codes from the Economic Research Service.**

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
1: Metro - Counties in metro areas of 1 million population or more	16,011	52.3%	138,847,923	55.3%
2: Metro - Counties in metro areas of 250,000 to 1 million population	6,429	21.0%	53,175,599	21.2%
3: Metro - Counties in metro areas of fewer than 250,000 population	3,139	10.2%	23,105,707	9.2%
4: Nonmetro	4,794	15.7%	34,508,009	13.8%
-7: Suppressed	105	0.3%	652,952	0.3%

Variable: RUCC\_DRV

Label: DERIVED VARIABLE: URBANICITY MEASURE DERIVED FROM COUNTY

Description: Derived variable: measure of urbanicity derived from survey-reported county or pre-load information. Defined using county Rural-Urban Continuum Codes from the Economic Research Service.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
-3: Missing	154	0.5%	624,194	0.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: COUNTY\_DRV

Label: COUNTY FIPS CODE DERIVED FROM ZIP CODE

Description: Derived variable: county FIPS code derived from survey-reported zip code or pre-load information

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
County FIPS code	30,478	99.5%	250,290,189	99.8%
-3: Missing	154	0.5%	624,194	0.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: COUNTY\_NAME

Label: COUNTY NAME DERIVED FROM ZIP CODE

Description: Derived variable: county FIPS name derived from survey-reported zip code or pre-load information

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
County name	30,478	99.5%	250,290,189	99.8%
-3: Missing	154	0.5%	624,194	0.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: DEM\_GENDER**

**Label: GENDER IDENTITY**

**Description: What is your gender identity?**

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Man	15,869	51.8%	123,982,466	49.4%
2: Woman	14,527	47.4%	125,763,717	50.1%
3: Non-binary	131	0.4%	591,030	0.2%
-7: Suppressed	47	0.2%	260,909	0.1%
-3: Missing	58	0.2%	316,262	0.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: RACE**

**Label: RACE- EQUIVALENT OF AMERISPEAK PRELOAD**

**Description: To ensure a representative sample, please indicate your race.**

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: NH-White	15,351	50.1%	153,298,738	61.1%
2: NH-Black	7,571	24.7%	28,283,471	11.3%
3: NH-American Indian or Alaska Native or NH-some other races	341	1.1%	3,976,866	1.6%
4: Hispanic	5,654	18.5%	42,681,066	17.0%
5: NH-2+ races	868	2.8%	9,915,957	4.0%
6: NH-Asian, Hawaiian and Pacific islanders	800	2.6%	12,444,052	5.0%
-7: Suppressed	29	0.1%	182,478	0.1%
-3: Missing	18	0.1%	131,756	0.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_1

Label: WORKED FOR PAY LAST WEEK

Description: In the last week, did you work for pay at a job or business?  
 Working for pay includes being self-employed but not earning income in the last week, freelancers and consultants who work intermittently, active military duty, or on any type of paid or unpaid leave, including vacation.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	17,896	58.4%	152,994,116	61.0%
2: No	12,643	41.3%	97,235,263	38.8%
-5: Don't know	1	0.0%	2,267	0.0%
-3: Missing	92	0.3%	682,737	0.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_2

Label: WORKED FOR PAY LAST WEEK EVEN AN HOUR

Description: In the last week, did you do ANY work for pay, even for as little as one hour? [SHOW IF S\_JOBSTAT\_1 < 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	1,923	6.3%	13,177,501	5.3%
2: No	10,766	35.1%	84,482,010	33.7%
-3: Missing	47	0.2%	260,756	0.1%
.: Logical Skip	17,896	58.4%	152,994,116	61.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: S\_JOBSTAT\_3

Label: LOOKED FOR WORK LAST WEEK

Description: In the last week, did you look for work? [SHOW IF S\_JOBSTAT\_2 < 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	2,017	6.6%	12,221,064	4.9%
2: No	8,695	28.4%	71,911,302	28.7%
-5: Don't know	1	0.0%	2,835	0.0%
-3: Missing	100	0.3%	607,565	0.2%
.: Logical Skip	19,819	64.7%	166,171,617	66.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_4\_1

Label: REASONS NOT WORKING LAST WEEK - RETIRED

Description: What were your reasons for not working during the last week? Select all that apply.

1. Retired [SHOW IF S\_JOBSTAT\_1 < 1 AND S\_JOBSTAT\_2 < 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	5,060	16.5%	33,826,311	13.5%
1: Selected	5,739	18.7%	50,819,290	20.3%
-3: Missing	14	0.0%	97,165	0.0%
.: Logical Skip	19,819	64.7%	166,171,617	66.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_4\_2

Label: REASONS NOT WORKING LAST WEEK - LAYOFF

Description: What were your reasons for not working during the last week? Select all that apply.  
 2. On layoff from a job [SHOW IF S\_JOBSTAT\_1 <> 1 AND S\_JOBSTAT\_2 <> 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,334	33.7%	81,964,534	32.7%
1: Selected	465	1.5%	2,681,067	1.1%
-3: Missing	14	0.0%	97,165	0.0%
.: Logical Skip	19,819	64.7%	166,171,617	66.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_4\_3

Label: REASONS NOT WORKING LAST WEEK - STUDENT

Description: What were your reasons for not working during the last week? Select all that apply.  
 3. Student [SHOW IF S\_JOBSTAT\_1 <> 1 AND S\_JOBSTAT\_2 <> 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,242	33.4%	80,839,455	32.2%
1: Selected	557	1.8%	3,806,147	1.5%
-3: Missing	14	0.0%	97,165	0.0%
.: Logical Skip	19,819	64.7%	166,171,617	66.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_4\_4

Label: REASONS NOT WORKING LAST WEEK - FAMILY RESPONSIBILITIES

Description: What were your reasons for not working during the last week? Select all that apply.

4. Family responsibilities [SHOW IF S\_JOBSTAT\_1 <> 1 AND S\_JOBSTAT\_2 <> 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,787	32.0%	76,730,690	30.6%
1: Selected	1,012	3.3%	7,914,911	3.2%
-3: Missing	14	0.0%	97,165	0.0%
.: Logical Skip	19,819	64.7%	166,171,617	66.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_4\_5

Label: REASONS NOT WORKING LAST WEEK - CHRONIC ILLNESS OR PERMANENT DISABILITY

Description: What were your reasons for not working during the last week? Select all that apply.

5. Chronic illness or permanent disability [SHOW IF S\_JOBSTAT\_1 <> 1 AND S\_JOBSTAT\_2 <> 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,223	30.1%	73,336,247	29.2%
1: Selected	1,576	5.1%	11,309,355	4.5%
-3: Missing	14	0.0%	97,165	0.0%
.: Logical Skip	19,819	64.7%	166,171,617	66.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_4\_6

Label: REASONS NOT WORKING LAST WEEK - SUITABLE JOB NOT AVAILABLE

Description: What were your reasons for not working during the last week? Select all that apply.  
6. Suitable job not available [SHOW IF S\_JOBSTAT\_1 <> 1 AND S\_JOBSTAT\_2 <> 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,154	33.1%	80,709,803	32.2%
1: Selected	645	2.1%	3,935,799	1.6%
-3: Missing	14	0.0%	97,165	0.0%
.: Logical Skip	19,819	64.7%	166,171,617	66.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_4\_7

Label: REASONS NOT WORKING LAST WEEK - DID NOT NEED OR WANT TO WORK

Description: What were your reasons for not working during the last week? Select all that apply.  
7. Did not need or want to work [SHOW IF S\_JOBSTAT\_1 <> 1 AND S\_JOBSTAT\_2 <> 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,986	32.6%	77,275,282	30.8%
1: Selected	813	2.7%	7,370,320	2.9%
-3: Missing	14	0.0%	97,165	0.0%
.: Logical Skip	19,819	64.7%	166,171,617	66.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_4\_8

Label: REASONS NOT WORKING LAST WEEK - NONE OF THE ABOVE

Description: What were your reasons for not working during the last week? Select all that apply.

8. None of the above [SHOW IF S\_JOBSTAT\_1 <> 1 AND S\_JOBSTAT\_2 <> 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,532	31.1%	76,894,878	30.6%
1: Selected	1,267	4.1%	7,750,723	3.1%
-3: Missing	14	0.0%	97,165	0.0%
.: Logical Skip	19,819	64.7%	166,171,617	66.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_5\_1

Label: NOT WORKING REASON- SELF-EMPLOYED AND NOT PAID

Description: Were you not working for any of the following reasons during the last week? Select all that apply.

1. You were self-employed and not getting paid during this time. [SHOW IF S\_JOBSTAT\_4 = 8,-3,-5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,179	3.8%	7,146,976	2.8%
1: Selected	80	0.3%	591,979	0.2%
-3: Missing	22	0.1%	108,933	0.0%
.: Logical Skip	29,351	95.8%	243,066,495	96.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_5\_2

Label: NOT WORKING REASON- VACATION

Description: Were you not working for any of the following reasons during the last week? Select all that apply.

2. You were on vacation from work or traveling while holding a job.

[SHOW IF S\_JOBSTAT\_4 = 8,-3,-5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,158	3.8%	6,912,622	2.8%
1: Selected	101	0.3%	826,333	0.3%
-3: Missing	22	0.1%	108,933	0.0%
.: Logical Skip	29,351	95.8%	243,066,495	96.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_5\_3

Label: NOT WORKING REASON- PAID LEAVE

Description: Were you not working for any of the following reasons during the last week? Select all that apply.

3. You were on paid sick leave, personal leave, or other temporary leave.

[SHOW IF S\_JOBSTAT\_4 = 8,-3,-5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,197	3.9%	7,162,200	2.9%
1: Selected	62	0.2%	576,755	0.2%
-3: Missing	22	0.1%	108,933	0.0%
.: Logical Skip	29,351	95.8%	243,066,495	96.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_5\_4

Label: NOT WORKING REASON- OTHER BENEFITS

Description: Were you not working for any of the following reasons during the last week? Select all that apply.

4. You were on a job that did not pay but had other benefits. [SHOW IF S\_JOBSTAT\_4 = 8,-3,-5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,243	4.1%	7,612,707	3.0%
1: Selected	16	0.1%	126,249	0.1%
-3: Missing	22	0.1%	108,933	0.0%
:: Logical Skip	29,351	95.8%	243,066,495	96.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_5\_5

Label: NOT WORKING REASON- SABBATICAL

Description: Were you not working for any of the following reasons during the last week? Select all that apply.

5. You were on a sabbatical. [SHOW IF S\_JOBSTAT\_4 = 8,-3,-5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,239	4.0%	7,589,415	3.0%
1: Selected	20	0.1%	149,540	0.1%
-3: Missing	22	0.1%	108,933	0.0%
:: Logical Skip	29,351	95.8%	243,066,495	96.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_5\_6

Label: S\_JOBSTAT\_5\_6

Description: Were you not working for any of the following reasons during the last week? Select all that apply.  
6. None of the above. [SHOW IF S\_JOBSTAT\_4 = 8,-3,-5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	267	0.9%	2,216,511	0.9%
1: Selected	992	3.2%	5,522,444	2.2%
-3: Missing	22	0.1%	108,933	0.0%
.: Logical Skip	29,351	95.8%	243,066,495	96.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOBSTAT\_6

Label: IMPORTANT TO KNOW YOUR JOB STATUS

Description: To ask you the right questions, it is important to know your job status. In the last week, did you work for pay at a job or business?  
Working for pay includes being self-employed but not earning income in the last week, freelancers and consultants who work intermittently, active military duty, or on any type of paid or unpaid leave, including vacation.  
[SHOW IF S\_JOBSTAT\_1 = -3,-5 AND S\_JOBSTAT\_2 = -3,-5 AND S\_JOBSTAT\_5 = -3,-5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	2	0.0%	10,215	0.0%
2: No	3	0.0%	22,579	0.0%
.: Logical Skip	30,627	100.0%	250,881,589	100.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: S\_JOB\_1

Label: MAIN JOB/WORK ARRANGEMENT IN THE LAST WEEK

Description: Which one of the following best describes your main job/work arrangement in the last week?

If you had more than one job or work arrangement, report on the one for which you worked the most hours.

[SHOW IF S\_JOBSTAT\_1 = 1 OR S\_JOBSTAT\_2 = 1 OR ANY(S\_JOBSTAT\_5\_1 - S\_JOBSTAT\_5\_5 = 1) OR S\_JOBSTAT\_6 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Current Entrepreneur	2,717	8.9%	16,363,603	6.5%
2: Current Freelancer	3,180	10.4%	22,989,426	9.2%
3: For Profit	7,830	25.6%	74,517,227	29.7%
4: Not for Profit	2,130	7.0%	19,728,569	7.9%
5: Local Government	1,612	5.3%	14,600,591	5.8%
6: State Government	854	2.8%	7,039,304	2.8%
7: U.S. Military	203	0.7%	1,262,583	0.5%
8: U.S Government	586	1.9%	5,020,156	2.0%
9: Non-U.S. Government	748	2.4%	5,264,075	2.1%
-5: Don't know	3	0.0%	23,506	0.0%
-3: Missing	225	0.7%	1,589,302	0.6%
.: Logical Skip	10,544	34.4%	82,516,040	32.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_GIGCHECK\_1

Label: MAIN JOB GIG WORK

Description: Some people earn money through short, paid tasks or jobs online or in-person that are conducted through companies that coordinate payment for the service. This is sometimes referred to as “gig work.” Is your main job or work arrangement gig work?

These tasks might include driving for Uber or Lyft, selling goods through Craigslist or Etsy, completing online tasks on Amazon, providing graphic design, music, or other services via Fiverr or Upwork, or other activities.

[HOVER TEXT ON “other activities”]: • App-based food delivery, • Babysitting, childcare services, dog walking and/or house sitting, • Disabled adult and/or elder care services, • Providing personal services to individuals, • Renting out property, such as your car, your phone, your place of residence, or other items] [SHOW IF S\_JOB\_1 = 2,3,4]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	3,281	10.7%	19,295,259	7.7%
2: No	9,339	30.5%	94,127,779	37.5%
-5: Don't know	498	1.6%	3,592,099	1.4%
-3: Missing	22	0.1%	220,084	0.1%
.: Logical Skip	17,492	57.1%	133,679,161	53.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_PAIDJOB\_1

Label: WORK FOR PAY AT SECOND JOB

Description: In addition to your main job/work arrangement you just described, in the last week did you work for pay at a second job (or business), including part-time, evening, or weekend work?  
 [HOVER TEXT ON “second job”: If you have multiple jobs in addition to your main job, report on the additional job for which you worked the most hours.  
 [SHOW IF S\_JOBSTAT\_1 = 1 OR S\_JOBSTAT\_2 = 1 OR ANY(S\_JOBSTAT\_5\_1 – S\_JOBSTAT\_5\_5 = 1) OR S\_JOBSTAT\_6 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	6,510	21.3%	40,465,421	16.1%
2: No	13,526	44.2%	127,628,335	50.9%
-3: Missing	52	0.2%	304,587	0.1%
.: Logical Skip	10,544	34.4%	82,516,040	32.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_JOB\_2

Label: SECOND JOB

Description: Which one of the following best describes your second job/work arrangement over the last week? [SHOW IF S\_PAIDJOB\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Current Entrepreneur	1,421	4.6%	7,716,870	3.1%
2: Current Freelancer	2,153	7.0%	13,946,117	5.6%
3: For Profit	1,574	5.1%	10,469,198	4.2%
4: Not for Profit	492	1.6%	3,360,138	1.3%
5: Local Government	305	1.0%	1,682,663	0.7%
6: State Government	170	0.6%	1,011,661	0.4%
7: U.S. Military	76	0.2%	394,108	0.2%
8: U.S Government	117	0.4%	563,155	0.2%

Variable: S\_JOB\_2

Label: SECOND JOB

Description: Which one of the following best describes your second job/work arrangement over the last week? [SHOW IF S\_PAIDJOB\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
9: Non-U.S. Government	167	0.5%	1,110,122	0.4%
-3: Missing	35	0.1%	211,388	0.1%
.: Logical Skip	24,122	78.7%	210,448,962	83.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_GIGCHECK\_2

Label: SECOND JOB GIG WORK

Description: Some people earn money through short, paid tasks or jobs online or in-person that are conducted through companies that coordinate payment for the service. This is sometimes referred to as “gig work.” Is your second job/work arrangement gig work?

These tasks might include driving for Uber or Lyft, selling goods through Craigslist or Etsy, completing online tasks on Amazon, providing graphic design, music, or other services via Fiverr or Upwork, or other activities.

[HOVER TEXT ON “other activities”]: • App-based food delivery, • Babysitting, childcare services, dog walking and/or house sitting, • Disabled adult and/or elder care services, • Providing personal services to individuals, • Renting out property, such as your car, your phone, your place of residence, or other items] [SHOW IF S\_JOB\_1 = 2,3,4]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	2,416	7.9%	13,273,268	5.3%
2: No	1,615	5.3%	13,520,960	5.4%
-5: Don't know	172	0.6%	863,524	0.3%
-3: Missing	16	0.1%	117,701	0.0%
.: Logical Skip	26,413	86.2%	223,138,930	88.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** DOV\_CUR\_ENTR

**Label:** CURRENT ENTREPRENEUR FLAG

**Description:** Administrative Variable: This variable flags which respondents qualify as a current entrepreneur. IF S\_JOB\_1 = 1 OR S\_JOB\_2 = 1 OR S\_FORMBIZ\_STAT\_1 = 1 DOV\_CUR\_ENTR = 1. ELSE DOV\_CUR\_ENTR = 0.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Does not meet criteria	24,683	80.6%	213,956,497	85.3%
1: Meets criteria	5,949	19.4%	36,957,886	14.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** DOV\_CUR\_FREE

**Label:** CURRENT FREELANCER FLAG

**Description:** Administrative Variable: This variable flags which respondents qualify as a current freelancer. IF S\_JOB\_1 = 2 OR S\_JOB\_2 = 2 OR S\_FORMFREE\_STAT\_1 = 1 DOV\_CUR\_FREE = 1. ELSE DOV\_CUR\_FREE = 0.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Does not meet criteria	22,489	73.4%	195,092,663	77.8%
1: Meets criteria	8,143	26.6%	55,821,720	22.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_FORMBIZ\_1

Label: EVER OWNED A BUSINESS

Description: Have you ever owned a business, professional practice, or farm (excluding consultant, freelancer, and independent contractor work)?  
[SHOW IF DOV\_CUR\_ENTR = 0 AND DOV\_CUR\_FREE = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	4,495	14.7%	37,569,557	15.0%
2: No	18,458	60.3%	160,397,303	63.9%
-3: Missing	135	0.4%	940,784	0.4%
.: Logical Skip	7,544	24.6%	52,006,740	20.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_FORMBIZ\_2

Label: OUTSIDE OF FREELANCE, EVER OWNED A BUSINESS

Description: You reported you are currently working as a self-employed consultant, freelancer, or independent contractor. Outside of this work activity, have you ever owned a business, professional practice, or farm (excluding consultant, freelancer, and independent contractor work)?  
[SHOW IF DOV\_CUR\_FREE = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	1,645	5.4%	9,712,304	3.9%
2: No	2,431	7.9%	20,942,229	8.3%
-3: Missing	13	0.0%	44,517	0.0%
.: Logical Skip	26,543	86.7%	220,215,334	87.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_ADDBIZ\_1

Label: CURRENTLY OWN ANY OTHER BUSINESS

Description: You reported you currently own [IF S\_JOB\_1 = 1 & S\_JOB\_2 = 1: two businesses, professional practices, or farms /ELSE: a business, professional practice, or farm]. Outside of [IF S\_JOB\_1 = 1 & S\_JOB\_2 = 1: these businesses /ELSE: this business], do you currently own any other businesses, professional practices, or farms (excluding consultant, freelancer, and independent contractor work)?  
[SHOW IF S\_JOB\_1 = 1 OR S\_JOB\_2 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	1,511	4.9%	5,832,170	2.3%
2: No	1,928	6.3%	15,430,991	6.1%
-3: Missing	16	0.1%	44,530	0.0%
.: Logical Skip	27,177	88.7%	229,606,693	91.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_ADDBIZ\_2

Label: TOTAL BUSINESSES OWNED

Description: How many total businesses, professional practices, or farms do you own?  
[SHOW IF S\_ADDBIZ\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: 2	837	2.7%	3,454,494	1.4%
2: 3	392	1.3%	1,369,707	0.5%
3: 4	183	0.6%	649,268	0.3%
4: 5 or more	86	0.3%	303,453	0.1%
-3: Missing	13	0.0%	55,247	0.0%
.: Logical Skip	29,121	95.1%	245,082,213	97.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_ADDBIZ\_3

Label: EVER OWNED ADDITIONAL BUSINESS

Description: Outside of the business(es) you currently own, have you ever in the past owned a business, professional practice, or farm that you closed, sold, or left? [SHOW IF S\_JOB\_1 = 1 OR S\_JOB\_2 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	1,626	5.3%	7,760,281	3.1%
2: No	1,798	5.9%	13,439,232	5.4%
-3: Missing	31	0.1%	108,178	0.0%
.: Logical Skip	27,177	88.7%	229,606,693	91.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_FORMBIZ\_STAT\_1

Label: S\_FORMBIZ\_STAT\_1

Description: Do you still own this business, professional practice, or farm? [SHOW IF S\_FORMBIZ\_1 = 1 OR S\_FORMBIZ\_2 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	2,494	8.1%	15,650,196	6.2%
2: No	3,608	11.8%	31,398,893	12.5%
-3: Missing	38	0.1%	232,772	0.1%
.: Logical Skip	24,492	80.0%	203,632,522	81.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: S\_FORMBIZ\_STAT\_2

Label: CLOSE, SELL, OR LEAVE BUSINESS

Description: In what year did you close, sell, or leave this business, professional practice, or farm? If you owned more than one, please provide the year that you most recently closed, sold, or left a business, professional practice, or farm.

[SHOW IF S\_FORMBIZ\_STAT\_1 = 2 OR S\_ADDBIZ\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-5: Don't know	2	0.0%	16,234	0.0%
-3: Missing	511	1.7%	2,274,129	0.9%
.: Logical Skip	25,398	82.9%	211,755,209	84.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_FORMBIZ\_STAT\_2 Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	4,721	2010.7	2015.0	1920.0	2023.0
Weighted	39,159,174	2009.3	2012.0	1920.0	2023.0

Variable: S\_FORMBIZ\_STAT\_3

Label: APPROXIMATELY CLOSE, SELL, OR LEAVE BUSINESS

Description: Approximately how long ago did you close, sell, or leave this business, professional practice, or farm? If you owned more than one, please refer to the business, professional practice, or farm you most recently closed, sold, or left. [SHOW IF S\_FORMBIZ\_STAT\_2 = -3,-5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Within the last 5 years	224	0.7%	945,697	0.4%
2: 6 to 10 years ago	188	0.6%	861,522	0.3%
3: 11 to 20 years ago	65	0.2%	299,428	0.1%
4: More than 20 years ago	26	0.1%	140,984	0.1%
-3: Missing	10	0.0%	42,732	0.0%

Variable: S\_FORMBIZ\_STAT\_3

Label: APPROXIMATELY CLOSE, SELL, OR LEAVE BUSINESS

Description: Approximately how long ago did you close, sell, or leave this business, professional practice, or farm? If you owned more than one, please refer to the business, professional practice, or farm you most recently closed, sold, or left. [SHOW IF S\_FORMBIZ\_STAT\_2 = -3,-5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
:: Logical Skip	30,119	98.3%	248,624,020	99.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_FORMFREE\_1

Label: EVER FREELANCER

Description: Have you ever worked for yourself as a consultant, freelancer, or independent contractor either full- time or part-time (you may have received a Form 1099 or been paid informally off the books)? [SHOW IF S\_JOB\_1 = 1,3,4,5,6,7,8,9,-3,-5,NA AND S\_JOB\_2 = 1,3,4,5,6,7,8,9,-3,-5,NA]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	8,400	27.4%	68,314,485	27.2%
2: No	17,378	56.7%	147,925,924	59.0%
-3: Missing	231	0.8%	1,442,714	0.6%
:: Logical Skip	4,623	15.1%	33,231,260	13.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_ADDFREE\_1

Label: OTHER CURRENT FREELANCER ROLES

Description: You reported you are currently working [IF S\_JOB\_1 =2 & S\_JOB\_2 = 2: in two jobs] as a self-employed consultant, freelancer, or independent contractor. Outside of this work, do you currently work for yourself in any other consultant, freelancer, or independent contractor roles?  
[SHOW IF S\_JOB\_1 = 2 OR S\_JOB\_2 = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	1,977	6.5%	11,016,158	4.4%
2: No	2,596	8.5%	21,991,620	8.8%
-3: Missing	50	0.2%	223,481	0.1%
.: Logical Skip	26,009	84.9%	217,683,123	86.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_ADDFREE\_2

Label: TOTAL FREELANCER JOBS

Description: How many total consultant, freelancer, or independent contractor jobs do you have? [SHOW IF S\_ADDFREE\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: 2	1,137	3.7%	7,173,553	2.9%
2: 3	470	1.5%	2,012,034	0.8%
3: 4	200	0.7%	878,637	0.4%
4: 5 or more	148	0.5%	820,597	0.3%
-3: Missing	22	0.1%	131,337	0.1%
.: Logical Skip	28,655	93.5%	239,898,225	95.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_ADDFREE\_3

Label: EVER A FREELANCER

Description: Outside of your current consultant, freelance, or independent contractor work, did you do any consulting, freelance, or independent contractor work in the past that you no longer do now?  
[SHOW IF S\_JOB\_1 = 2 OR S\_JOB\_2 = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	2,028	6.6%	12,368,402	4.9%
2: No	2,523	8.2%	20,588,274	8.2%
-3: Missing	72	0.2%	274,584	0.1%
.: Logical Skip	26,009	84.9%	217,683,123	86.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_FORMFREE\_STAT\_1\_Y2

Label: STILL FREELANCER - Y2

Description: Are you still working for yourself as a consultant, freelancer, or independent contractor either full-time or part-time?  
[SHOW IF S\_FORMFREE\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	3,520	11.5%	22,590,461	9.0%
2: No	4,825	15.8%	45,510,793	18.1%
-3: Missing	55	0.2%	213,232	0.1%
.: Logical Skip	22,232	72.6%	182,599,898	72.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_FORMFREE\_STAT\_2

Label: YEAR STOP PREVIOUS WORK

Description: In what year did you stop doing this previous work as a consultant, freelancer, or independent contractor?  
[SHOW IF S\_FORMFREE\_STAT\_1 = 2 OR S\_ADDFREE\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-3: Missing	353	1.2%	1,772,624	0.7%
.: Logical Skip	23,779	77.6%	193,035,188	76.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_FORMFREE\_STAT\_2 Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	6,500	2014.2	2018.0	1920.0	2023.0
Weighted	57,879,195	2013.5	2017.0	1920.0	2023.0

Variable: S\_FORMFREE\_STAT\_3

Label: APPROXIMATELY STOP PREVIOUS WORK

Description: Approximately how long ago did you stop doing this previous work as a consultant, freelancer, or independent contractor? If you held more than one position, please refer to the consultant, freelancer, or independent contractor role you most recently stopped.  
[SHOW IF S\_FORMFREE\_STAT\_2 = -3,-5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Within the last 5 years	155	0.5%	669,142	0.3%
2: 6 to 10 years ago	130	0.4%	728,545	0.3%
3: 11 to 20 years ago	48	0.2%	218,424	0.1%
4: More than 20 years ago	17	0.1%	135,446	0.1%
-3: Missing	3	0.0%	21,067	0.0%
.: Logical Skip	30,279	98.8%	249,141,759	99.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: DOV\_FORM\_ENTR**

**Label: FORMER ENTREPRENEUR FLAG**

**Description: Administrative Variable: This variable flags which respondents qualify as a former entrepreneur. IF S\_FORMBIZ\_STAT\_1=2,-3,-5 OR S\_ADDBIZ\_3=1 DOV\_FORM\_ENTR = 1. ELSE DOV\_FORM\_ENTR = 0.**

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Does not meet criteria	25,398	82.9%	211,755,209	84.4%
1: Meets criteria	5,234	17.1%	39,159,174	15.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: DOV\_FORM\_FREE**

**Label: FORMER FREELANCER FLAG**

**Description: Administrative Variable: This variable flags which respondents qualify as a former freelancer. IF S\_FORMFREE\_STAT\_1=2,-3,-5 OR S\_ADDFREE\_3=1 DOV\_FORM\_FREE = 1. ELSE DOV\_FORM\_FREE = 0.**

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Does not meet criteria	23,779	77.6%	193,035,188	76.9%
1: Meets criteria	6,853	22.4%	57,879,195	23.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_NASCENT\_1

Label: NASCENT NEW BUSINESS

Description: Are you, alone or with others, currently trying to start a new business, professional practice or farm, including any form of self-employment, consulting, freelancing, or independent contracting, or selling any goods or services to others?

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	6,901	22.5%	41,149,600	16.4%
2: No	23,507	76.7%	208,248,240	83.0%
-3: Missing	224	0.7%	1,516,542	0.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DOV\_NASCENT

Label: NASCENT FLAG

Description: Administrative Variable: This variable flags which respondents qualify as a nascent business owner. IF S\_NASCENT\_1 = 1 DOV\_NASCENT = 1. ELSE DOV\_NASCENT = 0.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Does not meet criteria	23,731	77.5%	209,764,783	83.6%
1: Meets criteria	6,901	22.5%	41,149,600	16.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_WITHDRAW\_1

Label: WITHDRAWNBUSINESS

Description: [IF DOV\_CUR\_ENTR = 1: Outside of your current business, have] [ELSE IF DOV\_CUR\_FREE = 1: Outside of your current consultant, freelance, or independent contractor work, have] [ELSE IF DOV\_FORM\_ENTR = 1: Since you closed/ended your last business, have] [ELSE IF DOV\_FORM\_FREE = 1: Since you stopped working for yourself as a consultant, freelancer, or independent contractor, have] [ELSE: Have] you, alone or with others, ever considered starting a new business, professional practice, or farm, including any form of self-employment, consulting, freelancing, or independent contracting, or selling any goods or services to others but decided to wait or change your mind?

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	11,442	37.4%	86,240,154	34.4%
2: No	18,884	61.6%	162,611,552	64.8%
-3: Missing	306	1.0%	2,062,677	0.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DOV\_WITHDRAW

Label: WITHDRAWNFLAG

Description: Administrative Variable: This variable flags which respondents qualify as a withdrawn business owner or freelancer. IF S\_WITHDRAW\_1 = 1 DOV\_WITHDRAW = 1. ELSE DOV\_WITHDRAW = 0.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Does not meet criteria	19,190	62.6%	164,674,229	65.6%
1: Meets criteria	11,442	37.4%	86,240,154	34.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: S\_INTEREST\_2

Label: INTEREST IN STARTING BUSINESS

Description: How interested were you in starting your own business, professional practice, or farm, or working for yourself as a consultant, freelancer, or independent contractor?

[SHOW IF DOV\_WITHDRAW= 1 AND DOV\_CUR\_ENTR = 0 AND DOV\_FORM\_ENTR = 0 AND DOV\_CUR\_FREE = 0 AND DOV\_FORM\_FREE = 0 AND DOV\_NASCENT = 0]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Not at all interested	85	0.3%	700,597	0.3%
2: Slightly interested	540	1.8%	5,474,091	2.2%
3: Somewhat interested	1,064	3.5%	10,029,213	4.0%
4: Very interested	748	2.4%	6,906,686	2.8%
5: Extremely interested	287	0.9%	2,335,082	0.9%
-3: Missing	10	0.0%	46,243	0.0%
.: Logical Skip	27,898	91.1%	225,422,471	89.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_GIGCHECK\_3

Label: OUTSIDE GIG WORK

Description: Some people earn money through short, paid tasks or jobs online or in-person that are conducted through companies that coordinate payment for the service. This is sometimes referred to as “gig work.”  
 [IF JOBSTAT\_1 = 1 OR JOBSTAT\_2 = 1 OR JOBSTAT\_5 = 1 OR JOBSTAT\_6 = 1: Outside of the forms of employment you have already mentioned, in/ELSE: In] the last 6 months have you been paid for any gig work? These tasks might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities.  
 [HOVER TEXT ON “other activities”]: • App-based food delivery, • Babysitting, childcare services, dog walking and/or house sitting, • Disabled adult and/or elder care services, • Providing personal services to individuals, • Renting out property, such as your car, your phone, your place of residence, or other items] [SHOW IF S\_GIGCHECK\_1 <> 1 AND S\_GIGCHECK\_2 <> 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	4,020	13.1%	27,222,863	10.8%
2: No	20,730	67.7%	193,163,998	77.0%
-5: Don't know	1,159	3.8%	2,359,089	0.9%
-3: Missing	44	0.1%	286,946	0.1%
.: Logical Skip	4,679	15.3%	27,881,487	11.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_GIGCHECK\_3\_IMPUTED

Label: INDICATORFOR IMPUTED S\_GIGCHECK\_3 VALUES

Description: Administrative variable: Indicates that S\_GIGCHECK\_3 was imputed.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: S_GIGCHECK_3 value reported	27,839	90.9%	221,305,688	88.2%
1: S_GIGCHECK_3 value imputed	2,793	9.1%	29,608,695	11.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_GIGPLATFORM\_1

Label: GIG PLATFORM COMPANY COORDINATING

Description: Is your consulting, freelance, or independent contract work conducted through a company that coordinates payments or relationships with clients? [SHOW IF DOV\_CUR\_FREE = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	3,955	12.9%	22,171,080	8.8%
2: No	3,251	10.6%	27,015,949	10.8%
-5: Don't know	897	2.9%	6,428,174	2.6%
-3: Missing	40	0.1%	206,518	0.1%
.: Logical Skip	22,489	73.4%	195,092,663	77.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_GIGPLATFORM\_2

Label: GIG PLATFORM ONLINE APP

Description: Is the company that coordinates payments or relationships with clients for your [IF DOV\_CUR\_FREE = 1: consulting, freelance or independent contract/ELSE: gig] work an online app? [SHOW IF S\_GIGPLATFORM\_1 = 1 OR S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	5,006	16.3%	28,039,590	11.2%
2: No	3,481	11.4%	26,607,964	10.6%
-5: Don't know	908	3.0%	6,523,408	2.6%
-3: Missing	171	0.6%	1,029,369	0.4%
.: Logical Skip	21,066	68.8%	188,714,053	75.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: S\_GIGPLATFORM\_DRV

Label: GIG PLATFORM FOR COORDINATION OF GIG WORK TYPE

Description: Derived variable: type of gig platform coded from S\_GIGPLATFORM\_3  
 What is the name(s) of the company that coordinates payments or relationships with clients for your [IF DOV\_CUR\_FREE = 1: consulting, freelance, or independent contract/ELSE: gig] work?

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Confirmed Gig Platform: Services	1,355	4.4%	9,776,497	3.9%
2: Confirmed Gig Platform: Selling/Renting of Goods	341	1.1%	3,000,338	1.2%
3: Confirmed Gig Platform: Online Surveys	158	0.5%	1,240,004	0.5%
4: Payment Provider	503	1.6%	2,705,552	1.1%
5: Unconfirmed Gig Work	662	2.2%	4,719,280	1.9%
6: Unlikely Gig Work	4,137	13.5%	25,670,155	10.2%
-3: Missing	2,410	7.9%	15,088,504	6.0%
.: Logical Skip	21,066	68.8%	188,714,053	75.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_GIGREASON\_1\_1

Label: REASON GIG- PRIMARY INCOME

Description: In the last 6 months, which of the following are the primary reasons why you have engaged in gig work activities? Select all that apply.  
 These activities might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities. [HOVER TEXT ON “other activities”: App-based food delivery, Babysitting, childcare services, dog walking and/or house sitting, Disabled adult and/or elder care services, Providing personal services to individuals, Renting out property, such as your car, your phone, your place of residence, or other items]  
 1. To earn money as a primary source of income  
 [SHOW IF S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	4,765	15.6%	34,372,508	13.7%
1: Selected	3,865	12.6%	19,958,255	8.0%
-5: Don't know	1	0.0%	4,282	0.0%
-3: Missing	68	0.2%	769,305	0.3%
.: Logical Skip	21,933	71.6%	195,810,033	78.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_GIGREASON\_1\_2

Label: REASON GIG- SUPPLEMENT PAY

Description: In the last 6 months, which of the following are the primary reasons why you have engaged in gig work activities? Select all that apply.  
 These activities might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities. [HOVER TEXT ON “other activities”: App-based food delivery, Babysitting, childcare services, dog walking and/or house sitting, Disabled adult and/or elder care services, Providing personal services to individuals, Renting out property, such as your car, your phone, your place of residence, or other items]  
 2. To earn extra money to supplement pay from my current employment, or other regular source of income  
 [SHOW IF S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	4,684	15.3%	29,146,879	11.6%
1: Selected	3,946	12.9%	25,183,884	10.0%
-5: Don't know	1	0.0%	4,282	0.0%
-3: Missing	68	0.2%	769,305	0.3%
.: Logical Skip	21,933	71.6%	195,810,033	78.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_GIGREASON\_1\_3

Label: REASON GIG- SUPPLEMENT RETIREMENT

Description: In the last 6 months, which of the following are the primary reasons why you have engaged in gig work activities? Select all that apply.  
 These activities might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities. [HOVER TEXT ON “other activities”: App-based food delivery, Babysitting, childcare services, dog walking and/or house sitting, Disabled adult and/or elder care services, Providing personal services to individuals, Renting out property, such as your car, your phone, your place of residence, or other items]  
 3. To earn extra money to supplement my retirement, pension, or disability income  
 [SHOW IF S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,485	21.2%	42,563,465	17.0%
1: Selected	2,145	7.0%	11,767,298	4.7%
-5: Don't know	1	0.0%	4,282	0.0%
-3: Missing	68	0.2%	769,305	0.3%
.: Logical Skip	21,933	71.6%	195,810,033	78.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_GIGREASON\_1\_4

Label: REASON GIG- HELP FAMILY OR FRIENDS

Description: In the last 6 months, which of the following are the primary reasons why you have engaged in gig work activities? Select all that apply.  
 These activities might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities. [HOVER TEXT ON “other activities”: App-based food delivery, Babysitting, childcare services, dog walking and/or house sitting, Disabled adult and/or elder care services, Providing personal services to individuals, Renting out property, such as your car, your phone, your place of residence, or other items]  
 4. To earn extra money to help family or friends  
 [SHOW IF S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,394	20.9%	41,741,974	16.6%
1: Selected	2,236	7.3%	12,588,789	5.0%
-5: Don't know	1	0.0%	4,282	0.0%
-3: Missing	68	0.2%	769,305	0.3%
.: Logical Skip	21,933	71.6%	195,810,033	78.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_GIGREASON\_1\_5

Label: REASON GIG- STARTING OWN BUSINESS

Description: In the last 6 months, which of the following are the primary reasons why you have engaged in gig work activities? Select all that apply.  
 These activities might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities. [HOVER TEXT ON “other activities”: App-based food delivery, Babysitting, childcare services, dog walking and/or house sitting, Disabled adult and/or elder care services, Providing personal services to individuals, Renting out property, such as your car, your phone, your place of residence, or other items]  
 5. To earn extra money while I am working to start my own business  
 [SHOW IF S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,002	22.9%	46,872,844	18.7%
1: Selected	1,628	5.3%	7,457,918	3.0%
-5: Don't know	1	0.0%	4,282	0.0%
-3: Missing	68	0.2%	769,305	0.3%
.: Logical Skip	21,933	71.6%	195,810,033	78.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_GIGREASON\_1\_6

Label: REASON GIG- CAREER TRANSITION

Description: In the last 6 months, which of the following are the primary reasons why you have engaged in gig work activities? Select all that apply.  
 These activities might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities. [HOVER TEXT ON “other activities”: App-based food delivery, Babysitting, childcare services, dog walking and/or house sitting, Disabled adult and/or elder care services, Providing personal services to individuals, Renting out property, such as your car, your phone, your place of residence, or other items]  
 6. To earn extra money while I am making a career transition  
 [SHOW IF S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,105	23.2%	46,602,782	18.6%
1: Selected	1,525	5.0%	7,727,981	3.1%
-5: Don't know	1	0.0%	4,282	0.0%
-3: Missing	68	0.2%	769,305	0.3%
.: Logical Skip	21,933	71.6%	195,810,033	78.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_GIGREASON\_1\_7

Label: REASON GIG- MAINTAINSKILLS

Description: In the last 6 months, which of the following are the primary reasons why you have engaged in gig work activities? Select all that apply.  
 These activities might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities. [HOVER TEXT ON “other activities”: App-based food delivery, Babysitting, childcare services, dog walking and/or house sitting, Disabled adult and/or elder care services, Providing personal services to individuals, Renting out property, such as your car, your phone, your place of residence, or other items]  
 7. To maintain existing employment-related skills  
 [SHOW IF S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,550	24.6%	48,915,273	19.5%
1: Selected	1,080	3.5%	5,415,490	2.2%
-5: Don't know	1	0.0%	4,282	0.0%
-3: Missing	68	0.2%	769,305	0.3%
.: Logical Skip	21,933	71.6%	195,810,033	78.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_GIGREASON\_1\_8

Label: REASON GIG- NEW SKILLS

Description: In the last 6 months, which of the following are the primary reasons why you have engaged in gig work activities? Select all that apply. These activities might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities. [HOVER TEXT ON “other activities”: App-based food delivery, Babysitting, childcare services, dog walking and/or house sitting, Disabled adult and/or elder care services, Providing personal services to individuals, Renting out property, such as your car, your phone, your place of residence, or other items] 8. To acquire new employment-related skills [SHOW IF S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,598	24.8%	49,391,749	19.7%
1: Selected	1,032	3.4%	4,939,014	2.0%
-5: Don't know	1	0.0%	4,282	0.0%
-3: Missing	68	0.2%	769,305	0.3%
.: Logical Skip	21,933	71.6%	195,810,033	78.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_GIGREASON\_1\_9

Label: REASON GIG- WORKING FOR MYSELF

Description: In the last 6 months, which of the following are the primary reasons why you have engaged in gig work activities? Select all that apply. These activities might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities. [HOVER TEXT ON “other activities”: App-based food delivery, Babysitting, childcare services, dog walking and/or house sitting, Disabled adult and/or elder care services, Providing personal services to individuals, Renting out property, such as your car, your phone, your place of residence, or other items] 9. To see what it is like working for myself [SHOW IF S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,562	24.7%	48,733,851	19.4%
1: Selected	1,068	3.5%	5,596,912	2.2%
-5: Don't know	1	0.0%	4,282	0.0%
-3: Missing	68	0.2%	769,305	0.3%
.: Logical Skip	21,933	71.6%	195,810,033	78.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_GIGREASON\_1\_10

Label: REASON GIG- FLEXIBILITY

Description: In the last 6 months, which of the following are the primary reasons why you have engaged in gig work activities? Select all that apply.  
 These activities might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities. [HOVER TEXT ON “other activities”: App-based food delivery, Babysitting, childcare services, dog walking and/or house sitting, Disabled adult and/or elder care services, Providing personal services to individuals, Renting out property, such as your car, your phone, your place of residence, or other items] 10. To have flexibility in my work schedule [SHOW IF S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,934	22.6%	43,616,730	17.4%
1: Selected	1,696	5.5%	10,714,033	4.3%
-5: Don't know	1	0.0%	4,282	0.0%
-3: Missing	68	0.2%	769,305	0.3%
.: Logical Skip	21,933	71.6%	195,810,033	78.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_GIGREASON\_1\_11

Label: REASON GIG- NETWORK

Description: In the last 6 months, which of the following are the primary reasons why you have engaged in gig work activities? Select all that apply.  
 These activities might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities. [HOVER TEXT ON “other activities”: App-based food delivery, Babysitting, childcare services, dog walking and/or house sitting, Disabled adult and/or elder care services, Providing personal services to individuals, Renting out property, such as your car, your phone, your place of residence, or other items] 11. To network/meet people [SHOW IF S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,712	25.2%	48,982,754	19.5%
1: Selected	918	3.0%	5,348,008	2.1%
-5: Don't know	1	0.0%	4,282	0.0%
-3: Missing	68	0.2%	769,305	0.3%
.: Logical Skip	21,933	71.6%	195,810,033	78.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_GIGREASON\_1\_12

Label: REASON GIG- FUN

Description: In the last 6 months, which of the following are the primary reasons why you have engaged in gig work activities? Select all that apply.  
 These activities might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities. [HOVER TEXT ON “other activities”: App-based food delivery, Babysitting, childcare services, dog walking and/or house sitting, Disabled adult and/or elder care services, Providing personal services to individuals, Renting out property, such as your car, your phone, your place of residence, or other items] 12. Just for fun or as a hobby  
 [SHOW IF S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,383	24.1%	43,855,706	17.5%
1: Selected	1,247	4.1%	10,475,057	4.2%
-5: Don't know	1	0.0%	4,282	0.0%
-3: Missing	68	0.2%	769,305	0.3%
.: Logical Skip	21,933	71.6%	195,810,033	78.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_GIGREASON\_1\_13

Label: REASON GIG- OTHER REASON

Description: In the last 6 months, which of the following are the primary reasons why you have engaged in gig work activities? Select all that apply. These activities might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities. [HOVER TEXT ON “other activities”: App-based food delivery, Babysitting, childcare services, dog walking and/or house sitting, Disabled adult and/or elder care services, Providing personal services to individuals, Renting out property, such as your car, your phone, your place of residence, or other items] 13. Other reason, specify: [SHOW IF S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,443	27.6%	52,487,615	20.9%
1: Selected	187	0.6%	1,843,148	0.7%
-5: Don't know	1	0.0%	4,282	0.0%
-3: Missing	68	0.2%	769,305	0.3%
.: Logical Skip	21,933	71.6%	195,810,033	78.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DOV\_GIGWORK

Label: GIG WORKER FLAG

Description: Administrative Variable: This variable flags which respondents qualify as a gig worker. IF S\_GIGCHECK\_1 = 1 OR S\_GIGCHECK\_2 = 1 OR S\_GIGCHECK\_3 = 1 DOV\_GIGWORK = 1. ELSE DOV\_GIGWORK = 0.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Does not meet criteria	21,933	71.6%	195,810,033	78.0%
1: Meets criteria	8,699	28.4%	55,104,350	22.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: DOV\_GENPOP**

**Label: GENERAL POPULATION FLAG**

**Description: Administrative Variable: This variable flags which respondents only qualify as general population. IF DOV\_CUR\_ENTR = 0 AND DOV\_CUR\_FREE = 0 AND DOV\_FORM\_ENTR = 0 AND DOV\_FORM\_FREE = 0 AND DOV\_NASCENT = 0 AND DOV\_WITHDRAW= 0 DOV\_GENPOP = 1. ELSE DOV\_GENPOP = 0.**

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
0: Does not meet criteria	19,577	63.9%	158,271,559	63.1%
1: Meets criteria	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: DOV\_GROUP**

**Label: COMPUTE GROUP**

**Description: Administrative Variable: This variable gives the dov group assigned to a respondent. The dov group determines which set of questions a respondent receives. (e.g. current entrepreneur, former entrepreneur...)**  
**IF DOV\_CUR\_ENTR = 1 DOV\_GROUP = 1 “current entrepreneur”**  
**ELSE IF DOV\_CUR\_FREE = 1 DOV\_GROUP = 2 “current freelancer”**  
**ELSE IF DOV\_NASCENT = 1 AND S\_FORMBIZ\_STAT\_1 <> 1 AND S\_FORMFREE\_STAT\_1 <> 1,2**  
**DOV\_GROUP = 3 “nascent entrepreneur”**  
**ELSE IF DOV\_FORM\_ENTR = 1 DOV\_GROUP = 4 “former entrepreneur”**  
**ELSE IF DOV\_FORM\_FREE = 1 DOV\_GROUP = 5 “former freelancer”**  
**ELSE IF DOV\_WITHDRAW= 1 DOV\_GROUP = 6 “withdrawn entrepreneur”**  
**ELSE IF DOV\_GENPOP = 1 DOV\_GROUP = 7 “general population”**

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
1: Current entrepreneur	5,949	19.4%	36,957,886	14.7%
2: Current freelancer	4,409	14.4%	35,718,682	14.2%
3: Nascent entrepreneur	1,883	6.1%	14,618,687	5.8%
4: Former entrepreneur	2,308	7.5%	22,102,901	8.8%
5: Former freelancer	2,294	7.5%	23,381,490	9.3%
6: Withdrawn entrepreneur	2,734	8.9%	25,491,912	10.2%

Variable: DOV\_GROUP

Label: COMPUTE GROUP

Description: Administrative Variable: This variable gives the dov group assigned to a respondent. The dov group determines which set of questions a respondent receives. (e.g. current entrepreneur, former entrepreneur...)  
 IF DOV\_CUR\_ENTR = 1 DOV\_GROUP = 1 "current entrepreneur"  
 ELSE IF DOV\_CUR\_FREE = 1 DOV\_GROUP = 2 "current freelancer"  
 ELSE IF DOV\_NASCENT = 1 AND S\_FORMBIZ\_STAT\_1 <> 1 AND S\_FORMFREE\_STAT\_1 <> 1,2  
 DOV\_GROUP = 3 "nascent entrepreneur"  
 ELSE IF DOV\_FORM\_ENTR = 1 DOV\_GROUP = 4 "former entrepreneur" ELSE IF DOV\_FORM\_FREE = 1 DOV\_GROUP = 5 "former freelancer"  
 ELSE IF DOV\_WITHDRAW = 1 DOV\_GROUP = 6 "withdrawn entrepreneur"  
 ELSE IF DOV\_GENPOP = 1 DOV\_GROUP = 7 "general population"

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
7: General population	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DOV\_FORM\_ENTR\_Y1

Label: FORMER ENTREPRENEUR FLAG - Y1 EQUIVALENT

Description: Administrative Variable: This variable flags which respondents qualify as a former entrepreneur based on EPOP year 1 survey pathing.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Does not meet criteria	27,024	88.2%	219,515,490	87.5%
1: Meets criteria	3,608	11.8%	31,398,893	12.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** DOV\_FORM\_FREE\_Y1

**Label:** FORMER FREELANCER FLAG - Y1 EQUIVALENT

**Description:** Administrative Variable: This variable flags which respondents qualify as a former freelancer based on EPOP year 1 survey pathing.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Does not meet criteria	25,807	84.2%	205,403,590	81.9%
1: Meets criteria	4,825	15.8%	45,510,793	18.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** DOV\_WITHDRAW\_Y1

**Label:** WITHDRAWNFLAG - Y1 EQUIVALENT

**Description:** Administrative Variable: This variable flags which respondents qualify as a withdrawn business owner or freelancer based on EPOP year 1 survey pathing.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Does not meet criteria	27,898	91.1%	225,422,471	89.8%
1: Meets criteria	2,734	8.9%	25,491,912	10.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** CURWORK

**Label:** CURRENTLY WORKING FLAG

**Description:** Administrative Variable: This variable flags which respondents are currently working.  
if S\_JOBSTAT\_1=1 or S\_JOBSTAT\_2=1 or S\_JOBSTAT\_5 is not equal to (.,-3,-5) or S\_JOBSTAT\_6 =1 then curwork=1; else curwork=0;

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not currently working	10,544	34.4%	82,516,040	32.9%
1: Currently working	20,088	65.6%	168,398,343	67.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_EMPSTAT\_1

Label: PURSUING IDEA EMPLOYMENT STATUS

Description: When you first started pursuing the idea of [INSERT DOV\_ACTIVITY], what was your employment status?  
[SHOW IF DOV\_GROUP <> 4,5, OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Employed	11,159	36.4%	81,989,461	32.7%
2: Not employed	3,774	12.3%	30,584,614	12.2%
-5: Don't know	1	0.0%	5,378	0.0%
-3: Missing	41	0.1%	207,715	0.1%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_EMPSTAT\_2\_1

Label: NOT WORKING PURSUING- RETIRED

Description: What were your reasons for not working when you first started pursuing the idea of [INSERT DOV\_ACTIVITY]? Select all that apply.  
1. Retired [SHOW IF PE\_EMPSTAT\_1 = 2]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,086	10.1%	24,734,650	9.9%
1: Selected	683	2.2%	5,812,790	2.3%
-3: Missing	5	0.0%	37,173	0.0%
.: Logical Skip	26,858	87.7%	220,329,769	87.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_EMPSTAT\_2\_2

Label: NOT WORKING PURSUING- LAYOFF

Description: What were your reasons for not working when you first started pursuing the idea of [INSERT DOV\_ACTIVITY]? Select all that apply.  
2. On layoff from a job [SHOW IF PE\_EMPSTAT\_1 = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,077	10.0%	25,036,460	10.0%
1: Selected	692	2.3%	5,510,981	2.2%
-3: Missing	5	0.0%	37,173	0.0%
.: Logical Skip	26,858	87.7%	220,329,769	87.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_EMPSTAT\_2\_3

Label: NOT WORKING PURSUING- STUDENT

Description: What were your reasons for not working when you first started pursuing the idea of [INSERT DOV\_ACTIVITY]? Select all that apply.  
3. Student [SHOW IF PE\_EMPSTAT\_1 = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,104	10.1%	25,407,690	10.1%
1: Selected	665	2.2%	5,139,751	2.0%
-3: Missing	5	0.0%	37,173	0.0%
.: Logical Skip	26,858	87.7%	220,329,769	87.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_EMPSTAT\_2\_4

Label: NOT WORKING PURSUING- FAMILY RESPONSIBILITIES

Description: What were your reasons for not working when you first started pursuing the idea of [INSERT DOV\_ACTIVITY]? Select all that apply.  
 4. Family responsibilities [SHOW IF PE\_EMPSTAT\_1 = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,890	9.4%	23,400,129	9.3%
1: Selected	879	2.9%	7,147,312	2.8%
-3: Missing	5	0.0%	37,173	0.0%
.: Logical Skip	26,858	87.7%	220,329,769	87.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_EMPSTAT\_2\_5

Label: NOT WORKING PURSUING- ILLNESS OR DISABILITY

Description: What were your reasons for not working when you first started pursuing the idea of [INSERT DOV\_ACTIVITY]? Select all that apply.  
 5. Chronic illness or permanent disability  
 [SHOW IF PE\_EMPSTAT\_1 = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,239	10.6%	26,422,507	10.5%
1: Selected	530	1.7%	4,124,934	1.6%
-3: Missing	5	0.0%	37,173	0.0%
.: Logical Skip	26,858	87.7%	220,329,769	87.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_EMPSTAT\_2\_6

Label: NOT WORKING PURSUING- JOB NOT AVAILABLE

Description: What were your reasons for not working when you first started pursuing the idea of [INSERT DOV\_ACTIVITY]? Select all that apply.  
6. Suitable job not available [SHOW IF PE\_EMPSTAT\_1 = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,290	10.7%	26,712,889	10.6%
1: Selected	479	1.6%	3,834,552	1.5%
-3: Missing	5	0.0%	37,173	0.0%
.: Logical Skip	26,858	87.7%	220,329,769	87.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_EMPSTAT\_2\_7

Label: NOT WORKING PURSUING- NO NEED OR WANT TO WORK

Description: What were your reasons for not working when you first started pursuing the idea of [INSERT DOV\_ACTIVITY]? Select all that apply.  
7. Did not need or want to work [SHOW IF PE\_EMPSTAT\_1 = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,443	11.2%	27,688,281	11.0%
1: Selected	326	1.1%	2,859,160	1.1%
-3: Missing	5	0.0%	37,173	0.0%
.: Logical Skip	26,858	87.7%	220,329,769	87.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_EMPSTAT\_2\_8

Label: NOT WORKING PURSUING- NONE OF THE ABOVE

Description: What were your reasons for not working when you first started pursuing the idea of [INSERT DOV\_ACTIVITY]? Select all that apply.  
8. None of the above [SHOW IF PE\_EMPSTAT\_1 = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,381	11.0%	27,571,404	11.0%
1: Selected	388	1.3%	2,976,037	1.2%
-3: Missing	5	0.0%	37,173	0.0%
.: Logical Skip	26,858	87.7%	220,329,769	87.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_1

Label: REASON IMPORTANCE- OWN BOSS

Description: How important to you were each of the following reasons for pursuing [INSERT DOV\_ACTIVITY]? 1. Wanted to be my own boss  
[SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Very important	9,101	29.7%	62,112,656	24.8%
2: Somewhat important	4,378	14.3%	35,743,566	14.2%
3: Not important	1,429	4.7%	14,469,466	5.8%
-3: Missing	67	0.2%	461,479	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_2

Label: REASON IMPORTANCE- FLEXIBLE HOURS

Description: How important to you were each of the following reasons for pursuing [INSERT DOV\_ACTIVITY]? 2. Flexible hours [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Very important	10,275	33.5%	77,452,114	30.9%
2: Somewhat important	3,565	11.6%	26,494,639	10.6%
3: Not important	874	2.9%	7,543,752	3.0%
-3: Missing	261	0.9%	1,296,663	0.5%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_3

Label: REASON IMPORTANCE- BALANCE

Description: How important to you were each of the following reasons for pursuing [INSERT DOV\_ACTIVITY]? 3. Balance work and family [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Very important	9,952	32.5%	72,312,077	28.8%
2: Somewhat important	3,490	11.4%	28,152,014	11.2%
3: Not important	1,278	4.2%	11,060,887	4.4%
-3: Missing	255	0.8%	1,262,190	0.5%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_4

Label: REASON IMPORTANCE- GREATER INCOME

Description: How important to you were each of the following reasons for pursuing [INSERT DOV\_ACTIVITY]?  
 4. Opportunity for greater income  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Very important	10,159	33.2%	74,592,517	29.7%
2: Somewhat important	3,700	12.1%	29,812,305	11.9%
3: Not important	848	2.8%	7,164,630	2.9%
-3: Missing	268	0.9%	1,217,715	0.5%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_5

Label: REASON IMPORTANCE- SUPPLEMENT INCOME

Description: How important to you were each of the following reasons for pursuing [INSERT DOV\_ACTIVITY]?  
 5. Ability to supplement my income from my job  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Very important	9,087	29.7%	64,116,549	25.6%
2: Somewhat important	3,943	12.9%	31,469,260	12.5%
3: Not important	1,595	5.2%	15,591,890	6.2%
-5: Don't know	1	0.0%	14,035	0.0%
-3: Missing	349	1.1%	1,595,433	0.6%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_6

Label: REASON IMPORTANCE- AVENUE FOR IDEAS

Description: How important to you were each of the following reasons for pursuing [INSERT DOV\_ACTIVITY]?  
**6. Best avenue for my ideas/goods/services**  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Very important	8,398	27.4%	57,898,012	23.1%
2: Somewhat important	5,235	17.1%	42,828,156	17.1%
3: Not important	1,206	3.9%	11,283,802	4.5%
-3: Missing	136	0.4%	777,198	0.3%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_7

Label: REASON IMPORTANCE- UNABLE TO FIND EMPLOYMENT

Description: How important to you were each of the following reasons for pursuing [INSERT DOV\_ACTIVITY]? **7. Unable to find employment**  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Very important	4,042	13.2%	21,689,182	8.6%
2: Somewhat important	4,392	14.3%	28,665,673	11.4%
3: Not important	6,262	20.4%	60,928,487	24.3%
-3: Missing	279	0.9%	1,503,825	0.6%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_8

Label: REASON IMPORTANCE- NOT VALUED

Description: How important to you were each of the following reasons for pursuing [INSERT DOV\_ACTIVITY]?  
 8. Did not feel valued by my place of employment  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Very important	5,594	18.3%	34,263,530	13.7%
2: Somewhat important	4,483	14.6%	32,802,004	13.1%
3: Not important	4,609	15.0%	44,112,540	17.6%
-5: Don't know	4	0.0%	28,792	0.0%
-3: Missing	285	0.9%	1,580,301	0.6%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_9

Label: REASON IMPORTANCE- NOT ADEQUATE OPPORTUNITIES

Description: How important to you were each of the following reasons for pursuing [INSERT DOV\_ACTIVITY]?  
 9. Did not feel that there were adequate opportunities to advance in my career [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Very important	6,020	19.7%	37,147,700	14.8%
2: Somewhat important	4,827	15.8%	36,594,717	14.6%
3: Not important	3,838	12.5%	37,517,542	15.0%
-5: Don't know	2	0.0%	8,267	0.0%
-3: Missing	288	0.9%	1,518,942	0.6%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_10

Label: REASON IMPORTANCE- NOT PAID FAIRLY

Description: How important to you were each of the following reasons for pursuing [INSERT DOV\_ACTIVITY]?  
 10. Did not feel like I was being paid fairly given my skills in the labor market [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Very important	6,795	22.2%	43,046,410	17.2%
2: Somewhat important	4,317	14.1%	32,834,569	13.1%
3: Not important	3,510	11.5%	35,048,169	14.0%
-5: Don't know	3	0.0%	22,302	0.0%
-3: Missing	350	1.1%	1,835,718	0.7%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_11

Label: REASON IMPORTANCE- NOT WORK FOR SOMEONE

Description: How important to you were each of the following reasons for pursuing [INSERT DOV\_ACTIVITY]?  
 11. Working for someone didn't appeal to me [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Very important	5,860	19.1%	37,471,937	14.9%
2: Somewhat important	5,503	18.0%	41,534,135	16.6%
3: Not important	3,461	11.3%	32,777,811	13.1%
-5: Don't know	1	0.0%	14,035	0.0%
-3: Missing	150	0.5%	989,250	0.4%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_12

Label: REASON IMPORTANCE- START OWN BUSINESS

Description: How important to you were each of the following reasons for pursuing  
 [INSERT DOV\_ACTIVITY]?  
 12. Always wanted to start my own business  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Very important	7,407	24.2%	49,533,323	19.7%
2: Somewhat important	4,908	16.0%	38,357,563	15.3%
3: Not important	2,445	8.0%	23,492,998	9.4%
-5: Don't know	1	0.0%	6,490	0.0%
-3: Missing	214	0.7%	1,396,795	0.6%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_13

Label: REASON IMPORTANCE- ROLE MODEL

Description: How important to you were each of the following reasons for pursuing  
 [INSERT DOV\_ACTIVITY]?  
 13. An entrepreneurial friend or family member was a role model  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Very important	5,461	17.8%	32,209,132	12.8%
2: Somewhat important	4,498	14.7%	33,928,468	13.5%
3: Not important	4,751	15.5%	45,018,400	17.9%
-3: Missing	265	0.9%	1,631,167	0.7%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_14

Label: REASON IMPORTANCE- FAMILY BUSINESS

Description: How important to you were each of the following reasons for pursuing [INSERT DOV\_ACTIVITY]? 14. Wanted to carry on the family business [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Very important	3,800	12.4%	17,897,417	7.1%
2: Somewhat important	3,131	10.2%	18,849,759	7.5%
3: Not important	7,756	25.3%	74,017,983	29.5%
-5: Don't know	2	0.0%	16,924	0.0%
-3: Missing	286	0.9%	2,005,085	0.8%
..: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_1\_15

Label: REASON IMPORTANCE- HELP COMMUNITY

Description: How important to you were each of the following reasons for pursuing [INSERT DOV\_ACTIVITY]? 15. Wanted to help and/or become more involved in my community [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Very important	5,660	18.5%	31,570,900	12.6%
2: Somewhat important	4,940	16.1%	38,144,894	15.2%
3: Not important	4,037	13.2%	41,020,368	16.3%
-3: Missing	338	1.1%	2,051,005	0.8%
..: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_REASONS\_2

Label: MOST IMPORTANT FOR PURSUING

Description: You reported the following were very important reasons for pursuing [INSERT DOV\_ACTIVITY]. Of these reasons for pursuing [INSERT DOV\_ACTIVITY], which is the most important to you? Select one. [SHOW IF DOV\_GROUP=1, 2, 3]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Wanted to be my own boss	2,862	9.3%	16,437,399	6.6%
2: Flexible hours	1,802	5.9%	13,283,801	5.3%
3: Balance work and family	1,581	5.2%	11,990,529	4.8%
4: Opportunity for greater income	1,769	5.8%	14,135,659	5.6%
5: Ability to supplement my income from my job	932	3.0%	7,785,791	3.1%
6: Best avenue for my ideas/goods/services	674	2.2%	5,541,698	2.2%
7: Unable to find employment	263	0.9%	1,763,716	0.7%
8: Did not feel valued by my place of employment	224	0.7%	1,302,338	0.5%
9: Did not feel that there were adequate opportunities to advance in my career	222	0.7%	1,322,794	0.5%
10: Did not feel like I was being paid fairly given my skills in the labor market	267	0.9%	1,663,921	0.7%
11: Working for someone didn't appeal to me	203	0.7%	1,459,247	0.6%
12: Always wanted to start my own business	416	1.4%	2,567,871	1.0%
13: An entrepreneurial friend or family member was a role model	154	0.5%	1,007,589	0.4%
14: Wanted to carry on the family business	134	0.4%	1,015,428	0.4%
15: Wanted to help and/or become more involved in my community	266	0.9%	1,928,537	0.8%
-3: Missing	42	0.1%	236,648	0.1%

*Issued: October 16, 2023*

Variable: PE\_REASONS\_2

Label: MOST IMPORTANT FOR PURSUING

Description: You reported the following were very important reasons for pursuing [INSERT DOV\_ACTIVITY]. Of these reasons for pursuing [INSERT DOV\_ACTIVITY], which is the most important to you? Select one. [SHOW IF DOV\_GROUP=1, 2, 3]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	18,821	61.4%	167,471,417	66.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_REASONS\_3

Label: SECOND MOST IMPORTANT FOR PURSUING

Description: Of the remaining very important reasons for pursuing [INSERT DOV\_ACTIVITY], which was the second most important to you? Select one. [SHOW IF DOV\_GROUP=1, 2, 3]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Wanted to be my own boss	1,259	4.1%	8,762,053	3.5%
2: Flexible hours	2,119	6.9%	16,374,810	6.5%
3: Balance work and family	1,727	5.6%	11,053,282	4.4%
4: Opportunity for greater income	1,693	5.5%	13,060,786	5.2%
5: Ability to supplement my income from my job	938	3.1%	6,895,646	2.7%
6: Best avenue for my ideas/goods/services	760	2.5%	4,987,714	2.0%
7: Unable to find employment	237	0.8%	1,405,868	0.6%
8: Did not feel valued by my place of employment	316	1.0%	2,146,318	0.9%
9: Did not feel that there were adequate opportunities to advance in my career	303	1.0%	1,657,007	0.7%
10: Did not feel like I was being paid fairly given my skills in the labor market	378	1.2%	2,515,974	1.0%

Variable: PE\_REASONS\_3

Label: SECOND MOST IMPORTANT FOR PURSUING

Description: Of the remaining very important reasons for pursuing [INSERT DOV\_ACTIVITY], which was the second most important to you? Select one. [SHOW IF DOV\_GROUP=1, 2, 3]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
11: Working for someone didn't appeal to me	351	1.1%	2,569,504	1.0%
12: Always wanted to start my own business	505	1.6%	3,410,837	1.4%
13: An entrepreneurial friend or family member was a role model	237	0.8%	1,313,392	0.5%
14: Wanted to carry on the family business	154	0.5%	777,658	0.3%
15: Wanted to help and/or become more involved in my community	311	1.0%	2,104,032	0.8%
-3: Missing	102	0.3%	654,671	0.3%
..: Logical Skip	19,242	62.8%	171,224,832	68.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: ENTR\_EXPERIENCE\_1

Label: SIMILAR WORK

Description: [IF DOV\_GROUP = 1,2: Is your current work as [INSERT DOV\_JOB] similar to work you did in prior employment?] [IF DOV\_GROUP = 3,6: Is the work related to your [IF DOV\_GROUP = 6: former] business idea similar to work you are doing now or in prior employment?] [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	6,957	22.7%	45,399,151	18.1%
2: No	7,959	26.0%	67,044,816	26.7%
-3: Missing	59	0.2%	343,201	0.1%

Variable: ENTR\_EXPERIENCE\_1

Label: SIMILAR WORK

Description: [IF DOV\_GROUP = 1,2: Is your current work as [INSERT DOV\_JOB] similar to work you did in prior employment?] [IF DOV\_GROUP = 3,6: Is the work related to your [IF DOV\_GROUP = 6: former] business idea similar to work you are doing now or in prior employment?] [SHOW IF DOV\_GROUP <> 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: ENTR\_EXPERIENCE\_2

Label: PRIOR EXPERIENCE BUSINESS

Description: [IF DOV\_GROUP = 1,2: Before you started [INSERT DOV\_ACTIVITY], did you have any prior experience starting and/or operating this same type of business?] [IF DOV\_GROUP = 3,6: Do you have any prior experience starting and/or operating a business similar to your [IF DOV\_GROUP = 6: former] business idea?] [SHOW IF DOV\_GROUP <> 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	6,201	20.2%	36,457,706	14.5%
2: No	8,533	27.9%	75,173,307	30.0%
-3: Missing	241	0.8%	1,156,155	0.5%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: ENTR\_EXPERIENCE\_3

Label: YEARS OF EXPERIENCE

Description: [IF DOV\_GROUP = 1,2: Before you started [INSERT DOV\_ACTIVITY], how many years of experience did you have starting and/or operating this same type of business?] [IF DOV\_GROUP = 3,6: How many years of experience do you have starting and/or operating a business similar to your [IF DOV\_GROUP = 6: former] business idea?]  
[SHOW IF ENTR\_EXPERIENCE\_2 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: 1 to 4 years	2,030	6.6%	12,589,976	5.0%
2: 5 to 9 years	1,962	6.4%	10,343,890	4.1%
3: 10 to 14 years	1,172	3.8%	6,641,182	2.6%
4: 15 to 19 years	434	1.4%	2,562,351	1.0%
5: 20 or more years	587	1.9%	4,274,790	1.7%
-5: Don't know	1	0.0%	5,378	0.0%
-3: Missing	15	0.0%	40,139	0.0%
.: Logical Skip	24,431	79.8%	214,456,677	85.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_1\_1

Label: NETWORKING STEPS- FRIEND

Description: Which of the following networking steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]?  
Select all that apply.  
1. Discussed the idea with a friend, work colleague, classmate, or acquaintance [SHOW IF DOV\_GROUP <> 4,5, OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,118	23.2%	53,608,382	21.4%
1: Selected	7,833	25.6%	59,052,896	23.5%
-3: Missing	24	0.1%	125,889	0.1%

Variable: PE\_STEPS\_1\_1

Label: NETWORKING STEPS- FRIEND

Description: Which of the following networking steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply.  
 1. Discussed the idea with a friend, work colleague, classmate, or acquaintance [SHOW IF DOV\_GROUP <> 4,5, OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_1\_2

Label: NETWORKING STEPS- FAMILY MEMBER

Description: Which of the following networking steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply. 2. Discussed the idea with a family member [SHOW IF DOV\_GROUP <> 4,5, OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,926	22.6%	49,169,450	19.6%
1: Selected	8,025	26.2%	63,491,829	25.3%
-3: Missing	24	0.1%	125,889	0.1%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_1\_3

Label: NETWORKING STEPS- MENTOR

Description: Which of the following networking steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]?  
 Select all that apply. 3. Identified and worked with a mentor(s)  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,636	38.0%	92,207,262	36.7%
1: Selected	3,315	10.8%	20,454,016	8.2%
-3: Missing	24	0.1%	125,889	0.1%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_1\_4

Label: NETWORKING STEPS- EXPERTS

Description: Which of the following networking steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]?  
 Select all that apply.  
 4. Networking with experts, colleagues, or acquaintances in the field  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,546	34.4%	79,026,071	31.5%
1: Selected	4,405	14.4%	33,635,208	13.4%
-3: Missing	24	0.1%	125,889	0.1%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_1\_5

Label: NETWORKING STEPS- NONE OF THE ABOVE

Description: Which of the following networking steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply. 5. None of the above [SHOW IF DOV\_GROUP <> 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	13,070	42.7%	96,657,726	38.5%
1: Selected	1,881	6.1%	16,003,553	6.4%
-3: Missing	24	0.1%	125,889	0.1%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_2\_1

Label: TECHNICAL OR MARKET RESEARCH STEPS - LEADERS

Description: Which of the following technical or market research steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply.  
1. Consulted established business leaders in the industry on the idea or market [SHOW IF DOV\_GROUP <> 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,109	36.3%	89,545,826	35.7%
1: Selected	3,822	12.5%	22,922,228	9.1%
-3: Missing	44	0.1%	319,113	0.1%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_STEPS\_2\_2

Label: TECHNICAL OR MARKET RESEARCH STEPS - PROFESSIONAL ADVICE

Description: Which of the following technical or market research steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply.  
 2. Sought out professional advice (such as from a lawyer, accountant, or another professional related to the operation of a business)  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,352	33.8%	84,747,391	33.8%
1: Selected	4,579	14.9%	27,720,664	11.0%
-3: Missing	44	0.1%	319,113	0.1%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_2\_3

Label: TECHNICAL OR MARKET RESEARCH STEPS - MARKET RESEARCH

Description: Which of the following technical or market research steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply.  
 3. Researched the market or considered how potential customers or other firms might respond if you launched the business  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,943	29.2%	69,811,967	27.8%
1: Selected	5,988	19.5%	42,656,088	17.0%
-3: Missing	44	0.1%	319,113	0.1%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_2\_4

Label: TECHNICAL OR MARKET RESEARCH STEPS - PATENTS

Description: Which of the following technical or market research steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply.

4. Learned about or applied for patents, copyrights, or trademarks to protect the business idea [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,204	39.8%	96,657,384	38.5%
1: Selected	2,727	8.9%	15,810,670	6.3%
-3: Missing	44	0.1%	319,113	0.1%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_2\_5

Label: TECHNICAL OR MARKET RESEARCH STEPS - PROTOTYPE

Description: Which of the following technical or market research steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply. 5. Made a prototype

[SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	13,475	44.0%	103,756,174	41.4%
1: Selected	1,456	4.8%	8,711,881	3.5%
-3: Missing	44	0.1%	319,113	0.1%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_2\_6

Label: TECHNICAL OR MARKET RESEARCH STEPS - FEEDBACK

Description: Which of the following technical or market research steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply.  
 6. Tested the market and/or collected feedback from customers [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,169	39.7%	92,104,310	36.7%
1: Selected	2,762	9.0%	20,363,745	8.1%
-3: Missing	44	0.1%	319,113	0.1%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_2\_7

Label: TECHNICAL OR MARKET RESEARCH STEPS - NONE OF ABOVE

Description: Which of the following technical or market research steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply. 7. None of the above [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,881	35.5%	74,125,006	29.5%
1: Selected	4,050	13.2%	38,343,048	15.3%
-3: Missing	44	0.1%	319,113	0.1%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_3\_1

Label: BUSINESS DEVELOPMENT STEPS- ATTENDED TRAININGS

Description: Which of the following business development steps did you (or you and your co-developers/collaborators) take with business support organizations to pursue [INSERT DOV\_ACTIVITY]? Select all that apply.

1. Attended trainings, workshops, or webinars relating to starting and operating a business [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,525	27.8%	74,357,629	29.6%
1: Selected	6,367	20.8%	37,882,533	15.1%
-3: Missing	83	0.3%	547,006	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_3\_2

Label: BUSINESS DEVELOPMENT STEPS- APPLIED TO SUPPORT PROGRAM

Description: Which of the following business development steps did you (or you and your co-developers/collaborators) take with business support organizations to pursue [INSERT DOV\_ACTIVITY]? Select all that apply. 2. Applied to a support program for new business

[SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,547	37.7%	95,300,367	38.0%
1: Selected	3,345	10.9%	16,939,795	6.8%
-3: Missing	83	0.3%	547,006	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_3\_3

Label: BUSINESS DEVELOPMENT STEPS- NONE OF THE ABOVE

Description: Which of the following business development steps did you (or you and your co-developers/collaborators) take with business support organizations to pursue [INSERT DOV\_ACTIVITY]? Select all that apply. 3. None of the above [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,064	26.3%	46,970,575	18.7%
1: Selected	6,828	22.3%	65,269,586	26.0%
-3: Missing	83	0.3%	547,006	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_4\_1

Label: BUSINESS FINANCING STEPS- EXPLORED BANK FINANCING OPTIONS

Description: Which of the following business financing steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply.  
1. Explored financing options with a bank, investors, or grant program [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,956	35.8%	90,830,789	36.2%
1: Selected	3,970	13.0%	21,533,721	8.6%
-3: Missing	49	0.2%	422,659	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_4\_2

Label: BUSINESS FINANCING STEPS- APPLIED FOR FINANCING

Description: Which of the following business financing steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]?  
 Select all that apply.  
 2. Applied for or requested financing with a bank, investors, or a grant program [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,197	36.6%	94,603,602	37.7%
1: Selected	3,729	12.2%	17,760,907	7.1%
-3: Missing	49	0.2%	422,659	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_4\_3

Label: BUSINESS FINANCING STEPS- CONVERSATIONS ABOUT FUNDING

Description: Which of the following business financing steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]?  
 Select all that apply.  
 3. Had conversations with acquaintances, friends, and family about potentially funding the business [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,954	32.5%	81,018,373	32.3%
1: Selected	4,972	16.2%	31,346,137	12.5%
-3: Missing	49	0.2%	422,659	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_4\_4

Label: BUSINESS FINANCING STEPS- OWN CAPITAL

Description: Which of the following business financing steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply. 4. Put forward my own capital [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,930	32.4%	69,143,374	27.6%
1: Selected	4,996	16.3%	43,221,135	17.2%
-3: Missing	49	0.2%	422,659	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_4\_5

Label: BUSINESS FINANCING STEPS- NONE OF THE ABOVE

Description: Which of the following business financing steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply. 5. None of the above [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,332	37.0%	78,146,536	31.1%
1: Selected	3,594	11.7%	34,217,974	13.6%
-3: Missing	49	0.2%	422,659	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_5\_1

Label: ORGANIZATIONAL PLANNING STEPS- CREATE SPREADSHEETS

Description: Which of the following organizational planning steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply.

1. Created spreadsheets, financial models, or other analyses to determine feasibility [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,436	34.1%	83,659,513	33.3%
1: Selected	4,480	14.6%	28,665,361	11.4%
-3: Missing	59	0.2%	462,294	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_5\_2

Label: ORGANIZATIONAL PLANNING STEPS- CREATE WEBSITE

Description: Which of the following organizational planning steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply.

2. Created a website for the business [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,481	34.2%	83,609,513	33.3%
1: Selected	4,435	14.5%	28,715,361	11.4%
-3: Missing	59	0.2%	462,294	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_STEPS\_5\_3

Label: ORGANIZATIONAL PLANNING STEPS- CREATE SOCIAL MEDIA

Description: Which of the following organizational planning steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply.  
 3. Created a social media presence for the business  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,953	32.5%	79,290,868	31.6%
1: Selected	4,963	16.2%	33,034,006	13.2%
-3: Missing	59	0.2%	462,294	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_5\_4

Label: ORGANIZATIONAL PLANNING STEPS- TAX ID

Description: Which of the following organizational planning steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply.  
 4. Registered the business for a tax ID  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,690	34.9%	82,048,724	32.7%
1: Selected	4,226	13.8%	30,276,150	12.1%
-3: Missing	59	0.2%	462,294	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_5\_5

Label: ORGANIZATIONAL PLANNING STEPS- BUSINESS PLAN

Description: Which of the following organizational planning steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply. 5. Wrote a business plan [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,632	34.7%	84,125,845	33.5%
1: Selected	4,284	14.0%	28,199,029	11.2%
-3: Missing	59	0.2%	462,294	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_5\_6

Label: ORGANIZATIONAL PLANNING STEPS- CREATE PITCH DECK

Description: Which of the following organizational planning steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply. 6. Created a pitch deck, executive summary, or other promotional materials [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,858	42.0%	99,136,593	39.5%
1: Selected	2,058	6.7%	13,188,281	5.3%
-3: Missing	59	0.2%	462,294	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_5\_7

Label: ORGANIZATIONAL PLANNING STEPS- NONE OF THE ABOVE

Description: Which of the following organizational planning steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply. 7. None of the above [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,912	35.6%	74,371,053	29.6%
1: Selected	4,004	13.1%	37,953,821	15.1%
-3: Missing	59	0.2%	462,294	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_6\_1

Label: STAFFING AND GROWTH STEPS- FIRST CUSTOMER

Description: Which of the following staffing and growth steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply. 1. Found a first customer or client [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,704	28.4%	67,978,767	27.1%
1: Selected	6,154	20.1%	43,877,473	17.5%
-3: Missing	117	0.4%	930,928	0.4%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_6\_2

Label: STAFFING AND GROWTH STEPS- MADE SALE

Description: Which of the following staffing and growth steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply.  
 2. Made a sale or provided the product/service on a pilot basis  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,881	32.3%	82,710,225	33.0%
1: Selected	4,977	16.2%	29,146,015	11.6%
-3: Missing	117	0.4%	930,928	0.4%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_6\_3

Label: STAFFING AND GROWTH STEPS- HIRED EMPLOYEE

Description: Which of the following staffing and growth steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply. 3. Hired an employee (non-cofounder)  
 [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,067	39.4%	97,945,589	39.0%
1: Selected	2,791	9.1%	13,910,651	5.5%
-3: Missing	117	0.4%	930,928	0.4%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_6\_4

Label: STAFFING AND GROWTH STEPS- QUIT JOB

Description: Which of the following staffing and growth steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply.

4. Quit your job to devote more time to work on launching the business [SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,419	40.5%	97,281,839	38.8%
1: Selected	2,439	8.0%	14,574,401	5.8%
-3: Missing	117	0.4%	930,928	0.4%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_6\_5

Label: STAFFING AND GROWTH STEPS- NONE OF THE ABOVE

Description: Which of the following staffing and growth steps did you (or you and your co-developers/collaborators) take to pursue [INSERT DOV\_ACTIVITY]? Select all that apply. 5. None of the above

[SHOW IF DOV\_GROUP < 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,074	32.9%	66,532,517	26.5%
1: Selected	4,784	15.6%	45,323,723	18.1%
-3: Missing	117	0.4%	930,928	0.4%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_7

Label: OTHER STEPS

Description: Besides the steps already discussed, did you (or you and your co-developers/collaborators) take any other steps to pursue [INSERT DOV\_ACTIVITY]? [SHOW IF DOV\_GROUP <> 4,5, OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	5,066	16.5%	25,342,314	10.1%
2: No	9,814	32.0%	86,880,301	34.6%
-3: Missing	95	0.3%	564,553	0.2%
.: Logical Skip	15,657	51.1%	138,127,215	55.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_REASONS\_A

Label: REASON FOR NOT ENGAGE- NETWORKING

Description: You indicated that you took none of the following types of steps. For each of the following, what is the primary reason that you did not engage in this type of step? A. Networking steps  
[SHOW IF PE\_STEPS\_1\_5=1 OR PE\_STEPS\_2\_7=1 OR PE\_STEPS\_3\_3=1 OR PE\_STEPS\_4\_5=1 OR PE\_STEPS\_5\_7=1 OR PE\_STEPS\_6\_5=1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: I did not think I needed to	583	1.9%	5,188,494	2.1%
2: Not necessary for my type of business	492	1.6%	4,382,458	1.7%
3: I did not know where to start/what to do	319	1.0%	2,722,880	1.1%
4: I did not know who to talk to/which resources to consult	121	0.4%	844,362	0.3%
5: I did not have any connections to people that could help me	348	1.1%	2,707,539	1.1%
-3: Missing	18	0.1%	157,819	0.1%

Variable: PE\_STEPS\_REASONS\_A

Label: REASON FOR NOT ENGAGE- NETWORKING

Description: You indicated that you took none of the following types of steps. For each of the following, what is the primary reason that you did not engage in this type of step? A. Networking steps  
 [SHOW IF PE\_STEPS\_1\_5=1 OR PE\_STEPS\_2\_7=1 OR PE\_STEPS\_3\_3=1 OR PE\_STEPS\_4\_5=1 OR PE\_STEPS\_5\_7=1 OR PE\_STEPS\_6\_5=1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	28,751	93.9%	234,910,830	93.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_REASONS\_B

Label: REASON FOR NOT ENGAGE- RESEARCH

Description: You indicated that you took none of the following types of steps. For each of the following, what is the primary reason that you did not engage in this type of step? B. Technical or market research steps  
 [SHOW IF PE\_STEPS\_1\_5=1 OR PE\_STEPS\_2\_7=1 OR PE\_STEPS\_3\_3=1 OR PE\_STEPS\_4\_5=1 OR PE\_STEPS\_5\_7=1 OR PE\_STEPS\_6\_5=1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: I did not think I needed to	1,087	3.5%	10,944,811	4.4%
2: Not necessary for my type of business	1,260	4.1%	12,383,164	4.9%
3: I did not know where to start/what to do	815	2.7%	7,412,108	3.0%
4: I did not know who to talk to/which resources to consult	270	0.9%	2,276,325	0.9%
5: I did not have any connections to people that could help me	561	1.8%	4,844,864	1.9%
-5: Don't know	4	0.0%	46,457	0.0%
-3: Missing	53	0.2%	435,320	0.2%
.: Logical Skip	26,582	86.8%	212,571,335	84.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_REASONS\_C

Label: REASON FOR NOT ENGAGE- DEVELOPMENT

Description: You indicated that you took none of the following types of steps. For each of the following, what is the primary reason that you did not engage in this type of step? C. Business development steps  
 [SHOW IF PE\_STEPS\_1\_5=1 OR PE\_STEPS\_2\_7=1 OR PE\_STEPS\_3\_3=1 OR PE\_STEPS\_4\_5=1 OR PE\_STEPS\_5\_7=1 OR PE\_STEPS\_6\_5=1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: I did not think I needed to	1,610	5.3%	16,085,861	6.4%
2: Not necessary for my type of business	2,102	6.9%	21,476,798	8.6%
3: I did not know where to start/what to do	1,551	5.1%	14,400,175	5.7%
4: I did not know who to talk to/which resources to consult	623	2.0%	5,521,048	2.2%
5: I did not have any connections to people that could help me	833	2.7%	6,883,143	2.7%
-5: Don't know	4	0.0%	59,767	0.0%
-3: Missing	105	0.3%	842,795	0.3%
..: Logical Skip	23,804	77.7%	185,644,797	74.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_STEPS\_REASONS\_D

Label: REASON FOR NOT ENGAGE- FINANCING

Description: You indicated that you took none of the following types of steps. For each of the following, what is the primary reason that you did not engage in this type of step? D. Business financing steps  
 [SHOW IF PE\_STEPS\_1\_5=1 OR PE\_STEPS\_2\_7=1 OR PE\_STEPS\_3\_3=1 OR PE\_STEPS\_4\_5=1 OR PE\_STEPS\_5\_7=1 OR PE\_STEPS\_6\_5=1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: I did not think I needed to	780	2.5%	7,567,150	3.0%
2: Not necessary for my type of business	1,149	3.8%	11,716,553	4.7%
3: I did not know where to start/what to do	777	2.5%	7,414,070	3.0%
4: I did not know who to talk to/which resources to consult	291	0.9%	2,414,216	1.0%
5: I did not have any connections to people that could help me	524	1.7%	4,575,659	1.8%
-5: Don't know	3	0.0%	42,569	0.0%
-3: Missing	70	0.2%	487,756	0.2%
.. Logical Skip	27,038	88.3%	216,696,409	86.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_REASONS\_E

Label: REASON FOR NOT ENGAGE- PLANNING

Description: You indicated that you took none of the following types of steps. For each of the following, what is the primary reason that you did not engage in this type of step? E. Organizational planning steps  
 [SHOW IF PE\_STEPS\_1\_5=1 OR PE\_STEPS\_2\_7=1 OR PE\_STEPS\_3\_3=1 OR PE\_STEPS\_4\_5=1 OR PE\_STEPS\_5\_7=1 OR PE\_STEPS\_6\_5=1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: I did not think I needed to	907	3.0%	8,941,535	3.6%
2: Not necessary for my type of business	1,114	3.6%	11,445,867	4.6%
3: I did not know where to start/what to do	952	3.1%	8,624,869	3.4%
4: I did not know who to talk to/which resources to consult	398	1.3%	3,713,782	1.5%
5: I did not have any connections to people that could help me	523	1.7%	4,313,116	1.7%
-5: Don't know	4	0.0%	35,056	0.0%
-3: Missing	106	0.3%	879,596	0.4%
..: Logical Skip	26,628	86.9%	212,960,562	84.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STEPS\_REASONS\_F

Label: REASON FOR NOT ENGAGE- STAFFING

Description: You indicated that you took none of the following types of steps. For each of the following, what is the primary reason that you did not engage in this type of step? F. Staffing and growth steps  
 [SHOW IF PE\_STEPS\_1\_5=1 OR PE\_STEPS\_2\_7=1 OR  
 PE\_STEPS\_3\_3=1 OR PE\_STEPS\_4\_5=1 OR PE\_STEPS\_5\_7=1 OR  
 PE\_STEPS\_6\_5=1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: I did not think I needed to	1,080	3.5%	10,604,266	4.2%
2: Not necessary for my type of business	1,571	5.1%	15,959,204	6.4%
3: I did not know where to start/what to do	1,002	3.3%	9,316,487	3.7%
4: I did not know who to talk to/which resources to consult	392	1.3%	3,328,635	1.3%
5: I did not have any connections to people that could help me	631	2.1%	5,345,057	2.1%
-5: Don't know	2	0.0%	37,010	0.0%
-3: Missing	106	0.3%	733,065	0.3%
..: Logical Skip	25,848	84.4%	205,590,660	81.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_1\_1\_Y2

Label: FINANCIAL CHALLENGES- NOT AFFORD HEALTH INSURANCE - Y2

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 1. Not being able to access and/or afford health insurance  
 [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,261	10.6%	28,161,940	11.2%
1: Selected	1,333	4.4%	11,792,374	4.7%
-3: Missing	23	0.1%	156,285	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_1\_2\_Y2

Label: FINANCIAL CHALLENGES- NOT ACCESS EMPLOYER BENEFITS- Y2

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 2. Not having access to other employer-provided benefits (aside from health care) [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,645	11.9%	31,908,989	12.7%
1: Selected	949	3.1%	8,045,325	3.2%
-3: Missing	23	0.1%	156,285	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_1\_3\_Y2

Label: FINANCIAL CHALLENGES- CHALLENGES WITH PERSONAL FINANCES- Y2

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 3. Challenges with personal/family finances while the business is getting started [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,903	9.5%	25,826,618	10.3%
1: Selected	1,691	5.5%	14,127,696	5.6%
-3: Missing	23	0.1%	156,285	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_1\_4\_Y2

Label: FINANCIAL CHALLENGES- NOT ENOUGH SAVINGS- Y2

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 4. Not having enough savings for start-up costs [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,364	7.7%	20,561,424	8.2%
1: Selected	2,230	7.3%	19,392,891	7.7%
-3: Missing	23	0.1%	156,285	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_1\_5\_Y2

Label: FINANCIAL CHALLENGES- ACCESSING CAPITAL- Y2

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 5. Accessing capital to cover start-up costs  
 [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,224	10.5%	28,153,141	11.2%
1: Selected	1,370	4.5%	11,801,173	4.7%
-3: Missing	23	0.1%	156,285	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_1\_6\_Y2

Label: FINANCIAL CHALLENGES- POOR CREDIT- Y2

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 6. Poor credit score or insufficient credit limit  
 [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,580	11.7%	32,681,656	13.0%
1: Selected	1,014	3.3%	7,272,658	2.9%
-3: Missing	23	0.1%	156,285	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_1\_7\_Y2

Label: FINANCIAL CHALLENGES- LIMITED RELATIONSHIP- Y2

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
7. Limited or no relationship with a bank or financial institution [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,632	11.9%	32,109,895	12.8%
1: Selected	962	3.1%	7,844,419	3.1%
-3: Missing	23	0.1%	156,285	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_1\_8\_Y2

Label: FINANCIAL CHALLENGES- NONE OF THE ABOVE- Y2

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
8. None of the above [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,630	11.9%	30,415,620	12.1%
1: Selected	964	3.1%	9,538,694	3.8%
-3: Missing	23	0.1%	156,285	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_2\_1

Label: BUSINESS OPERATION CHALLENGES- GETTING REGISTERED

Description: Which of the following business operations challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 1. Getting the business licensed/registered  
 [SHOW IF DOV\_GROUP =3 or 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,706	12.1%	33,390,277	13.3%
1: Selected	880	2.9%	6,448,091	2.6%
-3: Missing	31	0.1%	272,231	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_2\_2

Label: BUSINESS OPERATION CHALLENGES- NOT KNOWING WHERE TO START

Description: Which of the following business operations challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 2. Not knowing where to start [SHOW IF DOV\_GROUP =3 or 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,239	7.3%	19,219,679	7.7%
1: Selected	2,347	7.7%	20,618,689	8.2%
-3: Missing	31	0.1%	272,231	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_CHALLENGE\_2\_3

Label: BUSINESS OPERATION CHALLENGES- DOING MY TAXES

Description: Which of the following business operations challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply. 3. Doing my taxes [SHOW IF DOV\_GROUP =3 or 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,715	12.1%	33,196,610	13.2%
1: Selected	871	2.8%	6,641,758	2.6%
-3: Missing	31	0.1%	272,231	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_2\_4

Label: BUSINESS OPERATION CHALLENGES- NAVIGATING REGULATIONS

Description: Which of the following business operations challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply. 4. Navigating local, state, or federal government regulations [SHOW IF DOV\_GROUP =3 or 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,360	11.0%	29,461,399	11.7%
1: Selected	1,226	4.0%	10,376,969	4.1%
-3: Missing	31	0.1%	272,231	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_2\_5

Label: BUSINESS OPERATION CHALLENGES- OBTAINING RELEVANT INSURANCE

Description: Which of the following business operations challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
5. Obtaining any relevant insurance related to the work performed [SHOW IF DOV\_GROUP =3 or 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,758	12.3%	33,169,520	13.2%
1: Selected	828	2.7%	6,668,848	2.7%
-3: Missing	31	0.1%	272,231	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_2\_6

Label: BUSINESS OPERATION CHALLENGES- NONE OF THE ABOVE

Description: Which of the following business operations challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply. 6. None of the above [SHOW IF DOV\_GROUP =3 or 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,481	11.4%	29,122,395	11.6%
1: Selected	1,105	3.6%	10,715,973	4.3%
-3: Missing	31	0.1%	272,231	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_3\_1

Label: CUSTOMER REACH CHALLENGES- FINDING CUSTOMERS

Description: Which of the following customer reach challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply. 1. Finding customers [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,950	9.6%	26,101,507	10.4%
1: Selected	1,630	5.3%	13,684,607	5.5%
-3: Missing	37	0.1%	324,485	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_3\_2

Label: CUSTOMER REACH CHALLENGES- SETTING UP ONLINE PRESENCE

Description: Which of the following customer reach challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply. 2. Setting up the business' digital/online presence [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,031	9.9%	27,668,482	11.0%
1: Selected	1,549	5.1%	12,117,632	4.8%
-3: Missing	37	0.1%	324,485	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_3\_3

Label: CUSTOMER REACH CHALLENGES- SECURING PHYSICAL LOCATION

Description: Which of the following customer reach challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 3. Securing a physical location for the business  
 [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,225	10.5%	29,260,688	11.7%
1: Selected	1,355	4.4%	10,525,426	4.2%
-3: Missing	37	0.1%	324,485	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_3\_4

Label: CUSTOMER REACH CHALLENGES- NONE OF THE ABOVE

Description: Which of the following customer reach challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply. 4. None of the above  
 [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,971	9.7%	24,484,919	9.8%
1: Selected	1,609	5.3%	15,301,195	6.1%
-3: Missing	37	0.1%	324,485	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_4\_1

Label: RESOURCE CHALLENGES- PROFESSIONAL SUPPORT

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 1. Finding professional support like lawyers, accountants, or tax professionals [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,712	12.1%	32,776,977	13.1%
1: Selected	871	2.8%	6,974,802	2.8%
-3: Missing	34	0.1%	358,820	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_4\_2

Label: RESOURCE CHALLENGES- ROLE MODELS

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 2. Finding support, advice, or finding role models in my network [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,324	10.9%	29,782,644	11.9%
1: Selected	1,259	4.1%	9,969,135	4.0%
-3: Missing	34	0.1%	358,820	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_4\_3

Label: RESOURCE CHALLENGES- FAMILY OR FRIENDS

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 3. Getting support from my family or friends  
 [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,461	11.3%	31,343,482	12.5%
1: Selected	1,122	3.7%	8,408,297	3.4%
-3: Missing	34	0.1%	358,820	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_4\_4

Label: RESOURCE CHALLENGES- COMMUNITY SUPPORT

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 4. Getting support from my community  
 [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,797	12.4%	34,200,573	13.6%
1: Selected	786	2.6%	5,551,206	2.2%
-3: Missing	34	0.1%	358,820	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_4\_5

Label: RESOURCE CHALLENGES- BALANCE

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
5. Balancing work and family [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,270	10.7%	28,806,061	11.5%
1: Selected	1,313	4.3%	10,945,718	4.4%
-3: Missing	34	0.1%	358,820	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_4\_6

Label: RESOURCE CHALLENGES- MAJOR LIFE EVENT

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
6. Major life event (such as a new child, own or family medical issue) [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,671	12.0%	32,515,382	13.0%
1: Selected	912	3.0%	7,236,397	2.9%
-3: Missing	34	0.1%	358,820	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_4\_7

Label: RESOURCE CHALLENGES- FINDING TIME

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
7. Finding time to pursue the idea [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,705	8.8%	22,557,170	9.0%
1: Selected	1,878	6.1%	17,194,609	6.9%
-3: Missing	34	0.1%	358,820	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_4\_8

Label: RESOURCE CHALLENGES- NONE OF THE ABOVE

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply. 8. None of the above [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,691	12.0%	31,676,633	12.6%
1: Selected	892	2.9%	8,075,146	3.2%
-3: Missing	34	0.1%	358,820	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_CHALLENGE\_5\_1

Label: ECONOMY OR MARKET CHALLENGES- FINDING AND RETAINING EMPLOYEES

Description: Which of the following economy or market challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 1. Finding and retaining qualified employees [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,880	12.7%	34,937,689	13.9%
1: Selected	695	2.3%	4,767,944	1.9%
-3: Missing	42	0.1%	404,966	0.2%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_5\_2

Label: ECONOMY OR MARKET CHALLENGES- COMPETING AGAINST OTHER BUSINESSES

Description: Which of the following economy or market challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply.  
 2. Competing against other/larger businesses [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,228	10.5%	28,410,130	11.3%
1: Selected	1,347	4.4%	11,295,503	4.5%
-3: Missing	42	0.1%	404,966	0.2%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_5\_3

Label: ECONOMY OR MARKET CHALLENGES- SUPPLY CHAIN ISSUES

Description: Which of the following economy or market challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply. 3. Supply chain issues [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,714	12.1%	33,263,554	13.3%
1: Selected	861	2.8%	6,442,079	2.6%
-3: Missing	42	0.1%	404,966	0.2%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_5\_4

Label: ECONOMY OR MARKET CHALLENGES- UNFAVORABLE ECONOMY

Description: Which of the following economy or market challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply. 4. Unfavorable economy [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,042	9.9%	26,488,693	10.6%
1: Selected	1,533	5.0%	13,216,940	5.3%
-3: Missing	42	0.1%	404,966	0.2%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_5\_5

Label: ECONOMY OR MARKET CHALLENGES- NONE OF THE ABOVE

Description: Which of the following economy or market challenges [IF DOV\_GROUP = 3: have you encountered/ELSE: did you encounter] while pursuing [INSERT DOV\_ACTIVITY]? Select all that apply. 5. None of the above [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,840	9.3%	23,496,347	9.4%
1: Selected	1,735	5.7%	16,209,286	6.5%
-3: Missing	42	0.1%	404,966	0.2%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CHALLENGE\_6

Label: OTHER CHALLENGES

Description: Besides the challenges already discussed, have you encountered any other challenges while pursuing [INSERT DOV\_ACTIVITY]? [SHOW IF DOV\_GROUP = 3 OR 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	759	2.5%	5,465,300	2.2%
2: No	3,823	12.5%	34,393,641	13.7%
-3: Missing	35	0.1%	251,658	0.1%
.: Logical Skip	26,015	84.9%	210,803,784	84.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_1\_1

Label: SOURCES OF CAPITAL- PERSONAL/FAMILY SAVINGS

Description: Did you use any of the following sources of capital to cover the costs related to pursuing or starting up your business [IF DOV\_GROUP = 3 OR 6: idea]? Select all that apply. 1. Personal/family savings of owner(s) [SHOW IF DOV\_GROUP < 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,062	32.8%	78,787,104	31.4%
1: Selected	9,400	30.7%	78,418,771	31.3%
-3: Missing	115	0.4%	1,065,684	0.4%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_1\_2

Label: SOURCES OF CAPITAL- PERSONAL/FAMILY ASSETS

Description: Did you use any of the following sources of capital to cover the costs related to pursuing or starting up your business [IF DOV\_GROUP = 3 OR 6: idea]? Select all that apply. 2. Personal/family assets other than savings of owner(s) [SHOW IF DOV\_GROUP < 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	16,411	53.6%	138,630,118	55.2%
1: Selected	3,051	10.0%	18,575,757	7.4%
-3: Missing	115	0.4%	1,065,684	0.4%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_1\_3

Label: SOURCES OF CAPITAL- PERSONAL/FAMILY HOME EQUITY LOAN

Description: Did you use any of the following sources of capital to cover the costs related to pursuing or starting up your business [IF DOV\_GROUP = 3 OR 6: idea]? Select all that apply.  
 3. Personal/family home equity loan [SHOW IF DOV\_GROUP <> 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	17,505	57.1%	146,572,054	58.4%
1: Selected	1,957	6.4%	10,633,821	4.2%
-3: Missing	115	0.4%	1,065,684	0.4%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_1\_4

Label: SOURCES OF CAPITAL- PERSONAL CREDIT CARD

Description: Did you use any of the following sources of capital to cover the costs related to pursuing or starting up your business [IF DOV\_GROUP = 3 OR 6: idea]? Select all that apply.  
 4. Personal credit card(s) carrying balances [SHOW IF DOV\_GROUP <> 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	15,471	50.5%	129,833,194	51.7%
1: Selected	3,991	13.0%	27,372,681	10.9%
-3: Missing	115	0.4%	1,065,684	0.4%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_1\_5

Label: SOURCES OF CAPITAL- BUSINESS CREDIT CARD

Description: Did you use any of the following sources of capital to cover the costs related to pursuing or starting up your business [IF DOV\_GROUP = 3 OR 6: idea]? Select all that apply. 5. Business credit card(s) carrying balances [SHOW IF DOV\_GROUP <> 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	17,446	57.0%	146,559,818	58.4%
1: Selected	2,016	6.6%	10,646,057	4.2%
-3: Missing	115	0.4%	1,065,684	0.4%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_1\_6

Label: SOURCES OF CAPITAL- GOVERNMENT-GUARANTEED BUSINESS LOAN

Description: Did you use any of the following sources of capital to cover the costs related to pursuing or starting up your business [IF DOV\_GROUP = 3 OR 6: idea]? Select all that apply. 6. Government-guaranteed business loan from a bank or financial institutions, including SBA-guaranteed loans [SHOW IF DOV\_GROUP <> 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	17,709	57.8%	149,671,299	59.7%
1: Selected	1,753	5.7%	7,534,576	3.0%
-3: Missing	115	0.4%	1,065,684	0.4%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_1\_7

Label: SOURCES OF CAPITAL- BUSINESS LOAN FROM BANK

Description: Did you use any of the following sources of capital to cover the costs related to pursuing or starting up your business [IF DOV\_GROUP = 3 OR 6: idea]? Select all that apply. 7. Business loan from a bank or financial institution (including online lenders) [SHOW IF DOV\_GROUP <> 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	17,380	56.7%	145,422,119	58.0%
1: Selected	2,082	6.8%	11,783,756	4.7%
-3: Missing	115	0.4%	1,065,684	0.4%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_1\_8

Label: SOURCES OF CAPITAL- BUSINESS LOAN FROM GOVERNMENT

Description: Did you use any of the following sources of capital to cover the costs related to pursuing or starting up your business [IF DOV\_GROUP = 3 OR 6: idea]? Select all that apply. 8. Business loan from a federal, state, or local government [SHOW IF DOV\_GROUP <> 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	18,278	59.7%	152,125,069	60.6%
1: Selected	1,184	3.9%	5,080,806	2.0%
-3: Missing	115	0.4%	1,065,684	0.4%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_1\_9

Label: SOURCES OF CAPITAL- BUSINESS LOAN FROM FAMILY/FRIENDS

Description: Did you use any of the following sources of capital to cover the costs related to pursuing or starting up your business [IF DOV\_GROUP = 3 OR 6: idea]? Select all that apply. 9. Business loan/investment from family/friend(s) [SHOW IF DOV\_GROUP <> 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	18,317	59.8%	151,664,762	60.4%
1: Selected	1,145	3.7%	5,541,113	2.2%
-3: Missing	115	0.4%	1,065,684	0.4%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_1\_10

Label: SOURCES OF CAPITAL- INVESTMENT BY VENTURE CAPITALISTS

Description: Did you use any of the following sources of capital to cover the costs related to pursuing or starting up your business [IF DOV\_GROUP = 3 OR 6: idea]? Select all that apply. 10. Investment by venture capitalist(s)/angel investor(s) [SHOW IF DOV\_GROUP <> 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	18,609	60.8%	153,614,648	61.2%
1: Selected	853	2.8%	3,591,227	1.4%
-3: Missing	115	0.4%	1,065,684	0.4%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_CAPITAL\_1\_11

Label: SOURCES OF CAPITAL- CROWDFUNDING

Description: Did you use any of the following sources of capital to cover the costs related to pursuing or starting up your business [IF DOV\_GROUP = 3 OR 6: idea]? Select all that apply. 11. Crowdfunding (Kickstarter, Indiegogo, etc.) [SHOW IF DOV\_GROUP <> 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	18,894	61.7%	154,468,302	61.6%
1: Selected	568	1.9%	2,737,573	1.1%
-3: Missing	115	0.4%	1,065,684	0.4%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_1\_12

Label: SOURCES OF CAPITAL- GRANTS

Description: Did you use any of the following sources of capital to cover the costs related to pursuing or starting up your business [IF DOV\_GROUP = 3 OR 6: idea]? Select all that apply. 12. Grants [SHOW IF DOV\_GROUP <> 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	18,772	61.3%	153,171,640	61.0%
1: Selected	690	2.3%	4,034,235	1.6%
-3: Missing	115	0.4%	1,065,684	0.4%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_1\_13

Label: SOURCES OF CAPITAL- OTHER CAPITAL

Description: Did you use any of the following sources of capital to cover the costs related to pursuing or starting up your business [IF DOV\_GROUP = 3 OR 6: idea]? Select all that apply. 13. Other capital source(s), specify: [SHOW IF DOV\_GROUP <> 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	19,174	62.6%	154,732,816	61.7%
1: Selected	288	0.9%	2,473,059	1.0%
-3: Missing	115	0.4%	1,065,684	0.4%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_1\_14

Label: SOURCES OF CAPITAL- NONE NEEDED

Description: Did you use any of the following sources of capital to cover the costs related to pursuing or starting up your business [IF DOV\_GROUP = 3 OR 6: idea]? Select all that apply. 14. None needed [SHOW IF DOV\_GROUP <> 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	14,068	45.9%	105,408,299	42.0%
1: Selected	5,394	17.6%	51,797,576	20.6%
-3: Missing	115	0.4%	1,065,684	0.4%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_INSTITUTION\_1\_1

Label: CAPITAL INSTITUTION-SMALL LOCAL BANK

Description: Which of the following describe the bank or financial institution from which you received capital? Select all that apply. 1. Small local bank [SHOW IF PE\_CAPITAL\_1 = 6 OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,828	6.0%	9,428,151	3.8%
1: Selected	1,450	4.7%	7,516,114	3.0%
-5: Don't know	1	0.0%	18,660	0.0%
-3: Missing	42	0.1%	187,291	0.1%
.: Logical Skip	27,311	89.2%	233,764,166	93.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_INSTITUTION\_1\_2

Label: CAPITAL INSTITUTION-LARGE NATIONAL BANK

Description: Which of the following describe the bank or financial institution from which you received capital? Select all that apply. 2. Large national bank [SHOW IF PE\_CAPITAL\_1 = 6 OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,920	6.3%	10,738,886	4.3%
1: Selected	1,358	4.4%	6,205,379	2.5%
-5: Don't know	1	0.0%	18,660	0.0%
-3: Missing	42	0.1%	187,291	0.1%
.: Logical Skip	27,311	89.2%	233,764,166	93.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_INSTITUTION\_1\_3

Label: CAPITAL INSTITUTION-FINANCIAL SERVICES COMPANY

Description: Which of the following describe the bank or financial institution from which you received capital? Select all that apply. 3. Financial services company  
 [HOVER TEXT on “Financial services company”: Includes nonbanks that provide business financial services (payroll processing, merchant services, accounting, etc.)] [SHOW IF PE\_CAPITAL\_1 = 6 OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,417	7.9%	13,839,533	5.5%
1: Selected	861	2.8%	3,104,733	1.2%
-5: Don't know	1	0.0%	18,660	0.0%
-3: Missing	42	0.1%	187,291	0.1%
.: Logical Skip	27,311	89.2%	233,764,166	93.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_INSTITUTION\_1\_4

Label: CAPITAL INSTITUTION-ONLINE LENDER

Description: Which of the following describe the bank or financial institution from which you received capital? Select all that apply.  
 4. Online lender/fintech lender [HOVER TEXT on “Online lender/fintech lender”: Online lenders, also called fintech lenders, are lending institutions that operate solely through a website or app. Examples include Lending Club, OnDeck, CAN Capital, Paypal Working Capital, and Kabbage.] [SHOW IF PE\_CAPITAL\_1 = 6 OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,684	8.8%	14,888,428	5.9%
1: Selected	594	1.9%	2,055,838	0.8%
-5: Don't know	1	0.0%	18,660	0.0%
-3: Missing	42	0.1%	187,291	0.1%
.: Logical Skip	27,311	89.2%	233,764,166	93.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_INSTITUTION\_1\_5

Label: CAPITAL INSTITUTION-CREDIT UNION

Description: Which of the following describe the bank or financial institution from which you received capital? Select all that apply.  
5. Credit union [SHOW IF PE\_CAPITAL\_1 = 6 OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,226	7.3%	12,489,025	5.0%
1: Selected	1,052	3.4%	4,455,240	1.8%
-5: Don't know	1	0.0%	18,660	0.0%
-3: Missing	42	0.1%	187,291	0.1%
.: Logical Skip	27,311	89.2%	233,764,166	93.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_INSTITUTION\_1\_6

Label: CAPITAL INSTITUTION-FINANCE COMPANY

Description: Which of the following describe the bank or financial institution from which you received capital? Select all that apply.  
6. Finance company [HOVER TEXT on “Finance company”: Includes nonbank lenders such as mortgage companies, equipment dealers, insurance companies, and auto finance companies.]  
[SHOW IF PE\_CAPITAL\_1 = 6 OR 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,655	8.7%	14,715,469	5.9%
1: Selected	623	2.0%	2,228,797	0.9%
-5: Don't know	1	0.0%	18,660	0.0%
-3: Missing	42	0.1%	187,291	0.1%
.: Logical Skip	27,311	89.2%	233,764,166	93.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_INSTITUTION\_1\_7

Label: CAPITAL INSTITUTION-ALTERNATIVE

Description: Which of the following describe the bank or financial institution from which you received capital? Select all that apply.

7. Alternative financial source [HOVER TEXT on “Alternative Financial Source”: Examples include payday lender, check cashing, pawn shop, money order/ transmission service, etc. ]  
[SHOW IF PE\_CAPITAL\_1 = 6 OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,880	9.4%	15,605,292	6.2%
1: Selected	398	1.3%	1,338,974	0.5%
-5: Don't know	1	0.0%	18,660	0.0%
-3: Missing	42	0.1%	187,291	0.1%
.: Logical Skip	27,311	89.2%	233,764,166	93.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_INSTITUTION\_1\_8

Label: CAPITAL INSTITUTION-COMMUNITYDEVELOPMENT

Description: Which of the following describe the bank or financial institution from which you received capital? Select all that apply.

8. Community development financial institution (CDFI) [HOVER TEXT on “Community development financial institution (CDFI)”]: Community development financial institutions are financial institutions that provide credit and financial services to underserved markets and populations. CDFIs are certified by the CDFI Fund at the US Department of the Treasury.] [SHOW IF PE\_CAPITAL\_1 = 6 OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,063	10.0%	16,269,682	6.5%
1: Selected	215	0.7%	674,584	0.3%
-5: Don't know	1	0.0%	18,660	0.0%
-3: Missing	42	0.1%	187,291	0.1%
.: Logical Skip	27,311	89.2%	233,764,166	93.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_INSTITUTION\_1\_9

Label: CAPITAL INSTITUTION-OTHER INSTITUTION

Description: Which of the following describe the bank or financial institution from which you received capital? Select all that apply. 9. Other institution, specify: [SHOW IF PE\_CAPITAL\_1 = 6 OR 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,232	10.6%	16,532,313	6.6%
1: Selected	46	0.2%	411,953	0.2%
-5: Don't know	1	0.0%	18,660	0.0%
-3: Missing	42	0.1%	187,291	0.1%
.: Logical Skip	27,311	89.2%	233,764,166	93.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_GRANT\_TYPE\_1\_1

Label: GRANT TYPE- GOVERNMENT SOURCE

Description: Which of the following describe the source from which you received grant capital? Select all that apply. 1. Government source [SHOW IF PE\_CAPITAL\_1 = 12]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	309	1.0%	1,922,872	0.8%
1: Selected	377	1.2%	2,082,969	0.8%
-3: Missing	4	0.0%	28,395	0.0%
.: Logical Skip	29,942	97.7%	246,880,148	98.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_GRANT\_TYPE\_1\_2

Label: GRANT TYPE- PRIVATE INSTITUTION

Description: Which of the following describe the source from which you received grant capital? Select all that apply. 2. Private institution [SHOW IF PE\_CAPITAL\_1 = 12]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	434	1.4%	2,876,005	1.1%
1: Selected	252	0.8%	1,129,835	0.5%
-3: Missing	4	0.0%	28,395	0.0%
.: Logical Skip	29,942	97.7%	246,880,148	98.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_GRANT\_TYPE\_1\_3

Label: GRANT TYPE- NON-PROFIT ORGANIZATION

Description: Which of the following describe the source from which you received grant capital? Select all that apply. 3. Non-profit organization [SHOW IF PE\_CAPITAL\_1 = 12]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	389	1.3%	2,111,797	0.8%
1: Selected	297	1.0%	1,894,043	0.8%
-3: Missing	4	0.0%	28,395	0.0%
.: Logical Skip	29,942	97.7%	246,880,148	98.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_GRANT\_TYPE\_1\_4

Label: GRANT TYPE- OTHER GRANT SOURCE

Description: Which of the following describe the source from which you received grant capital? Select all that apply. 4. Other grant source, specify: [SHOW IF PE\_CAPITAL\_1 = 12]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	659	2.2%	3,766,886	1.5%
1: Selected	27	0.1%	238,954	0.1%
-3: Missing	4	0.0%	28,395	0.0%
.: Logical Skip	29,942	97.7%	246,880,148	98.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_WS1\_RUF

Label: RUF VARIABLE: AMOUNT RECEIVED- PERSONAL

Description: RUF variable coded from PE\_CAPITAL\_WS1 and PE\_CAPITAL\_WS2: You reported using the following sources of capital [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts.  
 1. Personal/family savings of owner(s) [SHOW IF PE\_CAPITAL\_1\_1 = 1] 2. Personal/family assets other than savings of owner(s) [SHOW IF PE\_CAPITAL\_1\_2 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
-5: Don't know	4	0.0%	55,901	0.0%
-3: Missing	437	1.4%	4,054,813	1.6%
.: Logical Skip	19,849	64.8%	165,220,283	65.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** PE\_CAPITAL\_WS1\_RUF **Type:** Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	10,342	30908.0	3000.0	0.0	1000000.0
Weighted	85,694,100	24856.5	3500.0	0.0	1000000.0

**Variable:** PE\_CAPITAL\_WS2\_RUF

**Label:** RUF VARIABLE: AMOUNT RECEIVED- PERSONAL/BUSINESS CREDIT CARD

**Description:** RUF variable coded from PE\_CAPITAL\_WS4 and PE\_CAPITAL\_WS5: You reported using the following sources of capital [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts.

4. Personal credit card(s) carrying balances [SHOW IF PE\_CAPITAL\_1\_4 = 1] 5. Business credit card(s) carrying balances [SHOW IF PE\_CAPITAL\_1\_5 = 1]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	297	1.0%	2,349,082	0.9%
.: Logical Skip	25,406	82.9%	217,262,369	86.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** PE\_CAPITAL\_WS2\_RUF **Type:** Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	4,928	16930.2	2000.0	0.0	500000.0
Weighted	33,652,014	11593.9	3000.0	0.0	500000.0

Variable: PE\_CAPITAL\_WS3\_RUF

Label: RUF VARIABLE: AMOUNT RECEIVED- LOCAL/NATIONAL BANK

Description: RUF variable coded from PE\_CAPITAL\_WS6 and PE\_CAPITAL\_WS7: You reported using the following sources of capital [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts.  
 6. Small local bank [SHOW IF PE\_CAPITAL\_INSTITUTION\_1\_1 = 1]  
 7. Large national bank [SHOW IF PE\_CAPITAL\_INSTITUTION\_1\_2 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-5: Don't know	2	0.0%	10,754	0.0%
-3: Missing	177	0.6%	1,023,482	0.4%
.: Logical Skip	28,177	92.0%	238,445,750	95.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_WS3\_RUF Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	2,276	59357.2	5000.0	0.0	1000000.0
Weighted	12,468,633	70500.7	12000.0	0.0	1000000.0

Variable: PE\_CAPITAL\_WS4\_RUF

Label: RUF VARIABLE: AMOUNT RECEIVED- FINANCIAL INSTITUTION

Description: RUF variable coded from PE\_CAPITAL\_WS9, PE\_CAPITAL\_WS10, PE\_CAPITAL\_WS11, PE\_CAPITAL\_WS12, and PE\_CAPITAL\_WS14: You reported using the following sources of capital [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts.  
 8. Financial services company [SHOW IF PE\_CAPITAL\_INSTITUTION\_1\_3 = 1] 9. Online lender/fintech lender [SHOW IF PE\_CAPITAL\_INSTITUTION\_1\_4 = 1] 10. Credit union [SHOW IF PE\_CAPITAL\_INSTITUTION\_1\_5 = 1] 11. Finance company [SHOW IF PE\_CAPITAL\_INSTITUTION\_1\_6 = 1] 12. Alternative financial source [SHOW IF PE\_CAPITAL\_INSTITUTION\_1\_7 = 1] 14. [INSERT TEXTBOX RESPONSE FROM PE\_CAPITAL\_INSTITUTION\_1\_9\_OE] [SHOW IF PE\_CAPITAL\_INSTITUTION\_1\_9 = 1]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
-5: Don't know	1	0.0%	3,211	0.0%
-3: Missing	175	0.6%	1,020,488	0.4%
.: Logical Skip	28,565	93.3%	241,963,090	96.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_WS4\_RUF Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	1,891	48946.3	2000.0	0.0	1300000.0
Weighted	8,951,293	54443.7	5000.0	0.0	1300000.0

Variable: PE\_CAPITAL\_WS5\_RUF

Label: RUF VARIABLE: AMOUNT RECEIVED-  
CROWDFUNDING/COMMUNITY DEVELOPMENT

Description: RUF variable coded from PE\_CAPITAL\_WS13 and PE\_CAPITAL\_WS18: You reported using the following sources of capital [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts.  
13. Community development [SHOW IF PE\_CAPITAL\_INSTITUTION\_1\_8 = 1] 18. Crowdfunding (Kickstarter, Indiegogo, etc.) [SHOW IF PE\_CAPITAL\_1\_11 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
-3: Missing	75	0.2%	346,202	0.1%
.: Logical Skip	29,909	97.6%	247,640,636	98.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_WS5\_RUF Type:  
Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	648	31272.1	851.5	0.0	1700000.0
Weighted	3,273,747	24463.1	1000.0	0.0	1700000.0

Variable: PE\_CAPITAL\_WS6\_RUF

Label: RUF VARIABLE: AMOUNT RECEIVED- GOVERNMENT SOURCE

Description: RUF variable coded from PE\_CAPITAL\_WS15 and PE\_CAPITAL\_WS19: You reported using the following sources of capital [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts.  
 15. Business loan from a federal, state, or local [SHOW IF PE\_CAPITAL\_1\_8 = 1] 19. Government source [SHOW IF PE\_GRANT\_TYPE\_1\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-5: Don't know	1	0.0%	3,211	0.0%
-3: Missing	156	0.5%	757,766	0.3%
.: Logical Skip	29,186	95.3%	244,168,280	97.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_WS6\_RUF Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	1,289	29274.0	1500.0	0.0	500000.0
Weighted	6,746,103	30747.5	2500.0	0.0	500000.0

Variable: PE\_CAPITAL\_WS7\_RUF

Label: RUF VARIABLE: AMOUNT RECEIVED- BUSINESS LOAN FROM FAMILY

Description: RUF variable coded from PE\_CAPITAL\_WS16: You reported using the following sources of capital [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts.  
 16. Business loan/investment from family/friend(s) [SHOW IF PE\_CAPITAL\_1\_9 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-3: Missing	115	0.4%	494,409	0.2%
.: Logical Skip	29,487	96.3%	245,373,270	97.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_WS7\_RUF Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	1,030	35871.6	2000.0	0.0	1100000.0
Weighted	5,541,113	29146.4	5000.0	0.0	1100000.0

Variable: PE\_CAPITAL\_WS8\_RUF

Label: RUF VARIABLE: AMOUNT RECEIVED- VENTURE CAPITALISTS

Description: RUF variable coded from PE\_CAPITAL\_WS17: You reported using the following sources of capital [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts.  
 17. Investment by venture capitalist(s)/angel investor(s) [SHOW IF PE\_CAPITAL\_1\_10 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	89	0.3%	466,172	0.2%
.: Logical Skip	29,779	97.2%	247,323,156	98.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_WS8\_RUF Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	763	54861.3	1000.0	0.0	1000000.0
Weighted	3,591,227	76938.3	1500.0	0.0	1000000.0



Variable: PE\_CAPITAL\_WS9\_RUF

Label: RUF VARIABLE: AMOUNT RECEIVED- HOME EQUITY LOAN

Description: RUF variable coded from PE\_CAPITAL\_WS3: You reported using the following sources of capital [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts. 3. Personal/family home equity loan [SHOW IF PE\_CAPITAL\_1\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-3: Missing	137	0.4%	883,988	0.4%
.: Logical Skip	28,675	93.6%	240,280,562	95.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_WS9\_RUF Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	1,820	41120.6	2500.0	0.0	1200000.0
Weighted	10,633,821	48467.7	6000.0	0.0	1200000.0

Variable: PE\_CAPITAL\_WS10\_RUF

Label: RUF VARIABLE: AMOUNT RECEIVED- OTHER

Description: RUF variable coded from PE\_CAPITAL\_WS20 and PE\_CAPITAL\_WS22: You reported using the following sources of capital [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts. 20. Private institution [SHOW IF PE\_GRANT\_TYPE\_1\_2 = 1] 21. Non-profit organization [SHOW IF PE\_GRANT\_TYPE\_1\_3 = 1] 22. [INSERT TEXTBOX RESPONSE FROM PE\_GRANT\_TYPE\_1\_4 OE] [SHOW IF PE\_GRANT\_TYPE\_1\_4 = 1] 23. [INSERT TEXTBOX RESPONSE FROM PE\_CAPITAL\_1\_13\_OE] [SHOW IF PE\_CAPITAL\_1\_13 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-5: Don't know	1	0.0%	4,700	0.0%
-3: Missing	76	0.2%	507,878	0.2%
.: Logical Skip	29,871	97.5%	245,691,731	97.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_WS10\_RUF Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	684	35078.2	2300.0	0.0	1200000.0
Weighted	5,222,652	32455.0	2000.0	0.0	1200000.0

Variable: PE\_CAPITAL\_2A

Label: CAPITAL RECEIVED- BUSINESS CREDIT CARD

Description: Of the sources of capital you used [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you receive as much funding as you requested?  
 A. Business credit card(s) carrying balances [SHOW IF PE\_CAPITAL\_1\_5 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	1,409	4.6%	7,142,286	2.8%
2: No, I received less funding than I requested from this source	318	1.0%	1,777,459	0.7%
-3: Missing	34	0.1%	176,720	0.1%
:: Logical Skip	28,871	94.3%	241,817,918	96.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_2B

Label: CAPITAL RECEIVED- GOVERNMENT-GUARANTEED BUSINESS LOAN

Description: Of the sources of capital you used [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you receive as much funding as you requested?

B. Government-guaranteed business loan from a bank or financial institutions, including SBA-guaranteed loans [SHOW IF PE\_CAPITAL\_1\_6 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	1,197	3.9%	4,442,396	1.8%
2: No, I received less funding than I requested from this source	293	1.0%	1,545,079	0.6%
-3: Missing	29	0.1%	108,932	0.0%
..: Logical Skip	29,113	95.0%	244,817,975	97.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_2C

Label: CAPITAL RECEIVED- BUSINESS LOAN FROM A BANK

Description: Of the sources of capital you used [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you receive as much funding as you requested?  
 C. Business loan from a bank or financial institution [SHOW IF PE\_CAPITAL\_1\_7 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	1,445	4.7%	8,255,703	3.3%
2: No, I received less funding than I requested from this source	334	1.1%	1,810,606	0.7%
-3: Missing	48	0.2%	123,510	0.0%
:: Logical Skip	28,805	94.0%	240,724,564	95.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_2D

Label: CAPITAL RECEIVED- BUSINESS LOAN FROM GOVERNMENT

Description: Of the sources of capital you used [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you receive as much funding as you requested?  
 D. Business loan from a federal, state, or local government [SHOW IF PE\_CAPITAL\_1\_8 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	673	2.2%	2,582,940	1.0%
2: No, I received less funding than I requested from this source	222	0.7%	951,674	0.4%
-3: Missing	39	0.1%	121,261	0.0%
:: Logical Skip	29,698	97.0%	247,258,508	98.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_2E

Label: CAPITAL RECEIVED- BUSINESS LOAN FROM FAMILY/FRIENDS

Description: Of the sources of capital you used [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you receive as much funding as you requested?  
 E. Business loan/investment from family/friend(s) [SHOW IF PE\_CAPITAL\_1\_9 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	723	2.4%	3,722,710	1.5%
2: No, I received less funding than I requested from this source	189	0.6%	736,455	0.3%
-3: Missing	44	0.1%	174,801	0.1%
.: Logical Skip	29,676	96.9%	246,280,418	98.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_2F

Label: CAPITAL RECEIVED- INVESTMENT BY VENTURE CAPITALISTS

Description: Of the sources of capital you used [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you receive as much funding as you requested?

F. Investment by venture capitalist(s)/angel investor(s) [SHOW IF PE\_CAPITAL\_1\_10 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	523	1.7%	2,007,705	0.8%
2: No, I received less funding than I requested from this source	146	0.5%	714,327	0.3%
-3: Missing	32	0.1%	79,286	0.0%
:: Logical Skip	29,931	97.7%	248,113,065	98.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_CAPITAL\_2G

Label: CAPITAL RECEIVED- CROWDFUNDING

Description: Of the sources of capital you used [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you receive as much funding as you requested?  
G. Crowdfunding (Kickstarter, Indiegogo, etc.) [SHOW IF PE\_CAPITAL\_1\_11 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	304	1.0%	1,293,612	0.5%
2: No, I received less funding than I requested from this source	119	0.4%	641,403	0.3%
-3: Missing	21	0.1%	54,198	0.0%
.: Logical Skip	30,188	98.6%	248,925,170	99.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_2H

Label: CAPITAL RECEIVED- GRANTS

Description: Of the sources of capital you used [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you receive as much funding as you requested?  
H. Grants [SHOW IF PE\_CAPITAL\_1\_12 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	375	1.2%	2,036,964	0.8%
2: No, I received less funding than I requested from this source	136	0.4%	817,521	0.3%
-3: Missing	24	0.1%	96,780	0.0%

Variable: PE\_CAPITAL\_2H

Label: CAPITAL RECEIVED- GRANTS

Description: Of the sources of capital you used [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you receive as much funding as you requested?  
H. Grants [SHOW IF PE\_CAPITAL\_1\_12 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	30,097	98.3%	247,963,119	98.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_2I

Label: CAPITAL RECEIVED- OTHER

Description: Of the sources of capital you used [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you receive as much funding as you requested?  
[INSERT TEXTBOX RESPONSE FROM PE\_CAPITAL\_1\_13\_O]  
[SHOW IF PE\_CAPITAL\_1\_13 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	177	0.6%	1,528,090	0.6%
2: No, I received less funding than I requested from this source	45	0.1%	316,535	0.1%
-5: Don't know	2	0.0%	8,243	0.0%
-3: Missing	4	0.0%	34,116	0.0%
.: Logical Skip	30,404	99.3%	249,027,400	99.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_3A

Label: CAPITAL NOT USED- BUSINESS CREDIT CARD

Description: Of the sources of capital you did not use [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you request funding but not receive any?  
 A. Business credit card(s) carrying balances [SHOW IF PE\_CAPITAL\_1\_5 = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	3,496	11.4%	15,098,881	6.0%
2: No, I did not request funding from this source	8,711	28.4%	80,562,175	32.1%
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	214	0.7%	1,713,572	0.7%
.: Logical Skip	18,210	59.4%	153,536,865	61.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_3B

Label: CAPITAL NOT USED- GOVERNMENT-GUARANTEED BUSINESS LOAN

Description: Of the sources of capital you did not use [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you request funding but not receive any?  
 B. Government-guaranteed business loan from a bank or financial institutions, including SBA-guaranteed loans [SHOW IF PE\_CAPITAL\_1\_6 = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	3,017	9.8%	13,683,265	5.5%
2: No, I did not request funding from this source	9,356	30.5%	84,729,332	33.8%
-3: Missing	291	0.9%	1,964,978	0.8%
.: Logical Skip	17,968	58.7%	150,536,808	60.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_3C

Label: CAPITAL NOT USED- BUSINESS LOAN FROM A BANK

Description: Of the sources of capital you did not use [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you request funding but not receive any?  
 C. Business loan from a bank or financial institution [SHOW IF PE\_CAPITAL\_1\_7 = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	3,145	10.3%	14,112,320	5.6%
2: No, I did not request funding from this source	8,888	29.0%	79,972,593	31.9%
-3: Missing	323	1.1%	2,199,250	0.9%

Variable: PE\_CAPITAL\_3C

Label: CAPITAL NOT USED- BUSINESS LOAN FROM A BANK

Description: Of the sources of capital you did not use [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you request funding but not receive any?  
 C. Business loan from a bank or financial institution [SHOW IF PE\_CAPITAL\_1\_7 = 0]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	18,276	59.7%	154,630,219	61.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_3D

Label: CAPITAL NOT USED- BUSINESS LOAN FROM GOVERNMENT

Description: Of the sources of capital you did not use [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you request funding but not receive any?  
 D. Business loan from a federal, state, or local government [SHOW IF PE\_CAPITAL\_1\_8 = 0]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	3,071	10.0%	12,648,934	5.0%
2: No, I did not request funding from this source	9,813	32.0%	87,712,500	35.0%
-3: Missing	365	1.2%	2,456,675	1.0%
.: Logical Skip	17,383	56.7%	148,096,275	59.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_3E

Label: CAPITAL NOT USED- BUSINESS LOAN FROM FAMILY/FRIEND

Description: Of the sources of capital you did not use [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you request funding but not receive any?  
E. Business loan/investment from family/friend(s) [SHOW IF PE\_CAPITAL\_1\_9 = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	3,704	12.1%	16,950,658	6.8%
2: No, I did not request funding from this source	9,155	29.9%	82,482,999	32.9%
-5: Don't know	1	0.0%	6,490	0.0%
-3: Missing	367	1.2%	2,399,870	1.0%
.: Logical Skip	17,405	56.8%	149,074,365	59.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_3F

Label: CAPITAL NOT USED- INVESTMENT BY VENTURE CAPITALIST

Description: Of the sources of capital you did not use [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you request funding but not receive any?  
F. Investment by venture capitalist(s)/angel investor(s) [SHOW IF PE\_CAPITAL\_1\_10 = 0]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	3,009	9.8%	12,126,937	4.8%
2: No, I did not request funding from this source	10,081	32.9%	88,982,614	35.5%
-3: Missing	392	1.3%	2,563,115	1.0%
∴ Logical Skip	17,150	56.0%	147,241,718	58.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_3G

Label: CAPITAL NOT USED- CROWDFUNDING

Description: Of the sources of capital you did not use [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you request funding but not receive any?  
G. Crowdfunding (Kickstarter, Indiegogo, etc.) [SHOW IF PE\_CAPITAL\_1\_11 = 0]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	2,937	9.6%	11,340,391	4.5%
2: No, I did not request funding from this source	10,367	33.8%	90,291,347	36.0%
-3: Missing	435	1.4%	2,853,032	1.1%

Variable: PE\_CAPITAL\_3G

Label: CAPITAL NOT USED- CROWDFUNDING

Description: Of the sources of capital you did not use [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you request funding but not receive any?  
G. Crowdfunding (Kickstarter, Indiegogo, etc.) [SHOW IF PE\_CAPITAL\_1\_11 = 0]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	16,893	55.1%	146,429,613	58.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_3H

Label: CAPITAL NOT USED- GRANTS

Description: Of the sources of capital you did not use [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself], did you request funding but not receive any?  
H. Grants [SHOW IF PE\_CAPITAL\_1\_12 = 0]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	3,363	11.0%	12,975,417	5.2%
2: No, I did not request funding from this source	9,713	31.7%	86,625,895	34.5%
-3: Missing	572	1.9%	3,921,406	1.6%
.: Logical Skip	16,984	55.4%	147,391,664	58.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_CAPITAL\_4\_1

Label: DECLINED FUNDING- POOR CREDIT SCORE

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 1. Low or poor credit score [SHOW IF  
 DOV\_GROUP <> 7 AND ANY(PE\_CAPITAL\_3\_A-PE\_CAPITAL\_3\_F  
 = 1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	4,768	15.6%	23,932,886	9.5%
1: Selected	1,926	6.3%	9,001,412	3.6%
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	57	0.2%	326,612	0.1%
.: Logical Skip	23,880	78.0%	217,650,585	86.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_4\_2

Label: DECLINED FUNDING- LIMITED CREDIT HISTORY

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 2. Limited credit history [SHOW IF DOV\_GROUP  
 <> 7 AND ANY(PE\_CAPITAL\_3\_A-PE\_CAPITAL\_3\_F = 1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	4,639	15.1%	24,026,132	9.6%
1: Selected	2,055	6.7%	8,908,166	3.6%
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	57	0.2%	326,612	0.1%
.: Logical Skip	23,880	78.0%	217,650,585	86.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_4\_3

Label: DECLINED FUNDING- LATE PAYMENTS

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 3. History of late/missed payments [SHOW IF  
 DOV\_GROUP <> 7 AND ANY(PE\_CAPITAL\_3\_A-PE\_CAPITAL\_3\_F  
 = 1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	5,430	17.7%	27,823,793	11.1%
1: Selected	1,264	4.1%	5,110,504	2.0%
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	57	0.2%	326,612	0.1%
.: Logical Skip	23,880	78.0%	217,650,585	86.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_4\_4

Label: DECLINED FUNDING- AGE OF BUSINESS

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 4. Age of business [SHOW IF DOV\_GROUP <> 7  
 AND ANY(PE\_CAPITAL\_3\_A-PE\_CAPITAL\_3\_F = 1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	4,606	15.0%	23,300,770	9.3%
1: Selected	2,088	6.8%	9,633,528	3.8%
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	57	0.2%	326,612	0.1%
.: Logical Skip	23,880	78.0%	217,650,585	86.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_4\_5

Label: DECLINED FUNDING- PERSONAL BACKGROUND

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 5. Personal background [SHOW IF DOV\_GROUP  
 <> 7 AND ANY(PE\_CAPITAL\_3\_A-PE\_CAPITAL\_3\_F = 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	5,395	17.6%	28,103,393	11.2%
1: Selected	1,299	4.2%	4,830,904	1.9%
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	57	0.2%	326,612	0.1%
.: Logical Skip	23,880	78.0%	217,650,585	86.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_4\_6

Label: DECLINED FUNDING- INSUFFICIENT COLLATERAL

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 6. Insufficient collateral [SHOW IF DOV\_GROUP  
 <> 7 AND ANY(PE\_CAPITAL\_3\_A-PE\_CAPITAL\_3\_F = 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	5,130	16.7%	25,859,417	10.3%
1: Selected	1,564	5.1%	7,074,880	2.8%
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	57	0.2%	326,612	0.1%
.: Logical Skip	23,880	78.0%	217,650,585	86.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_4\_7

Label: DECLINED FUNDING- BUSINESS PLAN

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 7. Inadequate business plan [SHOW IF  
 DOV\_GROUP <> 7 AND ANY(PE\_CAPITAL\_3\_A-PE\_CAPITAL\_3\_F  
 = 1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	5,706	18.6%	28,651,457	11.4%
1: Selected	988	3.2%	4,282,840	1.7%
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	57	0.2%	326,612	0.1%
.: Logical Skip	23,880	78.0%	217,650,585	86.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_4\_8

Label: DECLINED FUNDING- TOO RISKY

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 8. Business was too risky [SHOW IF DOV\_GROUP  
 <> 7 AND ANY(PE\_CAPITAL\_3\_A-PE\_CAPITAL\_3\_F = 1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	5,446	17.8%	27,796,112	11.1%
1: Selected	1,248	4.1%	5,138,185	2.0%
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	57	0.2%	326,612	0.1%
.: Logical Skip	23,880	78.0%	217,650,585	86.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_4\_9

Label: DECLINED FUNDING- UNDESIRABLE INDUSTRY

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 9. Business located in an undesirable industry  
 [SHOW IF DOV\_GROUP <> 7 AND  
 ANY(PE\_CAPITAL\_3\_A-PE\_CAPITAL\_3\_F = 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	5,939	19.4%	30,099,878	12.0%
1: Selected	755	2.5%	2,834,420	1.1%
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	57	0.2%	326,612	0.1%
.: Logical Skip	23,880	78.0%	217,650,585	86.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_4\_10

Label: DECLINED FUNDING- UNDESIRABLE LOCATION

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 10. Business located in an undesirable location  
 [SHOW IF DOV\_GROUP <> 7 AND  
 ANY(PE\_CAPITAL\_3\_A-PE\_CAPITAL\_3\_F = 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,081	19.9%	30,645,302	12.2%
1: Selected	613	2.0%	2,288,995	0.9%
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	57	0.2%	326,612	0.1%
.: Logical Skip	23,880	78.0%	217,650,585	86.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_4\_11

Label: DECLINED FUNDING- NO RELATIONSHIP WITHBANK

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 11. No or limited pre-existing relationship with the bank [SHOW IF DOV\_GROUP <> 7 AND ANY(PE\_CAPITAL\_3\_A-PE\_CAPITAL\_3\_F = 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,074	19.8%	29,853,634	11.9%
1: Selected	620	2.0%	3,080,663	1.2%
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	57	0.2%	326,612	0.1%
.: Logical Skip	23,880	78.0%	217,650,585	86.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_4\_12

Label: DECLINED FUNDING- NOT GIVEN A REASON

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 12. I was not given a reason [SHOW IF DOV\_GROUP <> 7 AND ANY(PE\_CAPITAL\_3\_A-PE\_CAPITAL\_3\_F = 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,152	20.1%	28,759,628	11.5%
1: Selected	542	1.8%	4,174,670	1.7%
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	57	0.2%	326,612	0.1%
.: Logical Skip	23,880	78.0%	217,650,585	86.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_4\_13

Label: DECLINED FUNDING- OTHER

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 13. Other (specify): [SHOW IF DOV\_GROUP <> 7  
 AND ANY(PE\_CAPITAL\_3\_A-PE\_CAPITAL\_3\_F = 1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,566	21.4%	31,989,423	12.7%
1: Selected	128	0.4%	944,874	0.4%
-5: Don't know	1	0.0%	2,889	0.0%
-3: Missing	57	0.2%	326,612	0.1%
.: Logical Skip	23,880	78.0%	217,650,585	86.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_5\_1

Label: NOT REQUEST GRANT- FIND GRANT OPPORTUNITIES

Description: You reported not requesting grant funding [IF DOV\_GROUP = 1, 2, 4,  
 OR 5: to start [INSERT DOV\_ACTIVITY]][IF DOV\_GROUP = 3: so far  
 to start up your business idea or working for yourself] [IF DOV\_GROUP  
 = 6: when you were trying to start up your business idea or working for  
 yourself]. Why did you choose not to request grant funding? Select all that  
 apply. 1. I did not know about or how to find grant opportunities [SHOW  
 IF DOV\_GROUP <> 7 AND (PE\_CAPITAL\_3\_H = 2)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	4,964	16.2%	44,189,992	17.6%
1: Selected	4,665	15.2%	41,695,467	16.6%
-5: Don't know	4	0.0%	24,807	0.0%
-3: Missing	80	0.3%	715,629	0.3%
.: Logical Skip	20,919	68.3%	164,288,488	65.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_5\_2

Label: NOT REQUEST GRANT- DID NOT QUALIFY

Description: You reported not requesting grant funding [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request grant funding? Select all that apply. 2. I or my business did not qualify for the grant [SHOW IF DOV\_GROUP <> 7 AND (PE\_CAPITAL\_3\_H = 2)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,776	25.4%	69,917,864	27.9%
1: Selected	1,853	6.0%	15,967,595	6.4%
-5: Don't know	4	0.0%	24,807	0.0%
-3: Missing	80	0.3%	715,629	0.3%
.: Logical Skip	20,919	68.3%	164,288,488	65.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_5\_3

Label: NOT REQUEST GRANT- THOUGHT IT WAS UNLIKELY

Description: You reported not requesting grant funding [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request grant funding? Select all that apply. 3. I thought it was unlikely I would receive the grant [SHOW IF DOV\_GROUP <> 7 AND (PE\_CAPITAL\_3\_H = 2)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,709	21.9%	60,180,961	24.0%
1: Selected	2,920	9.5%	25,704,498	10.2%
-5: Don't know	4	0.0%	24,807	0.0%
-3: Missing	80	0.3%	715,629	0.3%
.: Logical Skip	20,919	68.3%	164,288,488	65.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_CAPITAL\_5\_4

Label: NOT REQUEST GRANT- TOO DIFFICULT TO APPLY

Description: You reported not requesting grant funding [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request grant funding? Select all that apply. 4. Too difficult to apply for grants [SHOW IF DOV\_GROUP <> 7 AND (PE\_CAPITAL\_3\_H = 2)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,792	25.4%	70,758,361	28.2%
1: Selected	1,837	6.0%	15,127,098	6.0%
-5: Don't know	4	0.0%	24,807	0.0%
-3: Missing	80	0.3%	715,629	0.3%
.: Logical Skip	20,919	68.3%	164,288,488	65.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_5\_5

Label: NOT REQUEST GRANT- TOO DIFFICULT TO ADHERE

Description: You reported not requesting grant funding [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request grant funding? Select all that apply. 5. It would be difficult to adhere to the grant accounting and reporting requirements [SHOW IF DOV\_GROUP <> 7 AND (PE\_CAPITAL\_3\_H = 2)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,774	28.6%	79,503,838	31.7%
1: Selected	855	2.8%	6,381,621	2.5%
-5: Don't know	4	0.0%	24,807	0.0%
-3: Missing	80	0.3%	715,629	0.3%

Variable: PE\_CAPITAL\_5\_5

Label: NOT REQUEST GRANT- TOO DIFFICULT TO ADHERE

Description: You reported not requesting grant funding [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]][IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request grant funding? Select all that apply. 5. It would be difficult to adhere to the grant accounting and reporting requirements [SHOW IF DOV\_GROUP <> 7 AND (PE\_CAPITAL\_3\_H = 2)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	20,919	68.3%	164,288,488	65.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_5\_6

Label: NOT REQUEST GRANT- ONLY COVER A PORTION

Description: You reported not requesting grant funding [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]][IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request grant funding? Select all that apply. 6. The grant/s would only cover a portion of the funding needed [SHOW IF DOV\_GROUP <> 7 AND (PE\_CAPITAL\_3\_H = 2)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,120	29.8%	82,404,168	32.8%
1: Selected	509	1.7%	3,481,291	1.4%
-5: Don't know	4	0.0%	24,807	0.0%
-3: Missing	80	0.3%	715,629	0.3%
.: Logical Skip	20,919	68.3%	164,288,488	65.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_5\_7

Label: NOT REQUEST GRANT- OTHER

Description: You reported not requesting grant funding [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]][IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request grant funding? Select all that apply. 7. Other (specify): [SHOW IF DOV\_GROUP < 7 AND (PE\_CAPITAL\_3\_H = 2)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,350	27.3%	72,644,131	29.0%
1: Selected	1,279	4.2%	13,241,328	5.3%
-5: Don't know	4	0.0%	24,807	0.0%
-3: Missing	80	0.3%	715,629	0.3%
.: Logical Skip	20,919	68.3%	164,288,488	65.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_6\_1

Label: NOT REQUEST BANK- POOR CREDIT SCORE

Description: You reported not requesting funding from a bank [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]][IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request funding from a bank? Select all that apply. 1. Low or poor credit score [SHOW IF DOV\_GROUP < 7 AND PE\_CAPITAL\_3\_B = 2 AND PE\_CAPITAL\_3\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	5,971	19.5%	60,042,838	23.9%
1: Selected	1,599	5.2%	12,456,090	5.0%
-5: Don't know	3	0.0%	17,262	0.0%
-3: Missing	102	0.3%	991,683	0.4%

Variable: PE\_CAPITAL\_6\_1

Label: NOT REQUEST BANK- POOR CREDIT SCORE

Description: You reported not requesting funding from a bank [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request funding from a bank? Select all that apply. 1. Low or poor credit score [SHOW IF DOV\_GROUP <> 7 AND PE\_CAPITAL\_3\_B = 2 AND PE\_CAPITAL\_3\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	22,957	74.9%	177,406,511	70.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_6\_2

Label: NOT REQUEST BANK- LACK OF RELATIONSHIP

Description: You reported not requesting funding from a bank [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request funding from a bank? Select all that apply. 2. Lack of relationship with bank/financial institution [SHOW IF DOV\_GROUP <> 7 AND PE\_CAPITAL\_3\_B = 2 AND PE\_CAPITAL\_3\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,387	20.9%	62,866,161	25.1%
1: Selected	1,183	3.9%	9,632,766	3.8%
-5: Don't know	3	0.0%	17,262	0.0%
-3: Missing	102	0.3%	991,683	0.4%
.: Logical Skip	22,957	74.9%	177,406,511	70.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_6\_3

Label: NOT REQUEST BANK- NOT TAKE ON DEBT

Description: You reported not requesting funding from a bank [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request funding from a bank? Select all that apply. 3. Did not want to take on debt [SHOW IF DOV\_GROUP <> 7 AND PE\_CAPITAL\_3\_B = 2 AND PE\_CAPITAL\_3\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,845	9.3%	24,587,610	9.8%
1: Selected	4,725	15.4%	47,911,318	19.1%
-5: Don't know	3	0.0%	17,262	0.0%
-3: Missing	102	0.3%	991,683	0.4%
.: Logical Skip	22,957	74.9%	177,406,511	70.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_6\_4

Label: NOT REQUEST BANK- UNFAVORABLE INTEREST RATE

Description: You reported not requesting funding from a bank [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request funding from a bank? Select all that apply. 4. Expected unfavorable interest rate [SHOW IF DOV\_GROUP <> 7 AND PE\_CAPITAL\_3\_B = 2 AND PE\_CAPITAL\_3\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,549	21.4%	63,664,291	25.4%
1: Selected	1,021	3.3%	8,834,636	3.5%
-5: Don't know	3	0.0%	17,262	0.0%
-3: Missing	102	0.3%	991,683	0.4%

Variable: PE\_CAPITAL\_6\_4

Label: NOT REQUEST BANK- UNFAVORABLE INTEREST RATE

Description: You reported not requesting funding from a bank [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request funding from a bank? Select all that apply. 4. Expected unfavorable interest rate [SHOW IF DOV\_GROUP <> 7 AND PE\_CAPITAL\_3\_B = 2 AND PE\_CAPITAL\_3\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	22,957	74.9%	177,406,511	70.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_6\_5

Label: NOT REQUEST BANK- LOAN REPAYMENT TERMS

Description: You reported not requesting funding from a bank [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request funding from a bank? Select all that apply. 5. Expected unfavorable loan repayment terms [SHOW IF DOV\_GROUP <> 7 AND PE\_CAPITAL\_3\_B = 2 AND PE\_CAPITAL\_3\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,860	22.4%	66,494,974	26.5%
1: Selected	710	2.3%	6,003,954	2.4%
-5: Don't know	3	0.0%	17,262	0.0%
-3: Missing	102	0.3%	991,683	0.4%
.: Logical Skip	22,957	74.9%	177,406,511	70.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_6\_6

Label: NOT REQUEST BANK- EXPECT TO BE DECLINED

Description: You reported not requesting funding from a bank [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request funding from a bank? Select all that apply. 6. Expected to be declined [SHOW IF DOV\_GROUP <> 7 AND PE\_CAPITAL\_3\_B = 2 AND PE\_CAPITAL\_3\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,449	21.1%	63,196,862	25.2%
1: Selected	1,121	3.7%	9,302,065	3.7%
-5: Don't know	3	0.0%	17,262	0.0%
-3: Missing	102	0.3%	991,683	0.4%
.: Logical Skip	22,957	74.9%	177,406,511	70.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_6\_7

Label: NOT REQUEST BANK- OTHER

Description: You reported not requesting funding from a bank [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request funding from a bank? Select all that apply. 7. Other (specify): [SHOW IF DOV\_GROUP <> 7 AND PE\_CAPITAL\_3\_B = 2 AND PE\_CAPITAL\_3\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,594	21.5%	62,275,556	24.8%
1: Selected	976	3.2%	10,223,371	4.1%
-5: Don't know	3	0.0%	17,262	0.0%
-3: Missing	102	0.3%	991,683	0.4%

Variable: PE\_CAPITAL\_6\_7

Label: NOT REQUEST BANK- OTHER

Description: You reported not requesting funding from a bank [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]. Why did you choose not to request funding from a bank? Select all that apply. 7. Other (specify): [SHOW IF DOV\_GROUP <> 7 AND PE\_CAPITAL\_3\_B = 2 AND PE\_CAPITAL\_3\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	22,957	74.9%	177,406,511	70.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_7\_1

Label: NOT FUNDING FOLLOWING- POOR CREDIT SCORE

Description: You reported not requesting funding from the following [IF COUNT\_PECAP3>1: sources /else: source]: [SHOW IF PE\_CAPITAL\_3\_A = 2] Business credit card(s) carrying balances, [SHOW IF PE\_CAPITAL\_3\_D = 2] Business loan from a federal, state, or local government, [SHOW IF PE\_CAPITAL\_3\_E = 2] Business loan/investment from family/friend(s), [SHOW IF PE\_CAPITAL\_3\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF PE\_CAPITAL\_3\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_PECAP3>1: these sources /else: this source] [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]? Select all that apply. 1. Low or poor credit score [SHOW IF DOV\_GROUP <> 7 AND (PE\_CAPITAL\_3\_A=2 OR PE\_CAPITAL\_3\_D=2 OR PE\_CAPITAL\_3\_E=2 OR PE\_CAPITAL\_3\_F=2 OR PE\_CAPITAL\_3\_G=2)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,170	29.9%	79,504,420	31.7%
1: Selected	2,863	9.3%	18,705,531	7.5%
-5: Don't know	7	0.0%	60,075	0.0%
-3: Missing	113	0.4%	789,255	0.3%



Variable: PE\_CAPITAL\_7\_1

Label: NOT FUNDING FOLLOWING- POOR CREDIT SCORE

Description: You reported not requesting funding from the following [IF COUNT\_PECAP3>1: sources /else: source]: [SHOW IF PE\_CAPITAL\_3\_A = 2] Business credit card(s) carrying balances, [SHOW IF PE\_CAPITAL\_3\_D = 2] Business loan from a federal, state, or local government, [SHOW IF PE\_CAPITAL\_3\_E = 2] Business loan/investment from family/friend(s), [SHOW IF PE\_CAPITAL\_3\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF PE\_CAPITAL\_3\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_PECAP3>1: these sources /else: this source] [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]? Select all that apply. 1. Low or poor credit score [SHOW IF DOV\_GROUP < 7 AND (PE\_CAPITAL\_3\_A=2 OR PE\_CAPITAL\_3\_D=2 OR PE\_CAPITAL\_3\_E=2 OR PE\_CAPITAL\_3\_F=2 OR PE\_CAPITAL\_3\_G=2)]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
∴ Logical Skip	18,479	60.3%	151,855,102	60.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_7\_2

Label: NOT FUNDING FOLLOWING- LACK OF RELATIONSHIP

Description: You reported not requesting funding from the following [IF COUNT\_PECAP3>1: sources /else: source]: [SHOW IF PE\_CAPITAL\_3\_A = 2] Business credit card(s) carrying balances, [SHOW IF PE\_CAPITAL\_3\_D = 2] Business loan from a federal, state, or local government, [SHOW IF PE\_CAPITAL\_3\_E = 2] Business loan/investment from family/friend(s), [SHOW IF PE\_CAPITAL\_3\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF PE\_CAPITAL\_3\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_PECAP3>1: these sources /else: this source] [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]? Select all that apply. 2. Lack of relationship with bank/financial institution [SHOW IF DOV\_GROUP <> 7 AND (PE\_CAPITAL\_3\_A=2 OR PE\_CAPITAL\_3\_D=2 OR PE\_CAPITAL\_3\_E=2 OR PE\_CAPITAL\_3\_F=2 OR PE\_CAPITAL\_3\_G=2)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,158	29.9%	80,346,705	32.0%
1: Selected	2,875	9.4%	17,863,246	7.1%
-5: Don't know	7	0.0%	60,075	0.0%
-3: Missing	113	0.4%	789,255	0.3%
∴ Logical Skip	18,479	60.3%	151,855,102	60.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_7\_3

Label: NOT FUNDING FOLLOWING- NOT TAKE ON DEBT

Description: You reported not requesting funding from the following [IF COUNT\_PECAP3>1: sources /else: source]: [SHOW IF PE\_CAPITAL\_3\_A = 2] Business credit card(s) carrying balances, [SHOW IF PE\_CAPITAL\_3\_D = 2] Business loan from a federal, state, or local government, [SHOW IF PE\_CAPITAL\_3\_E = 2] Business loan/investment from family/friend(s), [SHOW IF PE\_CAPITAL\_3\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF PE\_CAPITAL\_3\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_PECAP3>1: these sources /else: this source] [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]? Select all that apply. 3. Did not want to take on debt [SHOW IF DOV\_GROUP <> 7 AND (PE\_CAPITAL\_3\_A=2 OR PE\_CAPITAL\_3\_D=2 OR PE\_CAPITAL\_3\_E=2 OR PE\_CAPITAL\_3\_F=2 OR PE\_CAPITAL\_3\_G=2)]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
0: Not selected	5,197	17.0%	37,398,982	14.9%
1: Selected	6,836	22.3%	60,810,968	24.2%
-5: Don't know	7	0.0%	60,075	0.0%
-3: Missing	113	0.4%	789,255	0.3%
.: Logical Skip	18,479	60.3%	151,855,102	60.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_7\_4

Label: NOT FUNDING FOLLOWING- UNFAVORABLE INTEREST RATE

Description: You reported not requesting funding from the following [IF COUNT\_PECAP3>1: sources /else: source]: [SHOW IF PE\_CAPITAL\_3\_A = 2] Business credit card(s) carrying balances, [SHOW IF PE\_CAPITAL\_3\_D = 2] Business loan from a federal, state, or local government, [SHOW IF PE\_CAPITAL\_3\_E = 2] Business loan/investment from family/friend(s), [SHOW IF PE\_CAPITAL\_3\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF PE\_CAPITAL\_3\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_PECAP3>1: these sources /else: this source] [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]? Select all that apply. 4. Expected unfavorable interest rate [SHOW IF DOV\_GROUP < 7 AND (PE\_CAPITAL\_3\_A=2 OR PE\_CAPITAL\_3\_D=2 OR PE\_CAPITAL\_3\_E=2 OR PE\_CAPITAL\_3\_F=2 OR PE\_CAPITAL\_3\_G=2)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,655	31.5%	81,429,226	32.5%
1: Selected	2,378	7.8%	16,780,725	6.7%
-5: Don't know	7	0.0%	60,075	0.0%
-3: Missing	113	0.4%	789,255	0.3%
∴ Logical Skip	18,479	60.3%	151,855,102	60.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_7\_5

Label: NOT FUNDING FOLLOWING- LOAN REPAYMENT TERMS

Description: You reported not requesting funding from the following [IF COUNT\_PECAP3>1: sources /else: source]: [SHOW IF PE\_CAPITAL\_3\_A = 2] Business credit card(s) carrying balances, [SHOW IF PE\_CAPITAL\_3\_D = 2] Business loan from a federal, state, or local government, [SHOW IF PE\_CAPITAL\_3\_E = 2] Business loan/investment from family/friend(s), [SHOW IF PE\_CAPITAL\_3\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF PE\_CAPITAL\_3\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_PECAP3>1: these sources /else: this source] [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]? Select all that apply. 5. Expected unfavorable loan repayment terms [SHOW IF DOV\_GROUP <> 7 AND (PE\_CAPITAL\_3\_A=2 OR PE\_CAPITAL\_3\_D=2 OR PE\_CAPITAL\_3\_E=2 OR PE\_CAPITAL\_3\_F=2 OR PE\_CAPITAL\_3\_G=2)]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,425	34.0%	87,302,235	34.8%
1: Selected	1,608	5.2%	10,907,716	4.3%
-5: Don't know	7	0.0%	60,075	0.0%
-3: Missing	113	0.4%	789,255	0.3%
∴ Logical Skip	18,479	60.3%	151,855,102	60.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_7\_6

Label: NOT FUNDING FOLLOWING- EXPECT TO BE DECLINED

Description: You reported not requesting funding from the following [IF COUNT\_PECAP3>1: sources /else: source]: [SHOW IF PE\_CAPITAL\_3\_A = 2] Business credit card(s) carrying balances, [SHOW IF PE\_CAPITAL\_3\_D = 2] Business loan from a federal, state, or local government, [SHOW IF PE\_CAPITAL\_3\_E = 2] Business loan/investment from family/friend(s), [SHOW IF PE\_CAPITAL\_3\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF PE\_CAPITAL\_3\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_PECAP3>1: these sources /else: this source] [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]? Select all that apply. 6. Expected to be declined [SHOW IF DOV\_GROUP <> 7 AND (PE\_CAPITAL\_3\_A=2 OR PE\_CAPITAL\_3\_D=2 OR PE\_CAPITAL\_3\_E=2 OR PE\_CAPITAL\_3\_F=2 OR PE\_CAPITAL\_3\_G=2)]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,198	33.3%	84,182,817	33.6%
1: Selected	1,835	6.0%	14,027,134	5.6%
-5: Don't know	7	0.0%	60,075	0.0%
-3: Missing	113	0.4%	789,255	0.3%
.: Logical Skip	18,479	60.3%	151,855,102	60.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_CAPITAL\_7\_7

Label: NOT FUNDING FOLLOWING- OTHER

Description: You reported not requesting funding from the following [IF COUNT\_PECAP3>1: sources /else: source]: [SHOW IF PE\_CAPITAL\_3\_A = 2] Business credit card(s) carrying balances, [SHOW IF PE\_CAPITAL\_3\_D = 2] Business loan from a federal, state, or local government, [SHOW IF PE\_CAPITAL\_3\_E = 2] Business loan/investment from family/friend(s), [SHOW IF PE\_CAPITAL\_3\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF PE\_CAPITAL\_3\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_PECAP3>1: these sources /else: this source] [IF DOV\_GROUP = 1, 2, 4, OR 5: to start [INSERT DOV\_ACTIVITY]] [IF DOV\_GROUP = 3: so far to start up your business idea or working for yourself] [IF DOV\_GROUP = 6: when you were trying to start up your business idea or working for yourself]? Select all that apply. 7. Other (specify): [SHOW IF DOV\_GROUP <> 7 AND (PE\_CAPITAL\_3\_A=2 OR PE\_CAPITAL\_3\_D=2 OR PE\_CAPITAL\_3\_E=2 OR PE\_CAPITAL\_3\_F=2 OR PE\_CAPITAL\_3\_G=2)]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,791	35.2%	85,702,238	34.2%
1: Selected	1,242	4.1%	12,507,713	5.0%
-5: Don't know	7	0.0%	60,075	0.0%
-3: Missing	113	0.4%	789,255	0.3%
.: Logical Skip	18,479	60.3%	151,855,102	60.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STOPREASON\_1\_1

Label: STOP WORKING FOR YOURSELF FACTORS- LACK OF FINANCIAL RESOURCES

Description: What were the primary factors that contributed to your decision to stop pursuing working for yourself? Select all that apply. 1. Lack of financial resources [SHOW IF DOV\_GROUP = 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,743	5.7%	16,905,912	6.7%
1: Selected	928	3.0%	8,172,407	3.3%
-5: Don't know	1	0.0%	4,068	0.0%
-3: Missing	62	0.2%	409,525	0.2%
.: Logical Skip	27,898	91.1%	225,422,471	89.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STOPREASON\_1\_2

Label: STOP WORKING FOR YOURSELF FACTORS- LACK OF TIME

Description: What were the primary factors that contributed to your decision to stop pursuing working for yourself? Select all that apply. 2. Lack of time [SHOW IF DOV\_GROUP = 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,723	5.6%	15,632,255	6.2%
1: Selected	948	3.1%	9,446,064	3.8%
-5: Don't know	1	0.0%	4,068	0.0%
-3: Missing	62	0.2%	409,525	0.2%
.: Logical Skip	27,898	91.1%	225,422,471	89.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: PE\_STOPREASON\_1\_3

Label: STOP WORKING FOR YOURSELF FACTORS- LOST FOCUS

Description: What were the primary factors that contributed to your decision to stop pursuing working for yourself? Select all that apply. 3. Lost focus, interest, and/or motivation or felt burnt out [SHOW IF DOV\_GROUP = 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,856	6.1%	17,609,420	7.0%
1: Selected	815	2.7%	7,468,899	3.0%
-5: Don't know	1	0.0%	4,068	0.0%
-3: Missing	62	0.2%	409,525	0.2%
.: Logical Skip	27,898	91.1%	225,422,471	89.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STOPREASON\_1\_4

Label: STOP WORKING FOR YOURSELF FACTORS- NO SUPPORT

Description: What were the primary factors that contributed to your decision to stop pursuing working for yourself? Select all that apply. 4. I needed help, but did not know where to go for support [SHOW IF DOV\_GROUP = 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,001	6.5%	19,463,983	7.8%
1: Selected	670	2.2%	5,614,336	2.2%
-5: Don't know	1	0.0%	4,068	0.0%
-3: Missing	62	0.2%	409,525	0.2%
.: Logical Skip	27,898	91.1%	225,422,471	89.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STOPREASON\_1\_5

Label: STOP WORKING FOR YOURSELF FACTORS- DIFFICULTY WITH PARTNERS

Description: What were the primary factors that contributed to your decision to stop pursuing working for yourself? Select all that apply. 5. Difficulties with partners or investors [SHOW IF DOV\_GROUP = 6]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,481	8.1%	23,533,920	9.4%
1: Selected	190	0.6%	1,544,399	0.6%
-5: Don't know	1	0.0%	4,068	0.0%
-3: Missing	62	0.2%	409,525	0.2%
.: Logical Skip	27,898	91.1%	225,422,471	89.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STOPREASON\_1\_6

Label: STOP WORKING FOR YOURSELF FACTORS- FAMILY NOT SUPPORTIVE

Description: What were the primary factors that contributed to your decision to stop pursuing working for yourself? Select all that apply. 6. Family/friends were not supportive [SHOW IF DOV\_GROUP = 6]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,420	7.9%	23,196,580	9.2%
1: Selected	251	0.8%	1,881,738	0.7%
-5: Don't know	1	0.0%	4,068	0.0%
-3: Missing	62	0.2%	409,525	0.2%
.: Logical Skip	27,898	91.1%	225,422,471	89.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STOPREASON\_1\_7

Label: STOP WORKING FOR YOURSELF FACTORS- TOO RISKY

Description: What were the primary factors that contributed to your decision to stop pursuing working for yourself? Select all that apply. 7. I decided it was too risky [SHOW IF DOV\_GROUP = 6]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,785	5.8%	16,351,369	6.5%
1: Selected	886	2.9%	8,726,950	3.5%
-5: Don't know	1	0.0%	4,068	0.0%
-3: Missing	62	0.2%	409,525	0.2%
.: Logical Skip	27,898	91.1%	225,422,471	89.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STOPREASON\_1\_8

Label: STOP WORKING FOR YOURSELF FACTORS- MAJOR LIFE EVENT

Description: What were the primary factors that contributed to your decision to stop pursuing working for yourself? Select all that apply. 8. Major life event (such as a new child, own or family medical issue) [SHOW IF DOV\_GROUP = 6]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,169	7.1%	20,620,206	8.2%
1: Selected	502	1.6%	4,458,112	1.8%
-5: Don't know	1	0.0%	4,068	0.0%
-3: Missing	62	0.2%	409,525	0.2%
.: Logical Skip	27,898	91.1%	225,422,471	89.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STOPREASON\_1\_9

Label: STOP WORKING FOR YOURSELF FACTORS- NEW JOB

Description: What were the primary factors that contributed to your decision to stop pursuing working for yourself? Select all that apply. 9. I decided to take a new job/enter employment [SHOW IF DOV\_GROUP = 6]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,300	7.5%	21,732,099	8.7%
1: Selected	371	1.2%	3,346,220	1.3%
-5: Don't know	1	0.0%	4,068	0.0%
-3: Missing	62	0.2%	409,525	0.2%
:: Logical Skip	27,898	91.1%	225,422,471	89.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STOPREASON\_1\_10

Label: STOP WORKING FOR YOURSELF FACTORS- PROMOTION AT WORK

Description: What were the primary factors that contributed to your decision to stop pursuing working for yourself? Select all that apply. 10. I received a promotion at work [SHOW IF DOV\_GROUP = 6]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,462	8.0%	22,939,944	9.1%
1: Selected	209	0.7%	2,138,375	0.9%
-5: Don't know	1	0.0%	4,068	0.0%
-3: Missing	62	0.2%	409,525	0.2%
:: Logical Skip	27,898	91.1%	225,422,471	89.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STOPREASON\_1\_11

Label: STOP WORKING FOR YOURSELF FACTORS- BACK TO SCHOOL

Description: What were the primary factors that contributed to your decision to stop pursuing working for yourself? Select all that apply. 11. I decided to go back to school [SHOW IF DOV\_GROUP = 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,480	8.1%	23,433,804	9.3%
1: Selected	191	0.6%	1,644,515	0.7%
-5: Don't know	1	0.0%	4,068	0.0%
-3: Missing	62	0.2%	409,525	0.2%
.: Logical Skip	27,898	91.1%	225,422,471	89.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STOPREASON\_1\_12

Label: STOP WORKING FOR YOURSELF FACTORS- NEEDED HEALTH INSURANCE

Description: What were the primary factors that contributed to your decision to stop pursuing working for yourself? Select all that apply. 12. I needed employer-provided health insurance [SHOW IF DOV\_GROUP = 6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,312	7.5%	21,682,414	8.6%
1: Selected	359	1.2%	3,395,905	1.4%
-5: Don't know	1	0.0%	4,068	0.0%
-3: Missing	62	0.2%	409,525	0.2%
.: Logical Skip	27,898	91.1%	225,422,471	89.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STOPREASON\_1\_13

Label: STOP WORKING FOR YOURSELF FACTORS- OTHER FACTOR

Description: What were the primary factors that contributed to your decision to stop pursuing working for yourself? Select all that apply. 13. Other factor, specify: [SHOW IF DOV\_GROUP = 6]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,537	8.3%	23,730,446	9.5%
1: Selected	134	0.4%	1,347,872	0.5%
-5: Don't know	1	0.0%	4,068	0.0%
-3: Missing	62	0.2%	409,525	0.2%
.: Logical Skip	27,898	91.1%	225,422,471	89.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STOPREASON\_2

Label: STOP WORKING FOR YOURSELF - PRIMARY REASON

Description: You reported the following contributed to your decision to stop pursuing working for yourself. Of these reasons for stopping your business pursuit, which was the primary reason? Select one.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Lack of financial resources	476	1.6%	4,127,757	1.6%
2: Lack of time	342	1.1%	3,514,824	1.4%
3: Lost focus, interest, and/or motivation or felt burnt out	342	1.1%	3,197,097	1.3%
4: I needed help, but did not know where to go for support	214	0.7%	1,675,802	0.7%
5: Difficulties with partners or investors	74	0.2%	684,571	0.3%
6: Family/friends were not supportive	66	0.2%	451,835	0.2%
7: I decided it was too risky	401	1.3%	4,268,737	1.7%

Variable: PE\_STOPREASON\_2

Label: STOP WORKING FOR YOURSELF - PRIMARY REASON

Description: You reported the following contributed to your decision to stop pursuing working for yourself. Of these reasons for stopping your business pursuit, which was the primary reason? Select one.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
8: Major life event (such as a new child, own or family medical issue)	229	0.7%	2,055,912	0.8%
9: I decided to take a new job/enter employment	157	0.5%	1,562,338	0.6%
10: I received a promotion at work	75	0.2%	834,549	0.3%
11: I decided to go back to school	89	0.3%	739,833	0.3%
12: I needed employer-provided health insurance	77	0.3%	749,321	0.3%
13: Other factor	122	0.4%	1,183,462	0.5%
-3: Missing	7	0.0%	32,281	0.0%
.: Logical Skip	27,961	91.3%	225,836,064	90.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: PE\_STOPREASON\_3

Label: STOP WORKING FOR YOURSELF - SECONDARY REASON

Description: Of the remaining reasons for stopping your business pursuit, which was the second most important reason? Select one.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Lack of financial resources	227	0.7%	1,863,326	0.7%
2: Lack of time	261	0.9%	2,571,008	1.0%
3: Lost focus, interest, and/or motivation or felt burnt out	209	0.7%	1,953,501	0.8%
4: I needed help, but did not know where to go for support	210	0.7%	1,817,799	0.7%

Variable: PE\_STOPREASON\_3

Label: STOP WORKING FOR YOURSELF - SECONDARY REASON

Description: Of the remaining reasons for stopping your business pursuit, which was the second most important reason? Select one.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
5: Difficulties with partners or investors	47	0.2%	338,277	0.1%
6: Family/friends were not supportive	58	0.2%	461,014	0.2%
7: I decided it was too risky	226	0.7%	2,337,377	0.9%
8: Major life event (such as a new child, own or family medical issue)	128	0.4%	1,144,522	0.5%
9: I decided to take a new job/enter employment	80	0.3%	673,731	0.3%
10: I received a promotion at work	53	0.2%	600,942	0.2%
11: I decided to go back to school	33	0.1%	350,347	0.1%
12: I needed employer-provided health insurance	105	0.3%	1,021,692	0.4%
13: Other factor	11	0.0%	163,023	0.1%
-3: Missing	11	0.0%	45,763	0.0%
.: Logical Skip	28,973	94.6%	235,572,062	93.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: BO\_STARTBIZ\_1\_Y2\_RUF

Label: RUF VARIABLE: WHAT YEAR DID YOU START -Y2

Description: RUF Year 2 variable coded from BO\_STARTBIZ\_1: In what year did you start [INSERT DOV\_ACTIVITY]? [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Before 1980	367	1.2%	3,819,525	1.5%
2: 1980-1989	694	2.3%	7,030,442	2.8%
3: 1990-1999	1,195	3.9%	11,208,230	4.5%
4: 2000-2009	2,101	6.9%	18,474,495	7.4%
5: 2010	505	1.6%	4,212,398	1.7%
6: 2011	221	0.7%	2,078,163	0.8%
7: 2012	313	1.0%	2,443,506	1.0%
8: 2013	266	0.9%	2,332,351	0.9%
9: 2014	328	1.1%	2,804,039	1.1%
10: 2015	495	1.6%	3,799,702	1.5%
11: 2016	458	1.5%	3,927,040	1.6%
12: 2017	514	1.7%	4,326,291	1.7%
13: 2018	746	2.4%	5,457,029	2.2%
14: 2019	903	2.9%	6,598,605	2.6%
15: 2020	1,288	4.2%	9,482,987	3.8%
16: 2021	895	2.9%	6,503,206	2.6%
17: 2022	954	3.1%	7,749,419	3.1%
18: 2023	521	1.7%	4,015,355	1.6%
-7: Suppressed	1,355	4.4%	7,732,836	3.1%
-5: Don't know	6	0.0%	58,392	0.0%
-3: Missing	835	2.7%	4,106,947	1.6%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ACQOWN\_1

Label: INITIALLY ACQUIRE OWNERSHIP OF BUSINESS

Description: How did you initially acquire ownership of this business? [SHOW IF DOV\_GROUP = 1 OR 4]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Founded or started	5,851	19.1%	44,944,589	17.9%
2: Purchased	1,606	5.2%	9,037,147	3.6%
3: Inherited	465	1.5%	2,896,794	1.2%
4: Received transfer of ownership or gift	286	0.9%	1,899,835	0.8%
-5: Don't know	3	0.0%	20,426	0.0%
-3: Missing	46	0.2%	261,996	0.1%
..: Logical Skip	22,375	73.0%	191,853,596	76.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_LEGALSTAT\_1

Label: BUSINESS LEGAL FORM OF ORGANIZATION

Description: What [IF DOV\_GROUP = 1:is/ELSE,was] this business' legal form of organization? [SHOW IF DOV\_GROUP = 1 OR 4]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Sole proprietorship, unincorporated	3,206	10.5%	25,783,483	10.3%
2: LLC	2,508	8.2%	17,446,330	7.0%
3: C-Corporation	759	2.5%	3,432,189	1.4%
4: S-Corporation	641	2.1%	4,719,561	1.9%
5: Partnership	509	1.7%	3,010,350	1.2%
6: Non-profit	240	0.8%	1,514,876	0.6%
7: Other	343	1.1%	2,830,401	1.1%
-5: Don't know	5	0.0%	53,013	0.0%

Variable: BO\_LEGALSTAT\_1

Label: BUSINESS LEGAL FORM OF ORGANIZATION

Description: What [IF DOV\_GROUP = 1:is/ELSE,was] this business' legal form of organization? [SHOW IF DOV\_GROUP = 1 OR 4]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
-3: Missing	46	0.2%	270,584	0.1%
.: Logical Skip	22,375	73.0%	191,853,596	76.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_BIZTYPE\_1

Label: BUSINESS TYPE

Description: Would you describe this [IF DOV\_GROUP = 1 : current/ELSE: former] business as a/an... [SHOW IF DOV\_GROUP = 1 OR 4]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Independent business	6,226	20.3%	48,690,315	19.4%
2: Purchase/takeover of an existing business	840	2.7%	4,250,366	1.7%
3: Franchise	654	2.1%	2,747,389	1.1%
4: Multi-level marketing initiative	343	1.1%	1,782,897	0.7%
5: Other business type, specify	155	0.5%	1,398,090	0.6%
-3: Missing	39	0.1%	191,731	0.1%
.: Logical Skip	22,375	73.0%	191,853,596	76.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: BO\_CLIENT\_1**

**Label: WORK PRIMARILY FOR ONE CLIENT**

**Description: [IF DOV\_GROUP = 2:Do/ELSE,Did] you work primarily for one client/organization? [SHOW IF DOV\_GROUP = 2 OR 5]**

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes, one primary client	3,250	10.6%	27,929,462	11.1%
2: No, multiple clients	3,357	11.0%	30,508,362	12.2%
-5: Don't know	3	0.0%	50,497	0.0%
-3: Missing	93	0.3%	611,852	0.2%
.: Logical Skip	23,929	78.1%	191,814,210	76.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: BO\_WORKHOME\_1**

**Label: PRIMARY LOCATION WORKED**

**Description: How would you describe the primary location where you [IF DOV\_GROUP = 1 OR 2:work/ELSE: worked] as [INSERT DOV\_JOB]? [SHOW IF DOV\_GROUP = 1,2,4, OR 5]**

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: A residence such as a home or garage	6,629	21.6%	60,442,513	24.1%
2: A rented or leased space	2,455	8.0%	16,977,596	6.8%
3: Space the business purchased	1,282	4.2%	6,777,452	2.7%
4: A site where a client is located	1,452	4.7%	12,516,535	5.0%
5: Co-working space	283	0.9%	1,825,358	0.7%
6: A vehicle	931	3.0%	7,508,061	3.0%
7: Other work location	360	1.2%	3,406,095	1.4%
-7: Suppressed	1,521	5.0%	8,421,500	3.4%
-3: Missing	47	0.2%	285,849	0.1%

Variable: BO\_WORKHOME\_1

Label: PRIMARY LOCATION WORKED

Description: How would you describe the primary location where you [IF DOV\_GROUP = 1 OR 2:work/ELSE: worked] as [INSERT DOV\_JOB]? [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_BIZEMERGE\_1

Label: ORIGIN OF WORK/ BUSINESS

Description: [IF DOV\_GROUP = 6: Even though you decided not to pursue your business idea, where did your idea for your business originate? /ELSE: Which of the following best describes the origin of your work as [INSERT DOV\_JOB]?] [SHOW IF DOV\_GROUP < 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Your previous/current work activity	6,250	20.4%	53,301,017	21.2%
2: A separate business you now own and manage	2,138	7.0%	13,534,551	5.4%
3: A hobby or recreational pastime	5,101	16.7%	44,309,600	17.7%
4: Academic, scientific, or applied research	1,208	3.9%	7,841,602	3.1%
5: An idea from yourself or other member of a start-up team	3,151	10.3%	25,157,736	10.0%
6: You inherited the business	493	1.6%	3,546,075	1.4%
7: Other origin, specify	977	3.2%	9,024,924	3.6%
-5: Don't know	7	0.0%	75,123	0.0%
-3: Missing	252	0.8%	1,480,931	0.6%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_COLLAB\_1

Label: BUSINESS CONCEPT ON OWN OR COLLABORATING

Description: Did you come up with the idea for your business concept on your own, or were you collaborating with other people? [SHOW IF DOV\_GROUP < 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: I came up with it on my own	11,578	37.8%	93,074,509	37.1%
2: I was working with one other person	5,073	16.6%	39,477,472	15.7%
3: I was working with several other people	2,721	8.9%	24,290,733	9.7%
-5: Don't know	2	0.0%	44,262	0.0%
-3: Missing	203	0.7%	1,384,584	0.6%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_1

Label: APPLY OR REQUEST ADDITIONAL FINANCING

Description: At any time since you started your work as [INSERT DOV\_JOB], did you apply for or use additional financing? [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	3,889	12.7%	16,285,236	6.5%
2: No	10,962	35.8%	101,285,157	40.4%
-5: Don't know	1	0.0%	5,225	0.0%
-3: Missing	108	0.4%	585,342	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_2\_1

Label: WHERE APPLY FOR ADDITIONAL FINANCING- PERSONAL HOME EQUITY LOAN

Description: Did you use any of the following sources of capital for additional financing of your business after start-up? Select all that apply. 1. Personal/family home equity loan [SHOW IF BO\_ADDFINANCE\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,572	8.4%	11,234,126	4.5%
1: Selected	1,281	4.2%	4,713,734	1.9%
-3: Missing	36	0.1%	337,376	0.1%
.: Logical Skip	26,743	87.3%	234,629,147	93.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_2\_2

Label: WHERE APPLY FOR ADDITIONAL FINANCING- PERSONAL CREDIT CARD

Description: Did you use any of the following sources of capital for additional financing of your business after start-up? Select all that apply 2. Personal credit card(s) carrying balances [SHOW IF BO\_ADDFINANCE\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,508	8.2%	11,112,172	4.4%
1: Selected	1,345	4.4%	4,835,687	1.9%
-3: Missing	36	0.1%	337,376	0.1%
.: Logical Skip	26,743	87.3%	234,629,147	93.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_2\_3

Label: WHERE APPLY FOR ADDITIONAL FINANCING- BUSINESS CREDIT CARD

Description: Did you use any of the following sources of capital for additional financing of your business after start-up? Select all that apply 3. Business credit card(s) carrying balances [SHOW IF BO\_ADDFINANCE\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,672	8.7%	11,760,371	4.7%
1: Selected	1,181	3.9%	4,187,488	1.7%
-3: Missing	36	0.1%	337,376	0.1%
.: Logical Skip	26,743	87.3%	234,629,147	93.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_2\_4

Label: WHERE APPLY FOR ADDITIONAL FINANCING- GOVERNMENT-GUARANTEED BUSINESS LOAN

Description: Did you use any of the following sources of capital for additional financing of your business after start-up? Select all that apply 4. Government-guaranteed business loan from a bank or financial institutions, including SBA-guaranteed loans [SHOW IF BO\_ADDFINANCE\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,643	8.6%	12,388,215	4.9%
1: Selected	1,210	4.0%	3,559,645	1.4%
-3: Missing	36	0.1%	337,376	0.1%
.: Logical Skip	26,743	87.3%	234,629,147	93.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: BO\_ADDFINANCE\_2\_5

Label: WHERE APPLY FOR ADDITIONAL FINANCING- BUSINESS LOAN FROM BANK

Description: Did you use any of the following sources of capital for additional financing of your business after start-up? Select all that apply 5. Business loan from a bank or financial institution (including online lenders) [SHOW IF BO\_ADDFINANCE\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,702	8.8%	10,934,428	4.4%
1: Selected	1,151	3.8%	5,013,432	2.0%
-3: Missing	36	0.1%	337,376	0.1%
.: Logical Skip	26,743	87.3%	234,629,147	93.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_2\_6

Label: WHERE APPLY FOR ADDITIONAL FINANCING- BUSINESS LOAN FROM GOVERNMENT

Description: Did you use any of the following sources of capital for additional financing of your business after start-up? Select all that apply 6. Business loan from a federal, state, or local government [SHOW IF BO\_ADDFINANCE\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,093	10.1%	13,680,181	5.5%
1: Selected	760	2.5%	2,267,679	0.9%
-3: Missing	36	0.1%	337,376	0.1%
.: Logical Skip	26,743	87.3%	234,629,147	93.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_2\_7

Label: WHERE APPLY FOR ADDITIONAL FINANCING- BUSINESS LOAN FROM FAMILY

Description: Did you use any of the following sources of capital for additional financing of your business after start-up? Select all that apply 7. Business loan/investment from family/friend(s) [SHOW IF BO\_ADDFINANCE\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,271	10.7%	14,103,662	5.6%
1: Selected	582	1.9%	1,844,198	0.7%
-3: Missing	36	0.1%	337,376	0.1%
.: Logical Skip	26,743	87.3%	234,629,147	93.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_2\_8

Label: WHERE APPLY FOR ADDITIONAL FINANCING- INVESTMENT BY VENTURE CAPITALISTS

Description: Did you use any of the following sources of capital for additional financing of your business after start-up? Select all that apply 8. Investment by venture capitalist(s)/angel investor(s) [SHOW IF BO\_ADDFINANCE\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,405	11.1%	14,620,920	5.8%
1: Selected	448	1.5%	1,326,940	0.5%
-3: Missing	36	0.1%	337,376	0.1%
.: Logical Skip	26,743	87.3%	234,629,147	93.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_2\_9

Label: WHERE APPLY FOR ADDITIONAL FINANCING- CROWDFUNDING

Description: Did you use any of the following sources of capital for additional financing of your business after start-up? Select all that apply 9. Crowdfunding (Kickstarter, Indiegogo, etc.) [SHOW IF BO\_ADDFINANCE\_1 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,608	11.8%	15,182,021	6.1%
1: Selected	245	0.8%	765,839	0.3%
-3: Missing	36	0.1%	337,376	0.1%
.: Logical Skip	26,743	87.3%	234,629,147	93.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_2\_10

Label: WHERE APPLY FOR ADDITIONAL FINANCING- GRANTS

Description: Did you use any of the following sources of capital for additional financing of your business after start-up? Select all that apply 10. Grants [SHOW IF BO\_ADDFINANCE\_1 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,638	11.9%	14,807,848	5.9%
1: Selected	215	0.7%	1,140,012	0.5%
-3: Missing	36	0.1%	337,376	0.1%
.: Logical Skip	26,743	87.3%	234,629,147	93.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_2\_11

Label: WHERE APPLY FOR ADDITIONAL FINANCING- OTHER CAPITAL SOURCES

Description: Did you use any of the following sources of capital for additional financing of your business after start-up? Select all that apply 11. Other capital source(s), specify: [SHOW IF BO\_ADDFINANCE\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,758	12.3%	15,365,674	6.1%
1: Selected	95	0.3%	582,186	0.2%
-3: Missing	36	0.1%	337,376	0.1%
.: Logical Skip	26,743	87.3%	234,629,147	93.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_INSTITUTION\_1\_1

Label: WHICH INSTITUTION REQUESTED CAPITAL FROM- SMALL LOCAL BANK

Description: Which of the following describe the bank or financial institution from which received additional capital after start-up? Select all that apply 1. Small local bank [SHOW IF BO\_ADDFINANCE\_2 = 4 OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	999	3.3%	3,727,039	1.5%
1: Selected	956	3.1%	3,721,283	1.5%
-3: Missing	30	0.1%	131,791	0.1%
.: Logical Skip	28,647	93.5%	243,334,270	97.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_INSTITUTION\_1\_2

Label: WHICH INSTITUTION REQUESTED CAPITAL FROM- LARGE NATIONAL BANK

Description: Which of the following describe the bank or financial institution from which received additional capital after start-up? Select all that apply  
2. Large national bank [SHOW IF BO\_ADDFINANCE\_2 = 4 OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,034	3.4%	4,367,593	1.7%
1: Selected	921	3.0%	3,080,729	1.2%
-3: Missing	30	0.1%	131,791	0.1%
.: Logical Skip	28,647	93.5%	243,334,270	97.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_INSTITUTION\_1\_3

Label: WHICH INSTITUTION REQUESTED CAPITAL FROM- FINANCIAL SERVICES COMPANY

Description: Which of the following describe the bank or financial institution from which received additional capital after start-up? Select all that apply  
3. Financial services company [HOVER TEXT on “Financial services company”: Includes nonbanks that provide business financial services (payroll processing, merchant services, accounting, etc.)]  
[SHOW IF BO\_ADDFINANCE\_2 = 4 OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,520	5.0%	6,263,008	2.5%
1: Selected	435	1.4%	1,185,315	0.5%
-3: Missing	30	0.1%	131,791	0.1%
.: Logical Skip	28,647	93.5%	243,334,270	97.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_INSTITUTION\_1\_4

Label: WHICH INSTITUTION REQUESTED CAPITAL FROM- ONLINE LENDER

Description: Which of the following describe the bank or financial institution from which received additional capital after start-up? Select all that apply  
 4. Online lender/fintech lender [HOVER TEXT on “Online lender/fintech lender”: Online lenders, also called fintech lenders, are lending institutions that operate solely through a website or app. Examples include Lending Club, OnDeck, CAN Capital, Paypal Working Capital, and Kabbage.]  
 [SHOW IF BO\_ADDFINANCE\_2 = 4 OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,589	5.2%	6,389,526	2.5%
1: Selected	366	1.2%	1,058,796	0.4%
-3: Missing	30	0.1%	131,791	0.1%
.: Logical Skip	28,647	93.5%	243,334,270	97.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_INSTITUTION\_1\_5

Label: WHICH INSTITUTION REQUESTED CAPITAL FROM- CREDIT UNION

Description: Which of the following describe the bank or financial institution from which received additional capital after start-up? Select all that apply  
 5. Credit union [SHOW IF BO\_ADDFINANCE\_2 = 4 OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,287	4.2%	5,476,162	2.2%
1: Selected	668	2.2%	1,972,161	0.8%
-3: Missing	30	0.1%	131,791	0.1%
.: Logical Skip	28,647	93.5%	243,334,270	97.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_INSTITUTION\_1\_6

Label: WHICH INSTITUTION REQUESTED CAPITAL FROM- FINANCE COMPANY

Description: Which of the following describe the bank or financial institution from which received additional capital after start-up? Select all that apply  
6. Finance company [SHOW IF BO\_ADDFINANCE\_2 = 4 OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,617	5.3%	6,622,133	2.6%
1: Selected	338	1.1%	826,189	0.3%
-3: Missing	30	0.1%	131,791	0.1%
.: Logical Skip	28,647	93.5%	243,334,270	97.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_INSTITUTION\_1\_7

Label: WHICH INSTITUTION REQUESTED CAPITAL FROM- ALTERNATIVE FINANCIAL SOURCE

Description: Which of the following describe the bank or financial institution from which received additional capital after start-up? Select all that apply  
7. Alternative financial source [HOVER TEXT on “Alternative Financial Source”: Examples include payday lender, check cashing, pawn shop, money order/ transmission service, etc. ]  
[SHOW IF BO\_ADDFINANCE\_2 = 4 OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,722	5.6%	6,849,763	2.7%
1: Selected	233	0.8%	598,560	0.2%
-3: Missing	30	0.1%	131,791	0.1%
.: Logical Skip	28,647	93.5%	243,334,270	97.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_INSTITUTION\_1\_8

Label: WHICH INSTITUTION REQUESTED CAPITAL FROM- CDFI

Description: Which of the following describe the bank or financial institution from which received additional capital after start-up? Select all that apply  
 8. Community development financial institution (CDFI) [HOVER TEXT on “Community development financial institution (CDFI)”]: Community development financial institutions are financial institutions that provide credit and financial services to underserved markets and populations. CDFIs are certified by the CDFI Fund at the US Department of the Treasury.] [SHOW IF BO\_ADDFINANCE\_2 = 4 OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,819	5.9%	7,132,011	2.8%
1: Selected	136	0.4%	316,312	0.1%
-3: Missing	30	0.1%	131,791	0.1%
:: Logical Skip	28,647	93.5%	243,334,270	97.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_INSTITUTION\_1\_9

Label: WHICH INSTITUTION REQUESTED CAPITAL FROM- OTHER INSTITUTION

Description: Which of the following describe the bank or financial institution from which received additional capital after start-up? Select all that apply  
 9. Other institution, specify: [SHOW IF BO\_ADDFINANCE\_2 = 4 OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,933	6.3%	7,213,112	2.9%
1: Selected	22	0.1%	235,210	0.1%
-3: Missing	30	0.1%	131,791	0.1%
:: Logical Skip	28,647	93.5%	243,334,270	97.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: BO\_GRANT\_TYPE\_1\_1

Label: SOURCE REQUESTED GRANT CAPITAL- GOVERNMENT SOURCE

Description: Which of the following describe the source from which you received grant capital after start-up? Select all that apply 1. Government source [SHOW IF BO\_ADDFINANCE\_2 = 10]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	77	0.3%	423,635	0.2%
1: Selected	138	0.5%	716,377	0.3%
.: Logical Skip	30,417	99.3%	249,774,371	99.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_GRANT\_TYPE\_1\_2

Label: SOURCE REQUESTED GRANT CAPITAL- PRIVATE INSTITUTION

Description: Which of the following describe the source from which you received grant capital after start-up? Select all that apply 2. Private institution [SHOW IF BO\_ADDFINANCE\_2 = 10]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	121	0.4%	782,082	0.3%
1: Selected	94	0.3%	357,930	0.1%
.: Logical Skip	30,417	99.3%	249,774,371	99.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_GRANT\_TYPE\_1\_3

Label: SOURCE REQUESTED GRANT CAPITAL- NON-PROFIT ORGANIZATION

Description: Which of the following describe the source from which you received grant capital after start-up? Select all that apply 3. Non-profit organization [SHOW IF BO\_ADDFINANCE\_2 = 10]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	121	0.4%	610,519	0.2%
1: Selected	94	0.3%	529,493	0.2%
.: Logical Skip	30,417	99.3%	249,774,371	99.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_GRANT\_TYPE\_1\_4

Label: SOURCE REQUESTED GRANT CAPITAL- OTHER GRANT SOURCE

Description: Which of the following describe the source from which you received grant capital after start-up? Select all that apply 4. Other grant source, specify: [SHOW IF BO\_ADDFINANCE\_2 = 10]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	210	0.7%	1,092,293	0.4%
1: Selected	5	0.0%	47,719	0.0%
.: Logical Skip	30,417	99.3%	249,774,371	99.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_WS1\_RUF

Label: RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- PERSONAL

Description: RUF variable coded from BO\_ADDFINANCE\_WS1: You reported receiving the following sources of additional capital to continue your work as [INSERT DOV\_JOB]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount of the additional funding you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts. [SHOW IF BO\_ADDFINANCE\_2\_1 = 1] Personal/family home equity loan

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
-3: Missing	53	0.2%	399,479	0.2%
.: Logical Skip	29,351	95.8%	246,200,649	98.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_WS1\_RUF Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	1,228	33933.1	2000.0	0.0	500000.0
Weighted	4,713,734	32403.7	3000.0	0.0	500000.0

Variable: BO\_ADDFINANCE\_WS2\_RUF

Label: RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- PERSONAL/BUSINESS CREDIT CARD

Description: RUF variable coded from BO\_ADDFINANCE\_WS1: You reported receiving the following sources of additional capital to continue your work as [INSERT DOV\_JOB]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount of the additional funding you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts. [SHOW IF BO\_ADDFINANCE\_2\_2 = 1] Personal credit card(s) carrying balances

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
-3: Missing	117	0.4%	575,073	0.2%
.: Logical Skip	28,505	93.1%	243,284,576	97.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** BO\_ADDFINANCE\_WS2\_RUF    **Type:**  
**Numeric**

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	2,010	30517.2	2000.0	0.0	700000.0
Weighted	7,629,807	19846.7	3500.0	0.0	700000.0

**Variable:** BO\_ADDFINANCE\_WS3\_RUF

**Label:** RUF VARIABLE: ADDITIONAL FINANCING RECEIVED-  
 LOCAL/NATIONAL BANK

**Description:** RUF variable coded from BO\_ADDFINANCE\_WS1: You reported receiving the following sources of additional capital to continue your work as [INSERT DOV\_JOB]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount of the additional funding you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts. [SHOW IF BO\_ADDFINANCE\_2\_3 = 1] Business credit card(s) carrying balances

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-3: Missing	88	0.3%	396,091	0.2%
.: Logical Skip	29,080	94.9%	245,092,921	97.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** BO\_ADDFINANCE\_WS3\_RUF    **Type:**  
**Numeric**

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	1464	54443.4	2000.0	0.0	900000.0
Weighted	5,821,462	77565.0	10000.0	0.0	900000.0

Variable: BO\_ADDFINANCE\_WS4\_RUF

Label: RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- FINANCIAL INSTITUTION

Description: RUF variable coded from BO\_ADDFINANCE\_WS1: You reported receiving the following sources of additional capital to continue your work as [INSERT DOV\_JOB]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount of the additional funding you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts. [SHOW IF BO\_ADDFINANCE\_INSTITUTION\_1\_1 = 1] Small local bank

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-3: Missing	85	0.3%	329,956	0.1%
.: Logical Skip	29,420	96.0%	247,068,954	98.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_WS4\_RUF Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	1,127	46982.5	1500.0	0.0	800000.0
Weighted	3,845,429	64512.2	5000.0	0.0	800000.0

Variable: BO\_ADDFINANCE\_WS5\_RUF

Label: RUF VARIABLE: ADDITIONAL FINANCING RECEIVED-  
CROWDFUNDING/COMMUNITY DEVELOPMENT

Description: RUF variable coded from BO\_ADDFINANCE\_WS1: You reported receiving the following sources of additional capital to continue your work as [INSERT DOV\_JOB]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount of the additional funding you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts. [SHOW IF BO\_ADDFINANCE\_INSTITUTION\_1\_2 = 1] Large national bank

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-3: Missing	44	0.1%	161,564	0.1%
.: Logical Skip	30,296	98.9%	249,930,782	99.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_WS5\_RUF Type:  
Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	292	21544.5	867.5	0.0	400000.0
Weighted	983,600.7	16541.0	820.0	0.0	400000.0

Variable: BO\_ADDFINANCE\_WS6\_RUF

Label: RUF VARIABLE: ADDITIONAL FINANCING RECEIVED-  
GOVERNMENT SOURCE

Description: RUF variable coded from BO\_ADDFINANCE\_WS1: You reported receiving the following sources of additional capital to continue your work as [INSERT DOV\_JOB]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount of the additional funding you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts. [SHOW IF BO\_ADDFINANCE\_INSTITUTION\_1\_3 = 1] Financial services company

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-3: Missing	73	0.2%	296,170	0.1%
.: Logical Skip	29,786	97.2%	248,155,524	98.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_WS6\_RUF Type:  
Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	773	29184.5	1000.0	0.0	600000.0
Weighted	2,758,859	37381.0	1500.0	0.0	600000.0

Variable: BO\_ADDFINANCE\_WS7\_RUF

Label: RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- BUSINESS LOAN FROM FAMILY

Description: RUF variable coded from BO\_ADDFINANCE\_WS1: You reported receiving the following sources of additional capital to continue your work as [INSERT DOV\_JOB]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount of the additional funding you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts. [SHOW IF BO\_ADDFINANCE\_INSTITUTION\_1\_4 = 1] Online lender/fintech lender

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-3: Missing	62	0.2%	250,332	0.1%
.: Logical Skip	30,050	98.1%	249,070,185	99.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_WS7\_RUF Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	520	11995.2	1000.0	0.0	100000.0
Weighted	1,844,198	12643.9	2000.0	0.0	100000.0



Variable: BO\_ADDFINANCE\_WS8\_RUF

Label: RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- VENTURE CAPITALISTS

Description: RUF variable coded from BO\_ADDFINANCE\_WS1: You reported receiving the following sources of additional capital to continue your work as [INSERT DOV\_JOB]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount of the additional funding you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts. [SHOW IF BO\_ADDFINANCE\_INSTITUTION\_1\_5 = 1] Credit union

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-3: Missing	41	0.1%	200,618	0.1%
.: Logical Skip	30,184	98.5%	249,587,443	99.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_WS8\_RUF Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	407	54920.4	1000.0	0.0	900000.0
Weighted	1,326,940	78498.9	1000.0	0.0	900000.0

Variable: BO\_ADDFINANCE\_WS9\_RUF

Label: RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- OTHER

Description: RUF variable coded from BO\_ADDFINANCE\_WS1: You reported receiving the following sources of additional capital to continue your work as [INSERT DOV\_JOB]. For each source of capital listed, please [CAWI: type; CATI: tell me] the dollar amount of the additional funding you received from each source. Your best estimate is fine. Please [CAWI: enter; CATI: tell me] in whole dollar amounts. [SHOW IF BO\_ADDFINANCE\_INSTITUTION\_1\_6 = 1] Finance company

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-3: Missing	22	0.1%	106,697	0.0%
.: Logical Skip	30,395	99.2%	249,610,587	99.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** BO\_ADDFINANCE\_WS9\_RUF    **Type:**  
**Numeric**

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	215	24120.6	4000.0	0.0	100000.0
Weighted	1,303,796	28529.8	5000.0	0.0	100000.0

**Variable:** BO\_ADDFINANCE\_3A

**Label:** CAPITAL APPLIED DID YOU RECEIVE- BUSINESS CARD

**Description:** Of the sources of capital you used for additional financing after start-up, did you receive as much funding as you requested? A. Business credit card(s) carrying balances [SHOW IF BO\_ADDFINANCE\_2\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	923	3.0%	2,992,850	1.2%
2: No, I received less funding than I requested from this source	130	0.4%	540,615	0.2%
-3: Missing	12	0.0%	22,374	0.0%
.. Logical Skip	29,567	96.5%	247,358,543	98.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_3B

Label: CAPITAL APPLIED DID YOU RECEIVE- GOVERNMENT-GUARANTEED BUSINESS LOAN

Description: Of the sources of capital you used for additional financing after start-up, did you receive as much funding as you requested? B. Government-guaranteed business loan from a bank or financial institutions, including SBA-guaranteed loans [SHOW IF BO\_ADDFINANCE\_2\_4 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	944	3.1%	2,508,142	1.0%
2: No, I received less funding than I requested from this source	137	0.4%	575,159	0.2%
-3: Missing	20	0.1%	44,189	0.0%
.: Logical Skip	29,531	96.4%	247,786,893	98.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_3C

Label: CAPITAL APPLIED DID YOU RECEIVE- BUSINESS LOAN FROM A BANK

Description: Of the sources of capital you used for additional financing after start-up, did you receive as much funding as you requested? C. Business loan from a bank or financial institution [SHOW IF BO\_ADDFINANCE\_2\_5 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	851	2.8%	3,838,828	1.5%
2: No, I received less funding than I requested from this source	168	0.5%	570,873	0.2%
-3: Missing	28	0.1%	92,434	0.0%
.: Logical Skip	29,585	96.6%	246,412,247	98.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_3D

Label: CAPITAL APPLIED DID YOU RECEIVE- BUSINESS FROM GOVERNMENT

Description: Of the sources of capital you used for additional financing after start-up, did you receive as much funding as you requested? D. Business loan from a federal, state, or local government [SHOW IF BO\_ADDFINANCE\_2\_6 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	488	1.6%	1,268,808	0.5%
2: No, I received less funding than I requested from this source	132	0.4%	391,371	0.2%
-3: Missing	36	0.1%	88,989	0.0%
:: Logical Skip	29,976	97.9%	249,165,214	99.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_3E

Label: CAPITAL APPLIED DID YOU RECEIVE- BUSINESS LOAN FROM FAMILY

Description: Of the sources of capital you used for additional financing after start-up, did you receive as much funding as you requested? E. Business loan/investment from family/friend(s) [SHOW IF BO\_ADDFINANCE\_2\_7 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	404	1.3%	1,143,798	0.5%
2: No, I received less funding than I requested from this source	88	0.3%	387,250	0.2%
-3: Missing	15	0.0%	23,479	0.0%
:: Logical Skip	30,125	98.3%	249,359,856	99.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_3F

Label: CAPITAL APPLIED DID YOU RECEIVE- INVESTMENT BY VENTURE CAPITALIST

Description: Of the sources of capital you used for additional financing after start-up, did you receive as much funding as you requested? F. Investment by venture capitalist(s)/angel investor(s) [SHOW IF BO\_ADDFINANCE\_2\_8 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	298	1.0%	763,914	0.3%
2: No, I received less funding than I requested from this source	71	0.2%	258,215	0.1%
-3: Missing	19	0.1%	50,292	0.0%
.: Logical Skip	30,244	98.7%	249,841,961	99.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_3G

Label: CAPITAL APPLIED DID YOU RECEIVE- CROWDFUNDING

Description: Of the sources of capital you used for additional financing after start-up, did you receive as much funding as you requested? G. Crowdfunding (Kickstarter, Indiegogo, etc.) [SHOW IF BO\_ADDFINANCE\_2\_9 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	155	0.5%	433,579	0.2%
2: No, I received less funding than I requested from this source	34	0.1%	142,401	0.1%
-3: Missing	10	0.0%	14,368	0.0%
.: Logical Skip	30,433	99.4%	250,324,035	99.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_3H

Label: CAPITAL APPLIED DID YOU RECEIVE- GRANTS

Description: Of the sources of capital you used for additional financing after start-up, did you receive as much funding as you requested? H. Grants [SHOW IF BO\_ADDFINANCE\_2\_10 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	129	0.4%	788,342	0.3%
2: No, I received less funding than I requested from this source	43	0.1%	206,859	0.1%
-3: Missing	7	0.0%	21,238	0.0%
.: Logical Skip	30,453	99.4%	249,897,944	99.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_3I

Label: CAPITAL APPLIED DID YOU RECEIVE- OTHER

Description: Of the sources of capital you used for additional financing after start-up, did you receive as much funding as you requested? I. [INSERT TEXTBOX RESPONSE FROM BO\_ADDFINANCE\_2\_11\_O] [SHOW IF BO\_ADDFINANCE\_2\_11 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I received as much (or more) funding as I requested from this source	62	0.2%	421,128	0.2%
2: No, I received less funding than I requested from this source	13	0.0%	36,939	0.0%
-3: Missing	2	0.0%	15,141	0.0%
.: Logical Skip	30,555	99.7%	250,441,175	99.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_4A

Label: CAPITAL NOT USE NOT RECEIVE- BUSINESS CREDIT CARD

Description: Of the sources of capital you did not use for additional financing after start-up, did you apply for or request funding but not receive any? A. Business credit card(s) carrying balances [SHOW IF BO\_ADDFINANCE\_2\_3 = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	1,735	5.7%	5,132,716	2.0%
2: No, I did not request funding from this source	1,018	3.3%	7,117,606	2.8%
-3: Missing	71	0.2%	479,074	0.2%
.: Logical Skip	27,808	90.8%	238,184,987	94.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_4B

Label: CAPITAL NOT USE NOT RECEIVE- GOVERNMENT-GUARANTEED BUSINESS LOAN

Description: Of the sources of capital you did not use for additional financing after start-up, did you apply for or request funding but not receive any? B. Government-guaranteed business loan from a bank or financial institutions, including SBA-guaranteed loans [SHOW IF BO\_ADDFINANCE\_2\_4 = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	1,480	4.8%	4,367,346	1.7%
2: No, I did not request funding from this source	1,218	4.0%	8,191,028	3.3%
-3: Missing	90	0.3%	599,371	0.2%
.: Logical Skip	27,844	90.9%	237,756,637	94.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_4C

Label: CAPITAL NOT USE NOT RECEIVE- BUSINESS LOAN FROM A BANK

Description: Of the sources of capital you did not use for additional financing after start-up, did you apply for or request funding but not receive any? C. Business loan from a bank or financial institution [SHOW IF BO\_ADDFINANCE\_2\_5 = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	1,621	5.3%	4,667,532	1.9%
2: No, I did not request funding from this source	1,107	3.6%	6,452,746	2.6%
-3: Missing	114	0.4%	662,822	0.3%
.: Logical Skip	27,790	90.7%	239,131,283	95.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_4D

Label: CAPITAL NOT USE NOT RECEIVE- BUSINESS LOAN FROM GOVERNMENT

Description: Of the sources of capital you did not use for additional financing after start-up, did you apply for or request funding but not receive any? D. Business loan from a federal, state, or local government [SHOW IF BO\_ADDFINANCE\_2\_6 = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	1,704	5.6%	4,757,114	1.9%
2: No, I did not request funding from this source	1,418	4.6%	9,102,257	3.6%
-3: Missing	111	0.4%	676,696	0.3%
.: Logical Skip	27,399	89.4%	236,378,316	94.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: BO\_ADDFINANCE\_4E

Label: CAPITAL NOT USE NOT RECEIVE- BUSINESS LOAN FROM FAMILY

Description: Of the sources of capital you did not use for additional financing after start-up, did you apply for or request funding but not receive any? E. Business loan/investment from family/friend(s) [SHOW IF BO\_ADDFINANCE\_2\_7 = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	1,834	6.0%	5,118,735	2.0%
2: No, I did not request funding from this source	1,417	4.6%	8,828,001	3.5%
-3: Missing	131	0.4%	783,973	0.3%
.: Logical Skip	27,250	89.0%	236,183,674	94.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_4F

Label: CAPITAL NOT USE NOT RECEIVE- INVESTMENT BY VENTURE CAPITALIST

Description: Of the sources of capital you did not use for additional financing after start-up, did you apply for or request funding but not receive any? F. Investment by venture capitalist(s)/angel investor(s) [SHOW IF BO\_ADDFINANCE\_2\_8 = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	1,815	5.9%	4,650,794	1.9%
2: No, I did not request funding from this source	1,551	5.1%	9,823,189	3.9%
-3: Missing	135	0.4%	738,831	0.3%
.: Logical Skip	27,131	88.6%	235,701,568	93.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_4G

Label: CAPITAL NOT USE NOT RECEIVE- CROWDFUNDING

Description: Of the sources of capital you did not use for additional financing after start-up, did you apply for or request funding but not receive any? G. Crowdfunding (Kickstarter, Indiegogo, etc.) [SHOW IF BO\_ADDFINANCE\_2\_9 = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	1,898	6.2%	4,793,651	1.9%
2: No, I did not request funding from this source	1,658	5.4%	9,994,912	4.0%
-3: Missing	134	0.4%	906,325	0.4%
..: Logical Skip	26,942	88.0%	235,219,495	93.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_4H

Label: CAPITAL NOT USE NOT RECEIVE- GRANTS

Description: Of the sources of capital you did not use for additional financing after start-up, did you apply for or request funding but not receive any? H. Grants [SHOW IF BO\_ADDFINANCE\_2\_10 = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, I requested funding from this source but did not receive any	1,991	6.5%	3,957,604	1.6%
2: No, I did not request funding from this source	1,501	4.9%	9,967,289	4.0%
-3: Missing	218	0.7%	1,343,905	0.5%
..: Logical Skip	26,922	87.9%	235,645,586	93.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_5\_1

Label: DECLINED FUNDING ADDITIONAL-POOR CREDIT SCORE

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 1. Low or poor credit score [SHOW IF  
 ANY(BO\_ADDFINANCE\_4\_A-BO\_ADDFINANCE\_4\_F= 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,227	7.3%	6,772,845	2.7%
1: Selected	799	2.6%	2,617,186	1.0%
-3: Missing	33	0.1%	99,109	0.0%
.: Logical Skip	27,573	90.0%	241,425,243	96.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_5\_2

Label: DECLINED FUNDING ADDITIONAL-CREDIT HISTORY

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 2. Limited credit history [SHOW IF  
 ANY(BO\_ADDFINANCE\_4\_A-BO\_ADDFINANCE\_4\_F= 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,072	6.8%	6,512,851	2.6%
1: Selected	954	3.1%	2,877,179	1.1%
-3: Missing	33	0.1%	99,109	0.0%
.: Logical Skip	27,573	90.0%	241,425,243	96.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_5\_3

Label: DECLINED FUNDING ADDITIONAL-MISSED PAYMENTS

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 3. History of late/missed payments [SHOW IF  
 ANY(BO\_ADDFINANCE\_4\_A-BO\_ADDFINANCE\_4\_F= 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,317	7.6%	7,204,063	2.9%
1: Selected	709	2.3%	2,185,967	0.9%
-3: Missing	33	0.1%	99,109	0.0%
.: Logical Skip	27,573	90.0%	241,425,243	96.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_5\_4

Label: DECLINED FUNDING ADDITIONAL-AGE OF BUSINESS

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 4. Age of business [SHOW IF  
 ANY(BO\_ADDFINANCE\_4\_A-BO\_ADDFINANCE\_4\_F= 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,061	6.7%	6,726,935	2.7%
1: Selected	965	3.2%	2,663,095	1.1%
-3: Missing	33	0.1%	99,109	0.0%
.: Logical Skip	27,573	90.0%	241,425,243	96.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_5\_5

Label: DECLINED FUNDING ADDITIONAL-PERSONAL BACKGROUND

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 5. Personal background [SHOW IF  
 ANY(BO\_ADDFINANCE\_4\_A-BO\_ADDFINANCE\_4\_F= 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,261	7.4%	7,332,331	2.9%
1: Selected	765	2.5%	2,057,700	0.8%
-3: Missing	33	0.1%	99,109	0.0%
.: Logical Skip	27,573	90.0%	241,425,243	96.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_5\_6

Label: DECLINED FUNDING ADDITIONAL-COLLATERAL

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 6. Insufficient collateral [SHOW IF  
 ANY(BO\_ADDFINANCE\_4\_A-BO\_ADDFINANCE\_4\_F= 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,322	7.6%	7,387,176	2.9%
1: Selected	704	2.3%	2,002,855	0.8%
-3: Missing	33	0.1%	99,109	0.0%
.: Logical Skip	27,573	90.0%	241,425,243	96.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_5\_7

Label: DECLINED FUNDING ADDITIONAL-BUSINESS PLAN

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 7. Inadequate business plan [SHOW IF  
 ANY(BO\_ADDFINANCE\_4\_A-BO\_ADDFINANCE\_4\_F= 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,481	8.1%	8,119,546	3.2%
1: Selected	545	1.8%	1,270,485	0.5%
-3: Missing	33	0.1%	99,109	0.0%
.: Logical Skip	27,573	90.0%	241,425,243	96.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_5\_8

Label: DECLINED FUNDING ADDITIONAL- TOO RISKY

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 8. Business was too risky [SHOW IF  
 ANY(BO\_ADDFINANCE\_4\_A-BO\_ADDFINANCE\_4\_F= 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,417	7.9%	7,688,050	3.1%
1: Selected	609	2.0%	1,701,980	0.7%
-3: Missing	33	0.1%	99,109	0.0%
.: Logical Skip	27,573	90.0%	241,425,243	96.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_5\_9

Label: DECLINED FUNDING ADDITIONAL-UNDESIRABLE INDUSTRY

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 9. Business located in an undesirable industry  
 [SHOW IF ANY(BO\_ADDFINANCE\_4\_A-BO\_ADDFINANCE\_4\_F=1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,589	8.5%	8,412,535	3.4%
1: Selected	437	1.4%	977,496	0.4%
-3: Missing	33	0.1%	99,109	0.0%
:: Logical Skip	27,573	90.0%	241,425,243	96.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_5\_10

Label: DECLINED FUNDING ADDITIONAL-UNDESIRABLE LOCATION

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 10. Business located in an undesirable location  
 [SHOW IF ANY(BO\_ADDFINANCE\_4\_A-BO\_ADDFINANCE\_4\_F=1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,653	8.7%	8,495,601	3.4%
1: Selected	373	1.2%	894,430	0.4%
-3: Missing	33	0.1%	99,109	0.0%
:: Logical Skip	27,573	90.0%	241,425,243	96.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_5\_11

Label: DECLINED FUNDING ADDITIONAL-NO RELATIONSHIP WITHBANK

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 11. No or limited pre-existing relationship with the bank [SHOW IF ANY(BO\_ADDFINANCE\_4\_A-BO\_ADDFINANCE\_4\_F= 1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,836	9.3%	8,853,397	3.5%
1: Selected	190	0.6%	536,634	0.2%
-3: Missing	33	0.1%	99,109	0.0%
.: Logical Skip	27,573	90.0%	241,425,243	96.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_5\_12

Label: DECLINED FUNDING ADDITIONAL-NOT GIVEN A REASON

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 12. I was not given a reason [SHOW IF ANY(BO\_ADDFINANCE\_4\_A-BO\_ADDFINANCE\_4\_F= 1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,893	9.4%	8,738,710	3.5%
1: Selected	133	0.4%	651,320	0.3%
-3: Missing	33	0.1%	99,109	0.0%
.: Logical Skip	27,573	90.0%	241,425,243	96.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: BO\_ADDFINANCE\_5\_13

Label: DECLINED FUNDING ADDITIONAL- OTHER

Description: What reason(s) were you given as to why you were declined funding?  
 Select all that apply. 13. Other (specify): [SHOW IF  
 ANY(BO\_ADDFINANCE\_4\_A-BO\_ADDFINANCE\_4\_F= 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,000	9.8%	9,173,738	3.7%
1: Selected	26	0.1%	216,292	0.1%
-3: Missing	33	0.1%	99,109	0.0%
.: Logical Skip	27,573	90.0%	241,425,243	96.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_6\_1

Label: NOT REQUEST GRANT FUNDING- FIND OPPORTUNITIES

Description: You reported not requesting grant funding for additional financing after  
 start-up. Why did you choose not to request grant funding? Select all that  
 apply. 1. I did not know about or how to find grant opportunities [SHOW  
 IF BO\_ADDFINANCE\_1 = 1 AND BO\_ADDFINANCE\_4\_H = 2]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	876	2.9%	5,488,777	2.2%
1: Selected	602	2.0%	4,257,005	1.7%
-5: Don't know	1	0.0%	5,862	0.0%
-3: Missing	22	0.1%	215,643	0.1%
.: Logical Skip	29,131	95.1%	240,947,094	96.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_6\_2

Label: NOT REQUEST GRANT FUNDING- QUALIFY FOR GRANT

Description: You reported not requesting grant funding for additional financing after start-up. Why did you choose not to request grant funding? Select all that apply. 2. I or my business did not qualify for the grant [SHOW IF BO\_ADDFINANCE\_1 = 1 AND BO\_ADDFINANCE\_4\_H = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,072	3.5%	7,250,707	2.9%
1: Selected	406	1.3%	2,495,076	1.0%
-5: Don't know	1	0.0%	5,862	0.0%
-3: Missing	22	0.1%	215,643	0.1%
.: Logical Skip	29,131	95.1%	240,947,094	96.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_6\_3

Label: NOT REQUEST GRANT FUNDING- UNLIKELY RECEIVE GRANT

Description: You reported not requesting grant funding for additional financing after start-up. Why did you choose not to request grant funding? Select all that apply. 3. I thought it was unlikely I would receive the grant [SHOW IF BO\_ADDFINANCE\_1 = 1 AND BO\_ADDFINANCE\_4\_H = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,049	3.4%	7,112,724	2.8%
1: Selected	429	1.4%	2,633,059	1.0%
-5: Don't know	1	0.0%	5,862	0.0%
-3: Missing	22	0.1%	215,643	0.1%
.: Logical Skip	29,131	95.1%	240,947,094	96.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_6\_4

Label: NOT REQUEST GRANT FUNDING- TOO DIFFICULT

Description: You reported not requesting grant funding for additional financing after start-up. Why did you choose not to request grant funding? Select all that apply. 4. Too difficult to apply for grants [SHOW IF BO\_ADDFINANCE\_1 = 1 AND BO\_ADDFINANCE\_4\_H = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,134	3.7%	7,660,275	3.1%
1: Selected	344	1.1%	2,085,508	0.8%
-5: Don't know	1	0.0%	5,862	0.0%
-3: Missing	22	0.1%	215,643	0.1%
.: Logical Skip	29,131	95.1%	240,947,094	96.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_6\_5

Label: NOT REQUEST GRANT FUNDING- REQUIREMENTS

Description: You reported not requesting grant funding for additional financing after start-up. Why did you choose not to request grant funding? Select all that apply. 5. It would be difficult to adhere to the grant accounting and reporting requirements [SHOW IF BO\_ADDFINANCE\_1 = 1 AND BO\_ADDFINANCE\_4\_H = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,245	4.1%	8,563,107	3.4%
1: Selected	233	0.8%	1,182,676	0.5%
-5: Don't know	1	0.0%	5,862	0.0%
-3: Missing	22	0.1%	215,643	0.1%
.: Logical Skip	29,131	95.1%	240,947,094	96.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_6\_6

Label: NOT REQUEST GRANT FUNDING- ONLY COVER A PORTION

Description: You reported not requesting grant funding for additional financing after start-up. Why did you choose not to request grant funding? Select all that apply. 6. The grant/s would only cover a portion of the funding needed [SHOW IF BO\_ADDFINANCE\_1 = 1 AND BO\_ADDFINANCE\_4\_H = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,333	4.4%	9,089,028	3.6%
1: Selected	145	0.5%	656,755	0.3%
-5: Don't know	1	0.0%	5,862	0.0%
-3: Missing	22	0.1%	215,643	0.1%
.: Logical Skip	29,131	95.1%	240,947,094	96.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_6\_7

Label: NOT REQUEST GRANT FUNDING- OTHER

Description: You reported not requesting grant funding for additional financing after start-up. Why did you choose not to request grant funding? Select all that apply. 7. Other (specify): [SHOW IF BO\_ADDFINANCE\_1 = 1 AND BO\_ADDFINANCE\_4\_H = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,386	4.5%	8,803,382	3.5%
1: Selected	92	0.3%	942,401	0.4%
-5: Don't know	1	0.0%	5,862	0.0%
-3: Missing	22	0.1%	215,643	0.1%
.: Logical Skip	29,131	95.1%	240,947,094	96.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_7\_1

Label: NOT REQUEST FROM A BANK- POOR CREDIT SCORE

Description: You reported not requesting funding from a bank for additional financing after start-up. Why did you choose not to request funding from a bank? Select all that apply. 1. Low or poor credit score [SHOW IF BO\_ADDFINANCE\_1 = 1 AND BO\_ADDFINANCE\_4\_B = 2 AND BO\_ADDFINANCE\_4\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	461	1.5%	3,554,769	1.4%
1: Selected	171	0.6%	835,112	0.3%
-3: Missing	10	0.0%	91,285	0.0%
.: Logical Skip	29,990	97.9%	246,433,217	98.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_7\_2

Label: NOT REQUEST FROM A BANK- LACK OF RELATIONSHIP

Description: You reported not requesting funding from a bank for additional financing after start-up. Why did you choose not to request funding from a bank? Select all that apply. 2. Lack of relationship with bank/financial institution [SHOW IF BO\_ADDFINANCE\_1 = 1 AND BO\_ADDFINANCE\_4\_B = 2 AND BO\_ADDFINANCE\_4\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	506	1.7%	3,651,270	1.5%
1: Selected	126	0.4%	738,611	0.3%
-3: Missing	10	0.0%	91,285	0.0%
.: Logical Skip	29,990	97.9%	246,433,217	98.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_7\_3

Label: NOT REQUEST FROM A BANK- NOT TAKE ON DEBT

Description: You reported not requesting funding from a bank for additional financing after start-up. Why did you choose not to request funding from a bank? Select all that apply. 3. Did not want to take on debt [SHOW IF BO\_ADDFINANCE\_1 = 1 AND BO\_ADDFINANCE\_4\_B = 2 AND BO\_ADDFINANCE\_4\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	343	1.1%	2,081,139	0.8%
1: Selected	289	0.9%	2,308,742	0.9%
-3: Missing	10	0.0%	91,285	0.0%
.: Logical Skip	29,990	97.9%	246,433,217	98.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_7\_4

Label: NOT REQUEST FROM A BANK- INTEREST RATE

Description: You reported not requesting funding from a bank for additional financing after start-up. Why did you choose not to request funding from a bank? Select all that apply. 4. Expected unfavorable interest rate [SHOW IF BO\_ADDFINANCE\_1 = 1 AND BO\_ADDFINANCE\_4\_B = 2 AND BO\_ADDFINANCE\_4\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	501	1.6%	3,654,738	1.5%
1: Selected	131	0.4%	735,143	0.3%
-3: Missing	10	0.0%	91,285	0.0%
.: Logical Skip	29,990	97.9%	246,433,217	98.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_7\_5

Label: NOT REQUEST FROM A BANK- REPAYMENT TERMS

Description: You reported not requesting funding from a bank for additional financing after start-up. Why did you choose not to request funding from a bank? Select all that apply. 5. Expected unfavorable loan repayment terms [SHOW IF BO\_ADDFINANCE\_1 = 1 AND BO\_ADDFINANCE\_4\_B = 2 AND BO\_ADDFINANCE\_4\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	551	1.8%	3,897,655	1.6%
1: Selected	81	0.3%	492,226	0.2%
-3: Missing	10	0.0%	91,285	0.0%
.: Logical Skip	29,990	97.9%	246,433,217	98.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_7\_6

Label: NOT REQUEST FROM A BANK- EXPECTED TO BE DECLINED

Description: You reported not requesting funding from a bank for additional financing after start-up. Why did you choose not to request funding from a bank? Select all that apply. 6. Expected to be declined [SHOW IF BO\_ADDFINANCE\_1 = 1 AND BO\_ADDFINANCE\_4\_B = 2 AND BO\_ADDFINANCE\_4\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	524	1.7%	3,662,726	1.5%
1: Selected	108	0.4%	727,156	0.3%
-3: Missing	10	0.0%	91,285	0.0%
.: Logical Skip	29,990	97.9%	246,433,217	98.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_7\_7

Label: NOT REQUEST FROM A BANK- OTHER

Description: You reported not requesting funding from a bank for additional financing after start-up. Why did you choose not to request funding from a bank?  
 Select all that apply. 7. Other (specify): [SHOW IF  
 BO\_ADDFINANCE\_1 = 1 AND BO\_ADDFINANCE\_4\_B = 2 AND  
 BO\_ADDFINANCE\_4\_C = 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	576	1.9%	3,851,424	1.5%
1: Selected	56	0.2%	538,457	0.2%
-3: Missing	10	0.0%	91,285	0.0%
.: Logical Skip	29,990	97.9%	246,433,217	98.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: BO\_ADDFINANCE\_8\_1

Label: NOT REQUEST FROM THE FOLLOWING- POOR CREDIT SCORE

Description: You reported not requesting funding from the following [IF COUNT\_BOFN4>1: sources /else: source]: [SHOW IF BO\_ADDFINANCE\_4\_A = 2] Business credit card(s) carrying balances, [SHOW IF BO\_ADDFINANCE\_4\_D = 2] Business loan from a federal, state, or local government, [SHOW IF BO\_ADDFINANCE\_4\_E = 2] Business loan/investment from family/friend(s), [SHOW IF BO\_ADDFINANCE\_4\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF BO\_ADDFINANCE\_4\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_BOFN4>1: these sources /else: this source] for additional financing after start-up? Select all that apply. 1. Low or poor credit score [SHOW IF BO\_ADDFINANCE\_1 = 1 AND (BO\_ADDFINANCE\_4\_A=2 OR BO\_ADDFINANCE\_4\_D=2 OR BO\_ADDFINANCE\_4\_E=2 OR BO\_ADDFINANCE\_4\_F=2 OR BO\_ADDFINANCE\_4\_G=2)]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,803	5.9%	10,034,136	4.0%
1: Selected	630	2.1%	2,519,360	1.0%
-3: Missing	38	0.1%	190,388	0.1%
.: Logical Skip	28,161	91.9%	238,170,499	94.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_8\_2

Label: NOT REQUEST FROM THE FOLLOWING- LACK OF RELATIONSHIP

Description: You reported not requesting funding from the following [IF COUNT\_BOFN4>1: sources /else: source]: [SHOW IF BO\_ADDFINANCE\_4\_A = 2] Business credit card(s) carrying balances, [SHOW IF BO\_ADDFINANCE\_4\_D = 2] Business loan from a federal, state, or local government, [SHOW IF BO\_ADDFINANCE\_4\_E = 2] Business loan/investment from family/friend(s), [SHOW IF BO\_ADDFINANCE\_4\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF BO\_ADDFINANCE\_4\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_BOFN4>1: these sources /else: this source] for additional financing after start-up? Select all that apply. 2. Lack of relationship with bank/financial institution [SHOW IF BO\_ADDFINANCE\_1 = 1 AND (BO\_ADDFINANCE\_4\_A=2 OR BO\_ADDFINANCE\_4\_D=2 OR BO\_ADDFINANCE\_4\_E=2 OR BO\_ADDFINANCE\_4\_F=2 OR BO\_ADDFINANCE\_4\_G=2)]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,602	5.2%	9,442,496	3.8%
1: Selected	831	2.7%	3,111,000	1.2%
-3: Missing	38	0.1%	190,388	0.1%
.: Logical Skip	28,161	91.9%	238,170,499	94.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_8\_3

Label: NOT REQUEST FROM THE FOLLOWING- NOT TAKE ON DEBT

Description: You reported not requesting funding from the following [IF COUNT\_BOFN4>1: sources /else: source]: [SHOW IF BO\_ADDFINANCE\_4\_A = 2] Business credit card(s) carrying balances, [SHOW IF BO\_ADDFINANCE\_4\_D = 2] Business loan from a federal, state, or local government, [SHOW IF BO\_ADDFINANCE\_4\_E = 2] Business loan/investment from family/friend(s), [SHOW IF BO\_ADDFINANCE\_4\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF BO\_ADDFINANCE\_4\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_BOFN4>1: these sources /else: this source] for additional financing after start-up? Select all that apply. 3. Did not want to take on debt [SHOW IF BO\_ADDFINANCE\_1 = 1 AND (BO\_ADDFINANCE\_4\_A=2 OR BO\_ADDFINANCE\_4\_D=2 OR BO\_ADDFINANCE\_4\_E=2 OR BO\_ADDFINANCE\_4\_F=2 OR BO\_ADDFINANCE\_4\_G=2)]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,424	4.6%	6,634,926	2.6%
1: Selected	1,009	3.3%	5,918,569	2.4%
-3: Missing	38	0.1%	190,388	0.1%
.: Logical Skip	28,161	91.9%	238,170,499	94.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_8\_4

Label: NOT REQUEST FROM THE FOLLOWING- INTEREST RATE

Description: You reported not requesting funding from the following [IF COUNT\_BOFN4>1: sources /else: source]: [SHOW IF BO\_ADDFINANCE\_4\_A = 2] Business credit card(s) carrying balances, [SHOW IF BO\_ADDFINANCE\_4\_D = 2] Business loan from a federal, state, or local government, [SHOW IF BO\_ADDFINANCE\_4\_E = 2] Business loan/investment from family/friend(s), [SHOW IF BO\_ADDFINANCE\_4\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF BO\_ADDFINANCE\_4\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_BOFN4>1: these sources /else: this source] for additional financing after start-up? Select all that apply. 4. Expected unfavorable interest rate [SHOW IF BO\_ADDFINANCE\_1 = 1 AND (BO\_ADDFINANCE\_4\_A=2 OR BO\_ADDFINANCE\_4\_D=2 OR BO\_ADDFINANCE\_4\_E=2 OR BO\_ADDFINANCE\_4\_F=2 OR BO\_ADDFINANCE\_4\_G=2)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,764	5.8%	9,758,070	3.9%
1: Selected	669	2.2%	2,795,426	1.1%
-3: Missing	38	0.1%	190,388	0.1%
.: Logical Skip	28,161	91.9%	238,170,499	94.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_8\_5

Label: NOT REQUEST FROM THE FOLLOWING- REPAYMENT TERMS

Description: You reported not requesting funding from the following [IF COUNT\_BOFN4>1: sources /else: source]: [SHOW IF BO\_ADDFINANCE\_4\_A = 2] Business credit card(s) carrying balances, [SHOW IF BO\_ADDFINANCE\_4\_D = 2] Business loan from a federal, state, or local government, [SHOW IF BO\_ADDFINANCE\_4\_E = 2] Business loan/investment from family/friend(s), [SHOW IF BO\_ADDFINANCE\_4\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF BO\_ADDFINANCE\_4\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_BOFN4>1: these sources /else: this source] for additional financing after start-up? Select all that apply. 5. Expected unfavorable loan repayment terms [SHOW IF BO\_ADDFINANCE\_1 = 1 AND (BO\_ADDFINANCE\_4\_A=2 OR BO\_ADDFINANCE\_4\_D=2 OR BO\_ADDFINANCE\_4\_E=2 OR BO\_ADDFINANCE\_4\_F=2 OR BO\_ADDFINANCE\_4\_G=2)]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,996	6.5%	10,565,420	4.2%
1: Selected	437	1.4%	1,988,076	0.8%
-3: Missing	38	0.1%	190,388	0.1%
.: Logical Skip	28,161	91.9%	238,170,499	94.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_8\_6

Label: NOT REQUEST FROM THE FOLLOWING- EXPECTED TO BE DECLINED

Description: You reported not requesting funding from the following [IF COUNT\_BOFN4>1: sources /else: source]: [SHOW IF BO\_ADDFINANCE\_4\_A = 2] Business credit card(s) carrying balances, [SHOW IF BO\_ADDFINANCE\_4\_D = 2] Business loan from a federal, state, or local government, [SHOW IF BO\_ADDFINANCE\_4\_E = 2] Business loan/investment from family/friend(s), [SHOW IF BO\_ADDFINANCE\_4\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF BO\_ADDFINANCE\_4\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_BOFN4>1: these sources /else: this source] for additional financing after start-up? Select all that apply. 6. Expected to be declined [SHOW IF BO\_ADDFINANCE\_1 = 1 AND (BO\_ADDFINANCE\_4\_A=2 OR BO\_ADDFINANCE\_4\_D=2 OR BO\_ADDFINANCE\_4\_E=2 OR BO\_ADDFINANCE\_4\_F=2 OR BO\_ADDFINANCE\_4\_G=2)]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,170	7.1%	11,275,465	4.5%
1: Selected	263	0.9%	1,278,031	0.5%
-3: Missing	38	0.1%	190,388	0.1%
.: Logical Skip	28,161	91.9%	238,170,499	94.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ADDFINANCE\_8\_7

Label: NOT REQUEST FROM THE FOLLOWING- OTHER

Description: You reported not requesting funding from the following [IF COUNT\_BOFN4>1: sources /else: source]: [SHOW IF BO\_ADDFINANCE\_4\_A = 2] Business credit card(s) carrying balances, [SHOW IF BO\_ADDFINANCE\_4\_D = 2] Business loan from a federal, state, or local government, [SHOW IF BO\_ADDFINANCE\_4\_E = 2] Business loan/investment from family/friend(s), [SHOW IF BO\_ADDFINANCE\_4\_F = 2] Investment by venture capitalist(s)/angel investor(s), [SHOW IF BO\_ADDFINANCE\_4\_G = 2] Crowdfunding (Kickstarter, Indiegogo, etc.) Why did you choose not to request funding from [IF COUNT\_BOFN4>1: these sources /else: this source] for additional financing after start-up? Select all that apply. 7. Other (specify): [SHOW IF BO\_ADDFINANCE\_1 = 1 AND (BO\_ADDFINANCE\_4\_A=2 OR BO\_ADDFINANCE\_4\_D=2 OR BO\_ADDFINANCE\_4\_E=2 OR BO\_ADDFINANCE\_4\_F=2 OR BO\_ADDFINANCE\_4\_G=2)]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,301	7.5%	11,228,952	4.5%
1: Selected	132	0.4%	1,324,544	0.5%
-3: Missing	38	0.1%	190,388	0.1%
.: Logical Skip	28,161	91.9%	238,170,499	94.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPLOYEES\_1\_1\_DRV

Label: DERIVED VARIABLE: TYPES OF WORKERS USED- FULL-TIME PAID EMPLOYEES

Description: Derived variable coded from BO\_EMPLOYEES\_1\_1: Which of the following types of workers [IF DOV\_GROUP = 1 OR 2:are/ELSE:were] used by your business/self-employment? Do not include yourself or your co-owners. 1. Full-time paid employees (workers who received a W-2 from this business) [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,145	36.4%	97,329,021	38.8%
1: Selected	3,729	12.2%	20,208,309	8.1%
-3: Missing	86	0.3%	623,630	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPLOYEES\_1\_2\_DRV

Label: DERIVED VARIABLE: TYPES OF WORKERS USED- PART-TIME PAID EMPLOYEES

Description: Derived variable coded from BO\_EMPLOYEES\_1\_2: Which of the following types of workers [IF DOV\_GROUP = 1 OR 2:are/ELSE:were] used by your business/self-employment? Do not include yourself or your co-owners. 2. Part-time paid employees (workers who received a W-2 from this business) [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,403	40.5%	103,917,772	41.4%
1: Selected	2,471	8.1%	13,619,558	5.4%
-3: Missing	86	0.3%	623,630	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: BO\_EMPLOYEES\_1\_3\_DRV

Label: DERIVED VARIABLE: TYPES OF WORKERS USED- PAID DAY LABORERS

Description: Derived variable coded from BO\_EMPLOYEES\_1\_3: Which of the following types of workers [IF DOV\_GROUP = 1 OR 2:are/ELSE:were] used by your business/self-employment? Do not include yourself or your co-owners. 3. Paid day laborers [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	13,455	43.9%	110,084,387	43.9%
1: Selected	1,355	4.4%	7,221,083	2.9%
-7: Suppressed	64	0.2%	231,860	0.1%
-3: Missing	86	0.3%	623,630	0.2%
:: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPLOYEES\_1\_4\_DRV

Label: DERIVED VARIABLE: TYPES OF WORKERS USED- TEMPORARY STAFFING AND LEASED EMPLOYEES

Description: Derived variable coded from BO\_EMPLOYEES\_1\_4 and BO\_EMPLOYEES\_1\_5: Which of the following types of workers [IF DOV\_GROUP = 1 OR 2:are/ELSE:were] used by your business/self-employment? Do not include yourself or your co-owners. 4. Temporary staffing obtained from a temporary help service, 5. Leased employees from a leasing service or professional employer organization [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	13,070	42.7%	110,336,624	44.0%
1: Selected	1,781	5.8%	7,117,605	2.8%
-7: Suppressed	23	0.1%	83,101	0.0%
-3: Missing	86	0.3%	623,630	0.2%
:: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPLOYEES\_1\_5\_DRV

Label: DERIVED VARIABLE: TYPES OF WORKERS USED- CONTRACTORS

Description: Derived variable coded from BO\_EMPLOYEES\_1\_6: Which of the following types of workers [IF DOV\_GROUP = 1 OR 2:are/ELSE:were] used by your business/self-employment? Do not include yourself or your co-owners. 6. Contractors, subcontractors, independent contractors, or outside consultants (workers who received a 1099 or payment from another company) [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,415	40.5%	100,794,919	40.2%
1: Selected	2,456	8.0%	16,712,034	6.7%
-7: Suppressed	3	0.0%	30,377	0.0%
-3: Missing	86	0.3%	623,630	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPLOYEES\_1\_6\_DRV

Label: DERIVED VARIABLE: TYPES OF WORKERS USED- UNPAID EMPLOYEES

Description: Derived variable coded from BO\_EMPLOYEES\_1\_7 and BO\_EMPLOYEES\_1\_8: Which of the following types of workers [IF DOV\_GROUP = 1 OR 2:are/ELSE:were] used by your business/self-employment? Do not include yourself or your co-owners. 7. Unpaid family members, 8. Unpaid non-family members, volunteers, or interns [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,933	42.2%	101,643,183	40.5%
1: Selected	1,936	6.3%	15,862,328	6.3%
-7: Suppressed	5	0.0%	31,819	0.0%
-3: Missing	86	0.3%	623,630	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPLOYEES\_1\_7\_DRV

Label: DERIVED VARIABLE: TYPES OF WORKERS USED- OTHER

Description: Derived variable coded from BO\_EMPLOYEES\_1\_9: Which of the following types of workers [IF DOV\_GROUP = 1 OR 2:are/ELSE:were] used by your business/self-employment? Do not include yourself or your co-owners. 9. Other worker type, specify [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	14,680	47.9%	115,716,510	46.1%
1: Selected	177	0.6%	1,643,391	0.7%
-7: Suppressed	17	0.1%	177,429	0.1%
-3: Missing	86	0.3%	623,630	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPLOYEES\_1\_8\_DRV

Label: DERIVED VARIABLE: TYPES OF WORKERS USED- NONE

Description: Derived variable coded from BO\_EMPLOYEES\_1\_10: Which of the following types of workers [IF DOV\_GROUP = 1 OR 2:are/ELSE:were] used by your business/self-employment? Do not include yourself or your co-owners. 10. There are no workers other than me in this business [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,094	29.7%	59,166,640	23.6%
1: Selected	5,780	18.9%	58,370,690	23.3%
-3: Missing	86	0.3%	623,630	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_NUMEMPLOY\_1\_Y2\_RUF

Label: RUF VARIABLE: NUMBER OF WORKERS USED- Y2

Description: RUF Year 2 variable coded from BO\_NUMEMPLOY\_1A-BO\_NUMEMPLOY\_1I: How many of the following types of workers [IF DOV\_GROUP = 1 OR 2: are/ELSE: were] used by your business/self-employment? Do not include yourself or your co-owners. Your best estimate is fine.

Note: Respondents who reported “there are no workers other than me in this business” in BO\_EMPLOYEES\_1\_8\_DRV (derived from BO\_EMPLOYEES\_1\_10) are not included in the question universe for BO\_NUMEMPLOY\_1\_RUF. For a count of number of employees that includes those who reported no other workers in the business, both variables should be utilized.

A. [SHOW IF BO\_EMPLOYEES\_1\_1=1] Full-time paid employees (workers who received a W-2 from this business), B. [SHOW IF BO\_EMPLOYEES\_1\_2=1] Part-time paid employees (workers who received a W-2 from this business), C. [SHOW IF BO\_EMPLOYEES\_1\_3=1] Paid day laborers, D. [SHOW IF BO\_EMPLOYEES\_1\_4=1] Temporary staffing obtained from a temporary help service, E. [SHOW IF BO\_EMPLOYEES\_1\_5=1] Leased employees from a leasing service or professional employer organization, F. [SHOW IF BO\_EMPLOYEES\_1\_6=1] Contractors, subcontractors, independent contractors, or outside consultants (workers who received a 1099 or payment from another company), G. [SHOW IF BO\_EMPLOYEES\_1\_7=1] Unpaid family members, H. [SHOW IF BO\_EMPLOYEES\_1\_8=1] Unpaid non-family members, volunteers, or interns, I. [SHOW IF BO\_EMPLOYEES\_1\_9=1] [TEXTBOX RESPONSE AT BO\_EMPLOYEES\_1\_9]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
0: 0	186	0.6%	1,443,859	0.6%
1: 1	1,147	3.7%	10,612,376	4.2%
2: 2	1,165	3.8%	9,303,837	3.7%
3: 3	705	2.3%	5,837,078	2.3%
4: 4	517	1.7%	3,760,876	1.5%
5: 5	510	1.7%	3,535,430	1.4%
6: 6	301	1.0%	2,150,401	0.9%
7: 7	200	0.7%	1,332,335	0.5%
8: 8	192	0.6%	1,308,495	0.5%
9: 9	90	0.3%	684,359	0.3%
10: 10-14	615	2.0%	3,393,657	1.4%
11: 15-19	316	1.0%	1,608,217	0.6%
12: 20-29	437	1.4%	2,243,142	0.9%
13: 30-49	405	1.3%	1,868,355	0.7%

Variable: BO\_NUMEMPLOY\_1\_Y2\_RUF

Label: RUF VARIABLE: NUMBER OF WORKERS USED- Y2

Description: RUF Year 2 variable coded from BO\_NUMEMPLOY\_1A-BO\_NUMEMPLOY\_1I: How many of the following types of workers [IF DOV\_GROUP = 1 OR 2: are/ELSE: were] used by your business/self-employment? Do not include yourself or your co-owners. Your best estimate is fine. A. [SHOW IF BO\_EMPLOYEES\_1\_1=1] Full-time paid employees (workers who received a W-2 from this business), B. [SHOW IF BO\_EMPLOYEES\_1\_2=1] Part-time paid employees (workers who received a W-2 from this business), C. [SHOW IF BO\_EMPLOYEES\_1\_3=1] Paid day laborers, D. [SHOW IF BO\_EMPLOYEES\_1\_4=1] Temporary staffing obtained from a temporary help service, E. [SHOW IF BO\_EMPLOYEES\_1\_5=1] Leased employees from a leasing service or professional employer organization, F. [SHOW IF BO\_EMPLOYEES\_1\_6=1] Contractors, subcontractors, independent contractors, or outside consultants (workers who received a 1099 or payment from another company), G. [SHOW IF BO\_EMPLOYEES\_1\_7=1] Unpaid family members, H. [SHOW IF BO\_EMPLOYEES\_1\_8=1] Unpaid non-family members, volunteers, or interns, I. [SHOW IF BO\_EMPLOYEES\_1\_9=1] [TEXTBOX RESPONSE AT BO\_EMPLOYEES\_1\_9]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
14: 50-74	296	1.0%	1,169,359	0.5%
15: 75-99	117	0.4%	403,547	0.2%
16: 100-199	333	1.1%	1,337,447	0.5%
17: 200-499	253	0.8%	875,938	0.3%
18:500-999	245	0.8%	785,242	0.3%
19:1000+	482	1.6%	1,924,748	0.8%
-7: Suppressed	191	0.6%	872,103	0.3%
-5: Don't know	2	0.0%	9,278	0.0%
-3: Missing	389	1.3%	2,706,559	1.1%
.: Logical Skip	21,538	70.3%	191,747,743	76.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPWAGES

Label: PERCENT HOURLY WAGE ABOVE

Description: Approximately what percentage of your employees have an hourly wage above \$[INSERT HOURLY LIVING WAGE BASED ON STATE] an hour?

For full-time employees, this would be a yearly salary of \$[INSERT YEARLY LIVING WAGE BASED ON STATE]. [SHOW IF (DOV\_GROUP = 1 OR 2) AND (BO\_EMPLOYEES\_1\_1 = 1 OR BO\_EMPLOYEES\_1\_2 = 1)]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: 0%	472	1.5%	3,680,505	1.5%
2: 1%-24%	856	2.8%	3,921,793	1.6%
3: 25%-49%	1,114	3.6%	3,244,281	1.3%
4: 50%-74%	827	2.7%	2,523,789	1.0%
5: 75%-99%	344	1.1%	1,330,675	0.5%
6: 100%	359	1.2%	1,976,944	0.8%
-3: Missing	44	0.1%	297,711	0.1%
.: Logical Skip	26,616	86.9%	233,938,684	93.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_WEEKSWK\_1

Label: WEEKS SPEND MANAGING OR WORKING IN THIS BUSINESS

Description: During the past 12 months (52 weeks), how many weeks did you spend managing or working in this business? Include paid time off and weeks when you worked for a few hours. Your best estimate is fine. [SHOW IF DOV\_GROUP = 1 OR 2]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
-5: Don't know	1	0.0%	3,960	0.0%
-3: Missing	551	1.8%	3,473,788	1.4%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: BO\_WEEKSWK\_1** Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	9,806	28.5	30.0	0.0	52.0
Weighted	72,676,569	29.9	30.0	0.0	52.0

**Variable: BO\_HOURSWK\_1**

**Label: AVERAGE NUMBER OF HOURS PER WEEK MANAGING OR WORKING IN YOUR BUSINESS**

**Description: In the past year, what was the average number of hours per week you spent managing or working in your business? Your best estimate is fine. [SHOW IF DOV\_GROUP = 1 OR 2]**

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-5: Don't know	2	0.0%	90,801	0.0%
-3: Missing	553	1.8%	3,584,052	1.4%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: BO\_HOURSWK\_1** Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	9,803	26.0	20.0	0.0	99.0
Weighted	72,676,569	23.8	20.0	0.0	99.0

Variable: BO\_WEEKSWK\_2

Label: IN LAST YEAR HOW MANY WEEKS SPEND MANAGING OR WORKING IN YOUR BUSINESS

Description: In the last year [IF DOV\_GROUP = 4: of your business/ELSE: working for yourself], how many weeks did you spend managing or working in your [IF DOV\_GROUP = 5: freelance or consulting] business? Include paid time off and weeks when you worked for a few hours. Your best estimate is fine. [SHOW IF DOV\_GROUP = 4 OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
-5: Don't know	5	0.0%	40,949	0.0%
-3: Missing	137	0.4%	1,269,317	0.5%
.: Logical Skip	26,030	85.0%	205,429,992	81.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_WEEKSWK\_2 Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	4,460	29.6	30.0	0.0	52.0
Weighted	45,484,391	29.6	30.0	0.0	52.0

Variable: BO\_HOURSWK\_2

Label: IN LAST YEAR AVERAGE NUMBER OF HOURS SPENT MANAGING OR WORKING IN YOUR BUSINESS

Description: In the last year [IF DOV\_GROUP = 4:of your business/ELSE: working for yourself], what was the average number of hours per week you spent managing or working in your [IF DOV\_GROUP = 5:freelance or consulting] business? Your best estimate is fine. [SHOW IF DOV\_GROUP = 4 OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
-5: Don't know	4	0.0%	64,984	0.0%
-3: Missing	134	0.4%	1,181,122	0.5%
.: Logical Skip	26,030	85.0%	205,429,992	81.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



**Variable:** BO\_HOURSWK\_2    **Type:** Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	4,464	29.4	25.0	0.0	99.0
Weighted	45,484,391	28.2	25.0	0.0	99.0

**Variable:** BO\_EMPBENEFIT\_1\_1

**Label:** EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- HEALTH INSURANCE

**Description:** Which of the following employee benefits [IF DOV\_GROUP = 1: are/ELSE: were] paid totally or partly by your business? Select all that apply. 1. Health insurance [SHOW IF DOV\_GROUP = 1 OR 4]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,014	19.6%	48,088,614	19.2%
1: Selected	2,187	7.1%	10,497,044	4.2%
-5: Don't know	1	0.0%	76,766	0.0%
-3: Missing	55	0.2%	398,364	0.2%
.: Logical Skip	22,375	73.0%	191,853,596	76.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** BO\_EMPBENEFIT\_1\_2

**Label:** EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- RETIREMENT PLANS

**Description:** Which of the following employee benefits [IF DOV\_GROUP = 1: are/ELSE: were] paid totally or partly by your business? Select all that apply. 2. Contributions to retirement plans, including 401(k), Keogh, etc. [SHOW IF DOV\_GROUP = 1 OR 4]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,630	21.6%	51,423,508	20.5%
1: Selected	1,571	5.1%	7,162,150	2.9%
-5: Don't know	1	0.0%	76,766	0.0%
-3: Missing	55	0.2%	398,364	0.2%

Variable: BO\_EMPBENEFIT\_1\_2

Label: EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- RETIREMENT PLANS

Description: Which of the following employee benefits [IF DOV\_GROUP = 1: are/ELSE: were] paid totally or partly by your business? Select all that apply. 2. Contributions to retirement plans, including 401(k), Keogh, etc. [SHOW IF DOV\_GROUP = 1 OR 4]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	22,375	73.0%	191,853,596	76.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPBENEFIT\_1\_3

Label: EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- PROFIT SHARING

Description: Which of the following employee benefits [IF DOV\_GROUP = 1: are/ELSE: were] paid totally or partly by your business? Select all that apply. 3. Profit sharing and/or stock options [SHOW IF DOV\_GROUP = 1 OR 4]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,074	23.1%	54,427,675	21.7%
1: Selected	1,127	3.7%	4,157,982	1.7%
-5: Don't know	1	0.0%	76,766	0.0%
-3: Missing	55	0.2%	398,364	0.2%
.: Logical Skip	22,375	73.0%	191,853,596	76.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPBENEFIT\_1\_4

Label: EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- PAID HOLIDAYS

Description: Which of the following employee benefits [IF DOV\_GROUP = 1: are/ELSE: were] paid totally or partly by your business? Select all that apply. 4. Paid holidays or vacation [SHOW IF DOV\_GROUP = 1 OR 4]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,284	20.5%	48,039,522	19.1%
1: Selected	1,917	6.3%	10,546,135	4.2%
-5: Don't know	1	0.0%	76,766	0.0%
-3: Missing	55	0.2%	398,364	0.2%
.: Logical Skip	22,375	73.0%	191,853,596	76.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPBENEFIT\_1\_5

Label: EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- PAID SICK LEAVE

Description: Which of the following employee benefits [IF DOV\_GROUP = 1: are/ELSE: were] paid totally or partly by your business? Select all that apply. 5. Paid sick leave [SHOW IF DOV\_GROUP = 1 OR 4]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	6,609	21.6%	50,257,588	20.0%
1: Selected	1,592	5.2%	8,328,069	3.3%
-5: Don't know	1	0.0%	76,766	0.0%
-3: Missing	55	0.2%	398,364	0.2%
.: Logical Skip	22,375	73.0%	191,853,596	76.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPBENEFIT\_1\_6

Label: EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- PAID PARENTAL OR FAMILY LEAVE

Description: Which of the following employee benefits [IF DOV\_GROUP = 1: are/ELSE: were] paid totally or partly by your business? Select all that apply. 6. Paid parental or family leave [SHOW IF DOV\_GROUP = 1 OR 4]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,278	23.8%	54,893,146	21.9%
1: Selected	923	3.0%	3,692,512	1.5%
-5: Don't know	1	0.0%	76,766	0.0%
-3: Missing	55	0.2%	398,364	0.2%
:: Logical Skip	22,375	73.0%	191,853,596	76.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPBENEFIT\_1\_7

Label: EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- TUITION ASSISTANCE

Description: Which of the following employee benefits [IF DOV\_GROUP = 1: are/ELSE: were] paid totally or partly by your business? Select all that apply. 7. Tuition assistance and/or reimbursement [SHOW IF DOV\_GROUP = 1 OR 4]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,770	25.4%	57,063,166	22.7%
1: Selected	431	1.4%	1,522,492	0.6%
-5: Don't know	1	0.0%	76,766	0.0%
-3: Missing	55	0.2%	398,364	0.2%
:: Logical Skip	22,375	73.0%	191,853,596	76.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPBENEFIT\_1\_8

Label: EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- OTHER BENEFIT

Description: Which of the following employee benefits [IF DOV\_GROUP = 1: are/ELSE: were] paid totally or partly by your business? Select all that apply. 8. Other benefit, specify: [SHOW IF DOV\_GROUP = 1 OR 4]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,127	26.5%	57,779,455	23.0%
1: Selected	74	0.2%	806,203	0.3%
-5: Don't know	1	0.0%	76,766	0.0%
-3: Missing	55	0.2%	398,364	0.2%
.: Logical Skip	22,375	73.0%	191,853,596	76.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EMPBENEFIT\_1\_9

Label: EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- NONE OF THE ABOVE

Description: Which of the following employee benefits [IF DOV\_GROUP = 1: are/ELSE: were] paid totally or partly by your business? Select all that apply. 9. None of the above [SHOW IF DOV\_GROUP = 1 OR 4]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	4,232	13.8%	20,607,522	8.2%
1: Selected	3,969	13.0%	37,978,136	15.1%
-5: Don't know	1	0.0%	76,766	0.0%
-3: Missing	55	0.2%	398,364	0.2%
.: Logical Skip	22,375	73.0%	191,853,596	76.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_ONLINE\_1

Label: DO YOU HAVE A WEBSITE OR SOCIAL MEDIA PRESENCE

Description: [IF DOV\_GROUP = 1 OR 2: Do/ELSE: Did] you have a website and/or social media presence (such as Facebook, Twitter, or Instagram) related to your business? [SHOW IF DOV\_GROUP = 1,2,4,5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes, website only	2,191	7.2%	13,112,311	5.2%
2: Yes, social media only	2,464	8.0%	15,815,334	6.3%
3: Yes, both	3,422	11.2%	22,458,776	9.0%
4: No	6,668	21.8%	65,390,124	26.1%
-7: Suppressed	152	0.5%	1,019,153	0.4%
-3: Missing	63	0.2%	365,262	0.1%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: REMOTE\_2

Label: WORK REMOTELY

Description: Thinking of your work as [INSERT DOV\_JOB], which of the following best describes whether you telecommute or work remotely? [SHOW IF DOV\_GROUP = 1,2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: I telecommuted/worked remotely only during the coronavirus pandemic	2,274	7.4%	11,284,683	4.5%
2: I telecommute and work in person as needed regardless of the coronavirus pandemic	2,984	9.7%	18,267,955	7.3%
3: I always telecommute/work remotely regardless of the coronavirus pandemic	2,354	7.7%	18,758,213	7.5%
4: Telecommuting/working remotely does not make sense for my work	2,615	8.5%	23,433,135	9.3%

Variable: REMOTE\_2

Label: WORK REMOTELY

Description: Thinking of your work as [INSERT DOV\_JOB], which of the following best describes whether you telecommute or work remotely? [SHOW IF DOV\_GROUP = 1,2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-5: Don't know	1	0.0%	6,405	0.0%
-3: Missing	130	0.4%	926,177	0.4%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: REMOTE\_3

Label: REMOTE WORK POLICY

Description: Thinking of your employees, which of the following best describes your firm's current telecommuting or remote work policy?  
Telecommuting/working remotely... [SHOW IF DOV\_GROUP = 1,2  
AND ANY(BO\_EMPLOYEES\_1\_1-BO\_EMPLOYEES\_1\_9 = 1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Does not make sense for my employees	1,951	6.4%	13,889,660	5.5%
2: Is not allowed for my employees	925	3.0%	4,012,114	1.6%
3: Is allowed for some employees or some portion of the employees' work hours	1,708	5.6%	6,957,930	2.8%
4: Is generally allowed and employees decide to work remotely or work in person	1,140	3.7%	5,898,633	2.4%
5: Is expected for all employees	899	2.9%	5,846,230	2.3%
-3: Missing	107	0.3%	571,210	0.2%
.: Logical Skip	23,902	78.0%	213,738,607	85.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CASH

Label: CASH ON HAND

Description: How would you describe the current availability of cash on hand for this business, including any financial assistance or loans? Currently, cash on hand will cover: [SHOW IF DOV\_GROUP = 1 OR 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: 1-7 days of business operations	1,547	5.1%	9,225,759	3.7%
2: 1-2 weeks of business operations	1,121	3.7%	5,699,168	2.3%
3: 3-4 weeks of business operations	1,704	5.6%	8,275,600	3.3%
4: 1-2 months of business operations	1,290	4.2%	7,532,351	3.0%
5: 3 or more months of business operations	1,624	5.3%	14,074,082	5.6%
6: No cash available for business operations	1,318	4.3%	12,394,024	4.9%
-5: Don't know	1,643	5.4%	14,776,604	5.9%
-3: Missing	111	0.4%	698,981	0.3%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



**Variable:** BO\_REVENUE\_1\_RUF

**Label:** RUF VARIABLE: AMOUNT OF INCOME OR SALES AND OPERATING REVENUES

**Description:** RUF variable coded from BO\_REVENUE\_1:What was the amount of your income or sales and operating revenues,including grants,during 2022 from your work as [INSERT DOV\_JOB]? Your best estimate is fine.Please report whole dollar amounts.If none,report 0.[SHOW IF DOV\_GROUP = 1 OR 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-7: Suppressed	6	0.0%	12,375	0.0%
-5: Don't know	4	0.0%	65,825	0.0%
-3: Missing	518	1.7%	4,981,776	2.0%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** BO\_REVENUE\_1\_RUF    **Type:** Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	9830	91329.2	3500.0	0.0	2000000.0
Weighted	72,676,569	67503.5	5000.0	0.0	2000000.0

**Variable:** BO\_REVENUE\_2\_RUF

**Label:** RUF VARIABLE: THE LAST YEAR AMOUNT OF INCOME OR SALES AND OPERATING REVENUES

**Description:** RUF variable coded from BO\_REVENUE\_2: What was the amount of your income or sales and operating revenues, including grants, during the last year you ran your former [IF DOV\_GROUP = 4:business/ELSE:self-employed business]? Your best estimate is fine. Please report whole dollar amounts. If none, report 0. [SHOW IF DOV\_GROUP = 4 OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
-5: Don't know	17	0.1%	159,218	0.1%
-3: Missing	191	0.6%	1,928,803	0.8%
.: Logical Skip	26,030	85.0%	205,429,992	81.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** BO\_REVENUE\_2\_RUF **Type:** Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	4,394	65789.8	5880.0	0.0	1300000.0
Weighted	45,484,391	58874.3	6000.0	0.0	1300000.0

**Variable:** BUSINESS\_INTERRUPTIONS\_1\_1

**Label:** FOLLOWING INTERRUPTIONS- DOMESTIC DELAYS

**Description:** In the last year, did you have any of the following? Select all that apply. 1. Domestic supplier delays [SHOW IF DOV\_GROUP = 1,2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,216	26.8%	61,186,986	24.4%
1: Selected	2,052	6.7%	10,865,456	4.3%
-3: Missing	90	0.3%	624,128	0.2%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** BUSINESS\_INTERRUPTIONS\_1\_2

**Label:** FOLLOWING INTERRUPTIONS- FOREIGN DELAYS

**Description:** In the last year, did you have any of the following? Select all that apply. 2.  
Foreign supplier delays [SHOW IF DOV\_GROUP = 1,2]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,734	28.5%	65,612,248	26.1%
1: Selected	1,534	5.0%	6,440,193	2.6%
-3: Missing	90	0.3%	624,128	0.2%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** BUSINESS\_INTERRUPTIONS\_1\_3

**Label:** FOLLOWING INTERRUPTIONS- ALTERNATIVE DOMESTIC

**Description:** In the last year, did you have any of the following? Select all that apply. 3.  
Difficulty locating alternative domestic suppliers [SHOW IF  
DOV\_GROUP = 1,2]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,544	27.9%	64,490,263	25.7%
1: Selected	1,724	5.6%	7,562,178	3.0%
-3: Missing	90	0.3%	624,128	0.2%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** BUSINESS\_INTERRUPTIONS\_1\_4

**Label:** FOLLOWING INTERRUPTIONS- ALTERNATIVE FOREIGN

**Description:** In the last year, did you have any of the following? Select all that apply. 4.  
Difficulty locating alternative foreign suppliers [SHOW IF DOV\_GROUP = 1,2]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,921	29.1%	66,653,828	26.6%
1: Selected	1,347	4.4%	5,398,613	2.2%
-3: Missing	90	0.3%	624,128	0.2%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** BUSINESS\_INTERRUPTIONS\_1\_5

**Label:** FOLLOWING INTERRUPTIONS- PRODUCTION DELAYS

**Description:** In the last year, did you have any of the following? Select all that apply. 5.  
Production delays at this business [SHOW IF DOV\_GROUP = 1,2]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,955	29.2%	65,704,784	26.2%
1: Selected	1,313	4.3%	6,347,657	2.5%
-3: Missing	90	0.3%	624,128	0.2%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: BUSINESS\_INTERRUPTIONS\_1\_6**

**Label: FOLLOWING INTERRUPTIONS- DELIVERY/SHIPPING**

**Description: In the last year, did you have any of the following? Select all that apply. 6.**  
**Delays in delivery/shipping to customers [SHOW IF DOV\_GROUP = 1,2]**

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,364	30.6%	66,226,047	26.4%
1: Selected	904	3.0%	5,826,394	2.3%
-3: Missing	90	0.3%	624,128	0.2%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: BUSINESS\_INTERRUPTIONS\_1\_7**

**Label: FOLLOWING INTERRUPTIONS- OTHER**

**Description: In the last year, did you have any of the following? Select all that apply. 7.**  
**Other (specify): [SHOW IF DOV\_GROUP = 1,2]**

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,204	33.3%	71,560,924	28.5%
1: Selected	64	0.2%	491,517	0.2%
-3: Missing	90	0.3%	624,128	0.2%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: BUSINESS\_INTERRUPTIONS\_1\_8**

**Label: FOLLOWING INTERRUPTIONS- NONE**

**Description: In the last year, did you have any of the following? Select all that apply. 8.  
None of the above [SHOW IF DOV\_GROUP = 1,2]**

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	5,023	16.4%	23,928,187	9.5%
1: Selected	5,245	17.1%	48,124,254	19.2%
-3: Missing	90	0.3%	624,128	0.2%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable: BUSINESS\_COSTS\_1**

**Label: PRICES CHANGED**

**Description: Comparing now to six months ago, how have the prices this business pays  
for goods and services changed? [SHOW IF DOV\_GROUP = 1,2]**

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Large increase in prices	2,386	7.8%	15,845,436	6.3%
2: Moderate increase in prices	3,399	11.1%	23,565,375	9.4%
3: Little or no change in prices	3,600	11.8%	27,917,896	11.1%
4: Moderate decrease in prices	535	1.7%	2,573,621	1.0%
5: Large decrease in prices	312	1.0%	1,839,749	0.7%
-5: Don't know	3	0.0%	30,273	0.0%
-3: Missing	123	0.4%	904,218	0.4%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BUSINESS\_COSTS\_2

Label: SALARIES CHANGED

Description: Comparing now to six months ago, how have the salaries this business pays for employees changed? [SHOW IF DOV\_GROUP = 1,2 AND ANY(BO\_EMPLOYEES\_1\_1-BO\_EMPLOYEES\_1\_9 = 1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Large increase in salaries	974	3.2%	3,286,890	1.3%
2: Moderate increase in salaries	2,014	6.6%	9,839,892	3.9%
3: Little or no change in salaries	2,773	9.1%	19,021,471	7.6%
4: Moderate decrease in salaries	492	1.6%	2,456,506	1.0%
5: Large decrease in salaries	225	0.7%	1,332,000	0.5%
-5: Don't know	2	0.0%	47,354	0.0%
-3: Missing	250	0.8%	1,191,663	0.5%
.: Logical Skip	23,902	78.0%	213,738,607	85.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_PLMARGIN\_1

Label: DID YOU HAVE PROFITS LOSSES OR BREAK EVEN

Description: [IF DOV\_GROUP = 1 OR 2: In 2022/ELSE: During the last year of your business' operation], did you have profits, losses, or break even? [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Profits	6,601	21.5%	53,088,827	21.2%
2: Losses	3,271	10.7%	24,925,589	9.9%
3: Break even	3,793	12.4%	30,819,468	12.3%
4: Not applicable (My business started in 2023)	1,054	3.4%	7,623,766	3.0%
-7: Suppressed	90	0.3%	487,743	0.2%
-5: Don't know	6	0.0%	55,101	0.0%
-3: Missing	145	0.5%	1,160,466	0.5%

Variable: BO\_PLMARGIN\_1

Label: DID YOU HAVE PROFITS LOSSES OR BREAK EVEN

Description: [IF DOV\_GROUP = 1 OR 2: In 2022/ELSE: During the last year of your business' operation], did you have profits, losses, or break even? [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_PRIMARYINC\_1

Label: DOES YOUR WORK PROVIDE PRIMARY SOURCE OF HOUSEHOLD INCOME

Description: Does your work as [INSERT DOV\_JOB] provide your primary source of household income? [SHOW IF DOV\_GROUP = 1 OR 2]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	5,273	17.2%	27,250,964	10.9%
2: No	4,992	16.3%	44,981,729	17.9%
-3: Missing	93	0.3%	443,876	0.2%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: BO\_PRIMARYINC\_2

Label: THE LAST YEAR DID YOUR WORK PROVIDE PRIMARY SOURCE OF HOUSEHOLD INCOME

Description: In the last year of your business' operation, did your work as [INSERT DOV\_JOB] provide your primary source of household income? [SHOW IF DOV\_GROUP = 4 OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	1,475	4.8%	13,111,992	5.2%
2: No	3,103	10.1%	32,156,170	12.8%
-3: Missing	24	0.1%	216,229	0.1%
.: Logical Skip	26,030	85.0%	205,429,992	81.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_GOALS\_1

Label: TOP GOAL FOR THE NEXT FIVE YEARS

Description: What would you say your top goal is for the next five years related to work as [INSERT DOV\_JOB]? [SHOW IF DOV\_GROUP = 1 OR 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Grow the business	5,021	16.4%	34,077,167	13.6%
2: Maintain the business' current level of operations	2,822	9.2%	19,826,979	7.9%
3: Scale back the business' operations	994	3.2%	5,709,721	2.3%
4: Exit the business (such as close, sell, or transfer ownership)	1,177	3.8%	10,001,999	4.0%
5: Other goal, specify	279	0.9%	2,554,404	1.0%
-5: Don't know	2	0.0%	15,461	0.0%
-3: Missing	63	0.2%	490,837	0.2%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_GOALS\_2

Label: ACCESS TO SUPPORT AND RESOURCES IN COMMUNITY TO MEET BUSINESS GOALS

Description: To what extent do you feel that you have access to the support and resources you need in your community to successfully meet your business' goals? [SHOW IF DOV\_GROUP = 1 OR 2]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all	1,530	5.0%	11,953,590	4.8%
2: Somewhat	3,856	12.6%	27,194,459	10.8%
3: Moderately	2,673	8.7%	18,977,381	7.6%
4: Completely	2,207	7.2%	13,903,370	5.5%
-5: Don't know	2	0.0%	114,287	0.0%
-3: Missing	90	0.3%	533,482	0.2%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_1\_1

Label: FINANCIAL CHALLENGES- NOT BEING ABLE TO ACCESS HEALTH INSURANCE

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY])? Select all that apply. 1. Not being able to access and/or afford health insurance [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,530	37.6%	93,910,469	37.4%
1: Selected	3,353	10.9%	23,796,158	9.5%
-5: Don't know	2	0.0%	23,086	0.0%
-3: Missing	75	0.2%	431,247	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_1\_2

Label: FINANCIAL CHALLENGES- NOT HAVING ACCESS TO EMPLOYER-PROVIDED BENEFITS

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 2. Not having access to other employer-provided benefits (aside from health care) [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,058	39.4%	100,446,301	40.0%
1: Selected	2,825	9.2%	17,260,326	6.9%
-5: Don't know	2	0.0%	23,086	0.0%
-3: Missing	75	0.2%	431,247	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_1\_3

Label: FINANCIAL CHALLENGES- PERSONAL FINANCES

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 3. Challenges with personal/family finances [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,613	34.6%	87,140,128	34.7%
1: Selected	4,270	13.9%	30,566,498	12.2%
-5: Don't know	2	0.0%	23,086	0.0%
-3: Missing	75	0.2%	431,247	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_1\_4

Label: FINANCIAL CHALLENGES- ACCESSING CAPITAL

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY])? Select all that apply. 4. Accessing capital to cover business operations [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,521	40.9%	103,480,701	41.2%
1: Selected	2,362	7.7%	14,225,926	5.7%
-5: Don't know	2	0.0%	23,086	0.0%
-3: Missing	75	0.2%	431,247	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_1\_5

Label: FINANCIAL CHALLENGES- MAKING RENT PAYMENTS

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY])? Select all that apply. 5. Making rent/mortgage payments on my business location(s) [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,946	42.3%	106,941,811	42.6%
1: Selected	1,937	6.3%	10,764,816	4.3%
-5: Don't know	2	0.0%	23,086	0.0%
-3: Missing	75	0.2%	431,247	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_1\_6

Label: FINANCIAL CHALLENGES- DECREASING SALES

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 6. Decreasing sales [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,150	39.7%	95,116,084	37.9%
1: Selected	2,733	8.9%	22,590,542	9.0%
-5: Don't know	2	0.0%	23,086	0.0%
-3: Missing	75	0.2%	431,247	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_1\_7

Label: FINANCIAL CHALLENGES- INCREASING BUSINESS COSTS

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 7. Increasing business or operational costs [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,284	40.1%	96,558,977	38.5%
1: Selected	2,599	8.5%	21,147,649	8.4%
-5: Don't know	2	0.0%	23,086	0.0%
-3: Missing	75	0.2%	431,247	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_1\_8

Label: FINANCIAL CHALLENGES- NONE OF THE ABOVE

Description: Which of the following financial or economic security challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 8. None of the above [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,219	33.4%	72,017,195	28.7%
1: Selected	4,664	15.2%	45,689,432	18.2%
-5: Don't know	2	0.0%	23,086	0.0%
-3: Missing	75	0.2%	431,247	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_2\_1\_Y2

Label: BUSINESS OPERATIONS CHALLENGES- MAINTAINING BUSINESS LICENSE- Y2

Description: Which of the following business operations challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 1. Maintaining the business' license/registration [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,213	39.9%	104,120,650	41.5%
1: Selected	2,589	8.5%	13,206,689	5.3%
-5: Don't know	1	0.0%	4,700	0.0%
-3: Missing	157	0.5%	828,922	0.3%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_2\_2\_Y2

Label: BUSINESS OPERATIONS CHALLENGES- DOING MY TAXES- Y2

Description: Which of the following business operations challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 2. Doing my taxes [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,139	33.1%	85,604,780	34.1%
1: Selected	4,663	15.2%	31,722,558	12.6%
-5: Don't know	1	0.0%	4,700	0.0%
-3: Missing	157	0.5%	828,922	0.3%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_2\_3\_Y2

Label: BUSINESS OPERATIONS CHALLENGES- NAVIGATING GOVERNMENT REGULATIONS- Y2

Description: Which of the following business operations challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 3. Navigating local, state, or federal government regulations [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,731	38.3%	97,906,863	39.0%
1: Selected	3,071	10.0%	19,420,475	7.7%
-5: Don't know	1	0.0%	4,700	0.0%
-3: Missing	157	0.5%	828,922	0.3%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_2\_4\_Y2

Label: BUSINESS OPERATIONS CHALLENGES- BUSINESS OPERATIONS CHALLENGES- NONE OF THE ABOVE- Y2

Description: Which of the following business operations challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 4. None of the above [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,494	24.5%	47,622,339	19.0%
1: Selected	7,308	23.9%	69,705,000	27.8%
-5: Don't know	1	0.0%	4,700	0.0%
-3: Missing	157	0.5%	828,922	0.3%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_3\_1\_Y2

Label: CUSTOMER REACH CHALLENGES- FINDING CUSTOMERS- Y2

Description: Which of the following customer reach challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 1. Finding customers [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,598	31.3%	76,144,673	30.3%
1: Selected	5,178	16.9%	41,063,096	16.4%
-3: Missing	184	0.6%	953,191	0.4%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: BO\_CHALLENGE\_3\_2\_Y2

Label: CUSTOMER REACH CHALLENGES- KEEPING EXISTING CUSTOMERS- Y2

Description: Which of the following customer reach challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 2. Keeping existing customers [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,891	35.6%	91,820,781	36.6%
1: Selected	3,885	12.7%	25,386,988	10.1%
-3: Missing	184	0.6%	953,191	0.4%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_3\_3\_Y2

Label: CUSTOMER REACH CHALLENGES- SETTING UP ONLINE PRESENCE- Y2

Description: Which of the following customer reach challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 3. Setting up/maintaining the business' digital/online presence [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,287	36.8%	96,768,189	38.6%
1: Selected	3,489	11.4%	20,439,580	8.1%
-3: Missing	184	0.6%	953,191	0.4%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_3\_4\_Y2

Label: CUSTOMER REACH CHALLENGES- IDENTIFYING BUSINESS OPPORTUNITIES- Y2

Description: Which of the following customer reach challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 4. Identifying business opportunities in the market [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,856	38.7%	94,756,606	37.8%
1: Selected	2,920	9.5%	22,451,163	8.9%
-3: Missing	184	0.6%	953,191	0.4%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_3\_5\_Y2

Label: CUSTOMER REACH CHALLENGES- NONE OF THE ABOVE- Y2

Description: Which of the following customer reach challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 5. None of the above [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,509	31.0%	67,274,703	26.8%
1: Selected	5,267	17.2%	49,933,067	19.9%
-3: Missing	184	0.6%	953,191	0.4%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_4\_1\_Y2

Label: RESOURCE OR SUPPORT CHALLENGES- FINDING PROFESSIONAL SUPPORT- Y2

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 1. Finding and/or affording professional support like lawyers, accountants, or tax professionals [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,561	41.0%	104,535,938	41.7%
1: Selected	2,292	7.5%	13,016,123	5.2%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	106	0.3%	599,612	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_4\_2\_Y2

Label: RESOURCE OR SUPPORT CHALLENGES- FINDING ROLE MODELS- Y2

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 2. Finding support, advice, or finding role models in my network [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,184	39.8%	102,382,652	40.8%
1: Selected	2,669	8.7%	15,169,409	6.0%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	106	0.3%	599,612	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_4\_3\_Y2

Label: RESOURCE OR SUPPORT CHALLENGES- GETTING SUPPORT FROM FAMILY- Y2

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 3. Getting support from my family or friends [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,297	40.1%	102,801,882	41.0%
1: Selected	2,556	8.3%	14,750,179	5.9%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	106	0.3%	599,612	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_4\_4\_Y2

Label: RESOURCE OR SUPPORT CHALLENGES- GETTING SUPPORT FROM MY COMMUNITY- Y2

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 4. Getting support from my community [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,765	41.7%	105,539,852	42.1%
1: Selected	2,088	6.8%	12,012,209	4.8%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	106	0.3%	599,612	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_4\_5\_Y2

Label: RESOURCE OR SUPPORT CHALLENGES- BALANCING WORK AND FAMILY- Y2

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 5. Balancing work and family [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,162	36.4%	88,824,402	35.4%
1: Selected	3,691	12.0%	28,727,659	11.4%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	106	0.3%	599,612	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_4\_6\_Y2

Label: RESOURCE OR SUPPORT CHALLENGES- FEELING BURNT OUT- Y2

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 6. Feeling burnt out, or losing focus, interest, and/or motivation [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,449	34.1%	81,870,660	32.6%
1: Selected	4,404	14.4%	35,681,401	14.2%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	106	0.3%	599,612	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_4\_7\_Y2

Label: RESOURCE OR SUPPORT CHALLENGES- MAJOR LIFE EVENT- Y2

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY])? Select all that apply. 7. Major life event (such as a new child, own or family medical issue) [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,429	40.6%	100,952,714	40.2%
1: Selected	2,424	7.9%	16,599,346	6.6%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	106	0.3%	599,612	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_4\_8\_Y2

Label: RESOURCE OR SUPPORT CHALLENGES- FINDING TIME- Y2

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY])? Select all that apply. 8. Finding time to devote to the business; not enough time [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,364	40.4%	96,859,858	38.6%
1: Selected	2,489	8.1%	20,692,203	8.2%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	106	0.3%	599,612	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_4\_9\_Y2

Label: RESOURCE OR SUPPORT CHALLENGES- GROWING NETWORK- Y2

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 9. Growing my network with like-minded entrepreneurs [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	13,190	43.1%	105,993,385	42.2%
1: Selected	1,663	5.4%	11,558,676	4.6%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	106	0.3%	599,612	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_4\_10\_Y2

Label: RESOURCE OR SUPPORT CHALLENGES- EDUCATIONAL MATERIALS- Y2

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 10. Accessing educational materials/content related to [INSERT DOV\_ACTIVITY][SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	14,047	45.9%	111,918,602	44.6%
1: Selected	806	2.6%	5,633,459	2.2%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	106	0.3%	599,612	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_4\_11\_Y2

Label: RESOURCE OR SUPPORT CHALLENGES- NONE OF THE ABOVE- Y2

Description: Which of the following resource or support challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 11. None of the above [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,683	34.9%	77,689,912	31.0%
1: Selected	4,170	13.6%	39,862,149	15.9%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	106	0.3%	599,612	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_5\_1\_Y2

Label: ECONOMY OR MARKET CHALLENGES- FINDING OR RETAINING QUALIFIED EMPLOYEES- Y2

Description: Which of the following economy or market challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 1. Finding, affording, and/or retaining qualified employees [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,989	39.1%	101,627,543	40.5%
1: Selected	2,775	9.1%	15,520,198	6.2%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	195	0.6%	1,003,932	0.4%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: BO\_CHALLENGE\_5\_2\_Y2

Label: ECONOMY OR MARKET CHALLENGES- COMPETING AGAINST OTHER BUSINESSES- Y2

Description: Which of the following economy or market challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 2. Competing against other/larger businesses [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,052	36.1%	91,112,171	36.3%
1: Selected	3,712	12.1%	26,035,570	10.4%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	195	0.6%	1,003,932	0.4%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_5\_3\_Y2

Label: ECONOMY OR MARKET CHALLENGES- SUPPLY CHAIN ISSUES- Y2

Description: Which of the following economy or market challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 3. Supply chain issues [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,195	39.8%	103,549,536	41.3%
1: Selected	2,569	8.4%	13,598,205	5.4%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	195	0.6%	1,003,932	0.4%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_5\_4\_Y2

Label: ECONOMY OR MARKET CHALLENGES- DECREASING DEMAND FOR MY PRODUCT- Y2

Description: Which of the following economy or market challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 4. Decreasing demand for my product or service [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,865	38.7%	96,103,753	38.3%
1: Selected	2,899	9.5%	21,043,988	8.4%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	195	0.6%	1,003,932	0.4%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_5\_5\_Y2

Label: ECONOMY OR MARKET CHALLENGES- UNFAVORABLE ECONOMY- Y2

Description: Which of the following economy or market challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 5. Unfavorable economy [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	11,000	35.9%	86,533,982	34.5%
1: Selected	3,764	12.3%	30,613,759	12.2%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	195	0.6%	1,003,932	0.4%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_5\_6\_Y2

Label: ECONOMY OR MARKET CHALLENGES- NAVIGATING REQUIREMENTS- Y2

Description: Which of the following economy or market challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 6. Understanding and navigating administrative and/or regulatory requirements related to hiring employees [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	13,609	44.4%	111,231,399	44.3%
1: Selected	1,155	3.8%	5,916,342	2.4%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	195	0.6%	1,003,932	0.4%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_5\_7\_Y2

Label: ECONOMY OR MARKET CHALLENGES- NONE OF THE ABOVE- Y2

Description: Which of the following economy or market challenges [IF DOV\_GROUP = 1 OR 2: are you currently facing /ELSE: did you face in your last year of operation] [INSERT DOV\_ACTIVITY]? Select all that apply. 7. None of the above [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,666	31.6%	68,270,942	27.2%
1: Selected	5,098	16.6%	48,876,799	19.5%
-5: Don't know	1	0.0%	9,286	0.0%
-3: Missing	195	0.6%	1,003,932	0.4%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_6

Label: FACING OTHER CHALLENGES

Description: Besides the challenges already discussed, [IF DOV\_GROUP = 1 OR 2: are you currently facing any other challenges /ELSE: did you face any other challenges in your last year of operation] [INSERT DOV\_ACTIVITY]? [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	3,566	11.6%	17,190,953	6.9%
2: No	11,214	36.6%	100,072,953	39.9%
-5: Don't know	1	0.0%	29,151	0.0%
-3: Missing	179	0.6%	867,903	0.3%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ADDRESS\_1\_1

Label: TAKE ACTION- SPOKE WITH FRIEND

Description: Among the challenges you reported, did you take any of the following actions to obtain support or help? Select all that apply. 1. Spoke with a friend or family member [SHOW IF ANY(BO\_CHALLENGE\_1\_1 - BO\_CHALLENGE\_1\_7=1) OR ANY(BO\_CHALLENGE\_2\_1 - BO\_CHALLENGE\_2\_3=1) OR ANY(BO\_CHALLENGE\_3\_1 - BO\_CHALLENGE\_3\_4=1) OR ANY(BO\_CHALLENGE\_4\_1 - BO\_CHALLENGE\_4\_10=1) OR ANY(BO\_CHALLENGE\_5\_1 - BO\_CHALLENGE\_5\_6=1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,299	23.8%	57,132,531	22.8%
1: Selected	5,580	18.2%	41,902,510	16.7%
-3: Missing	156	0.5%	982,182	0.4%
.: Logical Skip	17,597	57.4%	150,897,161	60.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ADDRESS\_1\_2

Label: TAKE ACTION-MENTOR

Description: Among the challenges you reported, did you take any of the following actions to obtain support or help? Select all that apply. 2. Worked with a mentor [SHOW IF ANY(BO\_CHALLENGE\_1\_1 - BO\_CHALLENGE\_1\_7=1) OR ANY(BO\_CHALLENGE\_2\_1 - BO\_CHALLENGE\_2\_3=1) OR ANY(BO\_CHALLENGE\_3\_1 - BO\_CHALLENGE\_3\_4=1) OR ANY(BO\_CHALLENGE\_4\_1 - BO\_CHALLENGE\_4\_10=1) OR ANY(BO\_CHALLENGE\_5\_1 - BO\_CHALLENGE\_5\_6=1)]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,138	33.1%	83,489,041	33.3%
1: Selected	2,741	8.9%	15,545,999	6.2%
-3: Missing	156	0.5%	982,182	0.4%
:: Logical Skip	17,597	57.4%	150,897,161	60.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ADDRESS\_1\_3

Label: TAKE ACTION-INDUSTRY EXPERTS

Description: Among the challenges you reported, did you take any of the following actions to obtain support or help? Select all that apply. 3. Consulted with industry experts [SHOW IF ANY(BO\_CHALLENGE\_1\_1 - BO\_CHALLENGE\_1\_7=1) OR ANY(BO\_CHALLENGE\_2\_1 - BO\_CHALLENGE\_2\_3=1) OR ANY(BO\_CHALLENGE\_3\_1 - BO\_CHALLENGE\_3\_4=1) OR ANY(BO\_CHALLENGE\_4\_1 - BO\_CHALLENGE\_4\_10=1) OR ANY(BO\_CHALLENGE\_5\_1 - BO\_CHALLENGE\_5\_6=1)]

LABEL	Unweighted		Weighted	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,266	33.5%	83,122,698	33.1%
1: Selected	2,613	8.5%	15,912,342	6.3%
-3: Missing	156	0.5%	982,182	0.4%
:: Logical Skip	17,597	57.4%	150,897,161	60.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ADDRESS\_1\_4

Label: TAKE ACTION- PROFESSIONAL ADVICE

Description: Among the challenges you reported, did you take any of the following actions to obtain support or help? Select all that apply. 4. Sought out professional advice from a lawyer, accountant, marketing consultant or other business service provider [SHOW IF ANY(BO\_CHALLENGE\_1\_1 - BO\_CHALLENGE\_1\_7=1) OR ANY(BO\_CHALLENGE\_2\_1 - BO\_CHALLENGE\_2\_3=1) OR ANY(BO\_CHALLENGE\_3\_1 - BO\_CHALLENGE\_3\_4=1) OR ANY(BO\_CHALLENGE\_4\_1 - BO\_CHALLENGE\_4\_10=1) OR ANY(BO\_CHALLENGE\_5\_1 - BO\_CHALLENGE\_5\_6=1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,191	33.3%	83,515,620	33.3%
1: Selected	2,688	8.8%	15,519,421	6.2%
-3: Missing	156	0.5%	982,182	0.4%
:: Logical Skip	17,597	57.4%	150,897,161	60.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ADDRESS\_1\_5

Label: TAKE ACTION- ATTENDED TRAININGS

Description: Among the challenges you reported, did you take any of the following actions to obtain support or help? Select all that apply. 5. Attended trainings or workshops on relevant topics [SHOW IF ANY(BO\_CHALLENGE\_1\_1 - BO\_CHALLENGE\_1\_7=1) OR ANY(BO\_CHALLENGE\_2\_1 - BO\_CHALLENGE\_2\_3=1) OR ANY(BO\_CHALLENGE\_3\_1 - BO\_CHALLENGE\_3\_4=1) OR ANY(BO\_CHALLENGE\_4\_1 - BO\_CHALLENGE\_4\_10=1) OR ANY(BO\_CHALLENGE\_5\_1 - BO\_CHALLENGE\_5\_6=1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,589	34.6%	83,020,034	33.1%
1: Selected	2,290	7.5%	16,015,006	6.4%
-3: Missing	156	0.5%	982,182	0.4%
:: Logical Skip	17,597	57.4%	150,897,161	60.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ADDRESS\_1\_6

Label: TAKE ACTION-APPLIED SUPPORT PROGRAM

Description: Among the challenges you reported, did you take any of the following actions to obtain support or help? Select all that apply. 6. Applied to a business support program [SHOW IF ANY(BO\_CHALLENGE\_1\_1 - BO\_CHALLENGE\_1\_7=1) OR ANY(BO\_CHALLENGE\_2\_1 - BO\_CHALLENGE\_2\_3=1) OR ANY(BO\_CHALLENGE\_3\_1 - BO\_CHALLENGE\_3\_4=1) OR ANY(BO\_CHALLENGE\_4\_1 - BO\_CHALLENGE\_4\_10=1) OR ANY(BO\_CHALLENGE\_5\_1 - BO\_CHALLENGE\_5\_6=1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,284	40.1%	96,409,934	38.4%
1: Selected	595	1.9%	2,625,106	1.0%
-3: Missing	156	0.5%	982,182	0.4%
.: Logical Skip	17,597	57.4%	150,897,161	60.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ADDRESS\_1\_7

Label: TAKE ACTION- OTHER

Description: Among the challenges you reported, did you take any of the following actions to obtain support or help? Select all that apply. 7. Other (specify): [SHOW IF ANY(BO\_CHALLENGE\_1\_1 - BO\_CHALLENGE\_1\_7=1) OR ANY(BO\_CHALLENGE\_2\_1 - BO\_CHALLENGE\_2\_3=1) OR ANY(BO\_CHALLENGE\_3\_1 - BO\_CHALLENGE\_3\_4=1) OR ANY(BO\_CHALLENGE\_4\_1 - BO\_CHALLENGE\_4\_10=1) OR ANY(BO\_CHALLENGE\_5\_1 - BO\_CHALLENGE\_5\_6=1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	12,584	41.1%	96,283,539	38.4%
1: Selected	295	1.0%	2,751,501	1.1%
-3: Missing	156	0.5%	982,182	0.4%
.: Logical Skip	17,597	57.4%	150,897,161	60.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ADDRESS\_1\_8

Label: TAKE ACTION- NONE OF THE ABOVE

Description: Among the challenges you reported, did you take any of the following actions to obtain support or help? Select all that apply. 8. None of the above [SHOW IF ANY(BO\_CHALLENGE\_1\_1 - BO\_CHALLENGE\_1\_7=1) OR ANY(BO\_CHALLENGE\_2\_1 - BO\_CHALLENGE\_2\_3=1) OR ANY(BO\_CHALLENGE\_3\_1 - BO\_CHALLENGE\_3\_4=1) OR ANY(BO\_CHALLENGE\_4\_1 - BO\_CHALLENGE\_4\_10=1) OR ANY(BO\_CHALLENGE\_5\_1 - BO\_CHALLENGE\_5\_6=1)]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,558	31.2%	66,821,284	26.6%
1: Selected	3,321	10.8%	32,213,757	12.8%
-3: Missing	156	0.5%	982,182	0.4%
.: Logical Skip	17,597	57.4%	150,897,161	60.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDA\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- NOT ACCESS HEALTH INSURANCE- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Not being able to access and/or afford health insurance [SHOW IF BO\_CHALLENGE\_1\_1 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	495	1.6%	4,567,620	1.8%
2: No	529	1.7%	4,975,078	2.0%
-3: Missing	51	0.2%	540,612	0.2%
.: Logical Skip	29,557	96.5%	240,831,073	96.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: BO\_CHALLENGE\_ENDB\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- NOT ACCESS TO EMPLOYER BENEFITS- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Not having access to other employer-provided benefits [SHOW IF BO\_CHALLENGE\_1\_2 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	305	1.0%	2,936,931	1.2%
2: No	377	1.2%	3,275,704	1.3%
-3: Missing	44	0.1%	406,526	0.2%
.: Logical Skip	29,906	97.6%	244,295,222	97.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDC\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- CHALLENGES WITH PERSONAL FINANCES- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Challenges with personal/family finances [SHOW IF BO\_CHALLENGE\_1\_3 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	889	2.9%	8,480,419	3.4%
2: No	376	1.2%	3,412,611	1.4%
-3: Missing	56	0.2%	498,134	0.2%
.: Logical Skip	29,311	95.7%	238,523,219	95.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDD\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- ACCESSING CAPITAL- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Accessing capital to cover business operations [SHOW IF BO\_CHALLENGE\_1\_4 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	298	1.0%	2,633,917	1.0%
2: No	154	0.5%	1,349,254	0.5%
-3: Missing	27	0.1%	254,821	0.1%
:: Logical Skip	30,153	98.4%	246,676,391	98.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDE\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- MAKING RENT PAYMENTS- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Making rent/mortgage payments on my business location(s) [SHOW IF BO\_CHALLENGE\_1\_5 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	292	1.0%	2,654,185	1.1%
2: No	146	0.5%	1,275,693	0.5%
-3: Missing	19	0.1%	171,429	0.1%
:: Logical Skip	30,175	98.5%	246,813,076	98.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDF\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- DECREASING SALES- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor?  
Decreasing sales [SHOW IF BO\_CHALLENGE\_1\_6 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	849	2.8%	8,254,826	3.3%
2: No	187	0.6%	1,687,438	0.7%
-3: Missing	54	0.2%	515,381	0.2%
..: Logical Skip	29,542	96.4%	240,456,737	95.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDG\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- INCREASING BUSINESS COSTS- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor?  
Increasing business or operational costs [SHOW IF BO\_CHALLENGE\_1\_7 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	528	1.7%	4,878,482	1.9%
2: No	277	0.9%	2,700,235	1.1%
-3: Missing	44	0.1%	365,728	0.1%
..: Logical Skip	29,783	97.2%	242,969,939	96.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDH\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- MAINTAINING BUSINESS LICENSE- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Maintaining the business' license/registration [SHOW IF BO\_CHALLENGE\_2\_1 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	195	0.6%	1,538,038	0.6%
2: No	180	0.6%	1,509,509	0.6%
-3: Missing	23	0.1%	211,148	0.1%
.: Logical Skip	30,234	98.7%	247,655,688	98.7%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDI\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- DOING MY TAXES- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Doing my taxes [SHOW IF BO\_CHALLENGE\_2\_2 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	397	1.3%	3,424,014	1.4%
2: No	644	2.1%	6,599,781	2.6%
-3: Missing	67	0.2%	542,089	0.2%
.: Logical Skip	29,524	96.4%	240,348,498	95.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDJ\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- NAVIGATING GOVERNMENT REGULATIONS- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor?  
 Navigating local, state, or federal government regulations [SHOW IF BO\_CHALLENGE\_2\_3 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	293	1.0%	2,658,370	1.1%
2: No	282	0.9%	2,593,471	1.0%
-3: Missing	37	0.1%	273,364	0.1%
.: Logical Skip	30,020	98.0%	245,389,177	97.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDK\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING CUSTOMERS- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Finding customers [SHOW IF BO\_CHALLENGE\_3\_1 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	1,131	3.7%	10,874,380	4.3%
2: No	381	1.2%	3,745,351	1.5%
-3: Missing	91	0.3%	856,728	0.3%
.: Logical Skip	29,029	94.8%	235,437,924	93.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDL\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- KEEPING EXISTING CUSTOMERS- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Keeping existing customers [SHOW IF BO\_CHALLENGE\_3\_2 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	598	2.0%	5,536,248	2.2%
2: No	300	1.0%	3,059,078	1.2%
-3: Missing	70	0.2%	652,030	0.3%
.: Logical Skip	29,664	96.8%	241,667,027	96.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDM\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- SETTING UP THE BUSINESS- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Setting up/maintaining the business' digital/online presence [SHOW IF BO\_CHALLENGE\_3\_3 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	236	0.8%	2,105,023	0.8%
2: No	244	0.8%	2,148,138	0.9%
-3: Missing	39	0.1%	246,513	0.1%
.: Logical Skip	30,113	98.3%	246,414,709	98.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDN\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- BUSINESS OPPORTUNITIES- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Identifying business opportunities in the market [SHOW IF BO\_CHALLENGE\_3\_4= 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	378	1.2%	3,772,376	1.5%
2: No	369	1.2%	3,804,874	1.5%
-3: Missing	56	0.2%	458,714	0.2%
.: Logical Skip	29,829	97.4%	242,878,419	96.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDO\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING PROFESSIONAL SUPPORT- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Finding and/or affording professional support like lawyers, accountants, or tax professionals [SHOW IF BO\_CHALLENGE\_4\_1 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	148	0.5%	1,219,532	0.5%
2: No	168	0.5%	1,521,380	0.6%
-3: Missing	34	0.1%	229,567	0.1%
.: Logical Skip	30,282	98.9%	247,943,905	98.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDP\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING ROLE MODELS- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Finding support, advice, or finding role models in my network [SHOW IF BO\_CHALLENGE\_4\_2 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	177	0.6%	1,454,411	0.6%
2: No	209	0.7%	2,050,063	0.8%
-3: Missing	29	0.1%	260,996	0.1%
:: Logical Skip	30,217	98.6%	247,148,912	98.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDQ\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- GETTING SUPPORT FROM FAMILY- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Getting support from my family or friends [SHOW IF BO\_CHALLENGE\_4\_3 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	305	1.0%	2,652,855	1.1%
2: No	218	0.7%	1,817,032	0.7%
-3: Missing	36	0.1%	358,725	0.1%
:: Logical Skip	30,073	98.2%	246,085,771	98.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: BO\_CHALLENGE\_ENDR\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- GETTING SUPPORT FROM COMMUNITY-Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Getting support from my community [SHOW IF BO\_CHALLENGE\_4\_4 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	212	0.7%	1,707,320	0.7%
2: No	175	0.6%	1,725,135	0.7%
-3: Missing	30	0.1%	233,788	0.1%
.: Logical Skip	30,215	98.6%	247,248,140	98.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDS\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- BALANCING WORK AND FAMILY- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Balancing work and family [SHOW IF BO\_CHALLENGE\_4\_5 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	867	2.8%	8,344,954	3.3%
2: No	349	1.1%	3,627,707	1.4%
-3: Missing	67	0.2%	502,311	0.2%
.: Logical Skip	29,349	95.8%	238,439,411	95.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDT\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FEELING BURNT OUT- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Feeling burnt out, or losing focus, interest, and/or motivation [SHOW IF BO\_CHALLENGE\_4\_6 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	1,276	4.2%	12,570,043	5.0%
2: No	286	0.9%	2,896,279	1.2%
-3: Missing	78	0.3%	618,073	0.2%
:: Logical Skip	28,992	94.6%	234,829,988	93.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDU\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- MAJOR LIFE EVENT- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Major life event (such as a new child, own or family medical issue) [SHOW IF BO\_CHALLENGE\_4\_7 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	648	2.1%	6,169,759	2.5%
2: No	100	0.3%	867,336	0.3%
-3: Missing	30	0.1%	206,056	0.1%
:: Logical Skip	29,854	97.5%	243,671,233	97.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDV\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING TIME-Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Finding time to devote to the business [SHOW IF BO\_CHALLENGE\_4\_8 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	505	1.6%	4,940,677	2.0%
2: No	197	0.6%	2,083,533	0.8%
-3: Missing	49	0.2%	358,498	0.1%
.: Logical Skip	29,881	97.5%	243,531,675	97.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDW\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- GROWING NETWORK- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Growing my network with like-minded entrepreneurs [SHOW IF BO\_CHALLENGE\_4\_9 = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Yes	156	0.5%	1,326,443	0.5%
2: No	150	0.5%	1,528,524	0.6%
-3: Missing	20	0.1%	157,819	0.1%
.: Logical Skip	30,306	98.9%	247,901,598	98.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDX\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- EDUCATIONAL MATERIALS- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Accessing educational materials/content related to [INSERT DOV\_ACTIVITY] [SHOW IF BO\_CHALLENGE\_4\_10 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	48	0.2%	440,367	0.2%
2: No	83	0.3%	791,614	0.3%
-3: Missing	13	0.0%	125,415	0.0%
:: Logical Skip	30,488	99.5%	249,556,987	99.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDY\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING QUALIFIED EMPLOYEES- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Finding, affording, and/or retaining qualified employees [SHOW IF BO\_CHALLENGE\_5\_1 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	333	1.1%	2,856,198	1.1%
2: No	218	0.7%	1,771,236	0.7%
-3: Missing	33	0.1%	305,374	0.1%
:: Logical Skip	30,048	98.1%	245,981,575	98.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDZ\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- COMPETING AGAINST OTHER BUSINESS- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Competing against other/larger businesses [SHOW IF BO\_CHALLENGE\_5\_2 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	695	2.3%	6,594,294	2.6%
2: No	325	1.1%	3,256,433	1.3%
-3: Missing	75	0.2%	607,762	0.2%
.: Logical Skip	29,537	96.4%	240,455,894	95.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDAA\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- SUPPLY CHAIN ISSUES- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Supply chain issues [SHOW IF BO\_CHALLENGE\_5\_3 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	257	0.8%	2,077,665	0.8%
2: No	150	0.5%	1,324,636	0.5%
-3: Missing	21	0.1%	183,372	0.1%
.: Logical Skip	30,204	98.6%	247,328,710	98.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDBB\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- DECREASING DEMAND FOR PRODUCT- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor?  
Decreasing demand for my product or service [SHOW IF BO\_CHALLENGE\_5\_4 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	717	2.3%	7,085,543	2.8%
2: No	218	0.7%	2,218,242	0.9%
-3: Missing	49	0.2%	407,351	0.2%
.: Logical Skip	29,648	96.8%	241,203,247	96.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDCC\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- UNFAVORABLE ECONOMY- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor?  
Unfavorable economy [SHOW IF BO\_CHALLENGE\_5\_5 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	812	2.7%	7,617,348	3.0%
2: No	193	0.6%	1,880,787	0.7%
-3: Missing	66	0.2%	539,785	0.2%
.: Logical Skip	29,561	96.5%	240,876,464	96.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_CHALLENGE\_ENDDD\_Y2

Label: PRIMARY REASONS YOU CLOSED YOUR BUSINESS- HIRING EMPLOYEES- Y2

Description: Among the challenges you reported, which, if any, of these were among the primary reasons you closed your business or stopped working for yourself as a freelancer, consultant, or independent contractor? Understanding and navigating administrative and/or regulatory requirements related to hiring employees [SHOW IF BO\_CHALLENGE\_5\_6 = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	96	0.3%	640,111	0.3%
2: No	76	0.2%	697,987	0.3%
-3: Missing	21	0.1%	126,190	0.1%
..: Logical Skip	30,439	99.4%	249,450,095	99.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_REASONS\_1\_Y2

Label: PRIMARY REASON FOR STOPPING- Y2

Description: You reported the following reasons for closing your business or stopping working for yourself as a consultant, freelancer, or independent contractor. Of these reasons for closing your business or stopping working for yourself, which was the primary reason? Select one.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Not being able to access and/or afford health insurance	128	0.4%	1,236,711	0.5%
2: Not having access to other employer-provided benefits (aside from health care)	27	0.1%	294,517	0.1%
3: Challenges with personal/family finances	277	0.9%	2,685,944	1.1%
4: Accessing capital to cover business operations	53	0.2%	446,298	0.2%

Variable: BO\_REASONS\_1\_Y2

Label: PRIMARY REASON FOR STOPPING- Y2

Description: You reported the following reasons for closing your business or stopping working for yourself as a consultant, freelancer, or independent contractor. Of these reasons for closing your business or stopping working for yourself, which was the primary reason? Select one.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
5: Making rent/mortgage payments on my business location(s)	58	0.2%	572,593	0.2%
6: Decreasing sales	231	0.8%	2,197,990	0.9%
7: Increasing business or operational costs	91	0.3%	883,338	0.4%
8: Maintaining the business' license/registration	31	0.1%	233,288	0.1%
9: Doing my taxes	87	0.3%	666,702	0.3%
10: Navigating local, state, or federal government regulations	49	0.2%	423,283	0.2%
11: Finding customers	264	0.9%	2,494,112	1.0%
12: Keeping existing customers	66	0.2%	541,311	0.2%
13: Setting up/maintaining the business' digital/online presence	25	0.1%	309,131	0.1%
14: Identifying business opportunities in the market	32	0.1%	272,911	0.1%
15: Finding and/or affording professional support like lawyers, accountants, or tax professionals	11	0.0%	55,611	0.0%
16: Finding support, advice, or finding role models in my network	17	0.1%	98,200	0.0%
17: Getting support from my family or friends	35	0.1%	323,063	0.1%
18: Getting support from my community	12	0.0%	81,592	0.0%
19: Balancing work and family	224	0.7%	2,490,822	1.0%



Variable: BO\_REASONS\_1\_Y2

Label: PRIMARY REASON FOR STOPPING- Y2

Description: You reported the following reasons for closing your business or stopping working for yourself as a consultant, freelancer, or independent contractor. Of these reasons for closing your business or stopping working for yourself, which was the primary reason? Select one.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
20: Feeling burnt out, or losing focus, interest, and/or motivation	514	1.7%	5,268,730	2.1%
21: Major life event (such as a new child, own or family medical issue)	377	1.2%	3,677,293	1.5%
22: Finding time to devote to the business	117	0.4%	1,307,097	0.5%
23: Growing my network with like-minded entrepreneurs	7	0.0%	98,347	0.0%
24: Accessing educational materials/content related to work activity	1	0.0%	18,691	0.0%
25: Finding, affording, and/or retaining qualified employees	53	0.2%	468,710	0.2%
26: Competing against other/larger businesses	112	0.4%	1,151,758	0.5%
27: Supply chain issues	39	0.1%	344,204	0.1%
28: Decreasing demand for my product or service	166	0.5%	1,706,922	0.7%
29: Unfavorable economy	226	0.7%	2,137,758	0.9%
30: Understanding and navigating administrative and/or regulatory requirements related to hiring employees	8	0.0%	30,820	0.0%
-5: Don't know	2	0.0%	13,982	0.0%
-3: Missing	18	0.1%	135,651	0.1%
.: Logical Skip	27,274	89.0%	218,247,001	87.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_REASONS\_2\_Y2

Label: SECOND MOST IMPORTANT REASON FOR STOPPING- Y2

Description: Of the remaining reasons for closing your business or stopping working for yourself as a consultant, freelancer, or independent contractor, which was the second most important reason? Select one.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not being able to access and/or afford health insurance	100	0.3%	1,047,640	0.4%
2: Not having access to other employer-provided benefits (aside from health care)	55	0.2%	599,117	0.2%
3: Challenges with personal/family finances	159	0.5%	1,417,011	0.6%
4: Accessing capital to cover business operations	51	0.2%	458,977	0.2%
5: Making rent/mortgage payments on my business location(s)	51	0.2%	555,682	0.2%
6: Decreasing sales	198	0.6%	1,963,971	0.8%
7: Increasing business or operational costs	104	0.3%	979,172	0.4%
8: Maintaining the business' license/registration	30	0.1%	246,875	0.1%
9: Doing my taxes	47	0.2%	475,105	0.2%
10: Navigating local, state, or federal government regulations	40	0.1%	435,047	0.2%
11: Finding customers	240	0.8%	2,425,961	1.0%
12: Keeping existing customers	124	0.4%	1,196,108	0.5%
13: Setting up/maintaining the business' digital/online presence	21	0.1%	147,416	0.1%
14: Identifying business opportunities in the market	46	0.2%	509,660	0.2%
15: Finding and/or affording professional support like lawyers, accountants, or tax professionals	14	0.0%	127,185	0.1%

Variable: BO\_REASONS\_2\_Y2

Label: SECOND MOST IMPORTANT REASON FOR STOPPING- Y2

Description: Of the remaining reasons for closing your business or stopping working for yourself as a consultant, freelancer, or independent contractor, which was the second most important reason? Select one.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
16: Finding support, advice, or finding role models in my network	17	0.1%	161,487	0.1%
17: Getting support from my family or friends	49	0.2%	395,866	0.2%
18: Getting support from my community	14	0.0%	140,022	0.1%
19: Balancing work and family	190	0.6%	1,823,037	0.7%
20: Feeling burnt out, or losing focus, interest, and/or motivation	253	0.8%	2,450,933	1.0%
21: Major life event (such as a new child, own or family medical issue)	94	0.3%	987,686	0.4%
22: Finding time to devote to the business	103	0.3%	1,007,288	0.4%
23: Growing my network with like-minded entrepreneurs	18	0.1%	150,913	0.1%
24: Accessing educational materials/content related to work activity	8	0.0%	94,655	0.0%
25: Finding, affording, and/or retaining qualified employees	71	0.2%	574,059	0.2%
26: Competing against other/larger businesses	124	0.4%	1,186,888	0.5%
27: Supply chain issues	37	0.1%	284,273	0.1%
28: Decreasing demand for my product or service	144	0.5%	1,317,665	0.5%
29: Unfavorable economy	158	0.5%	1,505,711	0.6%

Variable: BO\_REASONS\_2\_Y2

Label: SECOND MOST IMPORTANT REASON FOR STOPPING- Y2

Description: Of the remaining reasons for closing your business or stopping working for yourself as a consultant, freelancer, or independent contractor, which was the second most important reason? Select one.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
30: Understanding and navigating administrative and/or regulatory requirements related to hiring employees	11	0.0%	89,578	0.0%
-3: Missing	32	0.1%	262,909	0.1%
.: Logical Skip	28,029	91.5%	225,896,490	90.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_LENGTH\_1

Label: HOW LONG DO YOU SEE YOURSELF

Description: How long do you see yourself [INSERT DOV\_ACTIVITY]? [SHOW IF DOV\_GROUP = 1 OR 2]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Less than a year longer	1,035	3.4%	7,348,022	2.9%
2: 1 to 2 years longer	1,886	6.2%	12,437,767	5.0%
3: 3 to 4 years longer	2,401	7.8%	14,548,337	5.8%
4: 5 to 9 years longer	1,576	5.1%	12,019,299	4.8%
5: 10 or more years longer	3,285	10.7%	25,751,104	10.3%
-5: Don't know	3	0.0%	17,635	0.0%
-3: Missing	172	0.6%	554,405	0.2%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_POSTPLANS\_1

Label: WHAT ARE YOUR PLANS FOR AFTER YOU FINISH

Description: What are your plans for after you finish [INSERT DOV\_ACTIVITY]?  
[SHOW IF DOV\_GROUP = 1 OR 2]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Continue to work at another job in which I am currently employed	2,019	6.6%	13,331,407	5.3%
2: Take a new job/enter employment	1,142	3.7%	6,951,896	2.8%
3: Start another business	1,377	4.5%	7,084,714	2.8%
4: Retire	3,240	10.6%	28,018,474	11.2%
5: Go back to school	618	2.0%	3,528,405	1.4%
6: Take a break from work	910	3.0%	6,336,837	2.5%
7: Provide care for children and/or family/friends in need of care	561	1.8%	3,750,516	1.5%
8: Other (Specify)	326	1.1%	3,123,318	1.2%
-5: Don't know	2	0.0%	6,977	0.0%
-3: Missing	163	0.5%	544,025	0.2%
.: Logical Skip	20,274	66.2%	178,237,814	71.0%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_POSTPLANS\_2

Label: WHAT DID YOU DO IMMEDIATELY AFTER YOU FINISHED

Description: What did you do immediately after you finished [INSERT  
DOV\_ACTIVITY]? [SHOW IF DOV\_GROUP = 4 OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Continue to work at another job in which I am currently employed	1,123	3.7%	11,934,005	4.8%
2: Took a new job/enter employment	1,250	4.1%	12,945,149	5.2%
3: Started another business	59	0.2%	405,262	0.2%
4: Retired	1,006	3.3%	9,871,328	3.9%
5: Went back to school	195	0.6%	1,718,504	0.7%
6: Took a break from work	416	1.4%	3,526,419	1.4%
7: Provided care for children and/or family/friends in need of care	226	0.7%	2,084,213	0.8%
8: Other (Specify)	286	0.9%	2,691,434	1.1%
-3: Missing	41	0.1%	308,076	0.1%
.: Logical Skip	26,030	85.0%	205,429,992	81.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_NUMPREVBIZ\_1

Label: HOW MANY PREVIOUS BUSINESSES HAVE YOU OWNED

Description: Prior to establishing, purchasing, or acquiring this business/self-employment, how many previous businesses have you owned? [SHOW IF DOV\_GROUP = 1,2,4, OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: 0	8,650	28.2%	81,461,847	32.5%
2: 1	2,648	8.6%	18,915,707	7.5%
3: 2	1,872	6.1%	9,745,128	3.9%
4: 3	947	3.1%	4,499,129	1.8%
5: 4	334	1.1%	1,446,248	0.6%
6: 5 or more	309	1.0%	1,432,836	0.6%
-5: Don't know	2	0.0%	80,021	0.0%
-3: Missing	198	0.6%	580,043	0.2%
.: Logical Skip	15,672	51.2%	132,753,423	52.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: BO\_EXITSTRAT\_1\_Y2

Label: HOW YOU CLOSED OR ENDED YOUR BUSINESS OR STOPPED WORKING FOR YOURSELF- Y2

Description: Which of the following best characterizes how you closed or ended your business or stopped working for yourself as a freelancer, consultant, or independent contractor? [SHOW IF DOV\_GROUP = 4 OR 5]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Sold your business at a loss	226	0.7%	2,158,953	0.9%
2: Sold your business at more or less break even	286	0.9%	2,413,855	1.0%
3: Sold your business at a profit	315	1.0%	2,688,419	1.1%
4: Bankruptcy or liquidation	228	0.7%	2,177,074	0.9%
5: Transferred business to a family member	157	0.5%	1,561,007	0.6%

Variable: BO\_EXITSTRAT\_1\_Y2

**Label: HOW YOU CLOSED OR ENDED YOUR BUSINESS OR STOPPED WORKING FOR YOURSELF- Y2**

**Description: Which of the following best characterizes how you closed or ended your business or stopped working for yourself as a freelancer, consultant, or independent contractor? [SHOW IF DOV\_GROUP = 4 OR 5]**

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
6: Did not complete any forms/paperwork, just stopped working or taking work	2,581	8.4%	26,219,630	10.4%
7: Transferred business to a non-family member	174	0.6%	1,610,864	0.6%
8: Converted the business to an employee ownership model	40	0.1%	261,747	0.1%
9: Other specify	523	1.7%	5,697,883	2.3%
-3: Missing	72	0.2%	694,958	0.3%
.: Logical Skip	26,030	85.0%	205,429,992	81.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: BO\_INDUSTRY\_1

Label: WHAT INDUSTRY BEST CLASSIFIES

Description: [DISPLAY FOR DOV\_GROUP = 1, 2, 4, OR 5: What industry best classifies your job as [INSERT DOV\_JOB?]] [DISPLAY FOR DOV\_GROUP = 3 or 6: What industry best classifies your business idea?] [SHOW IF DOV\_GROUP = 1,2,3,4,5,6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Accommodation and Food Services	1,467	4.8%	12,229,026	4.9%
2: Administrative and Support and Waste Management and Remediation Services	297	1.0%	1,852,386	0.7%
3: Agriculture, Forestry, Fishing and Hunting	835	2.7%	6,494,706	2.6%
4: Arts, Entertainment, and Recreation	2,216	7.2%	19,299,148	7.7%
5: Construction	1,378	4.5%	9,156,020	3.6%
6: Educational Services	1,048	3.4%	9,285,589	3.7%
7: Finance and Insurance	839	2.7%	6,279,923	2.5%
8: Health Care and Social Assistance	1,207	3.9%	10,786,530	4.3%
9: Information (such as publishers and telecommunications)	679	2.2%	5,136,857	2.0%
10: Management of Companies and Enterprises	437	1.4%	2,284,344	0.9%
11: Manufacturing	794	2.6%	5,568,942	2.2%
12: Mining, Quarrying, and Oil and Gas Extraction	141	0.5%	926,973	0.4%
13: Other Services (such as repair and maintenance services)	1,668	5.4%	15,125,251	6.0%
14: Professional, Scientific, and Technical Services	1,310	4.3%	13,928,079	5.6%
15: Public Administration	141	0.5%	971,780	0.4%
16: Real Estate Rental and Leasing	765	2.5%	6,344,843	2.5%

**Variable:** BO\_INDUSTRY\_1

**Label:** WHAT INDUSTRY BEST CLASSIFIES

**Description:** [DISPLAY FOR DOV\_GROUP = 1, 2, 4, OR 5: What industry best classifies your job as [INSERT DOV\_JOB?]] [DISPLAY FOR DOV\_GROUP = 3 or 6: What industry best classifies your business idea?] [SHOW IF DOV\_GROUP = 1,2,3,4,5,6]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
17: Retail Trade	1,903	6.2%	16,273,863	6.5%
18: Transportation and Warehousing	817	2.7%	5,780,836	2.3%
19: Utilities	290	0.9%	1,747,180	0.7%
20: Wholesale Trade	579	1.9%	4,239,463	1.7%
-7: Suppressed	180	0.6%	698,276	0.3%
-5: Don't know	11	0.0%	128,280	0.1%
-3: Missing	575	1.9%	3,733,265	1.5%
.: Logical Skip	11,055	36.1%	92,642,824	36.9%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** GP\_CONSIDER\_1\_1\_Y2

**Label:** PRIMARY REASONS NOT CONSIDERED BUSINESS- WHAT KIND OF BUSINESS- Y2

**Description:** Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 1. I don't know what kind of business I would start [SHOW IF DOV\_GROUP = 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,330	27.2%	66,792,744	26.6%
1: Selected	2,680	8.7%	25,542,485	10.2%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%

Variable: GP\_CONSIDER\_1\_1\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- WHAT KIND OF BUSINESS- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 1. I don't know what kind of business I would start [SHOW IF DOV\_GROUP = 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_2\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- TOO RISKY- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 2. It seems too risky [SHOW IF DOV\_GROUP = 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,701	28.4%	69,305,843	27.6%
1: Selected	2,309	7.5%	23,029,386	9.2%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_3\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- LOCAL COMMUNITY-Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 3. I'm not sure how well a business would do in my local community [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,815	32.0%	82,119,986	32.7%
1: Selected	1,195	3.9%	10,215,244	4.1%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_4\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- DON'T HAVE ENOUGH SAVINGS- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 4. I don't have enough savings or financial cushion to pursue starting a business [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,347	27.2%	69,131,095	27.6%
1: Selected	2,663	8.7%	23,204,134	9.2%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_5\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- ACCESSING FINANCING- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 5. I don't know how to go about accessing financing to start a business [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,391	30.7%	78,466,305	31.3%
1: Selected	1,619	5.3%	13,868,924	5.5%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_6\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- FAMILY NOT SUPPORTIVE- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 6. Family/friends are not supportive [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,661	34.8%	89,946,193	35.8%
1: Selected	349	1.1%	2,389,036	1.0%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_7\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- SEEMS TOO CHALLENGING- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 7. It seems too challenging [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,282	30.3%	76,032,583	30.3%
1: Selected	1,728	5.6%	16,302,646	6.5%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_8\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- UNCERTAIN ECONOMY- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 8. The economy is too uncertain or unfavorable [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,921	29.1%	72,895,934	29.1%
1: Selected	2,089	6.8%	19,439,295	7.7%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_9\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- TOO MUCH TIME- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 9. It might take too much time [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,730	31.8%	79,978,492	31.9%
1: Selected	1,280	4.2%	12,356,738	4.9%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_10\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- I LIKE MY CURRENT JOB- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 10. I like my current job/work arrangement [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	8,675	28.3%	67,624,142	27.0%
1: Selected	2,335	7.6%	24,711,088	9.8%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_11\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- NEED EMPLOYER BENEFITS- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 11. I need employer-provided benefits (such as health insurance) [SHOW IF DOV\_GROUP = 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,718	31.7%	78,358,364	31.2%
1: Selected	1,292	4.2%	13,976,865	5.6%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_12\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- DON'T HAVE SKILLS- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 12. I don't have the skills needed to run a business [SHOW IF DOV\_GROUP = 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,332	30.5%	77,562,026	30.9%
1: Selected	1,678	5.5%	14,773,204	5.9%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: GP\_CONSIDER\_1\_13\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- DON'T KNOW WHERE TO GO- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 13. I don't know where to go for help getting started [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,510	31.0%	79,978,749	31.9%
1: Selected	1,500	4.9%	12,356,480	4.9%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_14\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- MAJOR LIFE EVENT- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 14. Major life event (such as a new child, own or family medical issue) [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,473	34.2%	88,054,710	35.1%
1: Selected	537	1.8%	4,280,519	1.7%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_15\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- RETIRED- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 15. Retired or planning to retire [SHOW IF DOV\_GROUP = 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	7,796	25.5%	64,334,892	25.6%
1: Selected	3,214	10.5%	28,000,337	11.2%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_16\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- HEALTH REASONS- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 16. Health reasons [SHOW IF DOV\_GROUP = 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	9,692	31.6%	82,119,441	32.7%
1: Selected	1,318	4.3%	10,215,788	4.1%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_17\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- CREDIT SCORE- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 17. My credit score is too low to obtain the needed funding [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,026	32.7%	85,381,753	34.0%
1: Selected	984	3.2%	6,953,476	2.8%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_1\_18\_Y2

Label: PRIMARY REASONS NOT CONSIDERED BUSINESS- OTHER REASON- Y2

Description: Earlier, you said you are not planning to start a new business or become self-employed. What are the primary reasons why you have not considered starting your own business, working for yourself, or doing freelance or contract work, etc.? Select all that apply. 18. Other reason, specify: [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	10,553	34.5%	88,569,734	35.3%
1: Selected	457	1.5%	3,765,495	1.5%
-5: Don't know	1	0.0%	5,751	0.0%
-3: Missing	44	0.1%	301,844	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_2\_Y2

Label: PRIMARY REASON FOR NOT STARTING- Y2

Description: You reported the following reasons for not starting your own business or working for yourself as a consultant, freelancer, or independent contractor. Of these reasons, which is the primary reason for not starting your own business or working for yourself? Select one.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: I don't know what kind of business I would start	1,016	3.3%	9,207,706	3.7%
2: It seems too risky	618	2.0%	5,516,424	2.2%
3: I'm not sure how well a business would do in my local community	197	0.6%	1,304,154	0.5%
4: I don't have enough savings or financial cushion to pursue starting a business	951	3.1%	7,240,640	2.9%
5: I don't know how to go about accessing financing to start a business	323	1.1%	2,269,563	0.9%
6: Family/friends are not supportive	87	0.3%	621,914	0.2%
7: It seems too challenging	361	1.2%	3,480,222	1.4%
8: The economy is too uncertain or unfavorable	497	1.6%	4,146,369	1.7%
9: It might take too much time	227	0.7%	1,650,414	0.7%
10: I like my current job/work arrangement	1,373	4.5%	14,154,353	5.6%
11: I need employer-provided benefits (such as health insurance)	298	1.0%	3,132,078	1.2%
12: I don't have the skills needed to run a business	502	1.6%	3,785,743	1.5%
13: I don't know where to go for help getting started	323	1.1%	1,917,227	0.8%
14: Major life event (such as a new child, own or family medical issue)	167	0.5%	1,045,742	0.4%

Variable: GP\_CONSIDER\_2\_Y2

Label: PRIMARY REASON FOR NOT STARTING- Y2

Description: You reported the following reasons for not starting your own business or working for yourself as a consultant, freelancer, or independent contractor. Of these reasons, which is the primary reason for not starting your own business or working for yourself? Select one.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
15: Retired or planning to retire	2,574	8.4%	22,097,230	8.8%
16: Health reasons	796	2.6%	5,727,642	2.3%
17: My credit score is too low to obtain the needed funding	260	0.8%	1,565,133	0.6%
18: Other reason, specify	404	1.3%	3,183,370	1.3%
-3: Missing	36	0.1%	289,306	0.1%
.: Logical Skip	19,622	64.1%	158,579,154	63.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_3\_Y2

Label: SECOND MOST IMPORTANT REASON FOR NOT STARTING- Y2

Description: You reported the following reasons for not starting your own business or working for yourself as a consultant, freelancer, or independent contractor. Of these remaining reasons, which is the second most important reason for not starting your own business or working for yourself? Select one.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: I don't know what kind of business I would start	543	1.8%	5,530,473	2.2%
2: It seems too risky	535	1.7%	5,698,409	2.3%
3: I'm not sure how well a business would do in my local community	196	0.6%	1,431,145	0.6%
4: I don't have enough savings or financial cushion to pursue starting a business	667	2.2%	5,889,198	2.3%

Variable: GP\_CONSIDER\_3\_Y2

Label: SECOND MOST IMPORTANT REASON FOR NOT STARTING- Y2

Description: You reported the following reasons for not starting your own business or working for yourself as a consultant, freelancer, or independent contractor. Of these remaining reasons, which is the second most important reason for not starting your own business or working for yourself? Select one.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
5: I don't know how to go about accessing financing to start a business	253	0.8%	2,046,358	0.8%
6: Family/friends are not supportive	59	0.2%	306,956	0.1%
7: It seems too challenging	341	1.1%	2,963,540	1.2%
8: The economy is too uncertain or unfavorable	518	1.7%	4,931,535	2.0%
9: It might take too much time	221	0.7%	2,115,304	0.8%
10: I like my current job/work arrangement	345	1.1%	3,758,012	1.5%
11: I need employer-provided benefits (such as health insurance)	342	1.1%	3,619,101	1.4%
12: I don't have the skills needed to run a business	356	1.2%	3,031,805	1.2%
13: I don't know where to go for help getting started	242	0.8%	1,657,452	0.7%
14: Major life event (such as a new child, own or family medical issue)	139	0.5%	1,327,745	0.5%
15: Retired or planning to retire	322	1.1%	2,938,624	1.2%
16: Health reasons	271	0.9%	2,110,454	0.8%
17: My credit score is too low to obtain the needed funding	239	0.8%	1,651,878	0.7%
18: Other reason, specify	40	0.1%	469,336	0.2%
-5: Don't know	1	0.0%	4,428	0.0%
-3: Missing	69	0.2%	504,754	0.2%

Variable: GP\_CONSIDER\_3\_Y2

Label: SECOND MOST IMPORTANT REASON FOR NOT STARTING- Y2

Description: You reported the following reasons for not starting your own business or working for yourself as a consultant, freelancer, or independent contractor. Of these remaining reasons, which is the second most important reason for not starting your own business or working for yourself? Select one.

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	24,933	81.4%	198,927,875	79.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: ENTR\_CHALLENGES\_1\_1

Label: THREE BIGGEST CHALLENGES- HEALTH INSURANCE

Description: In your opinion, what are the three biggest challenges business owners and self-employed people are facing today?  
 Select up to three response options. 1.  
 Not being able to access and/or afford health insurance [SHOW IF DOV\_GROUP = 2,3,5,6,7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	14,899	48.6%	122,993,663	49.0%
1: Selected	7,075	23.1%	66,436,464	26.5%
-5: Don't know	11	0.0%	141,879	0.1%
-3: Missing	390	1.3%	2,281,590	0.9%
.: Logical Skip	8,257	27.0%	59,060,787	23.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: ENTR\_CHALLENGES\_1\_2

Label: THREE BIGGEST CHALLENGES- TAX PAYMENTS

Description: In your opinion, what are the three biggest challenges business owners and self-employed people are facing today?  
 Select up to three response options. 2. Affording tax payments [SHOW IF DOV\_GROUP = 2,3,5,6,7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	18,292	59.7%	158,945,988	63.3%
1: Selected	3,682	12.0%	30,484,140	12.1%
-5: Don't know	11	0.0%	141,879	0.1%
-3: Missing	390	1.3%	2,281,590	0.9%
.: Logical Skip	8,257	27.0%	59,060,787	23.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: ENTR\_CHALLENGES\_1\_3

Label: THREE BIGGEST CHALLENGES- CUSTOMERS

Description: In your opinion, what are the three biggest challenges business owners and self-employed people are facing today?  
 Select up to three response options. 3. Finding customers [SHOW IF DOV\_GROUP = 2,3,5,6,7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	16,205	52.9%	140,816,528	56.1%
1: Selected	5,769	18.8%	48,613,600	19.4%
-5: Don't know	11	0.0%	141,879	0.1%
-3: Missing	390	1.3%	2,281,590	0.9%
.: Logical Skip	8,257	27.0%	59,060,787	23.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: ENTR\_CHALLENGES\_1\_4

Label: THREE BIGGEST CHALLENGES- BALANCING

Description: In your opinion, what are the three biggest challenges business owners and self-employed people are facing today?  
 Select up to three response options. 4. Balancing work and family [SHOW IF DOV\_GROUP = 2,3,5,6,7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	17,010	55.5%	147,148,160	58.6%
1: Selected	4,964	16.2%	42,281,967	16.9%
-5: Don't know	11	0.0%	141,879	0.1%
-3: Missing	390	1.3%	2,281,590	0.9%
.: Logical Skip	8,257	27.0%	59,060,787	23.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: ENTR\_CHALLENGES\_1\_5

Label: THREE BIGGEST CHALLENGES- LONG HOURS

Description: In your opinion, what are the three biggest challenges business owners and self-employed people are facing today?  
 Select up to three response options. 5. Working long hours [SHOW IF DOV\_GROUP = 2,3,5,6,7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	16,715	54.6%	143,925,522	57.4%
1: Selected	5,259	17.2%	45,504,606	18.1%
-5: Don't know	11	0.0%	141,879	0.1%
-3: Missing	390	1.3%	2,281,590	0.9%
.: Logical Skip	8,257	27.0%	59,060,787	23.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: ENTR\_CHALLENGES\_1\_6

Label: THREE BIGGEST CHALLENGES- MOTIVATION

Description: In your opinion, what are the three biggest challenges business owners and self-employed people are facing today?  
 Select up to three response options. 6. Feeling burnt out, or losing focus, interest, and/or motivation [SHOW IF DOV\_GROUP = 2,3,5,6,7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	17,853	58.3%	154,720,476	61.7%
1: Selected	4,121	13.5%	34,709,652	13.8%
-5: Don't know	11	0.0%	141,879	0.1%
-3: Missing	390	1.3%	2,281,590	0.9%
.: Logical Skip	8,257	27.0%	59,060,787	23.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: ENTR\_CHALLENGES\_1\_7

Label: THREE BIGGEST CHALLENGES- MAKING ENOUGH MONEY

Description: In your opinion, what are the three biggest challenges business owners and self-employed people are facing today?  
 Select up to three response options. 7. Not making enough money [SHOW IF DOV\_GROUP = 2,3,5,6,7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	13,034	42.6%	109,367,088	43.6%
1: Selected	8,940	29.2%	80,063,039	31.9%
-5: Don't know	11	0.0%	141,879	0.1%
-3: Missing	390	1.3%	2,281,590	0.9%
.: Logical Skip	8,257	27.0%	59,060,787	23.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: ENTR\_CHALLENGES\_1\_8

Label: THREE BIGGEST CHALLENGES- REGULATIONS

Description: In your opinion, what are the three biggest challenges business owners and self-employed people are facing today?  
 Select up to three response options. 8. Navigating government regulations  
 [SHOW IF DOV\_GROUP = 2,3,5,6,7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	19,150	62.5%	163,867,333	65.3%
1: Selected	2,824	9.2%	25,562,795	10.2%
-5: Don't know	11	0.0%	141,879	0.1%
-3: Missing	390	1.3%	2,281,590	0.9%
.: Logical Skip	8,257	27.0%	59,060,787	23.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: ENTR\_CHALLENGES\_1\_9

Label: THREE BIGGEST CHALLENGES- RETAININGEMPLOYEES

Description: In your opinion, what are the three biggest challenges business owners and self-employed people are facing today?  
 Select up to three response options. 9. Finding and retaining qualified employees  
 [SHOW IF DOV\_GROUP = 2,3,5,6,7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	17,793	58.1%	151,178,429	60.3%
1: Selected	4,181	13.6%	38,251,699	15.2%
-5: Don't know	11	0.0%	141,879	0.1%
-3: Missing	390	1.3%	2,281,590	0.9%
.: Logical Skip	8,257	27.0%	59,060,787	23.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: ENTR\_CHALLENGES\_1\_10

Label: THREE BIGGEST CHALLENGES- COMPETING

Description: In your opinion, what are the three biggest challenges business owners and self-employed people are facing today?  
 Select up to three response options. 10.  
 Competing against other/larger businesses [SHOW IF DOV\_GROUP = 2,3,5,6,7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	17,045	55.6%	141,927,429	56.6%
1: Selected	4,929	16.1%	47,502,699	18.9%
-5: Don't know	11	0.0%	141,879	0.1%
-3: Missing	390	1.3%	2,281,590	0.9%
.: Logical Skip	8,257	27.0%	59,060,787	23.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: ENTR\_CHALLENGES\_1\_11

Label: THREE BIGGEST CHALLENGES- ECONOMY

Description: In your opinion, what are the three biggest challenges business owners and self-employed people are facing today?  
 Select up to three response options. 11.  
 Unfavorable economy [SHOW IF DOV\_GROUP = 2,3,5,6,7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	16,971	55.4%	145,860,485	58.1%
1: Selected	5,003	16.3%	43,569,642	17.4%
-5: Don't know	11	0.0%	141,879	0.1%
-3: Missing	390	1.3%	2,281,590	0.9%
.: Logical Skip	8,257	27.0%	59,060,787	23.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_4

Label: IDEA EXPLORE THE POSSIBILITY

Description: If you ever have an idea for a new business or becoming self-employed, how likely is it that you would explore the possibility? [SHOW IF DOV\_GROUP = 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	5,242	17.1%	46,707,159	18.6%
2: Somewhat likely	3,744	12.2%	31,632,089	12.6%
3: Moderately likely	1,306	4.3%	9,915,209	4.0%
4: Very likely	713	2.3%	4,071,443	1.6%
-3: Missing	50	0.2%	316,923	0.1%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_5\_1

Label: IDEA SUPPORT- MENTOR

Description: If you had an idea for a new business or becoming self-employed, what types of support would make it more likely for you to explore your idea if these types of support were both available and affordable? Select all that apply. 1. Having a mentor with business ownership experience [SHOW IF DOV\_GROUP = 7 AND GP\_CONSIDER\_4 = 2,3,4]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,708	8.8%	18,722,900	7.5%
1: Selected	3,004	9.8%	26,520,616	10.6%
-3: Missing	51	0.2%	375,226	0.1%
.: Logical Skip	24,869	81.2%	205,295,641	81.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_5\_2

Label: IDEA SUPPORT- PROFESSIONAL ADVICE

Description: If you had an idea for a new business or becoming self-employed, what types of support would make it more likely for you to explore your idea if these types of support were both available and affordable? Select all that apply. 2. Getting professional service advice from accountants, lawyers, marketing consultants, etc. [SHOW IF DOV\_GROUP = 7 AND GP\_CONSIDER\_4 = 2,3,4]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,026	9.9%	22,026,173	8.8%
1: Selected	2,686	8.8%	23,217,342	9.3%
-3: Missing	51	0.2%	375,226	0.1%
.: Logical Skip	24,869	81.2%	205,295,641	81.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_5\_3

Label: IDEA SUPPORT- COMMUNITY EDUCATION PROGRAM

Description: If you had an idea for a new business or becoming self-employed, what types of support would make it more likely for you to explore your idea if these types of support were both available and affordable? Select all that apply. 3. Taking a community education program or classes on how to start a business [SHOW IF DOV\_GROUP = 7 AND GP\_CONSIDER\_4 = 2,3,4]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,885	12.7%	31,646,286	12.6%
1: Selected	1,827	6.0%	13,597,229	5.4%
-3: Missing	51	0.2%	375,226	0.1%
.: Logical Skip	24,869	81.2%	205,295,641	81.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_5\_4

Label: IDEA SUPPORT- ONLINE EDUCATION PROGRAM

Description: If you had an idea for a new business or becoming self-employed, what types of support would make it more likely for you to explore your idea if these types of support were both available and affordable? Select all that apply. 4. Taking an online education program or classes on how to start a business [SHOW IF DOV\_GROUP = 7 AND GP\_CONSIDER\_4 = 2,3,4]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,770	12.3%	29,477,793	11.7%
1: Selected	1,942	6.3%	15,765,723	6.3%
-3: Missing	51	0.2%	375,226	0.1%
.: Logical Skip	24,869	81.2%	205,295,641	81.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_5\_5

Label: IDEA SUPPORT- IMPROVE CREDIT

Description: If you had an idea for a new business or becoming self-employed, what types of support would make it more likely for you to explore your idea if these types of support were both available and affordable? Select all that apply. 5. Getting help to improve my credit [SHOW IF DOV\_GROUP = 7 AND GP\_CONSIDER\_4 = 2,3,4]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	4,230	13.8%	35,461,553	14.1%
1: Selected	1,482	4.8%	9,781,962	3.9%
-3: Missing	51	0.2%	375,226	0.1%
.: Logical Skip	24,869	81.2%	205,295,641	81.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_5\_6

Label: IDEA SUPPORT- BUSINESS NETWORK

Description: If you had an idea for a new business or becoming self-employed, what types of support would make it more likely for you to explore your idea if these types of support were both available and affordable? Select all that apply. 6. Getting help to build my business network [SHOW IF DOV\_GROUP = 7 AND GP\_CONSIDER\_4 = 2,3,4]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,315	10.8%	24,580,071	9.8%
1: Selected	2,397	7.8%	20,663,445	8.2%
-3: Missing	51	0.2%	375,226	0.1%
.: Logical Skip	24,869	81.2%	205,295,641	81.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_CONSIDER\_5\_7

Label: IDEA SUPPORT- OTHER SUPPORT

Description: If you had an idea for a new business or becoming self-employed, what types of support would make it more likely for you to explore your idea if these types of support were both available and affordable? Select all that apply. 7. Other type of support (Specify): [SHOW IF DOV\_GROUP = 7 AND GP\_CONSIDER\_4 = 2,3,4]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	5,568	18.2%	44,206,146	17.6%
1: Selected	144	0.5%	1,037,369	0.4%
-3: Missing	51	0.2%	375,226	0.1%
.: Logical Skip	24,869	81.2%	205,295,641	81.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



**Variable:** GP\_CONSIDER\_6

**Label:** SELF-EMPLOYED MOST CHALLENGING

**Description:** If you ever decide to start a business or work for yourself, what aspect of being self-employed would be the most challenging for you? [SHOW IF DOV\_GROUP = 7 AND GP\_CONSIDER\_4 = 2,3,4]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Managing my time	1,293	4.2%	10,290,626	4.1%
2: Finding customers	1,433	4.7%	13,052,659	5.2%
3: Registering my business	443	1.4%	2,985,307	1.2%
4: Building a website and/or creating a digital presence for my business	1,061	3.5%	7,881,194	3.1%
5: Doing my taxes	649	2.1%	4,909,178	2.0%
6: Hiring employees	699	2.3%	5,229,475	2.1%
7: Other challenge (Specify)	144	0.5%	1,015,584	0.4%
-3: Missing	41	0.1%	254,717	0.1%
.: Logical Skip	24,869	81.2%	205,295,641	81.8%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** GP\_EMPLOYEELENGTH\_1

**Label:** HOW LONG WORK THERE

**Description:** Thinking about your [IF DOV\_WORKING = 0: most recent job/ELSE: main job (the one that you spend the most time working at)], about how long have you worked there? [SHOW IF DOV\_GROUP = 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Less than 1 year	2,004	6.5%	13,308,631	5.3%
2: 1 to 2 years	1,475	4.8%	11,802,810	4.7%
3: 3 to 4 years	1,315	4.3%	10,400,381	4.1%
4: 5 to 9 years	1,730	5.6%	15,358,146	6.1%
5: 10 to 14 years	1,181	3.9%	10,430,062	4.2%

Variable: GP\_EMPLOYEELENGTH\_1

Label: HOW LONG WORK THERE

Description: Thinking about your [IF DOV\_WORKING = 0: most recent job/ELSE: main job (the one that you spend the most time working at)], about how long have you worked there? [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
6: 15 to 19 years	871	2.8%	8,280,225	3.3%
7: 20 years or more	2,391	7.8%	22,405,193	8.9%
-5: Don't know	2	0.0%	13,192	0.0%
-3: Missing	86	0.3%	644,184	0.3%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_EMPLOYERLENGTH\_1

Label: BUSINESS BEEN IN EXISTENCE

Description: Thinking about your [IF DOV\_WORKING = 0: most recent job/ELSE: main job (the one that you spend the most time working at)], approximately how long has the business been in existence? [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Less than 1 year	942	3.1%	4,721,777	1.9%
2: 1 to 2 years	346	1.1%	1,758,830	0.7%
3: 3 to 4 years	400	1.3%	2,485,572	1.0%
4: 5 to 9 years	561	1.8%	3,861,345	1.5%
5: 10 to 14 years	689	2.2%	5,099,779	2.0%
6: 15 to 19 years	566	1.8%	4,396,796	1.8%
7: 20 years or more	7,302	23.8%	68,421,404	27.3%
-5: Don't know	11	0.0%	84,631	0.0%
-3: Missing	238	0.8%	1,812,689	0.7%

Variable: GP\_EMPLOYERLENGTH\_1

Label: BUSINESS BEEN IN EXISTENCE

Description: Thinking about your [IF DOV\_WORKING = 0: most recent job/ELSE: main job (the one that you spend the most time working at)], approximately how long has the business been in existence? [SHOW IF DOV\_GROUP = 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_NUMEMPSTART\_1

Label: HOW MANY PEOPLE WORK FOR THIS EMPLOYER

Description: Please think about your [IF DOV\_WORKING = 0: most recent job/ELSE: main job (the one that you spend the most time working at)]. Counting all locations where your [IF DOV\_WORKING = 0: most recent] employer operates, how many people work for this employer? Your best estimate is fine. [SHOW IF DOV\_GROUP = 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: 10 or fewer employees	1,705	5.6%	10,715,765	4.3%
2: 11 to 24 employees	884	2.9%	6,378,332	2.5%
3: 25 to 99 employees	1,376	4.5%	11,293,523	4.5%
4: 100 to 499 employees	1,692	5.5%	14,961,763	6.0%
5: 500 to 999 employees	914	3.0%	7,427,664	3.0%
6: 1,000 to 4,999 employees	1,250	4.1%	11,434,737	4.6%
7: 5,000 to 24,999 employees	1,255	4.1%	12,221,883	4.9%
8: 25,000+ employees	1,880	6.1%	17,463,127	7.0%
-5: Don't know	11	0.0%	68,998	0.0%
-3: Missing	88	0.3%	677,032	0.3%
.: Logical Skip	19,577	63.9%	158,271,559	63.1%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_WEEKSWK\_1

Label: HOW MANY WEEKS DID YOU WORK

Description: During the past 12 months, how many weeks did you work? Your best estimate is fine. [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
-3: Missing	104	0.3%	910,492	0.4%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_WEEKSWK\_1 Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	5,117	41.1	48.0	0.0	52.0
Weighted	51,399,972	43.1	50.0	0.0	52.0

Variable: GP\_HOURSWK\_1

Label: HOW MANY HOURS DID YOU USUALLY WORK EACH WEEK

Description: During the past 12 months, in the weeks worked, how many hours did you usually work each week? Your best estimate is fine. [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
-3: Missing	126	0.4%	913,446	0.4%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_HOURSWK\_1 Type: Numeric

CASES	N	MEAN	MEDIAN	MIN	MAX
Unweighted	5,095	36.8	40.0	0.0	98.0
Weighted	51,399,972	37.4	40.0	0.0	98.0

Variable: GP\_EMPBENEFIT\_1\_1

Label: EMPLOYEE BENEFITS PAID BY EMPLOYER- HEALTH INSURANCE

Description: Which of the following employee benefits are paid totally or partly by your primary employer? Select all that apply. 1. Health insurance [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,781	5.8%	15,245,710	6.1%
1: Selected	3,411	11.1%	35,863,758	14.3%
-3: Missing	29	0.1%	290,504	0.1%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_EMPBENEFIT\_1\_2

Label: EMPLOYEE BENEFITS PAID BY EMPLOYER- RETIREMENT PLANS

Description: Which of the following employee benefits are paid totally or partly by your primary employer? Select all that apply. 2. Contributions to retirement plans, including 401(k), Keogh, etc. [SHOW IF DOV\_GROUP = 7 ]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,367	7.7%	20,941,391	8.3%
1: Selected	2,825	9.2%	30,168,077	12.0%
-3: Missing	29	0.1%	290,504	0.1%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_EMPBENEFIT\_1\_3

Label: EMPLOYEE BENEFITS PAID BY EMPLOYER- PROFIT SHARING

Description: Which of the following employee benefits are paid totally or partly by your primary employer? Select all that apply. 3. Profit sharing and/or stock options [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	4,469	14.6%	43,084,979	17.2%
1: Selected	723	2.4%	8,024,489	3.2%
-3: Missing	29	0.1%	290,504	0.1%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_EMPBENEFIT\_1\_4

Label: EMPLOYEE BENEFITS PAID BY EMPLOYER- PAID HOLIDAYS

Description: Which of the following employee benefits are paid totally or partly by your primary employer? Select all that apply. 4. Paid holidays or vacation [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	1,745	5.7%	15,221,270	6.1%
1: Selected	3,447	11.3%	35,888,198	14.3%
-3: Missing	29	0.1%	290,504	0.1%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_EMPBENEFIT\_1\_5

Label: EMPLOYEE BENEFITS PAID BY EMPLOYER- PAID SICK LEAVE

Description: Which of the following employee benefits are paid totally or partly by your primary employer? Select all that apply. 5. Paid sick leave [SHOW IF DOV\_GROUP = 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	2,161	7.1%	18,639,692	7.4%
1: Selected	3,031	9.9%	32,469,776	12.9%
-3: Missing	29	0.1%	290,504	0.1%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_EMPBENEFIT\_1\_6

Label: EMPLOYEE BENEFITS PAID BY EMPLOYER- PAID PARENTAL LEAVE

Description: Which of the following employee benefits are paid totally or partly by your primary employer? Select all that apply. 6. Paid parental or family leave [SHOW IF DOV\_GROUP = 7]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,667	12.0%	34,636,103	13.8%
1: Selected	1,525	5.0%	16,473,365	6.6%
-3: Missing	29	0.1%	290,504	0.1%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_EMPBENEFIT\_1\_7

Label: EMPLOYEE BENEFITS PAID BY EMPLOYER- TUITION ASSISTANCE

Description: Which of the following employee benefits are paid totally or partly by your primary employer? Select all that apply. 7. Tuition assistance and/or reimbursement [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	3,991	13.0%	37,799,430	15.1%
1: Selected	1,201	3.9%	13,310,038	5.3%
-3: Missing	29	0.1%	290,504	0.1%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_EMPBENEFIT\_1\_8

Label: EMPLOYEE BENEFITS PAID BY EMPLOYER- OTHER BENEFIT

Description: Which of the following employee benefits are paid totally or partly by your primary employer? Select all that apply. 8. Other benefit, specify: [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	5,113	16.7%	50,462,754	20.1%
1: Selected	79	0.3%	646,714	0.3%
-3: Missing	29	0.1%	290,504	0.1%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



**Variable:** GP\_EMPBENEFIT\_1\_9

**Label:** EMPLOYEE BENEFITS PAID BY EMPLOYER- NONE OF THE ABOVE

**Description:** Which of the following employee benefits are paid totally or partly by your primary employer? Select all that apply. 9. None of the above [SHOW IF DOV\_GROUP = 7]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Not selected	4,404	14.4%	44,376,519	17.7%
1: Selected	788	2.6%	6,732,949	2.7%
-3: Missing	29	0.1%	290,504	0.1%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** REMOTE\_1

**Label:** ALLOWED TO WORK REMOTELY

**Description:** Thinking of your main job, which of the following best describes whether you are allowed or required to telecommute or work remotely? [SHOW IF DOV\_GROUP <> 1,2 AND DOV\_WORKING = 1]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: I was allowed or required to telecommute/work remotely only during the coronavirus pandemic	1,613	5.3%	15,446,008	6.2%
2: I am allowed or required to telecommute/work remotely regardless of the coronavirus pandemic	3,007	9.8%	31,758,601	12.7%
3: I am not allowed to telecommute/work remotely	2,862	9.3%	26,536,246	10.6%
4: Telecommuting/working remotely does not make sense for my job	2,815	9.2%	26,472,410	10.6%
-3: Missing	150	0.5%	1,121,398	0.4%
.: Logical Skip	20,185	65.9%	149,579,720	59.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** GP\_NEWJOB\_1A

**Label:** NEXT YEAR HOW LIKELY IS IT- STAY WITH CURRENT EMPLOYMENT ARRANGEMENT

**Description:** In the next year, how likely is it that you will... A. Stay with your current employment arrangement [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	420	1.4%	3,503,244	1.4%
2: Somewhat likely	839	2.7%	7,168,690	2.9%
3: Moderately likely	873	2.8%	7,669,383	3.1%
4: Very likely	3,045	9.9%	32,721,760	13.0%
-3: Missing	44	0.1%	336,896	0.1%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** GP\_NEWJOB\_1B

**Label:** NEXT YEAR HOW LIKELY IS IT- LOOK FOR A DIFFERENT JOB

**Description:** In the next year, how likely is it that you will... B. Look for/take a different job [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	2,581	8.4%	27,988,766	11.2%
2: Somewhat likely	1,204	3.9%	11,592,997	4.6%
3: Moderately likely	715	2.3%	6,175,008	2.5%
4: Very likely	570	1.9%	4,766,728	1.9%
-3: Missing	151	0.5%	876,473	0.3%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_NEWJOB\_1C

Label: NEXT YEAR HOW LIKELY IS IT- LOOK FOR ANOTHER JOB IN ADDITION TO CURRENT JOB

Description: In the next year, how likely is it that you will... C. Look for/take another job in addition to your current job(s) [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	3,071	10.0%	33,292,115	13.3%
2: Somewhat likely	1,137	3.7%	10,434,149	4.2%
3: Moderately likely	533	1.7%	4,376,522	1.7%
4: Very likely	318	1.0%	2,273,997	0.9%
-3: Missing	162	0.5%	1,023,190	0.4%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_NEWJOB\_1D

Label: NEXT YEAR HOW LIKELY IS IT- START OWN BUSINESS

Description: In the next year, how likely is it that you will... D. Start your own business as a primary source of income [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	3,903	12.7%	42,044,709	16.8%
2: Somewhat likely	686	2.2%	5,232,450	2.1%
3: Moderately likely	322	1.1%	2,091,630	0.8%
4: Very likely	139	0.5%	949,228	0.4%
-3: Missing	171	0.6%	1,081,955	0.4%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_NEWJOB\_1E

Label: NEXT YEAR HOW LIKELY IS IT- START WORKING FOR YOURSELF

Description: In the next year, how likely is it that you will... E. Start working for yourself as a freelancer, consultant, or independent contractor [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	3,847	12.6%	41,156,447	16.4%
2: Somewhat likely	776	2.5%	6,700,545	2.7%
3: Moderately likely	299	1.0%	1,784,615	0.7%
4: Very likely	130	0.4%	788,413	0.3%
-3: Missing	169	0.6%	969,952	0.4%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_NEWJOB\_1F

Label: NEXT YEAR HOW LIKELY IS IT- ENGAGE IN GIG WORK AS PRIMARY INCOME

Description: In the next year, how likely is it that you will...  
 F. Engage in gig work as a primary source of income  
 [HOVER TEXT ON “gig work”: Some people earn money through short, paid tasks or jobs online or in-person that are conducted through companies that coordinate payment for the service. This is sometimes referred to as “gig work.” These tasks might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities.]  
 [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	3,823	12.5%	42,118,159	16.8%
2: Somewhat likely	770	2.5%	5,170,875	2.1%
3: Moderately likely	388	1.3%	2,465,282	1.0%
4: Very likely	173	0.6%	973,482	0.4%
-3: Missing	67	0.2%	672,173	0.3%

Variable: GP\_NEWJOB\_1F

Label: NEXT YEAR HOW LIKELY IS IT- ENGAGE IN GIG WORK AS PRIMARY INCOME

Description: In the next year, how likely is it that you will...

F. Engage in gig work as a primary source of income  
 [HOVER TEXT ON “gig work”: Some people earn money through short, paid tasks or jobs online or in-person that are conducted through companies that coordinate payment for the service. This is sometimes referred to as “gig work.” These tasks might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities.]  
 [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_NEWJOB\_1G

Label: NEXT YEAR HOW LIKELY IS IT- ENGAGE IN GIG WORK AS SECONDARY INCOME

Description: In the next year, how likely is it that you will...

G. Engage in gig work as a secondary source of income  
 [HOVER TEXT ON “gig work”: Some people earn money through short, paid tasks or jobs online or in-person that are conducted through companies that coordinate payment for the service. This is sometimes referred to as “gig work.” These tasks might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities.]  
 [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	3,178	10.4%	34,958,892	13.9%
2: Somewhat likely	1,206	3.9%	10,552,676	4.2%
3: Moderately likely	486	1.6%	3,266,481	1.3%
4: Very likely	231	0.8%	1,656,142	0.7%
-3: Missing	120	0.4%	965,781	0.4%

Variable: GP\_NEWJOB\_1G

Label: NEXT YEAR HOW LIKELY IS IT- ENGAGE IN GIG WORK AS SECONDARY INCOME

Description: In the next year, how likely is it that you will...

G. Engage in gig work as a secondary source of income  
 [HOVER TEXT ON “gig work”: Some people earn money through short, paid tasks or jobs online or in-person that are conducted through companies that coordinate payment for the service. This is sometimes referred to as “gig work.” These tasks might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities.]  
 [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
:: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_NEWJOB\_1H

Label: NEXT YEAR HOW LIKELY IS IT- RETIRE

Description: In the next year, how likely is it that you will... H. Retire [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	3,853	12.6%	40,026,970	16.0%
2: Somewhat likely	560	1.8%	4,978,081	2.0%
3: Moderately likely	346	1.1%	2,570,456	1.0%
4: Very likely	313	1.0%	2,687,866	1.1%
-5: Don't know	1	0.0%	10,902	0.0%
-3: Missing	148	0.5%	1,125,697	0.4%
:: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_NEWJOB\_1I

Label: NEXT YEAR HOW LIKELY IS IT- EXIT THE LABOR FORCE

Description: In the next year, how likely is it that you will... I. Exit the labor force (not for retirement) [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	4,184	13.7%	43,743,680	17.4%
2: Somewhat likely	487	1.6%	3,830,758	1.5%
3: Moderately likely	253	0.8%	1,685,385	0.7%
4: Very likely	152	0.5%	967,745	0.4%
-3: Missing	145	0.5%	1,172,405	0.5%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_NEWJOB\_1J

Label: NEXT YEAR HOW LIKELY IS IT- GO BACK TO SCHOOL

Description: In the next year, how likely is it that you will... J. Go back to school [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 1]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	3,508	11.5%	37,850,803	15.1%
2: Somewhat likely	875	2.9%	7,183,962	2.9%
3: Moderately likely	347	1.1%	2,395,365	1.0%
4: Very likely	308	1.0%	2,539,662	1.0%
-3: Missing	183	0.6%	1,430,181	0.6%
.: Logical Skip	25,411	83.0%	199,514,411	79.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** GP\_NEWJOB\_2A

**Label:** NEXT YEAR HOW LIKELY IS IT YOU WILL- TAKE A JOB

**Description:** In the next year, how likely is it that you will... A. Take a job [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	3,228	10.5%	26,047,124	10.4%
2: Somewhat likely	655	2.1%	4,389,712	1.7%
3: Moderately likely	743	2.4%	3,986,263	1.6%
4: Very likely	710	2.3%	3,844,720	1.5%
-3: Missing	498	1.6%	2,975,033	1.2%
.: Logical Skip	24,798	81.0%	209,671,531	83.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** GP\_NEWJOB\_2B

**Label:** NEXT YEAR HOW LIKELY IS IT YOU WILL- START OWN BUSINESS

**Description:** In the next year, how likely is it that you will... B. Start your own business as a primary source of income [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	4,265	13.9%	32,881,651	13.1%
2: Somewhat likely	710	2.3%	3,999,948	1.6%
3: Moderately likely	331	1.1%	1,470,769	0.6%
4: Very likely	139	0.5%	504,798	0.2%
-3: Missing	389	1.3%	2,385,685	1.0%
.: Logical Skip	24,798	81.0%	209,671,531	83.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: GP\_NEWJOB\_2C

Label: NEXT YEAR HOW LIKELY IS IT YOU WILL- START WORKING FOR YOURSELF

Description: In the next year, how likely is it that you will... C. Start working for yourself as a freelancer, consultant, or independent contractor [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	4,235	13.8%	32,645,077	13.0%
2: Somewhat likely	757	2.5%	4,379,787	1.7%
3: Moderately likely	300	1.0%	1,242,950	0.5%
4: Very likely	148	0.5%	576,615	0.2%
-5: Don't know	1	0.0%	4,479	0.0%
-3: Missing	393	1.3%	2,393,943	1.0%
.: Logical Skip	24,798	81.0%	209,671,531	83.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_NEWJOB\_2D

Label: NEXT YEAR HOW LIKELY IS IT YOU WILL- ENGAGE IN GIG WORK AS PRIMARY INCOME

Description: In the next year, how likely is it that you will...

D. Engage in gig work as a primary source of income

[HOVER TEXT ON “gig work”: Some people earn money through short, paid tasks or jobs online or in-person that are conducted through companies that coordinate payment for the service. This is sometimes referred to as “gig work.” These tasks might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities.]

[SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	4,144	13.5%	32,215,933	12.8%
2: Somewhat likely	826	2.7%	4,696,068	1.9%
3: Moderately likely	329	1.1%	1,505,476	0.6%
4: Very likely	142	0.5%	490,772	0.2%
-3: Missing	393	1.3%	2,334,604	0.9%
.: Logical Skip	24,798	81.0%	209,671,531	83.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_NEWJOB\_2E

Label: NEXT YEAR HOW LIKELY IS IT YOU WILL- ENGAGE IN GIG WORK AS SECONDARY INCOME

Description: In the next year, how likely is it that you will...

E. Engage in gig work as a secondary source of income  
 [HOVER TEXT ON “gig work”: Some people earn money through short, paid tasks or jobs online or in-person that are conducted through companies that coordinate payment for the service. This is sometimes referred to as “gig work.” These tasks might include driving for Uber or Lyft, selling goods through Etsy, completing online tasks on Mechanical Turk, providing graphic design, music, or other services via Fiverr or Upwork, or other activities.]  
 [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	3,929	12.8%	30,416,606	12.1%
2: Somewhat likely	982	3.2%	6,125,184	2.4%
3: Moderately likely	337	1.1%	1,531,401	0.6%
4: Very likely	183	0.6%	814,197	0.3%
-3: Missing	403	1.3%	2,355,463	0.9%
.: Logical Skip	24,798	81.0%	209,671,531	83.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: GP\_NEWJOB\_2F

Label: NEXT YEAR HOW LIKELY IS IT YOU WILL- GO BACK TO SCHOOL

Description: In the next year, how likely is it that you will... F. Go back to school  
 [SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 0]

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: Not at all likely	4,047	13.2%	31,033,086	12.4%
2: Somewhat likely	731	2.4%	4,225,846	1.7%
3: Moderately likely	319	1.0%	1,607,730	0.6%
4: Very likely	315	1.0%	1,825,618	0.7%
-3: Missing	422	1.4%	2,550,571	1.0%

Variable: GP\_NEWJOB\_2F

Label: NEXT YEAR HOW LIKELY IS IT YOU WILL- GO BACK TO SCHOOL

Description: In the next year, how likely is it that you will... F. Go back to school  
[SHOW IF DOV\_GROUP = 7 AND DOV\_WORKING = 0]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
.: Logical Skip	24,798	81.0%	209,671,531	83.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_HHINC\_RUF

Label: RUF VARIABLE: TOTAL ANNUAL HOUSEHOLD INCOME

Description: RUF variable coded from DEM\_HHINC:What is your total annual household income before taxes? Include income earned by anyone residing in your household full-time who is related to you by birth,marriage,or adoption.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Less than \$25,000	6,707	21.9%	38,577,741	15.4%
2: \$25,000 to \$49,999	6,573	21.5%	44,451,879	17.7%
3: \$50,000 to \$74,999	5,218	17.0%	44,080,630	17.6%
4: \$75,000 to \$99,999	3,589	11.7%	32,103,063	12.8%
5: \$100,000 to \$149,999	4,072	13.3%	45,276,789	18.0%
6: \$150,000 to \$199,999	1,731	5.7%	19,547,048	7.8%
7: \$200,000+	1,580	5.2%	18,359,743	7.3%
-7: Suppressed	822	2.7%	7,619,486	3.0%
-5: Don't know	1	0.0%	3,831	0.0%
-3: Missing	339	1.1%	894,174	0.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_STUDENT

Label: ENROLLED IN OR TAKING COURSES

Description: During the past week, were you enrolled in or taking courses at a college, university, or trade school?

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	3,610	11.8%	19,240,716	7.7%
2: No	26,451	86.4%	228,588,001	91.1%
-7: Suppressed	222	0.7%	2,004,591	0.8%
-3: Missing	349	1.1%	1,081,075	0.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_INSURA

Label: DO YOU CURRENTLY HAVE- HEALTH INSURANCE

Description: From any source, do you currently have: a. Health insurance

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	26,032	85.0%	222,699,362	88.8%
2: No	4,160	13.6%	26,560,851	10.6%
-5: Don't know	1	0.0%	14,982	0.0%
-3: Missing	171	0.6%	1,215,554	0.5%
.: Logical Skip	268	0.9%	423,634	0.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_INSURB

Label: DO YOU CURRENTLY HAVE- CONTRIBUTIONS TO RETIREMENT PLANS

Description: From any source, do you currently have: b. Contributions to retirement plans, including 401(k), Keogh, etc.

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	14,039	45.8%	124,380,378	49.6%
2: No	15,739	51.4%	122,111,006	48.7%
-5: Don't know	4	0.0%	77,588	0.0%
-3: Missing	582	1.9%	3,921,777	1.6%
.: Logical Skip	268	0.9%	423,634	0.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_INSURC

Label: DO YOU CURRENTLY HAVE- PROFIT SHARING

Description: From any source, do you currently have: c. Profit sharing and/or stock options

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	6,948	22.7%	51,338,581	20.5%
2: No	22,583	73.7%	192,695,425	76.8%
-3: Missing	833	2.7%	6,456,743	2.6%
.: Logical Skip	268	0.9%	423,634	0.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_INSURD

Label: DO YOU CURRENTLY HAVE- PAID HOLIDAYS

Description: From any source, do you currently have: d. Paid holidays or vacation

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
1: Yes	12,939	42.2%	110,101,169	43.9%
2: No	16,703	54.5%	134,965,400	53.8%
-5: Don't know	1	0.0%	19,216	0.0%
-3: Missing	721	2.4%	5,404,964	2.2%
.: Logical Skip	268	0.9%	423,634	0.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_INSURE

Label: DO YOU CURRENTLY HAVE- PAID SICK LEAVE

Description: From any source, do you currently have: e. Paid sick leave

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
1: Yes	12,182	39.8%	103,865,810	41.4%
2: No	17,420	56.9%	141,151,441	56.3%
-5: Don't know	2	0.0%	28,192	0.0%
-3: Missing	760	2.5%	5,445,307	2.2%
.: Logical Skip	268	0.9%	423,634	0.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_INSURF

Label: DO YOU CURRENTLY HAVE- PAID PARENTAL LEAVE

Description: From any source, do you currently have: f. Paid parental or family leave

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
1: Yes	9,128	29.8%	73,979,461	29.5%
2: No	20,313	66.3%	169,477,104	67.5%
-5: Don't know	4	0.0%	112,241	0.0%
-3: Missing	919	3.0%	6,921,943	2.8%
.: Logical Skip	268	0.9%	423,634	0.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_INSURG

Label: DO YOU CURRENTLY HAVE- TUITION ASSISTANCE

Description: From any source, do you currently have: g. Tuition assistance and/or reimbursement

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
1: Yes	6,966	22.7%	53,057,355	21.1%
2: No	22,335	72.9%	189,214,765	75.4%
-5: Don't know	2	0.0%	26,052	0.0%
-3: Missing	1,061	3.5%	8,192,577	3.3%
.: Logical Skip	268	0.9%	423,634	0.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



Variable: DEM\_DEBT

Label: HOW MANAGEABLE YOUR HOUSEHOLD DEBT IS

Description: Thinking about all of your household’s current debts, including mortgages, bank loans, student loans, money owed to people, medical debt, past-due bills, and credit card balances that are carried over from prior months... As of today, which of the following statements describes how manageable your household debt is?

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Have a manageable amount of debt	13,716	44.8%	121,610,108	48.5%
2: Have a bit more debt than is manageable	6,793	22.2%	49,303,774	19.6%
3: Have far more debt than is manageable	2,831	9.2%	21,261,263	8.5%
4: Do not have any debt	6,845	22.3%	56,993,925	22.7%
-5: Don't know	1	0.0%	9,535	0.0%
-3: Missing	161	0.5%	1,280,111	0.5%
.: Logical Skip	285	0.9%	455,667	0.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_RELAWN

Label: IMMEDIATEFAMILY MEMBERS OWN A BUSINESS

Description: Do any of your immediate family members own a business?

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Yes	5,885	19.2%	41,043,480	16.4%
2: No	24,346	79.5%	208,679,490	83.2%
-3: Missing	107	0.3%	719,401	0.3%
.: Logical Skip	294	1.0%	472,012	0.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** DEM\_EDU\_RUF

**Label:** RUF VARIABLE: HIGHEST DEGREE OR LEVEL OF SCHOOL COMPLETED

**Description:** RUF variable coded from DEM\_EDU: What is the highest degree or level of school you have completed?

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Less than high school	1,913	6.2%	12,101,828	4.8%
2: High school graduate - high school diploma or the equivalent (GED)	5,917	19.3%	43,320,823	17.3%
3: Some college, no degree	6,233	20.3%	49,446,430	19.7%
4: Associate degree	3,247	10.6%	24,708,105	9.8%
5: Bachelor's degree	7,370	24.1%	67,651,890	27.0%
6: Master's degree	3,731	12.2%	35,128,352	14.0%
7: Professional or Doctorate degree	1,283	4.2%	12,447,948	5.0%
-7: Suppressed	630	2.1%	5,723,259	2.3%
-3: Missing	308	1.0%	385,749	0.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** DEM\_MARITAL

**Label:** MARITAL STATUS

**Description:** What is your current marital status?

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
1: Married	13,311	43.5%	131,656,981	52.5%
2: Widowed	1,285	4.2%	10,881,268	4.3%
3: Divorced	3,290	10.7%	26,485,116	10.6%
4: Separated	1,173	3.8%	8,325,660	3.3%
5: Never married	8,774	28.6%	66,714,411	26.6%
6: Living with partner	2,044	6.7%	2,682,906	1.1%

**Issued:** October 16, 2023

**Variable:** DEM\_MARITAL

**Label:** MARITAL STATUS

**Description:** What is your current marital status?

LABEL	<u>__ Unweighted __</u>		<u>__ Weighted __</u>	
	COUNT	PCT	COUNT	PCT
-7: Suppressed	403	1.3%	3,647,104	1.5%
-3: Missing	352	1.1%	520,936	0.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** DEM\_HOUSENUM\_DRV

**Label:** DERIVED VARIABLE: NUMBER OF PEOPLE IN HOUSEHOLD

**Description:** Derived variable coded from DEM\_HOUSENUM\_1 and DEM\_HOUSENUM\_2

LABEL	<u>__ Unweighted __</u>		<u>__ Weighted __</u>	
	COUNT	PCT	COUNT	PCT
1: 1 person	6,992	22.8%	49,656,764	19.8%
2: 2 people	10,527	34.4%	92,130,054	36.7%
3: 3 people	5,390	17.6%	45,882,058	18.3%
4: 4 people	4,199	13.7%	35,597,676	14.2%
5: 5 or more people	3,126	10.2%	26,789,965	10.7%
-3: Missing	398	1.3%	857,867	0.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** DEM\_HOUSEADULT\_DRV

**Label:** DERIVED VARIABLE: HOW MANY ADULTS LIVE IN YOUR HOUSEHOLD

**Description:** Derived variable coded from DEM\_HOUSENUM\_1, DEM\_HOUSENUM\_2, and DEM\_HOUSEHOLD

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1 adult	8,272	27.0%	58,316,519	23.2%
2 adults	14,554	47.5%	129,622,804	51.7%
3 or more adults	6,382	20.8%	56,755,190	22.6%
-3: Missing	1,424	4.6%	6,219,870	2.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** DEM\_HOUSEHOLD\_1\_Y2\_DRV

**Label:** DERIVED VARIABLE: WHO LIVES IN YOUR HOUSEHOLD- SPOUSE OR UNMARRIED PARTNER

**Description:** Derived Year 2 variable coded from DEM\_HOUSEHOLD\_2 and DEM\_HOUSEHOLD\_3: Who lives in your household? Only count people who live with you at least 50% of the time. 2. Spouse, 3. Unmarried partner

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: Household does not include this category	7,106	23.2%	52,677,660	21.0%
1: Household includes one or more individuals in this category	16,024	52.3%	146,593,294	58.4%
-3: Missing	92	0.3%	801,757	0.3%
.: Logical Skip	7,410	24.2%	50,841,672	20.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** DEM\_HOUSEHOLD\_2\_Y2\_DRV

**Label:** DERIVED VARIABLE: WHO LIVES IN YOUR HOUSEHOLD- IMMEDIATE FAMILY

**Description:** Derived Year 2 variable coded from DEM\_HOUSEHOLD\_4, DEM\_HOUSEHOLD\_5, DEM\_HOUSEHOLD\_7, DEM\_HOUSEHOLD\_8, and DEM\_HOUSEHOLD\_9: Who lives in your household? Only count people who live with you at least 50% of the time. 4. Own child(ren), stepchild(ren), adopted child(ren), and/or foster child(ren) under the age of 18 years

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Household does not include this category	9,952	32.5%	87,487,808	34.9%
1: Household includes one or more individuals in this category	13,178	43.0%	111,783,146	44.6%
-3: Missing	92	0.3%	801,757	0.3%
.: Logical Skip	7,410	24.2%	50,841,672	20.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** DEM\_HOUSEHOLD\_3\_Y2\_DRV

**Label:** DERIVED VARIABLE: WHO LIVES IN YOUR HOUSEHOLD- OTHER RELATIVES

**Description:** Derived Year 2 variable coded from DEM\_HOUSEHOLD\_6 and DEM\_HOUSEHOLD\_10: Who lives in your household? Only count people who live with you at least 50% of the time. 6. Grandchild(ren), 10. Other relatives, specify:

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Household does not include this category	21,709	70.9%	187,851,617	74.9%
1: Household includes one or more individuals in this category	1,421	4.6%	11,419,337	4.6%
-3: Missing	92	0.3%	801,757	0.3%
.: Logical Skip	7,410	24.2%	50,841,672	20.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** DEM\_HOUSEHOLD\_4\_Y2\_DRV

**Label:** DERIVED VARIABLE: WHO LIVES IN YOUR HOUSEHOLD-NON-RELATIVES

**Description:** Derived Year 2 variable coded from DEM\_HOUSEHOLD\_11 and DEM\_HOUSEHOLD\_12: Who lives in your household? Only count people who live with you at least 50% of the time. 11. Roommate(s), 12. Other non-relatives, specify:

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: Household does not include this category	21,936	71.6%	190,226,957	75.8%
1: Household includes one or more individuals in this category	1,194	3.9%	9,043,997	3.6%
-3: Missing	92	0.3%	801,757	0.3%
.: Logical Skip	7,410	24.2%	50,841,672	20.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** DEM\_HOUSECHILDA\_DRV

**Label:** DERIVED VARIABLE: NUMBER OF CHILDREN IN HOUSEHOLD UNDER 5 YEARS OLD

**Description:** Derived variable coded from DEM\_HOUSECHILDA: You said that children or grandchildren under the age of 18 live in your household. Please enter the total number of children/grandchildren that fall into each age category listed below. A. Under 5 years old [SHOW IF DEM\_HOUSEHOLD = 4 OR 6]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: No children reported	26,479	86.4%	221,724,726	88.4%
1: 1 child or more	2,820	9.2%	22,963,276	9.2%
-3: Missing	1,333	4.4%	6,226,381	2.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_HOUSECHILDB\_DRV

Label: DERIVED VARIABLE: NUMBER OF CHILDREN IN HOUSEHOLD 5-11 YEARS OLD

Description: Derived variable coded from DEM\_HOUSECHILDB: You said that children or grandchildren under the age of 18 live in your household. Please enter the total number of children/grandchildren that fall into each age category listed below. B. 5-11 years old [SHOW IF DEM\_HOUSEHOLD = 4 OR 6]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: No children reported	25,171	82.2%	209,811,145	83.6%
1: 1 child or more	4,128	13.5%	34,876,858	13.9%
-3: Missing	1,333	4.4%	6,226,381	2.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_HOUSECHILDC\_DRV

Label: DERIVED VARIABLE: NUMBER OF CHILDREN IN HOUSEHOLD 12-17 YEARS OLD

Description: Derived variable coded from DEM\_HOUSECHILDC: You said that children or grandchildren under the age of 18 live in your household. Please enter the total number of children/grandchildren that fall into each age category listed below. C. 12-17 years old [SHOW IF DEM\_HOUSEHOLD = 4 OR 6]

LABEL	__ Unweighted __		__ Weighted __	
	COUNT	PCT	COUNT	PCT
0: No children reported	25,336	82.7%	211,537,131	84.3%
1: 1 child or more	3,963	12.9%	33,150,872	13.2%
-3: Missing	1,333	4.4%	6,226,381	2.5%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_NUMCHILD\_DRV

Label: DERIVED VARIABLE: NUMBER OF CHILDREN IN HOUSEHOLD

Description: Derived variable coded from DEM\_HOUSECHILDA, DEM\_HOUSECHILDB, and DEM\_HOUSECHILDC: In your household, how many children are: Please enter the number of children for each category. A. Under 5 years old, B. 5-11 years old, C. 12-17 years old and preload information

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
0: No children reported	21,721	70.9%	179,805,918	71.7%
1: 1 child	3,066	10.0%	27,177,115	10.8%
2: 2 children reported	2,789	9.1%	23,759,512	9.5%
3: 3 children or more reported	1,748	5.7%	14,284,238	5.7%
-3: Missing	1,308	4.3%	5,887,599	2.3%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: DEM\_MILITARY\_1

Label: HAVE YOU SERVED ON ACTIVE DUTY

Description: Have you ever served on active duty in the U.S. Armed Forces, Reserves, or National Guard?

LABEL	__Unweighted__		__Weighted__	
	COUNT	PCT	COUNT	PCT
1: No, never served in the military	25,462	83.1%	218,147,158	86.9%
2: Yes, only on active duty for training in the Reserves or National Guard	1,180	3.9%	5,763,981	2.3%
3: Yes, on active duty now	546	1.8%	2,385,258	1.0%
4: Yes, on active duty in the past, now a U.S. Veteran	2,517	8.2%	19,526,853	7.8%
-7: Suppressed	453	1.5%	3,594,749	1.4%
-5: Don't know	1	0.0%	3,960	0.0%
-3: Missing	473	1.5%	1,492,423	0.6%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>



**Variable:** DEM\_CITIZEN\_DRV

**Label:** DERIVED VARIABLE: CITIZENSHIP STATUS

**Description:** Derived variable coded from DEM\_CITIZEN\_1 and DEM\_CITIZEN\_2

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
1: U.S. citizen, born in the U.S.	27,787	90.7%	226,975,076	90.5%
2: U.S. citizen, born outside the U.S	1,465	4.8%	14,010,073	5.6%
3: Not a U.S. citizen	395	1.3%	3,306,249	1.3%
-7: Suppressed	585	1.9%	5,549,341	2.2%
-3: Missing	400	1.3%	1,073,644	0.4%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** WTSURVY

**Label:** SURVEY WEIGHT: APPLIES TO ALL CASES

**Description:** Weight variable that applies to all cases

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

**Variable:** WTPROB

**Label:** PROBABILITY WEIGHT: FOR WORK WITH ONLY ABS AND AMERISPEAK SAMPLES

**Description:** Weight variable that applies to only ABS and AMERISPEAK sample cases

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
.: No weight calculated	17,941	58.6%	108,318,632	43.2%
<b>TOTALS</b>	<b>30,632</b>	<b>100.0%</b>	<b>250,914,383</b>	<b>100.0%</b>

Variable: STRATA

Label: SAMPLING STRATA

Description: Sampling strata variable for use with weights

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
TOTALS	30,632	100.0%	250,914,383	100.0%

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Variable: PSU

Label: PSU (PRIMARY SAMPLING UNIT)

Description: Primary Sampling Unit for use with weights

LABEL	<u>Unweighted</u>		<u>Weighted</u>	
	COUNT	PCT	COUNT	PCT
TOTALS	30,632	100.0%	250,914,383	100.0%

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*ALPHABETIC INDEX OF VARIABLES*

**ALPHABETIC INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
BO_ACQOWN_1	INITIALLY ACQUIRE OWNERSHIP OF BUSINESS
BO_ADDFINANCE_1	APPLY OR REQUEST ADDITIONAL FINANCING
BO_ADDFINANCE_2_1	WHERE APPLY FOR ADDITIONAL FINANCING- PERSONAL HOME EQUITY LOAN
BO_ADDFINANCE_2_10	WHERE APPLY FOR ADDITIONAL FINANCING- GRANTS
BO_ADDFINANCE_2_11	WHERE APPLY FOR ADDITIONAL FINANCING- OTHER CAPITAL SOURCES
BO_ADDFINANCE_2_2	WHERE APPLY FOR ADDITIONAL FINANCING- PERSONAL CREDIT CARD
BO_ADDFINANCE_2_3	WHERE APPLY FOR ADDITIONAL FINANCING- BUSINESS CREDIT CARD
BO_ADDFINANCE_2_4	WHERE APPLY FOR ADDITIONAL FINANCING- GOVERNMENT-GUARANTEED BUSINESS LOAN
BO_ADDFINANCE_2_5	WHERE APPLY FOR ADDITIONAL FINANCING- BUSINESS LOAN FROM BANK
BO_ADDFINANCE_2_6	WHERE APPLY FOR ADDITIONAL FINANCING- BUSINESS LOAN FROM GOVERNMENT
BO_ADDFINANCE_2_7	WHERE APPLY FOR ADDITIONAL FINANCING- BUSINESS LOAN FROM FAMILY
BO_ADDFINANCE_2_8	WHERE APPLY FOR ADDITIONAL FINANCING- INVESTMENT BY VENTURE CAPITALISTS
BO_ADDFINANCE_2_9	WHERE APPLY FOR ADDITIONAL FINANCING- CROWDFUNDING
BO_ADDFINANCE_3A	CAPITAL APPLIED DID YOU RECEIVE- BUSINESS CARD
BO_ADDFINANCE_3B	CAPITAL APPLIED DID YOU RECEIVE- GOVERNMENT-GUARANTEED BUSINESS LOAN
BO_ADDFINANCE_3C	CAPITAL APPLIED DID YOU RECEIVE- BUSINESS LOAN FROM A BANK
BO_ADDFINANCE_3D	CAPITAL APPLIED DID YOU RECEIVE- BUSINESS FROM GOVERNMENT
BO_ADDFINANCE_3E	CAPITAL APPLIED DID YOU RECEIVE- BUSINESS LOAN FROM FAMILY

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**ALPHABETIC INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
BO_ADDFINANCE_3F	CAPITAL APPLIED DID YOU RECEIVE- INVESTMENT BY VENTURE CAPITALIST
BO_ADDFINANCE_3G	CAPITAL APPLIED DID YOU RECEIVE- CROWDFUNDING
BO_ADDFINANCE_3H	CAPITAL APPLIED DID YOU RECEIVE- GRANTS
BO_ADDFINANCE_3I	CAPITAL APPLIED DID YOU RECEIVE- OTHER
BO_ADDFINANCE_4A	CAPITAL NOT USE NOT RECEIVE- BUSINESS CREDIT CARD
BO_ADDFINANCE_4B	CAPITAL NOT USE NOT RECEIVE- GOVERNMENT-GUARANTEED BUSINESS LOAN
BO_ADDFINANCE_4C	CAPITAL NOT USE NOT RECEIVE- BUSINESS LOAN FROM A BANK
BO_ADDFINANCE_4D	CAPITAL NOT USE NOT RECEIVE- BUSINESS LOAN FROM GOVERNMENT
BO_ADDFINANCE_4E	CAPITAL NOT USE NOT RECEIVE- BUSINESS LOAN FROM FAMILY
BO_ADDFINANCE_4F	CAPITAL NOT USE NOT RECEIVE- INVESTMENT BY VENTURE CAPITALIST
BO_ADDFINANCE_4G	CAPITAL NOT USE NOT RECEIVE- CROWDFUNDING
BO_ADDFINANCE_4H	CAPITAL NOT USE NOT RECEIVE- GRANTS
BO_ADDFINANCE_5_1	DECLINED FUNDING ADDITIONAL- POOR CREDIT SCORE
BO_ADDFINANCE_5_10	DECLINED FUNDING ADDITIONAL- UNDESIRABLE LOCATION
BO_ADDFINANCE_5_11	DECLINED FUNDING ADDITIONAL- NO RELATIONSHIP WITH BANK
BO_ADDFINANCE_5_12	DECLINED FUNDING ADDITIONAL- NOT GIVEN A REASON
BO_ADDFINANCE_5_13	DECLINED FUNDING ADDITIONAL- OTHER
BO_ADDFINANCE_5_2	DECLINED FUNDING ADDITIONAL- CREDIT HISTORY
BO_ADDFINANCE_5_3	DECLINED FUNDING ADDITIONAL- MISSED PAYMENTS
BO_ADDFINANCE_5_4	DECLINED FUNDING ADDITIONAL- AGE OF BUSINESS
BO_ADDFINANCE_5_5	DECLINED FUNDING ADDITIONAL- PERSONAL BACKGROUND
BO_ADDFINANCE_5_6	DECLINED FUNDING ADDITIONAL- COLLATERAL

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**ALPHABETIC INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
BO_ADDFINANCE_5_7	DECLINED FUNDING ADDITIONAL- BUSINESS PLAN
BO_ADDFINANCE_5_8	DECLINED FUNDING ADDITIONAL- TOO RISKY
BO_ADDFINANCE_5_9	DECLINED FUNDING ADDITIONAL- UNDESIRABLE INDUSTRY
BO_ADDFINANCE_6_1	NOT REQUEST GRANT FUNDING- FIND OPPORTUNITIES
BO_ADDFINANCE_6_2	NOT REQUEST GRANT FUNDING- QUALIFY FOR GRANT
BO_ADDFINANCE_6_3	NOT REQUEST GRANT FUNDING- UNLIKELY RECEIVE GRANT
BO_ADDFINANCE_6_4	NOT REQUEST GRANT FUNDING- TOO DIFFICULT
BO_ADDFINANCE_6_5	NOT REQUEST GRANT FUNDING- REQUIREMENTS
BO_ADDFINANCE_6_6	NOT REQUEST GRANT FUNDING- ONLY COVER A PORTION
BO_ADDFINANCE_6_7	NOT REQUEST GRANT FUNDING- OTHER
BO_ADDFINANCE_7_1	NOT REQUEST FROM A BANK- POOR CREDIT SCORE
BO_ADDFINANCE_7_2	NOT REQUEST FROM A BANK- LACK OF RELATIONSHIP
BO_ADDFINANCE_7_3	NOT REQUEST FROM A BANK- NOT TAKE ON DEBT
BO_ADDFINANCE_7_4	NOT REQUEST FROM A BANK- INTEREST RATE
BO_ADDFINANCE_7_5	NOT REQUEST FROM A BANK- REPAYMENT TERMS
BO_ADDFINANCE_7_6	NOT REQUEST FROM A BANK- EXPECTED TO BE DECLINED
BO_ADDFINANCE_7_7	NOT REQUEST FROM A BANK- OTHER
BO_ADDFINANCE_8_1	NOT REQUEST FROM THE FOLLOWING- POOR CREDIT SCORE
BO_ADDFINANCE_8_2	NOT REQUEST FROM THE FOLLOWING- LACK OF RELATIONSHIP
BO_ADDFINANCE_8_3	NOT REQUEST FROM THE FOLLOWING- NOT TAKE ON DEBT
BO_ADDFINANCE_8_4	NOT REQUEST FROM THE FOLLOWING- INTEREST RATE
BO_ADDFINANCE_8_5	NOT REQUEST FROM THE FOLLOWING- REPAYMENT TERMS
BO_ADDFINANCE_8_6	NOT REQUEST FROM THE FOLLOWING- EXPECTED TO BE DECLINED
BO_ADDFINANCE_8_7	NOT REQUEST FROM THE FOLLOWING- OTHER

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**ALPHABETIC INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
BO_ADDFINANCE_INSTITUTION_1_1	WHICH INSTITUTION REQUESTED CAPITAL FROM- SMALL LOCAL BANK
BO_ADDFINANCE_INSTITUTION_1_2	WHICH INSTITUTION REQUESTED CAPITAL FROM- LARGE NATIONAL BANK
BO_ADDFINANCE_INSTITUTION_1_3	WHICH INSTITUTION REQUESTED CAPITAL FROM- FINANCIAL SERVICES COMPANY
BO_ADDFINANCE_INSTITUTION_1_4	WHICH INSTITUTION REQUESTED CAPITAL FROM- ONLINE LENDER
BO_ADDFINANCE_INSTITUTION_1_5	WHICH INSTITUTION REQUESTED CAPITAL FROM- CREDIT UNION
BO_ADDFINANCE_INSTITUTION_1_6	WHICH INSTITUTION REQUESTED CAPITAL FROM- FINANCE COMPANY
BO_ADDFINANCE_INSTITUTION_1_7	WHICH INSTITUTION REQUESTED CAPITAL FROM- ALTERNATIVE FINANCIAL SOURCE
BO_ADDFINANCE_INSTITUTION_1_8	WHICH INSTITUTION REQUESTED CAPITAL FROM- CDFI
BO_ADDFINANCE_INSTITUTION_1_9	WHICH INSTITUTION REQUESTED CAPITAL FROM- OTHER INSTITUTION
BO_ADDFINANCE_WS1_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- PERSONAL
BO_ADDFINANCE_WS2_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- PERSONAL/BUSINESS CREDIT CARD
BO_ADDFINANCE_WS3_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- LOCAL/NATIONAL BANK
BO_ADDFINANCE_WS4_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- FINANCIAL INSTITUTION
BO_ADDFINANCE_WS5_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- CROWDFUNDING/COMMUNITY DEVELOPMENT
BO_ADDFINANCE_WS6_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- GOVERNMENT SOURCE
BO_ADDFINANCE_WS7_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- BUSINESS LOAN FROM FAMILY
BO_ADDFINANCE_WS8_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- VENTURE CAPITALISTS
BO_ADDFINANCE_WS9_RUF	RUF VARIABLE: ADDITIONAL FINANCING RECEIVED- OTHER

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**ALPHABETIC INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
BO_BIZEMERGE_1	ORIGIN OF WORK/ BUSINESS
BO_BIZTYPE_1	BUSINESS TYPE
BO_CASH	CASH ON HAND
BO_CHALLENGE_1_1	FINANCIAL CHALLENGES- NOT BEING ABLE TO ACCESS HEALTH INSURANCE
BO_CHALLENGE_1_2	FINANCIAL CHALLENGES- NOT HAVING ACCESS TO EMPLOYER-PROVIDED BENEFITS
BO_CHALLENGE_1_3	FINANCIAL CHALLENGES- PERSONAL FINANCES
BO_CHALLENGE_1_4	FINANCIAL CHALLENGES- ACCESSING CAPITAL
BO_CHALLENGE_1_5	FINANCIAL CHALLENGES- MAKING RENT PAYMENTS
BO_CHALLENGE_1_6	FINANCIAL CHALLENGES- DECREASING SALES
BO_CHALLENGE_1_7	FINANCIAL CHALLENGES- INCREASING BUSINESS COSTS
BO_CHALLENGE_1_8	FINANCIAL CHALLENGES- NONE OF THE ABOVE
BO_CHALLENGE_2_1_Y2	BUSINESS OPERATIONS CHALLENGES- MAINTAINING BUSINESS LICENSE- Y2
BO_CHALLENGE_2_2_Y2	BUSINESS OPERATIONS CHALLENGES- DOING MY TAXES- Y2
BO_CHALLENGE_2_3_Y2	BUSINESS OPERATIONS CHALLENGES- NAVIGATING GOVERNMENT REGULATIONS- Y2
BO_CHALLENGE_2_4_Y2	BUSINESS OPERATIONS CHALLENGES- BUSINESS OPERATIONS CHALLENGES- NONE OF THE ABOVE- Y2
BO_CHALLENGE_3_1_Y2	CUSTOMER REACH CHALLENGES- FINDING CUSTOMERS- Y2
BO_CHALLENGE_3_2_Y2	CUSTOMER REACH CHALLENGES- KEEPING EXISTING CUSTOMERS- Y2
BO_CHALLENGE_3_3_Y2	CUSTOMER REACH CHALLENGES- SETTING UP ONLINE PRESENCE- Y2
BO_CHALLENGE_3_4_Y2	CUSTOMER REACH CHALLENGES- IDENTIFYING BUSINESS OPPORTUNITIES- Y2
BO_CHALLENGE_3_5_Y2	CUSTOMER REACH CHALLENGES- NONE OF THE ABOVE- Y2
BO_CHALLENGE_4_10_Y2	RESOURCE OR SUPPORT CHALLENGES- EDUCATIONAL MATERIALS- Y2
BO_CHALLENGE_4_11_Y2	RESOURCE OR SUPPORT CHALLENGES- NONE OF THE ABOVE- Y2

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**ALPHABETIC INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
BO_CHALLENGE_4_1_Y2	RESOURCE OR SUPPORT CHALLENGES- FINDING PROFESSIONAL SUPPORT- Y2
BO_CHALLENGE_4_2_Y2	RESOURCE OR SUPPORT CHALLENGES- FINDING ROLE MODELS- Y2
BO_CHALLENGE_4_3_Y2	RESOURCE OR SUPPORT CHALLENGES- GETTING SUPPORT FROM FAMILY- Y2
BO_CHALLENGE_4_4_Y2	RESOURCE OR SUPPORT CHALLENGES- GETTING SUPPORT FROM MY COMMUNITY- Y2
BO_CHALLENGE_4_5_Y2	RESOURCE OR SUPPORT CHALLENGES- BALANCING WORK AND FAMILY- Y2
BO_CHALLENGE_4_6_Y2	RESOURCE OR SUPPORT CHALLENGES- FEELING BURNT OUT- Y2
BO_CHALLENGE_4_7_Y2	RESOURCE OR SUPPORT CHALLENGES- MAJOR LIFE EVENT- Y2
BO_CHALLENGE_4_8_Y2	RESOURCE OR SUPPORT CHALLENGES- FINDING TIME- Y2
BO_CHALLENGE_4_9_Y2	RESOURCE OR SUPPORT CHALLENGES- GROWING NETWORK- Y2
BO_CHALLENGE_5_1_Y2	ECONOMY OR MARKET CHALLENGES- FINDING OR RETAINING QUALIFIED EMPLOYEES- Y2
BO_CHALLENGE_5_2_Y2	ECONOMY OR MARKET CHALLENGES- COMPETING AGAINST OTHER BUSINESSES- Y2
BO_CHALLENGE_5_3_Y2	ECONOMY OR MARKET CHALLENGES- SUPPLY CHAIN ISSUES- Y2
BO_CHALLENGE_5_4_Y2	ECONOMY OR MARKET CHALLENGES- DECREASING DEMAND FOR MY PRODUCT- Y2
BO_CHALLENGE_5_5_Y2	ECONOMY OR MARKET CHALLENGES- UNFAVORABLE ECONOMY- Y2
BO_CHALLENGE_5_6_Y2	ECONOMY OR MARKET CHALLENGES- NAVIGATING REQUIREMENTS- Y2
BO_CHALLENGE_5_7_Y2	ECONOMY OR MARKET CHALLENGES- NONE OF THE ABOVE- Y2
BO_CHALLENGE_6	FACING OTHER CHALLENGES
BO_CHALLENGE_ADDRESS_1_1	TAKE ACTION- SPOKE WITH FRIEND
BO_CHALLENGE_ADDRESS_1_2	TAKE ACTION- MENTOR
BO_CHALLENGE_ADDRESS_1_3	TAKE ACTION- INDUSTRY EXPERTS

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**ALPHABETIC INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
BO_CHALLENGE_ADDRESS_1_4	TAKE ACTION- PROFESSIONAL ADVICE
BO_CHALLENGE_ADDRESS_1_5	TAKE ACTION- ATTENDED TRAININGS
BO_CHALLENGE_ADDRESS_1_6	TAKE ACTION- APPLIED SUPPORT PROGRAM
BO_CHALLENGE_ADDRESS_1_7	TAKE ACTION- OTHER
BO_CHALLENGE_ADDRESS_1_8	TAKE ACTION- NONE OF THE ABOVE
BO_CHALLENGE_ENDAA_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- SUPPLY CHAIN ISSUES- Y2
BO_CHALLENGE_ENDA_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- NOT ACCESS HEALTH INSURANCE- Y2
BO_CHALLENGE_ENDBB_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- DECREASING DEMAND FOR PRODUCT- Y2
BO_CHALLENGE_ENDB_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- NOT ACCESS TO EMPLOYER BENEFITS- Y2
BO_CHALLENGE_ENDCC_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- UNFAVORABLE ECONOMY- Y2
BO_CHALLENGE_ENDC_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- CHALLENGES WITH PERSONAL FINANCES- Y2
BO_CHALLENGE_ENDDD_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- HIRING EMPLOYEES- Y2
BO_CHALLENGE_ENDD_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- ACCESSING CAPITAL- Y2
BO_CHALLENGE_ENDE_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- MAKING RENT PAYMENTS- Y2
BO_CHALLENGE_ENDF_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- DECREASING SALES- Y2
BO_CHALLENGE_ENDG_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- INCREASING BUSINESS COSTS- Y2
BO_CHALLENGE_ENDH_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- MAINTAINING BUSINESS LICENSE- Y2
BO_CHALLENGE_ENDI_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- DOING MY TAXES- Y2
BO_CHALLENGE_ENDJ_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- NAVIGATING GOVERNMENT REGULATIONS- Y2

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**ALPHABETIC INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
BO_CHALLENGE_ENDK_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING CUSTOMERS- Y2
BO_CHALLENGE_ENDL_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- KEEPING EXISTING CUSTOMERS- Y2
BO_CHALLENGE_ENDM_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- SETTING UP THE BUSINESS- Y2
BO_CHALLENGE_ENDN_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- BUSINESS OPPORTUNITIES- Y2
BO_CHALLENGE_ENDO_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING PROFESSIONAL SUPPORT- Y2
BO_CHALLENGE_ENDP_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING ROLE MODELS- Y2
BO_CHALLENGE_ENDQ_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- GETTING SUPPORT FROM FAMILY- Y2
BO_CHALLENGE_ENDR_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- GETTING SUPPORT FROM COMMUNITY- Y2
BO_CHALLENGE_ENDS_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- BALANCING WORK AND FAMILY- Y2
BO_CHALLENGE_ENDT_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FEELING BURNT OUT- Y2
BO_CHALLENGE_ENDU_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- MAJOR LIFE EVENT- Y2
BO_CHALLENGE_ENDV_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING TIME- Y2
BO_CHALLENGE_ENDW_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- GROWING NETWORK- Y2
BO_CHALLENGE_ENDX_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- EDUCATIONAL MATERIALS- Y2
BO_CHALLENGE_ENDY_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- FINDING QUALIFIED EMPLOYEES- Y2
BO_CHALLENGE_ENDZ_Y2	PRIMARY REASONS YOU CLOSED YOUR BUSINESS- COMPETING AGAINST OTHER BUSINESS- Y2
BO_CLIENT_1	WORK PRIMARILY FOR ONE CLIENT
BO_COLLAB_1	BUSINESS CONCEPT ON OWN OR COLLABORATING

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**ALPHABETIC INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
BO_EMPBENEFIT_1_1	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- HEALTH INSURANCE
BO_EMPBENEFIT_1_2	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- RETIREMENT PLANS
BO_EMPBENEFIT_1_3	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- PROFIT SHARING
BO_EMPBENEFIT_1_4	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- PAID HOLIDAYS
BO_EMPBENEFIT_1_5	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- PAID SICK LEAVE
BO_EMPBENEFIT_1_6	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- PAID PARENTAL OR FAMILY LEAVE
BO_EMPBENEFIT_1_7	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- TUITION ASSISTANCE
BO_EMPBENEFIT_1_8	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- OTHER BENEFIT
BO_EMPBENEFIT_1_9	EMPLOYEE BENEFITS PAID BY YOUR BUSINESS- NONE OF THE ABOVE
BO_EMPLOYEES_1_1_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- FULL-TIME PAID EMPLOYEES
BO_EMPLOYEES_1_2_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- PART-TIME PAID EMPLOYEES
BO_EMPLOYEES_1_3_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- PAID DAY LABORERS
BO_EMPLOYEES_1_4_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- TEMPORARY STAFFING AND LEASED EMPLOYEES
BO_EMPLOYEES_1_5_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- CONTRACTORS
BO_EMPLOYEES_1_6_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- UNPAID EMPLOYEES
BO_EMPLOYEES_1_7_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- OTHER
BO_EMPLOYEES_1_8_DRV	DERIVED VARIABLE: TYPES OF WORKERS USED- NONE
BO_EMPWAGES	PERCENT HOURLY WAGE ABOVE

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**ALPHABETIC INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
BO_EXITSTRAT_1_Y2	HOW YOU CLOSED OR ENDED YOUR BUSINESS OR STOPPED WORKING FOR YOURSELF- Y2
BO_GOALS_1	TOP GOAL FOR THE NEXT FIVE YEARS
BO_GOALS_2	ACCESS TO SUPPORT AND RESOURCES IN COMMUNITY TO MEET BUSINESS GOALS
BO_GRANT_TYPE_1_1	SOURCE REQUESTED GRANT CAPITAL- GOVERNMENT SOURCE
BO_GRANT_TYPE_1_2	SOURCE REQUESTED GRANT CAPITAL- PRIVATE INSTITUTION
BO_GRANT_TYPE_1_3	SOURCE REQUESTED GRANT CAPITAL- NON-PROFIT ORGANIZATION
BO_GRANT_TYPE_1_4	SOURCE REQUESTED GRANT CAPITAL- OTHER GRANT SOURCE
BO_HOURSWK_1	AVERAGE NUMBER OF HOURS PER WEEK MANAGING OR WORKING IN YOUR BUSINESS
BO_HOURSWK_2	IN LAST YEAR AVERAGE NUMBER OF HOURS SPENT MANAGING OR WORKING IN YOUR BUSINESS
BO_INDUSTRY_1	WHAT INDUSTRY BEST CLASSIFIES
BO_LEGALSTAT_1	BUSINESS LEGAL FORM OF ORGANIZATION
BO_LENGTH_1	HOW LONG DO YOU SEE YOURSELF
BO_NUMEMPLOY_1_Y2_RUF	RUF VARIABLE: NUMBER OF WORKERS USED- Y2
BO_NUMPREVBIZ_1	HOW MANY PREVIOUS BUSINESSES HAVE YOU OWNED
BO_ONLINE_1	DO YOU HAVE A WEBSITE OR SOCIAL MEDIA PRESENCE
BO_PLMARGIN_1	DID YOU HAVE PROFITS LOSSES OR BREAK EVEN
BO_POSTPLANS_1	WHAT ARE YOUR PLANS FOR AFTER YOU FINISH
BO_POSTPLANS_2	WHAT DID YOU DO IMMEDIATELY AFTER YOU FINISHED
BO_PRIMARYINC_1	DOES YOUR WORK PROVIDE PRIMARY SOURCE OF HOUSEHOLD INCOME
BO_PRIMARYINC_2	THE LAST YEAR DID YOUR WORK PROVIDE PRIMARY SOURCE OF HOUSEHOLD INCOME
BO_REASONS_1_Y2	PRIMARY REASON FOR STOPPING- Y2
BO_REASONS_2_Y2	SECOND MOST IMPORTANT REASON FOR STOPPING- Y2
BO_REVENUE_1_RUF	RUF VARIABLE: AMOUNT OF INCOME OR SALES AND OPERATING REVENUES

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<b>Variable Name</b>	<b>Variable Label</b>
BO_REVENUE_2_RUF	RUF VARIABLE: THE LAST YEAR AMOUNT OF INCOME OR SALES AND OPERATING REVENUES
BO_STARTBIZ_1_Y2_RUF	RUF VARIABLE: WHAT YEAR DID YOU START -Y2
BO_WEEKSWK_1	WEEKS SPEND MANAGING OR WORKING IN THIS BUSINESS
BO_WEEKSWK_2	IN LAST YEAR HOW MANY WEEKS SPEND MANAGING OR WORKING IN YOUR BUSINESS
BO_WORKHOME_1	PRIMARY LOCATION WORKED
BUSINESS_COSTS_1	PRICES CHANGED
BUSINESS_COSTS_2	SALARIES CHANGED
BUSINESS_INTERRUPTIONS_1_1	FOLLOWING INTERRUPTIONS- DOMESTIC DELAYS
BUSINESS_INTERRUPTIONS_1_2	FOLLOWING INTERRUPTIONS- FOREIGN DELAYS
BUSINESS_INTERRUPTIONS_1_3	FOLLOWING INTERRUPTIONS- ALTERNATIVE DOMESTIC
BUSINESS_INTERRUPTIONS_1_4	FOLLOWING INTERRUPTIONS- ALTERNATIVE FOREIGN
BUSINESS_INTERRUPTIONS_1_5	FOLLOWING INTERRUPTIONS- PRODUCTION DELAYS
BUSINESS_INTERRUPTIONS_1_6	FOLLOWING INTERRUPTIONS- DELIVERY/SHIPPING
BUSINESS_INTERRUPTIONS_1_7	FOLLOWING INTERRUPTIONS- OTHER
BUSINESS_INTERRUPTIONS_1_8	FOLLOWING INTERRUPTIONS- NONE
CENSUS_DIV_DRV	CENSUS DIVISION DERIVED FROM ZIP CODE
COUNTY_DRV	COUNTY FIPS CODE DERIVED FROM ZIP CODE
COUNTY_NAME	COUNTY NAME DERIVED FROM ZIP CODE
CURWORK	CURRENTLY WORKING FLAG
DEM_AGE_IMPUTED	INDICATOR FOR IMPUTED AGE VALUES
DEM_AGE_RUF	RUF VARIABLE: RESPONDENT AGE
DEM_CITIZEN_DRV	DERIVED VARIABLE: CITIZENSHIP STATUS
DEM_DEBT	HOW MANAGEABLE YOUR HOUSEHOLD DEBT IS
DEM_EDU_RUF	RUF VARIABLE: HIGHEST DEGREE OR LEVEL OF SCHOOL COMPLETED
DEM_GENDER	GENDER IDENTITY
DEM_HHINC_RUF	RUF VARIABLE: TOTAL ANNUAL HOUSEHOLD INCOME

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<b>Variable Name</b>	<b>Variable Label</b>
DEM_HOUSEADULT_DRV	DERIVED VARIABLE: HOW MANY ADULTS LIVE IN YOUR HOUSEHOLD
DEM_HOUSECHILDA_DRV	DERIVED VARIABLE: NUMBER OF CHILDREN IN HOUSEHOLD UNDER 5 YEARS OLD
DEM_HOUSECHILDB_DRV	DERIVED VARIABLE: NUMBER OF CHILDREN IN HOUSEHOLD 5-11 YEARS OLD
DEM_HOUSECHILDC_DRV	DERIVED VARIABLE: NUMBER OF CHILDREN IN HOUSEHOLD 12-17 YEARS OLD
DEM_HOUSEHOLD_1_Y2_DRV	DERIVED VARIABLE: WHO LIVES IN YOUR HOUSEHOLD- SPOUSE OR UNMARRIED PARTNER
DEM_HOUSEHOLD_2_Y2_DRV	DERIVED VARIABLE: WHO LIVES IN YOUR HOUSEHOLD- IMMEDIATE FAMILY
DEM_HOUSEHOLD_3_Y2_DRV	DERIVED VARIABLE: WHO LIVES IN YOUR HOUSEHOLD- OTHER RELATIVES
DEM_HOUSEHOLD_4_Y2_DRV	DERIVED VARIABLE: WHO LIVES IN YOUR HOUSEHOLD- NON-RELATIVES
DEM_HOUSENUM_DRV	DERIVED VARIABLE: NUMBER OF PEOPLE IN HOUSEHOLD
DEM_INSURA	DO YOU CURRENTLY HAVE- HEALTH INSURANCE
DEM_INSURB	DO YOU CURRENTLY HAVE- CONTRIBUTIONS TO RETIREMENT PLANS
DEM_INSURC	DO YOU CURRENTLY HAVE- PROFIT SHARING
DEM_INSURD	DO YOU CURRENTLY HAVE- PAID HOLIDAYS
DEM_INSURE	DO YOU CURRENTLY HAVE- PAID SICK LEAVE
DEM_INSURF	DO YOU CURRENTLY HAVE- PAID PARENTAL LEAVE
DEM_INSURG	DO YOU CURRENTLY HAVE- TUITION ASSISTANCE
DEM_MARITAL	MARITAL STATUS
DEM_MILITARY_1	HAVE YOU SERVED ON ACTIVE DUTY
DEM_NUMCHILD_DRV	DERIVED VARIABLE: NUMBER OF CHILDREN IN HOUSEHOLD
DEM_RELAOWN	IMMEDIATE FAMILY MEMBERS OWN A BUSINESS
DEM_STATE	RESPONDENT STATE
DEM_STUDENT	ENROLLED IN OR TAKING COURSES

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<b>Variable Name</b>	<b>Variable Label</b>
DOV_CUR_ENTR	CURRENT ENTREPRENEUR FLAG
DOV_CUR_FREE	CURRENT FREELANCER FLAG
DOV_FORM_ENTR	FORMER ENTREPRENEUR FLAG
DOV_FORM_ENTR_Y1	FORMER ENTREPRENEUR FLAG - Y1 EQUIVALENT
DOV_FORM_FREE	FORMER FREELANCER FLAG
DOV_FORM_FREE_Y1	FORMER FREELANCER FLAG - Y1 EQUIVALENT
DOV_GENPOP	GENERAL POPULATION FLAG
DOV_GIGWORK	GIG WORKER FLAG
DOV_GROUP	COMPUTE GROUP
DOV_NASCENT	NASCENT FLAG
DOV_WITHDRAW	WITHDRAWN FLAG
DOV_WITHDRAW_Y1	WITHDRAWN FLAG - Y1 EQUIVALENT
ENTR_CHALLENGES_1_1	THREE BIGGEST CHALLENGES- HEALTH INSURANCE
ENTR_CHALLENGES_1_10	THREE BIGGEST CHALLENGES- COMPETING
ENTR_CHALLENGES_1_11	THREE BIGGEST CHALLENGES- ECONOMY
ENTR_CHALLENGES_1_2	THREE BIGGEST CHALLENGES- TAX PAYMENTS
ENTR_CHALLENGES_1_3	THREE BIGGEST CHALLENGES- CUSTOMERS
ENTR_CHALLENGES_1_4	THREE BIGGEST CHALLENGES- BALANCING
ENTR_CHALLENGES_1_5	THREE BIGGEST CHALLENGES- LONG HOURS
ENTR_CHALLENGES_1_6	THREE BIGGEST CHALLENGES- MOTIVATION
ENTR_CHALLENGES_1_7	THREE BIGGEST CHALLENGES- MAKING ENOUGH MONEY
ENTR_CHALLENGES_1_8	THREE BIGGEST CHALLENGES- REGULATIONS
ENTR_CHALLENGES_1_9	THREE BIGGEST CHALLENGES- RETAINING EMPLOYEES
ENTR_EXPERIENCE_1	SIMILAR WORK
ENTR_EXPERIENCE_2	PRIOR EXPERIENCE BUSINESS
ENTR_EXPERIENCE_3	YEARS OF EXPERIENCE
GP_CONSIDER_1_10_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- I LIKE MY CURRENT JOB- Y2

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<b>Variable Name</b>	<b>Variable Label</b>
GP_CONSIDER_1_11_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- NEED EMPLOYER BENEFITS- Y2
GP_CONSIDER_1_12_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- DON'T HAVE SKILLS- Y2
GP_CONSIDER_1_13_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- DON'T KNOW WHERE TO GO- Y2
GP_CONSIDER_1_14_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- MAJOR LIFE EVENT- Y2
GP_CONSIDER_1_15_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- RETIRED- Y2
GP_CONSIDER_1_16_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- HEALTH REASONS- Y2
GP_CONSIDER_1_17_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- CREDIT SCORE- Y2
GP_CONSIDER_1_18_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- OTHER REASON- Y2
GP_CONSIDER_1_1_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- WHAT KIND OF BUSINESS- Y2
GP_CONSIDER_1_2_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- TOO RISKY- Y2
GP_CONSIDER_1_3_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- LOCAL COMMUNITY- Y2
GP_CONSIDER_1_4_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- DON'T HAVE ENOUGH SAVINGS- Y2
GP_CONSIDER_1_5_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- ACCESSING FINANCING- Y2
GP_CONSIDER_1_6_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- FAMILY NOT SUPPORTIVE- Y2
GP_CONSIDER_1_7_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- SEEMS TOO CHALLENGING- Y2
GP_CONSIDER_1_8_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- UNCERTAIN ECONOMY- Y2
GP_CONSIDER_1_9_Y2	PRIMARY REASONS NOT CONSIDERED BUSINESS- TOO MUCH TIME- Y2
GP_CONSIDER_2_Y2	PRIMARY REASON FOR NOT STARTING- Y2
GP_CONSIDER_3_Y2	SECOND MOST IMPORTANT REASON FOR NOT STARTING- Y2
GP_CONSIDER_4	IDEA EXPLORE THE POSSIBILITY

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<b>Variable Name</b>	<b>Variable Label</b>
GP_CONSIDER_5_1	IDEA SUPPORT- MENTOR
GP_CONSIDER_5_2	IDEA SUPPORT- PROFESSIONAL ADVICE
GP_CONSIDER_5_3	IDEA SUPPORT- COMMUNITY EDUCATION PROGRAM
GP_CONSIDER_5_4	IDEA SUPPORT- ONLINE EDUCATION PROGRAM
GP_CONSIDER_5_5	IDEA SUPPORT- IMPROVE CREDIT
GP_CONSIDER_5_6	IDEA SUPPORT- BUSINESS NETWORK
GP_CONSIDER_5_7	IDEA SUPPORT- OTHER SUPPORT
GP_CONSIDER_6	SELF-EMPLOYED MOST CHALLENGING
GP_EMPBENEFIT_1_1	EMPLOYEE BENEFITS PAID BY EMPLOYER- HEALTH INSURANCE
GP_EMPBENEFIT_1_2	EMPLOYEE BENEFITS PAID BY EMPLOYER- RETIREMENT PLANS
GP_EMPBENEFIT_1_3	EMPLOYEE BENEFITS PAID BY EMPLOYER- PROFIT SHARING
GP_EMPBENEFIT_1_4	EMPLOYEE BENEFITS PAID BY EMPLOYER- PAID HOLIDAYS
GP_EMPBENEFIT_1_5	EMPLOYEE BENEFITS PAID BY EMPLOYER- PAID SICK LEAVE
GP_EMPBENEFIT_1_6	EMPLOYEE BENEFITS PAID BY EMPLOYER- PAID PARENTAL LEAVE
GP_EMPBENEFIT_1_7	EMPLOYEE BENEFITS PAID BY EMPLOYER- TUITION ASSISTANCE
GP_EMPBENEFIT_1_8	EMPLOYEE BENEFITS PAID BY EMPLOYER- OTHER BENEFIT
GP_EMPBENEFIT_1_9	EMPLOYEE BENEFITS PAID BY EMPLOYER- NONE OF THE ABOVE
GP_EMPLOYEELENGTH_1	HOW LONG WORK THERE
GP_EMPLOYERLENGTH_1	BUSINESS BEEN IN EXISTENCE
GP_HOURSWK_1	HOW MANY HOURS DID YOU USUALLY WORK EACH WEEK
GP_NEWJOB_1A	NEXT YEAR HOW LIKELY IS IT- STAY WITH CURRENT EMPLOYMENT ARRANGEMENT
GP_NEWJOB_1B	NEXT YEAR HOW LIKELY IS IT- LOOK FOR A DIFFERENT JOB
GP_NEWJOB_1C	NEXT YEAR HOW LIKELY IS IT- LOOK FOR ANOTHER JOB IN ADDITION TO CURRENT JOB
GP_NEWJOB_1D	NEXT YEAR HOW LIKELY IS IT- START OWN BUSINESS
GP_NEWJOB_1E	NEXT YEAR HOW LIKELY IS IT- START WORKING FOR YOURSELF
GP_NEWJOB_1F	NEXT YEAR HOW LIKELY IS IT- ENGAGE IN GIG WORK AS PRIMARY INCOME

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<b>Variable Name</b>	<b>Variable Label</b>
GP_NEWJOB_1G	NEXT YEAR HOW LIKELY IS IT- ENGAGE IN GIG WORK AS SECONDARY INCOME
GP_NEWJOB_1H	NEXT YEAR HOW LIKELY IS IT- RETIRE
GP_NEWJOB_1I	NEXT YEAR HOW LIKELY IS IT- EXIT THE LABOR FORCE
GP_NEWJOB_1J	NEXT YEAR HOW LIKELY IS IT- GO BACK TO SCHOOL
GP_NEWJOB_2A	NEXT YEAR HOW LIKELY IS IT YOU WILL- TAKE A JOB
GP_NEWJOB_2B	NEXT YEAR HOW LIKELY IS IT YOU WILL- START OWN BUSINESS
GP_NEWJOB_2C	NEXT YEAR HOW LIKELY IS IT YOU WILL- START WORKING FOR YOURSELF
GP_NEWJOB_2D	NEXT YEAR HOW LIKELY IS IT YOU WILL- ENGAGE IN GIG WORK AS PRIMARY INCOME
GP_NEWJOB_2E	NEXT YEAR HOW LIKELY IS IT YOU WILL- ENGAGE IN GIG WORK AS SECONDARY INCOME
GP_NEWJOB_2F	NEXT YEAR HOW LIKELY IS IT YOU WILL- GO BACK TO SCHOOL
GP_NUMEMPSTART_1	HOW MANY PEOPLE WORK FOR THIS EMPLOYER
GP_WEEKSWK_1	HOW MANY WEEKS DID YOU WORK
MSA	FIFTY HIGHEST POPULATION MSAS DERIVED FROM ZIP CODE
PARTIAL_CASE	INDICTOR FOR PARTIAL COMPLETE CASES
PE_CAPITAL_1_1	SOURCES OF CAPITAL- PERSONAL/FAMILY SAVINGS
PE_CAPITAL_1_10	SOURCES OF CAPITAL- INVESTMENT BY VENTURE CAPITALISTS
PE_CAPITAL_1_11	SOURCES OF CAPITAL- CROWDFUNDING
PE_CAPITAL_1_12	SOURCES OF CAPITAL- GRANTS
PE_CAPITAL_1_13	SOURCES OF CAPITAL- OTHER CAPITAL
PE_CAPITAL_1_14	SOURCES OF CAPITAL- NONE NEEDED
PE_CAPITAL_1_2	SOURCES OF CAPITAL- PERSONAL/FAMILY ASSETS
PE_CAPITAL_1_3	SOURCES OF CAPITAL- PERSONAL/FAMILY HOME EQUITY LOAN
PE_CAPITAL_1_4	SOURCES OF CAPITAL- PERSONAL CREDIT CARD
PE_CAPITAL_1_5	SOURCES OF CAPITAL- BUSINESS CREDIT CARD
PE_CAPITAL_1_6	SOURCES OF CAPITAL- GOVERNMENT-GUARANTEED BUSINESS LOAN

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<b>Variable Name</b>	<b>Variable Label</b>
PE_CAPITAL_1_7	SOURCES OF CAPITAL- BUSINESS LOAN FROM BANK
PE_CAPITAL_1_8	SOURCES OF CAPITAL- BUSINESS LOAN FROM GOVERNMENT
PE_CAPITAL_1_9	SOURCES OF CAPITAL- BUSINESS LOAN FROM FAMILY/FRIENDS
PE_CAPITAL_2A	CAPITAL RECEIVED- BUSINESS CREDIT CARD
PE_CAPITAL_2B	CAPITAL RECEIVED- GOVERNMENT-GUARANTEED BUSINESS LOAN
PE_CAPITAL_2C	CAPITAL RECEIVED- BUSINESS LOAN FROM A BANK
PE_CAPITAL_2D	CAPITAL RECEIVED- BUSINESS LOAN FROM GOVERNMENT
PE_CAPITAL_2E	CAPITAL RECEIVED- BUSINESS LOAN FROM FAMILY/FRIENDS
PE_CAPITAL_2F	CAPITAL RECEIVED- INVESTMENT BY VENTURE CAPITALISTS
PE_CAPITAL_2G	CAPITAL RECEIVED- CROWDFUNDING
PE_CAPITAL_2H	CAPITAL RECEIVED- GRANTS
PE_CAPITAL_2I	CAPITAL RECEIVED- OTHER
PE_CAPITAL_3A	CAPITAL NOT USED- BUSINESS CREDIT CARD
PE_CAPITAL_3B	CAPITAL NOT USED- GOVERNMENT-GUARANTEED BUSINESS LOAN
PE_CAPITAL_3C	CAPITAL NOT USED- BUSINESS LOAN FROM A BANK
PE_CAPITAL_3D	CAPITAL NOT USED- BUSINESS LOAN FROM GOVERNMENT
PE_CAPITAL_3E	CAPITAL NOT USED- BUSINESS LOAN FROM FAMILY/FRIEND
PE_CAPITAL_3F	CAPITAL NOT USED- INVESTMENT BY VENTURE CAPITALIST
PE_CAPITAL_3G	CAPITAL NOT USED- CROWDFUNDING
PE_CAPITAL_3H	CAPITAL NOT USED- GRANTS
PE_CAPITAL_4_1	DECLINED FUNDING- POOR CREDIT SCORE
PE_CAPITAL_4_10	DECLINED FUNDING- UNDESIRABLE LOCATION
PE_CAPITAL_4_11	DECLINED FUNDING- NO RELATIONSHIP WITH BANK
PE_CAPITAL_4_12	DECLINED FUNDING- NOT GIVEN A REASON
PE_CAPITAL_4_13	DECLINED FUNDING- OTHER
PE_CAPITAL_4_2	DECLINED FUNDING- LIMITED CREDIT HISTORY

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<b>Variable Name</b>	<b>Variable Label</b>
PE_CAPITAL_4_3	DECLINED FUNDING- LATE PAYMENTS
PE_CAPITAL_4_4	DECLINED FUNDING- AGE OF BUSINESS
PE_CAPITAL_4_5	DECLINED FUNDING- PERSONAL BACKGROUND
PE_CAPITAL_4_6	DECLINED FUNDING- INSUFFICIENT COLLATERAL
PE_CAPITAL_4_7	DECLINED FUNDING- BUSINESS PLAN
PE_CAPITAL_4_8	DECLINED FUNDING- TOO RISKY
PE_CAPITAL_4_9	DECLINED FUNDING- UNDESIRABLE INDUSTRY
PE_CAPITAL_5_1	NOT REQUEST GRANT- FIND GRANT OPPORTUNITIES
PE_CAPITAL_5_2	NOT REQUEST GRANT- DID NOT QUALIFY
PE_CAPITAL_5_3	NOT REQUEST GRANT- THOUGHT IT WAS UNLIKELY
PE_CAPITAL_5_4	NOT REQUEST GRANT- TOO DIFFICULT TO APPLY
PE_CAPITAL_5_5	NOT REQUEST GRANT- TOO DIFFICULT TO ADHERE
PE_CAPITAL_5_6	NOT REQUEST GRANT- ONLY COVER A PORTION
PE_CAPITAL_5_7	NOT REQUEST GRANT- OTHER
PE_CAPITAL_6_1	NOT REQUEST BANK- POOR CREDIT SCORE
PE_CAPITAL_6_2	NOT REQUEST BANK- LACK OF RELATIONSHIP
PE_CAPITAL_6_3	NOT REQUEST BANK- NOT TAKE ON DEBT
PE_CAPITAL_6_4	NOT REQUEST BANK- UNFAVORABLE INTEREST RATE
PE_CAPITAL_6_5	NOT REQUEST BANK- LOAN REPAYMENT TERMS
PE_CAPITAL_6_6	NOT REQUEST BANK- EXPECT TO BE DECLINED
PE_CAPITAL_6_7	NOT REQUEST BANK- OTHER
PE_CAPITAL_7_1	NOT FUNDING FOLLOWING- POOR CREDIT SCORE
PE_CAPITAL_7_2	NOT FUNDING FOLLOWING- LACK OF RELATIONSHIP
PE_CAPITAL_7_3	NOT FUNDING FOLLOWING- NOT TAKE ON DEBT
PE_CAPITAL_7_4	NOT FUNDING FOLLOWING- UNFAVORABLE INTEREST RATE
PE_CAPITAL_7_5	NOT FUNDING FOLLOWING- LOAN REPAYMENT TERMS
PE_CAPITAL_7_6	NOT FUNDING FOLLOWING- EXPECT TO BE DECLINED
PE_CAPITAL_7_7	NOT FUNDING FOLLOWING- OTHER

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<b>Variable Name</b>	<b>Variable Label</b>
PE_CAPITAL_INSTITUTION_1_1	CAPITAL INSTITUTION- SMALL LOCAL BANK
PE_CAPITAL_INSTITUTION_1_2	CAPITAL INSTITUTION- LARGE NATIONAL BANK
PE_CAPITAL_INSTITUTION_1_3	CAPITAL INSTITUTION- FINANCIAL SERVICES COMPANY
PE_CAPITAL_INSTITUTION_1_4	CAPITAL INSTITUTION- ONLINE LENDER
PE_CAPITAL_INSTITUTION_1_5	CAPITAL INSTITUTION- CREDIT UNION
PE_CAPITAL_INSTITUTION_1_6	CAPITAL INSTITUTION- FINANCE COMPANY
PE_CAPITAL_INSTITUTION_1_7	CAPITAL INSTITUTION- ALTERNATIVE
PE_CAPITAL_INSTITUTION_1_8	CAPITAL INSTITUTION- COMMUNITY DEVELOPMENT
PE_CAPITAL_INSTITUTION_1_9	CAPITAL INSTITUTION- OTHER INSTITUTION
PE_CAPITAL_WS10_RUF	RUF VARIABLE: AMOUNT RECEIVED- OTHER
PE_CAPITAL_WS1_RUF	RUF VARIABLE: AMOUNT RECEIVED- PERSONAL
PE_CAPITAL_WS2_RUF	RUF VARIABLE: AMOUNT RECEIVED- PERSONAL/BUSINESS CREDIT CARD
PE_CAPITAL_WS3_RUF	RUF VARIABLE: AMOUNT RECEIVED- LOCAL/NATIONAL BANK
PE_CAPITAL_WS4_RUF	RUF VARIABLE: AMOUNT RECEIVED- FINANCIAL INSTITUTION
PE_CAPITAL_WS5_RUF	RUF VARIABLE: AMOUNT RECEIVED- CROWDFUNDING/COMMUNITY DEVELOPMENT
PE_CAPITAL_WS6_RUF	RUF VARIABLE: AMOUNT RECEIVED- GOVERNMENT SOURCE
PE_CAPITAL_WS7_RUF	RUF VARIABLE: AMOUNT RECEIVED- BUSINESS LOAN FROM FAMILY
PE_CAPITAL_WS8_RUF	RUF VARIABLE: AMOUNT RECEIVED- VENTURE CAPITALISTS
PE_CAPITAL_WS9_RUF	RUF VARIABLE: AMOUNT RECEIVED- HOME EQUITY LOAN
PE_CHALLENGE_1_1_Y2	FINANCIAL CHALLENGES- NOT AFFORD HEALTH INSURANCE - Y2
PE_CHALLENGE_1_2_Y2	FINANCIAL CHALLENGES- NOT ACCESS EMPLOYER BENEFITS- Y2
PE_CHALLENGE_1_3_Y2	FINANCIAL CHALLENGES- CHALLENGES WITH PERSONAL FINANCES- Y2
PE_CHALLENGE_1_4_Y2	FINANCIAL CHALLENGES- NOT ENOUGH SAVINGS- Y2
PE_CHALLENGE_1_5_Y2	FINANCIAL CHALLENGES- ACCESSING CAPITAL- Y2

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<b>Variable Name</b>	<b>Variable Label</b>
PE_CHALLENGE_1_6_Y2	FINANCIAL CHALLENGES- POOR CREDIT- Y2
PE_CHALLENGE_1_7_Y2	FINANCIAL CHALLENGES- LIMITED RELATIONSHIP- Y2
PE_CHALLENGE_1_8_Y2	FINANCIAL CHALLENGES- NONE OF THE ABOVE- Y2
PE_CHALLENGE_2_1	BUSINESS OPERATION CHALLENGES- GETTING REGISTERED
PE_CHALLENGE_2_2	BUSINESS OPERATION CHALLENGES- NOT KNOWING WHERE TO START
PE_CHALLENGE_2_3	BUSINESS OPERATION CHALLENGES- DOING MY TAXES
PE_CHALLENGE_2_4	BUSINESS OPERATION CHALLENGES- NAVIGATING REGULATIONS
PE_CHALLENGE_2_5	BUSINESS OPERATION CHALLENGES- OBTAINING RELEVANT INSURANCE
PE_CHALLENGE_2_6	BUSINESS OPERATION CHALLENGES- NONE OF THE ABOVE
PE_CHALLENGE_3_1	CUSTOMER REACH CHALLENGES- FINDING CUSTOMERS
PE_CHALLENGE_3_2	CUSTOMER REACH CHALLENGES- SETTING UP ONLINE PRESENCE
PE_CHALLENGE_3_3	CUSTOMER REACH CHALLENGES- SECURING PHYSICAL LOCATION
PE_CHALLENGE_3_4	CUSTOMER REACH CHALLENGES- NONE OF THE ABOVE
PE_CHALLENGE_4_1	RESOURCE CHALLENGES- PROFESSIONAL SUPPORT
PE_CHALLENGE_4_2	RESOURCE CHALLENGES- ROLE MODELS
PE_CHALLENGE_4_3	RESOURCE CHALLENGES- FAMILY OR FRIENDS
PE_CHALLENGE_4_4	RESOURCE CHALLENGES- COMMUNITY SUPPORT
PE_CHALLENGE_4_5	RESOURCE CHALLENGES- BALANCE
PE_CHALLENGE_4_6	RESOURCE CHALLENGES- MAJOR LIFE EVENT
PE_CHALLENGE_4_7	RESOURCE CHALLENGES- FINDING TIME
PE_CHALLENGE_4_8	RESOURCE CHALLENGES- NONE OF THE ABOVE
PE_CHALLENGE_5_1	ECONOMY OR MARKET CHALLENGES- FINDING AND RETAINING EMPLOYEES
PE_CHALLENGE_5_2	ECONOMY OR MARKET CHALLENGES- COMPETING AGAINST OTHER BUSINESSES
PE_CHALLENGE_5_3	ECONOMY OR MARKET CHALLENGES- SUPPLY CHAIN ISSUES
PE_CHALLENGE_5_4	ECONOMY OR MARKET CHALLENGES- UNFAVORABLE ECONOMY
PE_CHALLENGE_5_5	ECONOMY OR MARKET CHALLENGES- NONE OF THE ABOVE

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<b>Variable Name</b>	<b>Variable Label</b>
PE_CHALLENGE_6	OTHER CHALLENGES
PE_EMPSTAT_1	PURSUIING IDEA EMPLOYMENT STATUS
PE_EMPSTAT_2_1	NOT WORKING PURSUING- RETIRED
PE_EMPSTAT_2_2	NOT WORKING PURSUING- LAYOFF
PE_EMPSTAT_2_3	NOT WORKING PURSUING- STUDENT
PE_EMPSTAT_2_4	NOT WORKING PURSUING- FAMILY RESPONSIBILITIES
PE_EMPSTAT_2_5	NOT WORKING PURSUING- ILLNESS OR DISABILITY
PE_EMPSTAT_2_6	NOT WORKING PURSUING- JOB NOT AVAILABLE
PE_EMPSTAT_2_7	NOT WORKING PURSUING- NO NEED OR WANT TO WORK
PE_EMPSTAT_2_8	NOT WORKING PURSUING- NONE OF THE ABOVE
PE_GIGREASON_1_1	REASON GIG- PRIMARY INCOME
PE_GIGREASON_1_10	REASON GIG- FLEXIBILITY
PE_GIGREASON_1_11	REASON GIG- NETWORK
PE_GIGREASON_1_12	REASON GIG- FUN
PE_GIGREASON_1_13	REASON GIG- OTHER REASON
PE_GIGREASON_1_2	REASON GIG- SUPPLEMENT PAY
PE_GIGREASON_1_3	REASON GIG- SUPPLEMENT RETIREMENT
PE_GIGREASON_1_4	REASON GIG- HELP FAMILY OR FRIENDS
PE_GIGREASON_1_5	REASON GIG- STARTING OWN BUSINESS
PE_GIGREASON_1_6	REASON GIG- CAREER TRANSITION
PE_GIGREASON_1_7	REASON GIG- MAINTAIN SKILLS
PE_GIGREASON_1_8	REASON GIG- NEW SKILLS
PE_GIGREASON_1_9	REASON GIG- WORKING FOR MYSELF
PE_GRANT_TYPE_1_1	GRANT TYPE- GOVERNMENT SOURCE
PE_GRANT_TYPE_1_2	GRANT TYPE- PRIVATE INSTITUTION
PE_GRANT_TYPE_1_3	GRANT TYPE- NON-PROFIT ORGANIZATION
PE_GRANT_TYPE_1_4	GRANT TYPE- OTHER GRANT SOURCE
PE_REASONS_1_1	REASON IMPORTANCE- OWN BOSS

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<b>Variable Name</b>	<b>Variable Label</b>
PE_REASONS_1_10	REASON IMPORTANCE- NOT PAID FAIRLY
PE_REASONS_1_11	REASON IMPORTANCE- NOT WORK FOR SOMEONE
PE_REASONS_1_12	REASON IMPORTANCE- START OWN BUSINESS
PE_REASONS_1_13	REASON IMPORTANCE- ROLE MODEL
PE_REASONS_1_14	REASON IMPORTANCE- FAMILY BUSINESS
PE_REASONS_1_15	REASON IMPORTANCE- HELP COMMUNITY
PE_REASONS_1_2	REASON IMPORTANCE- FLEXIBLE HOURS
PE_REASONS_1_3	REASON IMPORTANCE- BALANCE
PE_REASONS_1_4	REASON IMPORTANCE- GREATER INCOME
PE_REASONS_1_5	REASON IMPORTANCE- SUPPLEMENT INCOME
PE_REASONS_1_6	REASON IMPORTANCE- AVENUE FOR IDEAS
PE_REASONS_1_7	REASON IMPORTANCE- UNABLE TO FIND EMPLOYMENT
PE_REASONS_1_8	REASON IMPORTANCE- NOT VALUED
PE_REASONS_1_9	REASON IMPORTANCE- NOT ADEQUATE OPPORTUNITIES
PE_REASONS_2	MOST IMPORTANT FOR PURSUING
PE_REASONS_3	SECOND MOST IMPORTANT FOR PURSUING
PE_STEPS_1_1	NETWORKING STEPS- FRIEND
PE_STEPS_1_2	NETWORKING STEPS- FAMILY MEMBER
PE_STEPS_1_3	NETWORKING STEPS- MENTOR
PE_STEPS_1_4	NETWORKING STEPS- EXPERTS
PE_STEPS_1_5	NETWORKING STEPS- NONE OF THE ABOVE
PE_STEPS_2_1	TECHNICAL OR MARKET RESEARCH STEPS - LEADERS
PE_STEPS_2_2	TECHNICAL OR MARKET RESEARCH STEPS - PROFESSIONAL ADVICE
PE_STEPS_2_3	TECHNICAL OR MARKET RESEARCH STEPS - MARKET RESEARCH
PE_STEPS_2_4	TECHNICAL OR MARKET RESEARCH STEPS - PATENTS
PE_STEPS_2_5	TECHNICAL OR MARKET RESEARCH STEPS - PROTOTYPE
PE_STEPS_2_6	TECHNICAL OR MARKET RESEARCH STEPS - FEEDBACK
PE_STEPS_2_7	TECHNICAL OR MARKET RESEARCH STEPS - NONE OF ABOVE

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<b>Variable Name</b>	<b>Variable Label</b>
PE_STEPS_3_1	BUSINESS DEVELOPMENT STEPS- ATTENDED TRAININGS
PE_STEPS_3_2	BUSINESS DEVELOPMENT STEPS- APPLIED TO SUPPORT PROGRAM
PE_STEPS_3_3	BUSINESS DEVELOPMENT STEPS- NONE OF THE ABOVE
PE_STEPS_4_1	BUSINESS FINANCING STEPS- EXPLORED BANK FINANCING OPTIONS
PE_STEPS_4_2	BUSINESS FINANCING STEPS- APPLIED FOR FINANCING
PE_STEPS_4_3	BUSINESS FINANCING STEPS- CONVERSATIONS ABOUT FUNDING
PE_STEPS_4_4	BUSINESS FINANCING STEPS- OWN CAPITAL
PE_STEPS_4_5	BUSINESS FINANCING STEPS- NONE OF THE ABOVE
PE_STEPS_5_1	ORGANIZATIONAL PLANNING STEPS- CREATE SPREADSHEETS
PE_STEPS_5_2	ORGANIZATIONAL PLANNING STEPS- CREATE WEBSITE
PE_STEPS_5_3	ORGANIZATIONAL PLANNING STEPS- CREATE SOCIAL MEDIA
PE_STEPS_5_4	ORGANIZATIONAL PLANNING STEPS- TAX ID
PE_STEPS_5_5	ORGANIZATIONAL PLANNING STEPS- BUSINESS PLAN
PE_STEPS_5_6	ORGANIZATIONAL PLANNING STEPS- CREATE PITCH DECK
PE_STEPS_5_7	ORGANIZATIONAL PLANNING STEPS- NONE OF THE ABOVE
PE_STEPS_6_1	STAFFING AND GROWTH STEPS- FIRST CUSTOMER
PE_STEPS_6_2	STAFFING AND GROWTH STEPS- MADE SALE
PE_STEPS_6_3	STAFFING AND GROWTH STEPS- HIRED EMPLOYEE
PE_STEPS_6_4	STAFFING AND GROWTH STEPS- QUIT JOB
PE_STEPS_6_5	STAFFING AND GROWTH STEPS- NONE OF THE ABOVE
PE_STEPS_7	OTHER STEPS
PE_STEPS_REASONS_A	REASON FOR NOT ENGAGE- NETWORKING
PE_STEPS_REASONS_B	REASON FOR NOT ENGAGE- RESEARCH
PE_STEPS_REASONS_C	REASON FOR NOT ENGAGE- DEVELOPMENT
PE_STEPS_REASONS_D	REASON FOR NOT ENGAGE- FINANCING
PE_STEPS_REASONS_E	REASON FOR NOT ENGAGE- PLANNING
PE_STEPS_REASONS_F	REASON FOR NOT ENGAGE- STAFFING

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**ALPHABETIC INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
PE_STOPREASON_1_1	STOP WORKING FOR YOURSELF FACTORS- LACK OF FINANCIAL RESOURCES
PE_STOPREASON_1_10	STOP WORKING FOR YOURSELF FACTORS- PROMOTION AT WORK
PE_STOPREASON_1_11	STOP WORKING FOR YOURSELF FACTORS- BACK TO SCHOOL
PE_STOPREASON_1_12	STOP WORKING FOR YOURSELF FACTORS- NEEDED HEALTH INSURANCE
PE_STOPREASON_1_13	STOP WORKING FOR YOURSELF FACTORS- OTHER FACTOR
PE_STOPREASON_1_2	STOP WORKING FOR YOURSELF FACTORS- LACK OF TIME
PE_STOPREASON_1_3	STOP WORKING FOR YOURSELF FACTORS- LOST FOCUS
PE_STOPREASON_1_4	STOP WORKING FOR YOURSELF FACTORS- NO SUPPORT
PE_STOPREASON_1_5	STOP WORKING FOR YOURSELF FACTORS- DIFFICULTY WITH PARTNERS
PE_STOPREASON_1_6	STOP WORKING FOR YOURSELF FACTORS- FAMILY NOT SUPPORTIVE
PE_STOPREASON_1_7	STOP WORKING FOR YOURSELF FACTORS- TOO RISKY
PE_STOPREASON_1_8	STOP WORKING FOR YOURSELF FACTORS- MAJOR LIFE EVENT
PE_STOPREASON_1_9	STOP WORKING FOR YOURSELF FACTORS- NEW JOB
PE_STOPREASON_2	STOP WORKING FOR YOURSELF - PRIMARY REASON
PE_STOPREASON_3	STOP WORKING FOR YOURSELF - SECONDARY REASON
PSU	PSU (PRIMARY SAMPLING UNIT)
Q_LANGUAGE	SURVEY LANGUAGE
Q_MODE	SURVEY MODE
RACE	RACE- EQUIVALENT OF AMERISPEAK PRELOAD
REGION_DRV	CENSUS REGION DERIVED FROM ZIP CODE
REMOTE_1	ALLOWED TO WORK REMOTELY
REMOTE_2	WORK REMOTELY
REMOTE_3	REMOTE WORK POLICY
RUCC_DRV	DERIVED VARIABLE: URBANICITY MEASURE DERIVED FROM COUNTY
R_SUID	RESPONDENT ID

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***ALPHABETIC INDEX OF VARIABLES***

<b>Variable Name</b>	<b>Variable Label</b>
SAMP_TYPE	EPOP SAMPLE TYPE
STRATA	SAMPLING STRATA
S_ADDBIZ_1	CURRENTLY OWN ANY OTHER BUSINESS
S_ADDBIZ_2	TOTAL BUSINESSES OWNED
S_ADDBIZ_3	EVER OWNED ADDITIONAL BUSINESS
S_ADDFREE_1	OTHER CURRENT FREELANCER ROLES
S_ADDFREE_2	TOTAL FREELANCER JOBS
S_ADDFREE_3	EVER A FREELANCER
S_FORMBIZ_1	EVER OWNED A BUSINESS
S_FORMBIZ_2	OUTSIDE OF FREELANCE, EVER OWNED A BUSINESS
S_FORMBIZ_STAT_1	S_FORMBIZ_STAT_1
S_FORMBIZ_STAT_2	CLOSE, SELL, OR LEAVE BUSINESS
S_FORMBIZ_STAT_3	APPROXIMATELY CLOSE, SELL, OR LEAVE BUSINESS
S_FORMFREE_1	EVER FREELANCER
S_FORMFREE_STAT_1_Y2	STILL FREELANCER - Y2
S_FORMFREE_STAT_2	YEAR STOP PREVIOUS WORK
S_FORMFREE_STAT_3	APPROXIMATELY STOP PREVIOUS WORK
S_GIGCHECK_1	MAIN JOB GIG WORK
S_GIGCHECK_2	SECOND JOB GIG WORK
S_GIGCHECK_3	OUTSIDE GIG WORK
S_GIGCHECK_3_IMPUTED	INDICATOR FOR IMPUTED S_GIGCHECK_3 VALUES
S_GIGPLATFORM_1	GIG PLATFORM COMPANY COORDINATING
S_GIGPLATFORM_2	GIG PLATFORM ONLINE APP
S_GIGPLATFORM_DRV	GIG PLATFORM FOR COORDINATION OF GIG WORK TYPE
S_INTEREST_2	INTEREST IN STARTING BUSINESS
S_JOBSTAT_1	WORKED FOR PAY LAST WEEK
S_JOBSTAT_2	WORKED FOR PAY LAST WEEK EVEN AN HOUR
S_JOBSTAT_3	LOOKED FOR WORK LAST WEEK

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**ALPHABETIC INDEX OF VARIABLES**

<b>Variable Name</b>	<b>Variable Label</b>
S_JOBSTAT_4_1	REASONS NOT WORKING LAST WEEK - RETIRED
S_JOBSTAT_4_2	REASONS NOT WORKING LAST WEEK - LAYOFF
S_JOBSTAT_4_3	REASONS NOT WORKING LAST WEEK - STUDENT
S_JOBSTAT_4_4	REASONS NOT WORKING LAST WEEK - FAMILY RESPONSIBILITIES
S_JOBSTAT_4_5	REASONS NOT WORKING LAST WEEK - CHRONIC ILLNESS OR PERMANENT DISABILITY
S_JOBSTAT_4_6	REASONS NOT WORKING LAST WEEK - SUITABLE JOB NOT AVAILABLE
S_JOBSTAT_4_7	REASONS NOT WORKING LAST WEEK - DID NOT NEED OR WANT TO WORK
S_JOBSTAT_4_8	REASONS NOT WORKING LAST WEEK - NONE OF THE ABOVE
S_JOBSTAT_5_1	NOT WORKING REASON- SELF-EMPLOYED AND NOT PAID
S_JOBSTAT_5_2	NOT WORKING REASON- VACATION
S_JOBSTAT_5_3	NOT WORKING REASON- PAID LEAVE
S_JOBSTAT_5_4	NOT WORKING REASON- OTHER BENEFITS
S_JOBSTAT_5_5	NOT WORKING REASON- SABBATICAL
S_JOBSTAT_5_6	S_JOBSTAT_5_6
S_JOBSTAT_6	IMPORTANT TO KNOW YOUR JOB STATUS
S_JOB_1	MAIN JOB/WORK ARRANGEMENT IN THE LAST WEEK
S_JOB_2	SECOND JOB
S_NASCENT_1	NASCENT NEW BUSINESS
S_PAIDJOB_1	WORK FOR PAY AT SECOND JOB
S_WITHDRAW_1	WITHDRAWN BUSINESS
WTPROB	PROBABILITY WEIGHT: FOR WORK WITH ONLY ABS AND AMERISPEAK SAMPLES
WTSURVY	SURVEY WEIGHT: APPLIES TO ALL CASES

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